# An investigation Ames Housing SalePrices

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## **Problem Statement.**

• A team of data scientists, which I am a part of, have been hired by an interior design and renovation firm.

• We hope to provide recommendations on how this firm improve property value.

# **Missing Data and Outliers.**

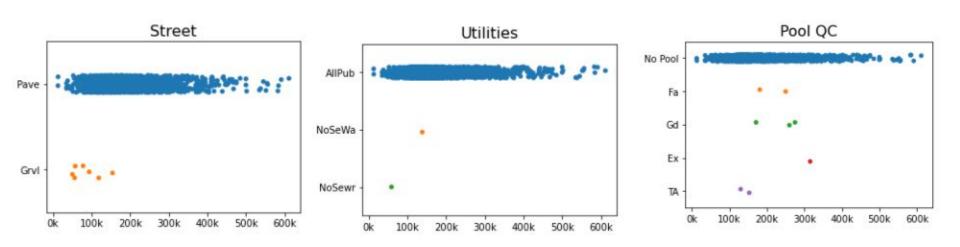
• There were many missing values in the dataset, a total of 9,822 values.

Mostly managed.

'Lot Frontage' was imputed.

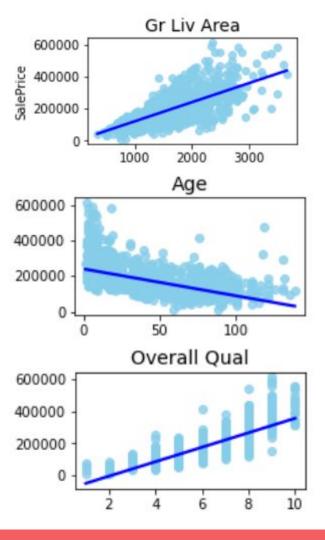
6 rows of Outlier data, dropped

## Feature Selection - drop.



## **Feature Selection.**

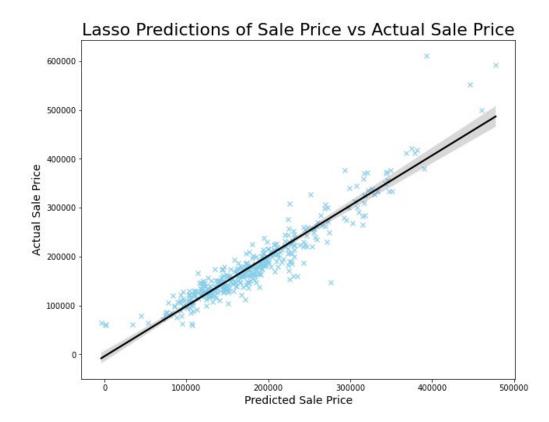
- Based on visualisation and correlation scores, we selected groups of feature such as:
  - Square Footage
  - Quality
  - Location
  - Others: e.g. Age



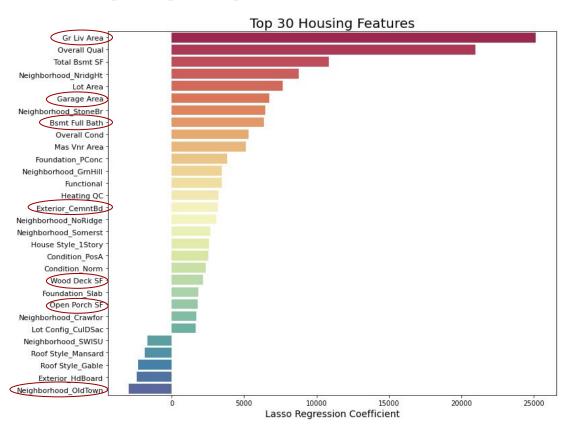
# **Model Accuracy.**

Best fit line passes through most of the points

Outliers



# **Some Encouraging Figures**



### **Conclusion and Recommendations:**

#### Recommendation:

- Overall and exterior quality of home
- Heating Quality and Heating type
- Switch to a cement, brick or vinyl siding, wood shingles exterior. Avoid hardboard, wood siding, or plywood.
- Garage size.
- House style
- Basement Square Footage
- Bathrooms in the basement

## **Conclusion and Recommendations:**

#### Recommendation:

- Home expansion (1 Storey)
- Overall and exterior quality of home
- Heating Quality and Heating type
- Switch to a cement, brick or vinyl siding, wood shingles exterior. Avoid hardboard, wood siding, or plywood.
- Garage size.
- House style
- Basement Square Footage
- Bathrooms in the basement

# **Model Shortcomings and Improvements.**

#### **Shortcomings**

- Generalizes well to the city of Ames
- Inflation not taken into account

#### **Improvements**

- All data filled in (missing values)
- Use of Algorithms
- Interactivity between factors