



### Filters

region	All
customer	All
market	All
division	All
FY	2019

### P & L By Months

All values in USD

Note: do not modify pivot table

metrics	Quarters							
	Q1		Q2				Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net sales	6.46M	8.04M	10.74M	11.44M	6.52M	6.08M	6.41M	6.32M
COGS	3.82M	4.66M	6.28M	6.70M	3.86M	3.53M	3.75M	3.71M
Gross margin	2.64M	3.37M	4.45M	4.73M	2.67M	2.55M	2.66M	2.62M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%

### Filters

region	All
customer	All
market	All
division	All
FY	2020

### P & L By Months

All values in USD

Note: do not modify pivot table

metrics	Quarters							
	Q1		Q2				Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net sales	17.10M	20.63M	28.69M	29.90M	17.13M	15.93M	2.11M	7.76M
COGS	10.64M	12.83M	18.07M	18.89M	10.67M	9.92M	1.34M	4.83M
Gross margin	6.46M	7.79M	10.63M	11.01M	6.47M	6.01M	0.77M	2.93M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%

### Filters

region	All
customer	All
market	All
division	All
FY	2021

### P & L By Months

All values in USD

Note: do not modify pivot table

metrics	Quarters							
	Q1		Q2				Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net sales	44.82M	54.59M	74.34M	78.06M	44.79M	41.82M	43.95M	43.54M
COGS	28.39M	34.65M	47.36M	49.76M	28.36M	26.54M	27.97M	27.72M
Gross margin	16.43M	19.94M	26.98M	28.30M	16.43M	15.28M	15.98M	15.82M



GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%
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Q3	Q4				Grand Total
May	Jun	Jul	Aug		
6.49M	6.18M	6.48M	6.31M		87.48M
3.84M	3.59M	3.79M	3.70M		51.24M
2.65M	2.60M	2.69M	2.61M		36.24M
40.79%	42.00%	41.48%	41.39%		41.43%

Q3	Q4				Grand Total
May	Jun	Jul	Aug		
9.93M	14.88M	16.08M	16.54M		196.69M
6.21M	9.34M	10.18M	10.45M		123.37M
3.72M	5.55M	5.90M	6.08M		73.32M
37.49%	37.27%	36.68%	36.79%		37.28%

Q3	Q4				Grand Total
May	Jun	Jul	Aug		
44.40M	41.47M	44.05M	43.05M		598.88M
28.13M	26.35M	28.03M	27.44M		380.71M
16.27M	15.11M	16.02M	15.61M		218.16M

AtliQ Hardware



36.63%	36.45%	36.37%	36.26%	36.43%
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