Classification

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1. Linear Models for Classification

Write a paragraph explaining in general terms how linear models for classification work, and what are the strengths and weaknesses of these linear models. A linear regression attempts to find a line that minimizes the distance between each of the data points graphed with predictors on the x axis and target column on the y axis. A linear regression seeks to predict a quantitative target. Linear regression is a high bias algorithm, which means it is prone to underfitting. A linear regression wants to see a linear relationship between the target and its predictors and cannot observe other relationships.

2. Load Data

I am using a dataset about hotel reservations I found here.

```
df <- read.csv("hotel-reservations.csv", header=TRUE)
df$booking_status <- factor(df$booking_status)
df$type_of_meal_plan <- factor(df$type_of_meal_plan)
df$room_type_reserved <- factor(df$room_type_reserved)
df$market_segment_type <- factor(df$market_segment_type)</pre>
```

2a. Create Test and Train Data

```
set.seed(1234)
i <- sample(1:nrow(df), 0.8*nrow(df), replace=FALSE)
train <- df[i,]
test <- df[-i,]</pre>
```

2b. Training Data Exploration

\$ lead_time
\$ arrival_year

\$ arrival_month

\$ arrival_date

```
str(train)
## 'data.frame':
                   29020 obs. of 19 variables:
                                                "INN15241" "INN33702" "INN35716" "INN17487" ...
## $ Booking ID
                                         : chr
## $ no_of_adults
                                         : int 2 2 2 1 1 2 1 2 3 2 ...
## $ no_of_children
                                                0 0 0 0 0 0 0 0 0 0 ...
## $ no_of_weekend_nights
                                                2 2 2 0 1 0 1 0 0 2 ...
                                         : int
## $ no_of_week_nights
                                                5 1 2 2 0 2 2 2 1 1 ...
   $ type_of_meal_plan
                                         : Factor w/ 4 levels "Meal Plan 1",..: 1 4 4 2 4 4 1 1 1 1 ...
##
## $ required_car_parking_space
                                               00000000000...
## $ room_type_reserved
                                         : Factor w/ 7 levels "Room_Type 1",..: 4 1 1 1 1 1 1 1 4 1 ...
```

106 148 68 320 131 2 152 51 65 23 ...

: int 7 4 2 8 10 3 8 11 8 10 ...

: int 19 23 6 18 10 24 26 4 16 9 ...

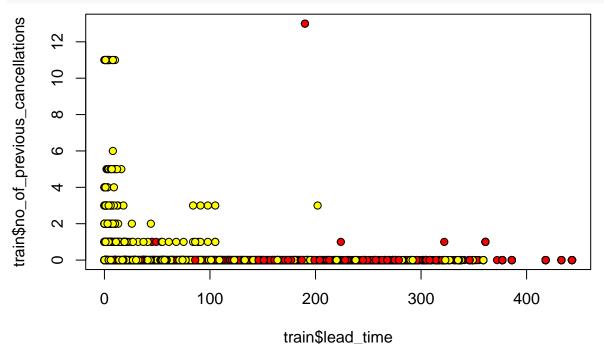
```
: Factor w/ 5 levels "Aviation", "Complementary",..: 5 5 5 4 5
## $ market_segment_type
## $ repeated_guest
                                        : int 0000000000...
## $ no_of_previous_cancellations : int 0 0 0 0 0 0 0 0 0 ...
## $ no_of_previous_bookings_not_canceled: int 0 0 0 0 0 0 0 0 0 0 ...
## $ avg_price_per_room
                                        : num 121.4 61.6 51.1 90 108 ...
## $ no_of_special_requests
                                         : int 0000010020...
## $ booking_status
                                         : Factor w/ 2 levels "Canceled", "Not_Canceled": 1 2 2 2 1 2 1
names(train)
   [1] "Booking_ID"
   [2] "no_of_adults"
##
  [3] "no_of_children"
##
## [4] "no_of_weekend_nights"
## [5] "no_of_week_nights"
## [6] "type_of_meal_plan"
## [7] "required_car_parking_space"
## [8] "room_type_reserved"
## [9] "lead_time"
## [10] "arrival_year"
## [11] "arrival_month"
## [12] "arrival_date"
## [13] "market_segment_type"
## [14] "repeated_guest"
## [15] "no_of_previous_cancellations"
## [16] "no_of_previous_bookings_not_canceled"
## [17] "avg_price_per_room"
## [18] "no_of_special_requests"
## [19] "booking_status"
dim(train)
## [1] 29020
               19
head(train)
         Booking_ID no_of_adults no_of_children no_of_weekend_nights
## 15241
          INN15241
                              2
## 33702
          INN33702
                              2
                                             0
                                                                  2
                                                                  2
## 35716
                              2
                                             0
          INN35716
## 17487
          INN17487
                              1
                                             0
                                                                  0
## 15220
          INN15220
                              1
                                             0
## 19838
          INN19838
                              2
                                             0
        no_of_week_nights type_of_meal_plan required_car_parking_space
                               Meal Plan 1
## 15241
                        5
## 33702
                               Not Selected
                                                                     0
                        1
                                                                     0
## 35716
                        2
                               Not Selected
## 17487
                        2
                               Meal Plan 2
                                                                     0
## 15220
                        0
                               Not Selected
                                                                     0
                        2
## 19838
                               Not Selected
        room_type_reserved lead_time arrival_year arrival_month arrival_date
## 15241
               Room_Type 4
                                 106
                                             2018
                                                             7
## 33702
               Room_Type 1
                                 148
                                             2018
                                                                          23
                                                              4
## 35716
               Room_Type 1
                                 68
                                             2018
                                                              2
                                                                          6
## 17487
               Room_Type 1
                                 320
                                             2018
                                                              8
                                                                          18
## 15220
               Room_Type 1
                                             2018
                                 131
                                                             10
                                                                          10
```

```
## 19838
                Room_Type 1
                                               2018
                                                                             24
##
         market_segment_type repeated_guest no_of_previous_cancellations
                      Online
## 15241
                                           0
                                                                         0
## 33702
                      Online
                                           0
                                                                         0
## 35716
                      Online
                                           0
                                                                         0
## 17487
                     Offline
                                           0
                                                                         0
## 15220
                      Online
                                           0
                                                                         0
## 19838
                      Online
                                           0
                                                                         0
         no_of_previous_bookings_not_canceled avg_price_per_room
## 15241
                                                           121.37
## 33702
                                             0
                                                            61.56
## 35716
                                             0
                                                            51.09
                                             0
## 17487
                                                            90.00
## 15220
                                             0
                                                           108.00
## 19838
                                             0
                                                           134.00
##
         no_of_special_requests booking_status
## 15241
                              0
                                       Canceled
## 33702
                              0
                                  Not Canceled
## 35716
                              0
                                  Not Canceled
## 17487
                              0
                                  Not Canceled
## 15220
                              0
                                       Canceled
## 19838
                              1
                                  Not Canceled
summary(train)
                        no_of_adults
                                        no_of_children
                                                         no_of_weekend_nights
##
     Booking_ID
##
   Length: 29020
                             :0.000
                                        Min.
                                               :0.0000
                                                         Min.
                                                                :0.0000
                       Min.
                                        1st Qu.:0.0000
##
   Class : character
                       1st Qu.:2.000
                                                         1st Qu.:0.0000
##
   Mode : character
                       Median :2.000
                                        Median : 0.0000
                                                         Median :1.0000
##
                       Mean
                              :1.845
                                        Mean
                                               :0.1063
                                                         Mean
                                                                :0.8106
##
                       3rd Qu.:2.000
                                                         3rd Qu.:2.0000
                                        3rd Qu.:0.0000
##
                       Max. :4.000
                                        Max.
                                              :9.0000
                                                         Max.
                                                                :7.0000
##
##
   no_of_week_nights
                         type_of_meal_plan required_car_parking_space
   Min.
         : 0.000
                      Meal Plan 1 :22245
##
                                            Min.
                                                   :0.00000
   1st Qu.: 1.000
                      Meal Plan 2 : 2674
                                            1st Qu.:0.00000
   Median : 2.000
                      Meal Plan 3 :
                                            Median :0.00000
##
                                      3
   Mean : 2.206
                      Not Selected: 4098
##
                                            Mean
                                                  :0.03032
##
   3rd Qu.: 3.000
                                            3rd Qu.:0.00000
##
          :17.000
                                                   :1.00000
                                            Max.
##
##
                           lead time
                                            arrival_year arrival_month
      room_type_reserved
##
   Room_Type 1:22541
                         Min. : 0.00
                                           Min.
                                                  :2017
                                                          Min.
                                                                 : 1.000
   Room_Type 2:
##
                  548
                         1st Qu.: 17.00
                                           1st Qu.:2018
                                                          1st Qu.: 5.000
                                           Median:2018
##
   Room Type 3:
                    6
                         Median: 57.00
                                                          Median: 8.000
##
                         Mean : 85.08
                                           Mean :2018
                                                          Mean
                                                                : 7.434
   Room_Type 4: 4814
   Room Type 5:
                  214
                         3rd Qu.:126.00
                                           3rd Qu.:2018
                                                          3rd Qu.:10.000
                                                          Max.
                         Max. :443.00
                                           Max.
                                                  :2018
                                                                 :12.000
##
   Room_Type 6:
                  772
##
   Room_Type 7:
##
    arrival_date
                       market_segment_type repeated_guest
##
   Min. : 1.00
                    Aviation
                                  : 101
                                                   :0.00000
   1st Qu.: 8.00
##
                    Complementary: 313
                                            1st Qu.:0.00000
##
   Median :16.00
                                 : 1625
                                            Median :0.00000
                    Corporate
##
   Mean :15.59
                    Offline
                                  : 8457
                                            Mean
                                                  :0.02564
   3rd Qu.:23.00
                    Online
                                  :18524
                                            3rd Qu.:0.00000
```

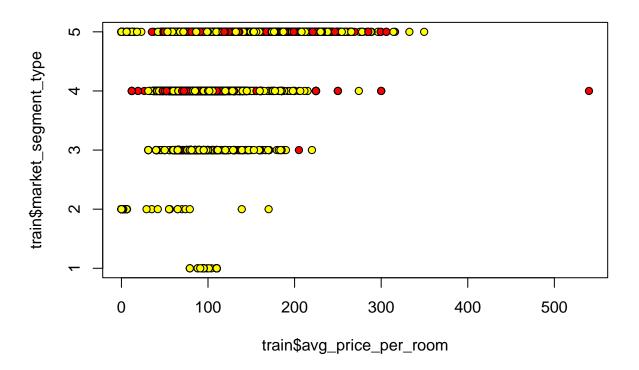
```
##
   Max.
           :31.00
                                            Max.
                                                   :1.00000
##
##
   no_of_previous_cancellations no_of_previous_bookings_not_canceled
   Min. : 0.00000
                                 Min. : 0.0000
##
##
   1st Qu.: 0.00000
                                  1st Qu.: 0.0000
##
   Median : 0.00000
                                 Median : 0.0000
   Mean
          : 0.02123
                                         : 0.1537
##
                                 Mean
                                  3rd Qu.: 0.0000
   3rd Qu.: 0.00000
##
##
   Max.
           :13.00000
                                 Max.
                                         :58.0000
##
##
   avg_price_per_room no_of_special_requests
                                                    booking_status
                              :0.0000
                                                           : 9507
##
          : 0.00
                       Min.
                                               Canceled
   1st Qu.: 80.30
                       1st Qu.:0.0000
                                               Not_Canceled:19513
##
   Median : 99.45
                       Median :0.0000
##
##
   Mean
           :103.40
                       Mean
                              :0.6167
##
   3rd Qu.:120.00
                       3rd Qu.:1.0000
##
   Max.
           :540.00
                       Max.
                              :5.0000
##
```

2c. Data Graphing

plot(train\$lead_time, train\$no_of_previous_cancellations, pch=21, bg=c("red","yellow")[train\$booking_st



plot(train\$avg_price_per_room, train\$market_segment_type, pch=21, bg=c("red","yellow")[train\$booking_st



2d. Logistic Regression

summary(logistic_regression_model)

```
logistic_regression_model <- glm(booking_status~avg_price_per_room+market_segment_type+lead_time+no_of_status_regression_model

##
## Call: glm(formula = booking_status ~ avg_price_per_room + market_segment_type +
## lead_time + no_of_previous_cancellations, family = "binomial",
## data = train)</pre>
```

```
##
##
   Coefficients:
##
                         (Intercept)
                                                     avg_price_per_room
                             1.95638
                                                                -0.01068
##
##
  market_segment_typeComplementary
                                           market_segment_typeCorporate
##
                            13.81454
                                                                 1.45709
         market_segment_typeOffline
##
                                              market_segment_typeOnline
##
                             1.86132
                                                                 0.90434
                                           no_of_previous_cancellations
##
                           lead_time
                            -0.01390
##
                                                                 0.15317
## Degrees of Freedom: 29019 Total (i.e. Null); 29012 Residual
## Null Deviance:
                         36710
## Residual Deviance: 29210
                                 AIC: 29220
```

```
##
## Call:
## glm(formula = booking_status ~ avg_price_per_room + market_segment_type +
## lead_time + no_of_previous_cancellations, family = "binomial",
## data = train)
##
## Deviance Residuals:
```

```
##
                      Median
                                   30
                 10
                                           Max
                               0.7650
## -2.5315
           -0.8028
                      0.5116
                                        2.4446
##
## Coefficients:
##
                                      Estimate Std. Error z value Pr(>|z|)
                                                                   < 2e-16 ***
## (Intercept)
                                     1.9563788 0.2208736
                                                            8.857
## avg_price_per_room
                                    -0.0106845 0.0004495 -23.770
                                                                   < 2e-16 ***
## market_segment_typeComplementary 13.8145393 80.6568571
                                                            0.171
                                                                     0.8640
## market_segment_typeCorporate
                                     1.4570934
                                                0.2316137
                                                            6.291 3.15e-10 ***
## market_segment_typeOffline
                                     1.8613151
                                                0.2199547
                                                            8.462
                                                                   < 2e-16 ***
## market_segment_typeOnline
                                     0.9043441
                                               0.2174333
                                                            4.159 3.19e-05 ***
                                                                   < 2e-16 ***
## lead_time
                                    -0.0139021
                                                0.0002027 -68.598
## no_of_previous_cancellations
                                     0.1531653
                                               0.0926760
                                                            1.653
                                                                     0.0984 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
##
  (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 36708
                             on 29019
                                       degrees of freedom
## Residual deviance: 29207
                             on 29012
                                       degrees of freedom
## AIC: 29223
##
## Number of Fisher Scoring iterations: 14
```

The residual deviance has a sharp decrease from the null deviance, which suggests that the logistic model has good correlation to the training data. We can see that offline bookings increase the log odds of a reservation not being cancelled because the coefficient is greater than the coefficient of online bookings.

I was not able to run the logistic regression on all available predictors because rstudio ran out of memory before the knitting was complete.

2e. Naive Bayes

##

```
library(e1071)
naive_bayes_model <- naiveBayes(booking_status~avg_price_per_room+market_segment_type+lead_time+no_of_p</pre>
naive bayes model
##
## Naive Bayes Classifier for Discrete Predictors
##
## Call:
## naiveBayes.default(x = X, y = Y, laplace = laplace)
##
## A-priori probabilities:
## Y
##
       Canceled Not Canceled
                   0.6723983
##
      0.3276017
##
## Conditional probabilities:
##
                  avg_price_per_room
## Y
                        [,1]
                                  [,2]
##
     Canceled
                  110.60689 32.19462
     Not_Canceled 99.88407 35.77694
##
```

market_segment_type

```
## Y
                      Aviation Complementary
                                                Corporate
                                                               Offline
##
     Canceled
                   0.003260755
                                 0.000000000 \ 0.018302304 \ 0.264121174 \ 0.714315767
                                 0.016040588 0.074360683 0.304719930 0.601291447
##
     Not Canceled 0.003587352
##
                 lead_time
##
## Y
                                  [,2]
                        [,1]
                   138.96634 99.02558
##
     Canceled
     Not Canceled 58.82755 63.89847
##
##
##
                 no_of_previous_cancellations
## Y
                          [,1]
                                     [,2]
                   0.003786683 0.1912959
##
     Canceled
     Not_Canceled 0.029723774 0.3853057
```

It seems that the complementary market segment never cancels their reservations. The data shows that larger lead times result in a higher probability of being cancelled. The average price of the room does not seem to affect room cancellation.

I was not able to run the logistic regression on all available predictors because rstudio ran out of memory before the knitting was complete.

2f. Test Data

```
library(caret)
```

Logisitic Regression Predictions and Evaluation

```
## Loading required package: ggplot2
## Loading required package: lattice
logistic_probabilities <- predict(logistic_regression_model, newdata=test, type="response")
logistic_predictions <- ifelse(logistic_probabilities>0.5, 1, 0)
logistic_accuracy <- mean(logistic_predictions==as.integer(test$booking_status))
print(paste("logisitic accuracy = ", logistic_accuracy))</pre>
```

[1] "logisitic accuracy = 0.17381116471399"

```
library(caret)
naive_bayes_predictions <- predict(naive_bayes_model, newdata=test, type="class")
confusion_matrix <- table(naive_bayes_predictions, test$booking_status)
mean(naive_bayes_predictions==test$booking_status)</pre>
```

Naive Bayes Predictions and Evaluation

[1] 0.8363748

```
## [1] 0.7399035
sensitivity(confusion_matrix)
## [1] 0.5420521
specificity(confusion_matrix)
```

2g. Strengths and Weaknesses of Logistic Regression and Naive Bayes

Naive Bayes, generally speaking, is better with smaller datasets compared to logistic regression. Naive Bayes has a higher bias and a lower variance than logistic regression. This means that Naive Bayes is more prone to underfitting, whereas logistic regression is more prone to overfitting. Naive Bayes assumes that all predictors are independent of each other, which means that it can be innaccurate if the independence of the predictors is not verified.

2h. Classification Metrics: Description, Benefits, Drawbacks

The mean classification metric is the percentage of the test observations that the model got accurately. It is a base level indicator for the accuracy of a classification model but does not provide sophisticated understanding of the accuracy of the model, because it does not account for skew in the test data. Sensitivity measures the true positive rate of the model and is useful when the model is primarily concerned with determining the positive classification. Specificity measures the true negative rate of the model and is useful when the model is primarily concerned with determining the negative classification.