

David Kurt WIDMER

Date of birth November 22, 1979
Nationality Swiss
Contact details Brunnenwiesenstrasse 9, 8610 Uster, Switzerland
dkwidmer@gmail.com, +41 76 513 41 26
Family Married, 2 children born in 2013 and 2017



PROFESSIONAL EXPERIENCE

Since Aug 2022 DKW Holding AG

Owner of DKW Holding AG: I am looking for a successful SME in the industrial sector, based in Switzerland, which I can lead and grow in the role of CEO and co-owner. I have partnered with [Novastone Capital Advisors](#), a Swiss company founded by a consortium of family offices that runs an "Entrepreneurship through acquisition" program that offers experienced individuals the opportunity to find, acquire and grow an SME in their field.

2012 - Oct 2021 BAUMANN Group, Switzerland (www.baumann-springs.com)

Leading manufacturer of springs & stampings for automotive/electrical/medical markets, 11 production sites on 3 continents, CHF 220m turnover and 1600 employees

2018 - Oct 2021 CEO Division Electrical: Executive board member, P&L responsibility for up to CHF 40m turnover and ~200 employees in China/Singapore/France/Germany/Switzerland

- Established new Division Electrical integrating 4 operational units & global sales team
- Launched divisional strategy: 3 strategic business fields to benefit from electrification
- Increased EBIT in all units (+85% 2019-2020, +45% 2020-2021B)
- Rebuilt relationship with global key account: +15% growth over previous year (2020)
- Initiated production footprint optimization in Europe

2016 - 2018 CEO Division X: Permanent participant in executive board meetings, P&L responsibility for up to CHF 13m turnover and ~30 employees in China/Germany/Switzerland

- Created a concept to incubate new business fields as start-ups within BAUMANN
- Developed business with electric vehicles from scratch to CHF 1-2m in 2018
- Launched first 24-7 production at BAUMANN CH and set up 3 fully automated lines

2012 - 2016 Head of Business Unit Contact Elements: Reporting to Group CEO, P&L responsibility for up to CHF 10m turnover and ~30 employees in China/Germany/Switzerland

- Established BAUMANN as the global #1 for contact elements in switchgear
 - Acquired new business that generated >30% of turnover in 2016
 - Gained >5 local Chinese customers by setting up strong local team in China
- Reduced material & production costs of mature product by -10% (2012-2014) and increased average production output per factory worker by >20% (2012-2016)
- Promoted careers of top 3 performers (MBA sponsorship, global head based in China)

2005 - 2011 Roland Berger Strategy Consultants, Zurich (www.rolandberger.com)

Promotion from Consultant to Project Manager, nominated for INSEAD MBA sponsorship, worked on projects in Germany/United Kingdom/Switzerland

Conducted client projects (selection)

- Strategy: Designed the corporate strategy of a mid-sized pharmaceutical company – Supported the implementation of the strategy in one of the business units
- Turnaround: Developed and implemented the turnaround plan for a mid-sized industrial company – 1 site closed completely

- Organization: Defined the future organization of the central functions of two media companies in a post-merger context – Overhead cost reduced by approximately 15%

HR-related responsibilities

- University marketing: Coordinated job fairs and student workshops at ETH Zurich
- Member of recruiting team: Assessed the professional and personal qualification of more than 50 candidates in job interviews and convinced the best ones to join
- Internship program: Mentored interns before and during their internship, assigned them to projects and wrote their job reference

2005 **Ypsomed, Switzerland** (www.ypsomed.com)
Temporary 3-months assignment as R&D engineer: Documented the design verification of a drug injection pen

EDUCATION

2008 - 2009 **INSEAD**
Full-time MBA in Singapore & France (Class of July 2009)
Sponsored by Roland Berger Strategy Consultants
Focus on general management

2000 - 2005 **EPFL (École Polytechnique Fédérale de Lausanne)**
Master of Science in Microtechnology (ing. microtechn. dipl. EPF)
Master thesis completed at Centre Suisse d'Electronique et de Microtechnique (CSEM)
5-months internship at Roche on blood withdrawal device for diabetics
Focus on semiconductors and diagnostics/biosensors

2002 - 2003 **IIT (Indian Institute of Technology Delhi)**
3rd year of EPFL master program completed in India
Focus on semiconductors and life science

LANGUAGES

German (native speaker), English (fluent: CEFR C1), French (good knowledge: CEFR B1)

OTHER EXPERIENCE

2002 - 2003 **Part-time teacher in New Delhi, India**
Taught mathematics and physics to underprivileged children in evening classes

2001 - 2002 **Member of the committee of the student bar "Satellite", Lausanne**
Ran the student bar at EPFL and organized evening events

2000 **1-year stay in Colorado, United States**
Including 6 months internship at technology start-up of The Swatch Group

PERSONAL INTERESTS

Family Spending time with my family

Sports Trekking, rock climbing, scuba diving and running