

# Nicoletta Nutrito

Phone 00 39 3517734512

e-mail: nicoletta.nutrito@novastone-ca.com

***I am an engineer with a passion for travels and sports. I was born and raised in Bologna, Italy and in the past 20 years I raised through the ranks in global companies.***

***Expert in Supply Chain, Manufacturing, and digital transformation.***

***I can motivate a team, manage a P&L and leverage new technologies to enhance existing product and services.***

***At this point in my career, I want to support a promising Italian SME and contribute to Italy's recovery. I have two children and I learn lessons on management from them every day.***

## Experience

### **Chief Service Officer at Datalogic S.p.A.**

January 2017 – June 2022 Bologna, Italy

**General manager of Services Business Unit**, with full P&L responsibility. In charge of service delivery, tech support and repair programs.

**Achievements:** Customer Support Digitalization; Operations and Contractors right sizing, leading to increased Gross Margin; New Business Development.

### **Operations Planning and Service Director at Datalogic S.p.A.**

October 2014 – December 2016- Bologna, Italy

Director of **Supply Chain and Customer Service**.

**Achievements:** Defined and implement a S&OP process, increasing OTD (On Time Delivery); successful post M&A integration of a global manufacturing company, focusing on repairs and service operations.

### **EMEA Director of Supply Chain and Service at Culligan Italiana S.p.A.**

April 2014 – September 2014, Bologna, Italy

**I led the supply chain of a 70M€ complex business** (B2B and B2C, private and public sectors, over 400 suppliers, make to stock and make to order).

**Achievements:** Implemented a new distribution model, including next day on site services, reducing costs, and improving customer experience. Spearheaded a customer satisfaction improvement initiative, focusing on dealers and generating and increase of 20% in recurring business.

### **Operations Director at Culligan Italiana S.p.A.**

October 2011 – April 2014- Bologna, Italy

**In charge of the main production site in EMEA**, coordinating 70 people. I managed production, quality and safety, supply chain and warehousing.

**Achievements:** implemented a project management process for Key Accounts, leading to a 10pp increase in profitability.

### **Supply Chain Manager at Mondi Group**

October 2008 - October 2011 - Bologna, Italy

Reporting to the CEO, I oversaw Supply Chain activities of a 40 M€ production plant.

**Plant Procurement Manager at Fiat Auto**

September 2007 - September 2008 – Lecce, Italy

In charge of all the procurement and planning activities of the CNH (Case New Holland) plant.

**Project management SAP– Procurement at Ciba Specialty Chemicals (then BASF)**

February 2006 - August 2007 - Basel, Switzerland

I was responsible of the global BPR (Business Process Reengineering) project for Procurement. I worked closely with country managers on change management and personnel's role mapping within the new organization. I managed budget and resources.

**Logistic Manager at Ciba Specialty Chemicals (then BASF)**

March 2005 - February 2006 – Pavia, Italy

Responsible for production planning, packaging, procurement, and materials management

**Distribution and Supply Chain Project Manager at Heineken**

November 2002 - February 2005 – Milan, Italy

Responsible for distribution and warehouse management across Italy, 180 SKU's, 5 plants.

**Management Trainee at Bralima Brasseries (Heineken)**

February 2002 - November 2002 - Kinshasa, Democratic Republic of Congo

I organized the distribution system: truck loads and routes, personnel shifts, and remuneration.

**Management Trainee, Logistics Production Planner at Heineken Italia**

January 2001 - February 2002 – Milan, Italy

Production planning and materials management (180 SKU's)

**Researcher at Claudio Nutrito**

January 1995 - December 2001 – Bologna, Italy

Research on marketing and management, creative thinking techniques, lateral thinking.

**Intern at Accenture**

April 2000 - September 2000– Milan, Italy

Internship, working on the design and implementation of an enterprise web portal.

**Intern at MEMC Electronic Materials USA**

June 1998 - September 1998 – Saint Louis

Internship in the R&D department, working on the analysis of a thermodynamic process.

**Languages**

**Italian**, Mother Tongue   **English**, **French** Fluent   **Spanish**, **Lingala**, Basic

**Education**

**Insead**: Business Strategy and Financial Performance – Executive Program

**Università di Bologna**

Industrial Engineer, Supply Chain, Plant Management, Economics, 1995 - 2000

**Student Exchange Programs (merit based)**

**Ecole d'Ingénieurs, Sceaux, France** : Logistiques, 1999 – 2000

**University of Illinois, USA**, Mechanical Engineering, 1997 – 1998