

# Santander Customer Transaction Prediction

Santander has provided with lakhs of anonymous data set which contain 200 numeric feature variable, target( 0 & 1) & ID code. Our objective is to identify whether a customer will make future transaction or not.

Both train & test has 2 lakh rows with variable **var\_0** to **var\_199** which is of float data type. This is a binary classification problem under supervised machine learning where we have to predict whether the customer will make future transaction or not i.e(0 & 1).

## Exploratory data analysis

```
$ target : int  0 0 0 0 0 0 0 0 0 0 ...
$ var_0   : num  8.93 11.5 8.61 11.06 9.84 ...
$ var_1   : num -6.79 -4.15 -2.75 -2.15 -1.48 ...
$ var_2   : num 11.91 13.86 12.08 8.95 12.87 ...
$ var_3   : num  5.09 5.39 7.89 7.2 6.64 ...
$ var_4   : num 11.5 12.4 10.6 12.6 12.3 ...
$ var_5   : num -9.28 7.04 -9.08 -1.84 2.45 ...
$ var_6   : num  5.12 5.62 6.94 5.84 5.94 ...
$ var_7   : num 18.6 16.5 14.6 14.9 19.3 ...
```

Here all variables are of numeric data type. So we don't required to change the data type.

## Missing Value

### Sample

Missing\_Percentage Columns

2	0	var_0
3	0	var_1
4	0	var_2
5	0	var_3
6	0	var_4
7	0	var_5
8	0	var_6
9	0	var_7
10	0	var_8
11	0	var_9
12	0	var_10
13	0	var_11

Missing value is one of the important factor we wave to check when we get the data, but in this Santander data we don't have any NA or missing value. So we don't have to drop or impute any variable.

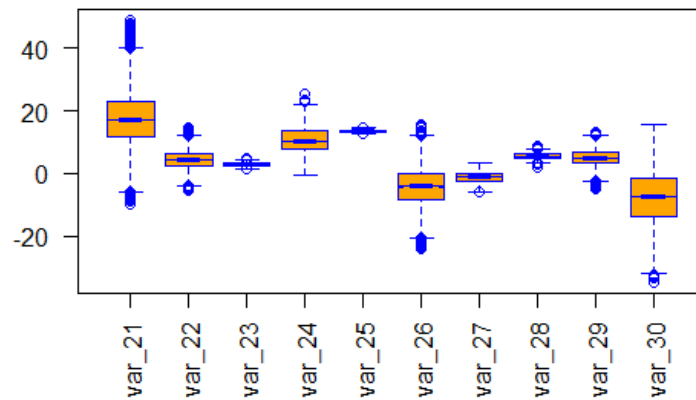
## OUTLIERS

Outliers are the data which fall away from dataset.

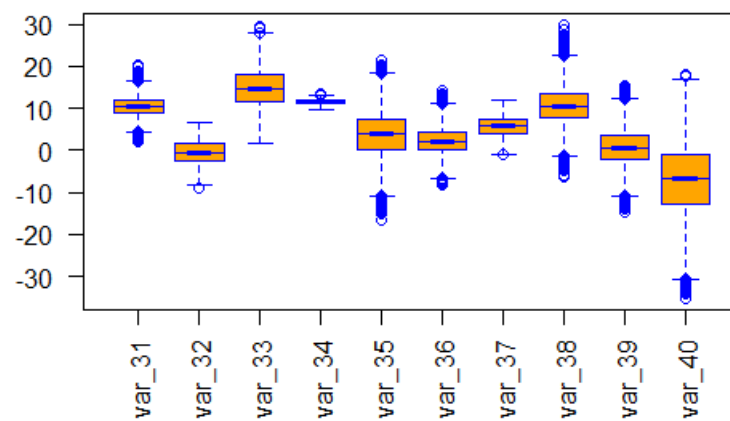
Causes of outliers

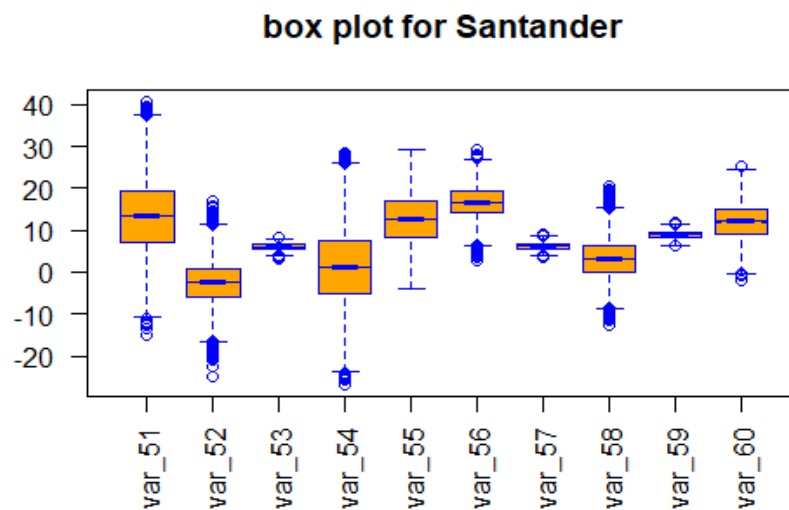
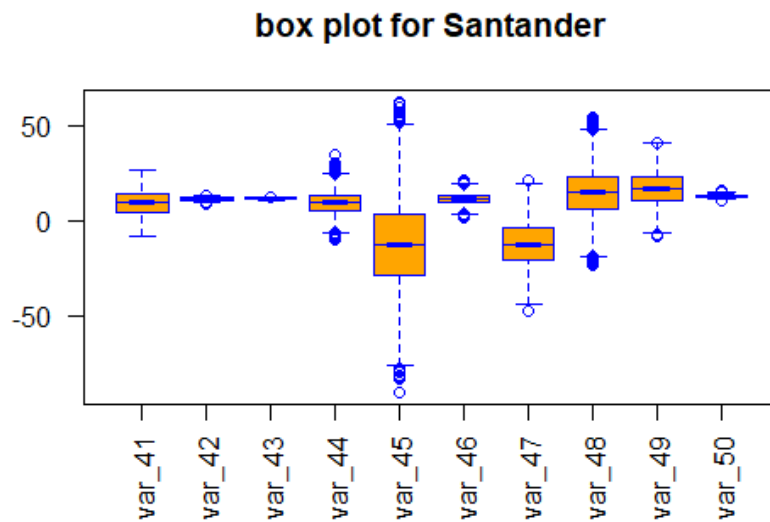
- Poor Data quality/contamination
- Lower quality measurement,malfunctioning equipment etc

**box plot for Santander**



**box plot for Santander**

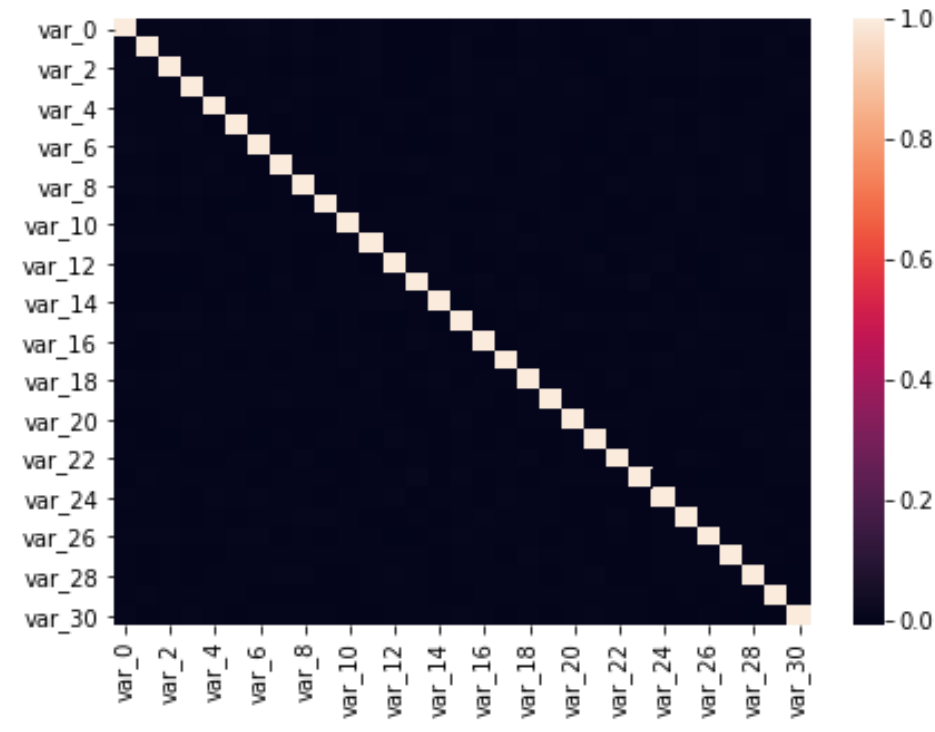




As in the sample box plot of 40 variables we can see some outliers, but as it is anonymous data we don't know whether it is due to incorrect entered or measured data, so we will not remove it.

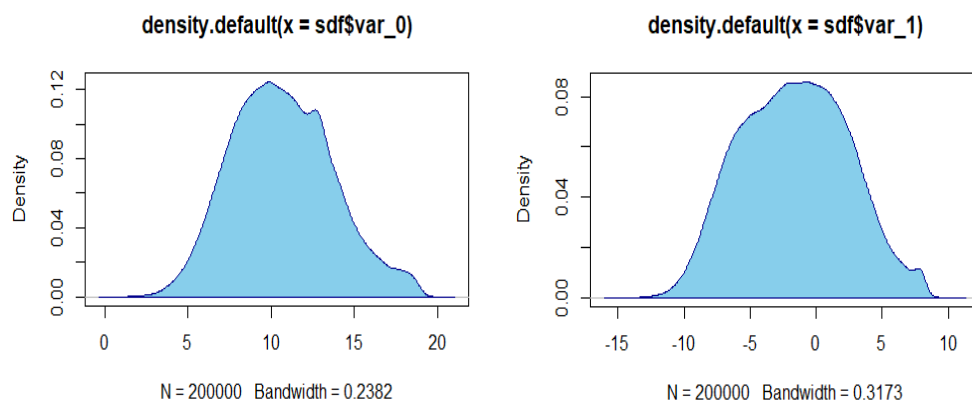
## **FEATURE SELECTION**

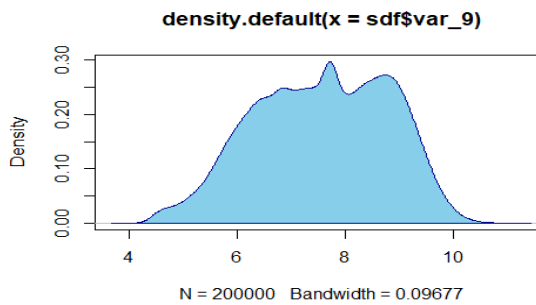
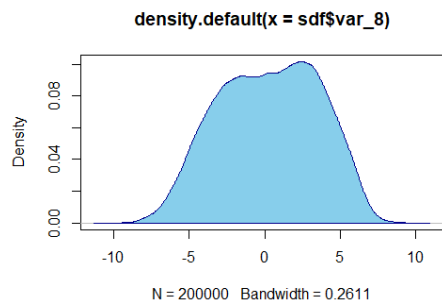
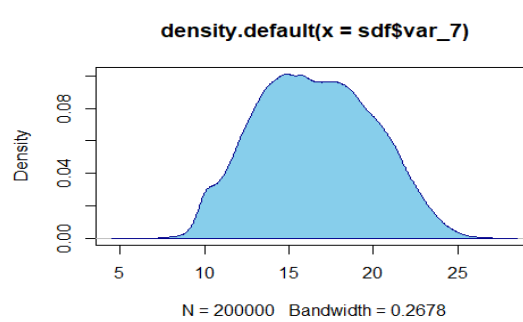
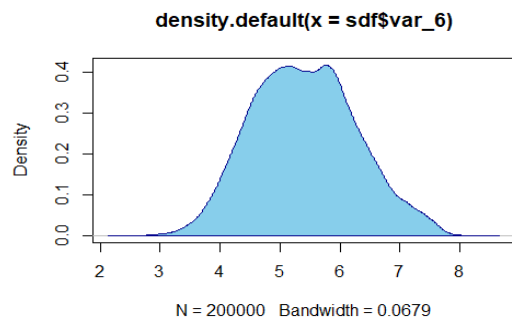
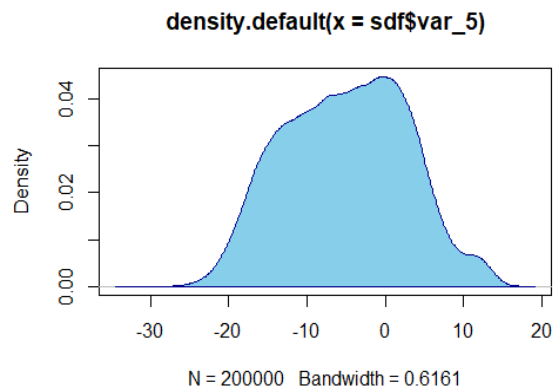
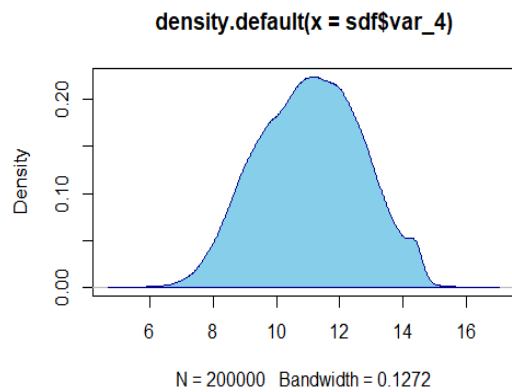
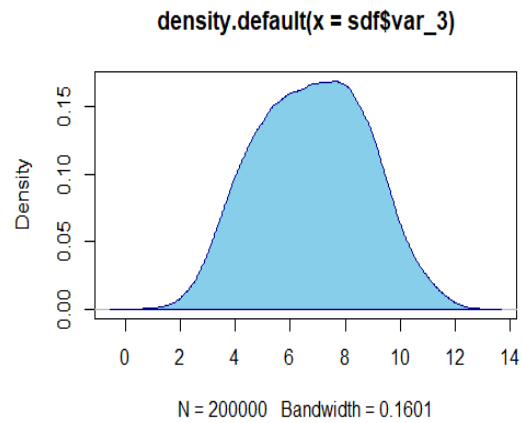
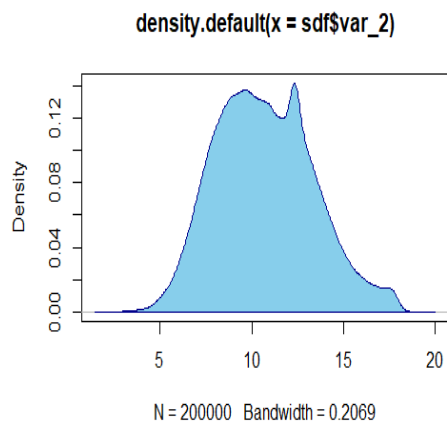
Also known as variable selection means selecting a subset of relevant feature for use in the model selection.

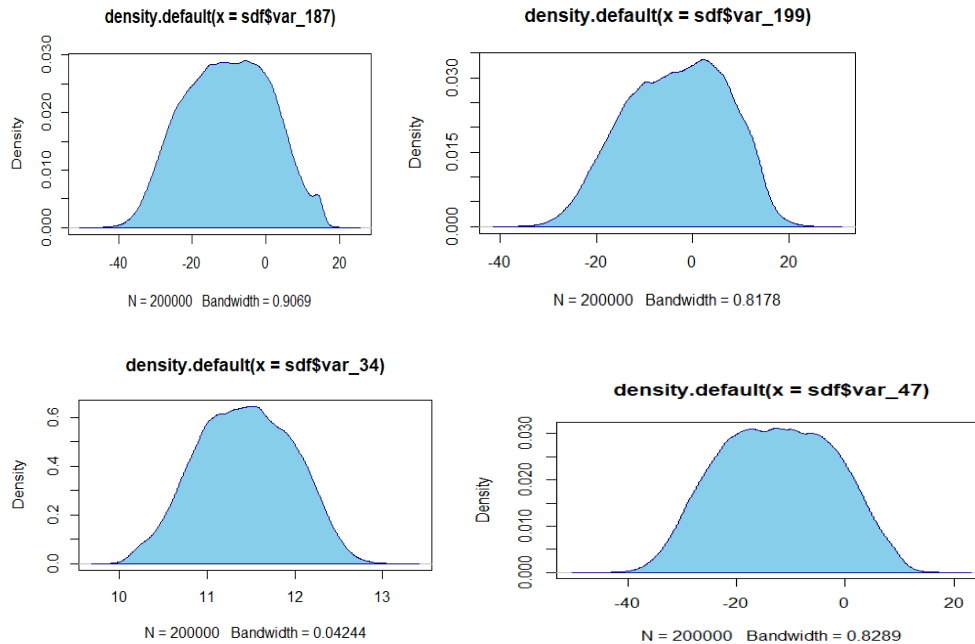


As a sample we have taken first 30 variable & check for their collinearity, In the above heat map we can clearly see no variable is correlated with each other. So, we can assume of sending all variable to the model.

### CHECKING NORMALIZATION







Looking at the above graph of some variable we can say that every variable in the data set are normally distributed.

## LOGISTIC REGRESSION

Logistic regression are used in classification model where the outcomes are in probabilities which can be used in binomial, ordinal & multinomial.

Call:

```
glm(formula = target ~ ., family = "binomial", data = train)
```

Deviance Residuals:

Min	1Q	Median	3Q	Max
-2.6893	-0.3991	-0.2313	-0.1231	3.8072

Coefficients:

	Estimate	Std. Error	z value	Pr(> z )
(Intercept)	6.279e+01	7.398e+00	8.488	< 2e-16 ***
var_0	5.650e-02	3.350e-03	16.867	< 2e-16 ***
var_1	4.016e-02	2.549e-03	15.755	< 2e-16 ***
var_2	6.304e-02	3.855e-03	16.354	< 2e-16 ***
var_3	1.804e-02	5.078e-03	3.553	0.000381 ***
var_4	2.443e-02	6.359e-03	3.842	0.000122 ***
var_5	1.290e-02	1.312e-03	9.829	< 2e-16 ***
var_6	2.716e-01	1.181e-02	22.996	< 2e-16 ***

var_7	-8.835e-04	3.026e-03	-0.292	0.770329	
var_8	1.761e-02	3.117e-03	5.650	1.61e-08	***
var_9	-1.035e-01	8.315e-03	-12.443	< 2e-16	***
var_10	-5.411e-04	1.886e-03	-0.287	0.774124	
var_11	1.326e-02	1.727e-03	7.679	1.61e-14	***
var_12	-1.150e+00	5.356e-02	-21.479	< 2e-16	***
var_13	-4.119e-02	2.212e-03	-18.623	< 2e-16	***
var_14	-5.559e-03	4.617e-03	-1.204	0.228506	
var_15	1.325e-01	2.515e-02	5.267	1.38e-07	***
var_16	1.121e-02	4.041e-03	2.775	0.005519	**
var_17	7.415e-04	1.548e-03	0.479	0.631843	
var_18	1.741e-02	1.308e-03	13.310	< 2e-16	***
var_19	4.174e-03	1.293e-03	3.228	0.001247	**
var_20	-9.404e-03	1.765e-03	-5.329	9.88e-08	***
var_21	-2.341e-02	1.261e-03	-18.567	< 2e-16	***
var_22	7.121e-02	3.591e-03	19.829	< 2e-16	***
var_23	-1.755e-01	1.967e-02	-8.922	< 2e-16	***
var_24	2.846e-02	2.729e-03	10.427	< 2e-16	***
var_25	1.337e-01	3.619e-02	3.694	0.000221	***
var_26	3.498e-02	1.720e-03	20.344	< 2e-16	***
var_27	-6.568e-03	6.806e-03	-0.965	0.334504	
var_28	-1.148e-01	1.322e-02	-8.684	< 2e-16	***
var_29	5.829e-03	3.963e-03	1.471	0.141335	
var_30	5.887e-04	1.306e-03	0.451	0.652285	
var_31	-4.119e-02	4.813e-03	-8.558	< 2e-16	***
var_32	3.842e-02	3.999e-03	9.608	< 2e-16	***
var_33	-3.498e-02	2.406e-03	-14.541	< 2e-16	***
var_34	-3.157e-01	1.911e-02	-16.521	< 2e-16	***
var_35	2.319e-02	1.995e-03	11.628	< 2e-16	***
var_36	-3.801e-02	3.318e-03	-11.455	< 2e-16	***
var_37	1.312e-02	4.590e-03	2.859	0.004252	**
var_38	1.224e-03	2.426e-03	0.505	0.613790	
var_39	-3.229e-03	2.547e-03	-1.268	0.204854	
var_40	2.103e-02	1.243e-03	16.927	< 2e-16	***
var_41	-1.154e-05	1.748e-03	-0.007	0.994736	
var_42	-3.591e-02	1.486e-02	-2.416	0.015690	*
var_43	-2.717e-01	3.336e-02	-8.145	3.80e-16	***
var_44	-2.736e-02	1.713e-03	-15.974	< 2e-16	***
var_45	-3.327e-03	4.847e-04	-6.865	6.67e-12	***
var_46	7.210e-03	3.611e-03	1.997	0.045879	*
var_47	2.802e-03	9.813e-04	2.855	0.004298	**
var_48	8.628e-03	9.108e-04	9.473	< 2e-16	***
var_49	1.245e-02	1.319e-03	9.443	< 2e-16	***
var_50	-5.840e-02	1.490e-02	-3.920	8.84e-05	***
var_51	8.772e-03	1.258e-03	6.971	3.14e-12	***
var_52	1.980e-02	2.081e-03	9.513	< 2e-16	***
var_53	2.849e-01	1.347e-02	21.148	< 2e-16	***
var_54	-7.724e-03	1.232e-03	-6.267	3.68e-10	***
var_55	9.874e-03	1.819e-03	5.428	5.71e-08	***
var_56	-3.275e-02	2.898e-03	-11.300	< 2e-16	***
var_57	-7.769e-02	1.303e-02	-5.964	2.47e-09	***
var_58	-2.054e-02	2.401e-03	-8.556	< 2e-16	***
var_59	-4.930e-02	1.212e-02	-4.067	4.77e-05	***
var_60	6.298e-03	2.448e-03	2.572	0.010102	*
var_61	2.073e-03	8.924e-04	2.323	0.020156	*
var_62	2.799e-02	5.078e-03	5.511	3.57e-08	***
var_63	-1.681e-02	3.317e-03	-5.068	4.03e-07	***

var_64	-2.798e-02	6.949e-03	-4.027	5.66e-05	***
var_65	8.649e-03	2.755e-03	3.140	0.001690	**
var_66	6.380e-02	9.187e-03	6.944	3.80e-12	***
var_67	1.917e-02	1.408e-03	13.616	< 2e-16	***
var_68	-5.626e+00	1.438e+00	-3.912	9.14e-05	***
var_69	7.238e-03	2.610e-03	2.773	0.005551	**
var_70	7.923e-03	8.683e-04	9.125	< 2e-16	***
var_71	4.069e-01	3.881e-02	10.485	< 2e-16	***
var_72	-1.003e-02	2.617e-03	-3.831	0.000128	***
var_73	-3.371e-03	1.388e-03	-2.428	0.015181	*
var_74	4.766e-03	7.363e-04	6.472	9.67e-11	***
var_75	-2.080e-02	1.697e-03	-12.254	< 2e-16	***
var_76	-2.540e-02	1.291e-03	-19.674	< 2e-16	***
var_77	-1.544e-02	2.727e-03	-5.663	1.49e-08	***
var_78	7.840e-02	5.196e-03	15.089	< 2e-16	***
var_79	8.570e-03	7.885e-03	1.087	0.277085	
var_80	-2.593e-02	1.367e-03	-18.972	< 2e-16	***
var_81	-1.120e-01	4.393e-03	-25.497	< 2e-16	***
var_82	7.378e-03	1.219e-03	6.050	1.44e-09	***
var_83	-7.642e-03	1.241e-03	-6.160	7.27e-10	***
var_84	6.242e-03	1.666e-03	3.748	0.000178	***
var_85	-1.756e-02	2.656e-03	-6.612	3.78e-11	***
var_86	-1.709e-02	1.317e-03	-12.976	< 2e-16	***
var_87	-2.131e-02	1.833e-03	-11.627	< 2e-16	***
var_88	-2.429e-02	4.161e-03	-5.838	5.27e-09	***
var_89	3.708e-02	2.884e-03	12.858	< 2e-16	***
var_90	7.171e-03	7.898e-04	9.079	< 2e-16	***
var_91	8.253e-01	6.744e-02	12.237	< 2e-16	***
var_92	-3.568e-02	2.471e-03	-14.438	< 2e-16	***
var_93	-2.152e-01	1.883e-02	-11.424	< 2e-16	***
var_94	5.832e-02	3.718e-03	15.687	< 2e-16	***
var_95	1.820e-01	1.652e-02	11.014	< 2e-16	***
var_96	2.323e-03	1.212e-03	1.916	0.055348	.
var_97	3.570e-03	8.193e-04	4.357	1.32e-05	***
var_98	-7.280e-03	1.447e-02	-0.503	0.615013	
var_99	1.004e-01	5.494e-03	18.274	< 2e-16	***
var_100	1.071e-03	1.132e-03	0.946	0.343908	
var_101	-7.569e-03	2.089e-03	-3.624	0.000290	***
var_102	-6.948e-03	1.199e-03	-5.793	6.92e-09	***
var_103	-5.723e-02	5.581e-02	-1.026	0.305097	
var_104	-5.097e-02	5.281e-03	-9.652	< 2e-16	***
var_105	9.719e-02	1.207e-02	8.049	8.33e-16	***
var_106	5.917e-02	5.455e-03	10.847	< 2e-16	***
var_107	-1.921e-02	1.367e-03	-14.049	< 2e-16	***
var_108	-8.817e-01	5.984e-02	-14.734	< 2e-16	***
var_109	-3.716e-02	2.367e-03	-15.702	< 2e-16	***
var_110	5.574e-02	2.672e-03	20.860	< 2e-16	***
var_111	7.540e-02	9.481e-03	7.952	1.83e-15	***
var_112	4.927e-02	6.544e-03	7.530	5.09e-14	***
var_113	-1.174e-02	2.317e-03	-5.065	4.09e-07	***
var_114	-9.565e-02	1.048e-02	-9.128	< 2e-16	***
var_115	-5.724e-02	3.920e-03	-14.604	< 2e-16	***
var_116	-5.333e-02	6.249e-03	-8.534	< 2e-16	***
var_117	8.728e-04	7.743e-04	1.127	0.259668	
var_118	1.589e-02	1.178e-03	13.485	< 2e-16	***
var_119	2.421e-02	2.457e-03	9.853	< 2e-16	***
var_120	-2.731e-03	8.542e-04	-3.197	0.001387	**



var_121	-8.176e-02	6.073e-03	-13.462	< 2e-16	***
var_122	-2.771e-02	1.997e-03	-13.875	< 2e-16	***
var_123	-2.112e-02	1.662e-03	-12.705	< 2e-16	***
var_124	7.051e-03	3.786e-03	1.863	0.062500	.
var_125	3.162e-01	3.227e-02	9.799	< 2e-16	***
var_126	9.275e-03	1.334e-02	0.696	0.486736	
var_127	-3.808e-02	3.284e-03	-11.595	< 2e-16	***
var_128	2.818e-02	3.188e-03	8.839	< 2e-16	***
var_129	-6.053e-03	2.504e-03	-2.418	0.015616	*
var_130	1.207e-01	1.242e-02	9.721	< 2e-16	***
var_131	-1.732e-01	2.255e-02	-7.682	1.57e-14	***
var_132	-6.168e-02	7.085e-03	-8.707	< 2e-16	***
var_133	4.631e-01	2.722e-02	17.009	< 2e-16	***
var_134	9.407e-03	1.675e-03	5.614	1.97e-08	***
var_135	1.259e-02	1.355e-03	9.295	< 2e-16	***
var_136	-1.008e-03	9.983e-04	-1.010	0.312432	
var_137	1.123e-02	1.166e-03	9.625	< 2e-16	***
var_138	1.198e-02	2.282e-03	5.252	1.51e-07	***
var_139	-3.103e-02	1.329e-03	-23.353	< 2e-16	***
var_140	1.216e-02	2.120e-03	5.737	9.65e-09	***
var_141	-1.430e-02	1.537e-03	-9.302	< 2e-16	***
var_142	-1.109e-02	1.816e-03	-6.105	1.03e-09	***
var_143	-1.522e-02	3.523e-03	-4.321	1.56e-05	***
var_144	8.165e-02	1.121e-02	7.286	3.19e-13	***
var_145	2.489e-02	2.650e-03	9.393	< 2e-16	***
var_146	-8.184e-02	4.046e-03	-20.230	< 2e-16	***
var_147	1.823e-02	1.394e-03	13.078	< 2e-16	***
var_148	-8.629e-01	5.146e-02	-16.769	< 2e-16	***
var_149	-1.424e-02	9.969e-04	-14.284	< 2e-16	***
var_150	-3.925e-02	4.203e-03	-9.338	< 2e-16	***
var_151	2.325e-02	2.592e-03	8.968	< 2e-16	***
var_152	-1.283e-02	3.435e-03	-3.735	0.000188	***
var_153	-9.912e-03	5.157e-03	-1.922	0.054631	.
var_154	-2.836e-02	2.074e-03	-13.679	< 2e-16	***
var_155	2.058e-02	1.781e-03	11.552	< 2e-16	***
var_156	-7.207e-02	1.084e-02	-6.647	2.99e-11	***
var_157	2.003e-02	1.843e-03	10.865	< 2e-16	***
var_158	-2.807e-03	1.315e-03	-2.134	0.032808	*
var_159	1.232e-02	2.512e-03	4.902	9.47e-07	***
var_160	-8.968e-04	9.511e-04	-0.943	0.345710	
var_161	6.314e-02	4.754e-02	1.328	0.184140	
var_162	7.363e-02	7.267e-03	10.133	< 2e-16	***
var_163	1.988e-02	1.948e-03	10.206	< 2e-16	***
var_164	2.665e-02	1.903e-03	14.008	< 2e-16	***
var_165	-3.590e-02	2.057e-03	-17.456	< 2e-16	***
var_166	-4.980e-01	2.784e-02	-17.888	< 2e-16	***
var_167	1.131e-02	1.324e-03	8.547	< 2e-16	***
var_168	1.082e-02	3.304e-03	3.276	0.001053	**
var_169	-4.077e-01	2.796e-02	-14.580	< 2e-16	***
var_170	3.688e-02	2.320e-03	15.899	< 2e-16	***
var_171	9.674e-03	1.919e-03	5.042	4.60e-07	***
var_172	-1.505e-02	1.195e-03	-12.598	< 2e-16	***
var_173	2.420e-02	1.738e-03	13.921	< 2e-16	***
var_174	-2.888e-02	1.436e-03	-20.110	< 2e-16	***
var_175	2.943e-02	3.562e-03	8.263	< 2e-16	***
var_176	4.357e-03	1.381e-03	3.154	0.001609	**
var_177	-4.953e-02	3.949e-03	-12.542	< 2e-16	***

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var_178      -6.860e-03  1.204e-03  -5.697  1.22e-08 ***
var_179       5.314e-02  3.625e-03  14.657  < 2e-16 ***
var_180       2.008e-02  1.958e-03  10.256  < 2e-16 ***
var_181       3.321e-02  7.536e-03   4.407  1.05e-05 ***
var_182      -3.192e-03  1.158e-03  -2.757  0.005826 **
var_183      -2.053e-03  2.317e-03  -0.886  0.375498
var_184       1.749e-02  1.105e-03  15.824  < 2e-16 ***
var_185      -4.060e-05  2.194e-03  -0.019  0.985236
var_186      -2.794e-02  3.246e-03  -8.607  < 2e-16 ***
var_187       4.640e-03  8.972e-04   5.172  2.31e-07 ***
var_188      -3.019e-02  2.625e-03 -11.500  < 2e-16 ***
var_189       3.109e-02  1.062e-02   2.927  0.003418 **
var_190       3.971e-02  2.269e-03  17.500  < 2e-16 ***
var_191       5.207e-02  3.375e-03  15.429  < 2e-16 ***
var_192      -9.709e-02  7.052e-03 -13.769  < 2e-16 ***
var_193      -1.568e-02  2.597e-03  -6.037  1.57e-09 ***
var_194      -2.381e-02  3.299e-03  -7.216  5.37e-13 ***
var_195       6.436e-02  7.191e-03   8.950  < 2e-16 ***
var_196       1.266e-02  1.896e-03   6.680  2.39e-11 ***
var_197      -1.399e-01  1.122e-02 -12.475  < 2e-16 ***
var_198      -5.953e-02  3.389e-03 -17.564  < 2e-16 ***
[ reached getOption("max.print") -- omitted 1 row ]
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

```

(Dispersion parameter for binomial family taken to be 1)

```

Null deviance: 91326  on 139999  degrees of freedom
Residual deviance: 64553  on 139799  degrees of freedom
AIC: 64955

```

Number of Fisher Scoring iterations: 6

**-Min -2.68 & Max 3.80 means that there is no much deviation in error.**

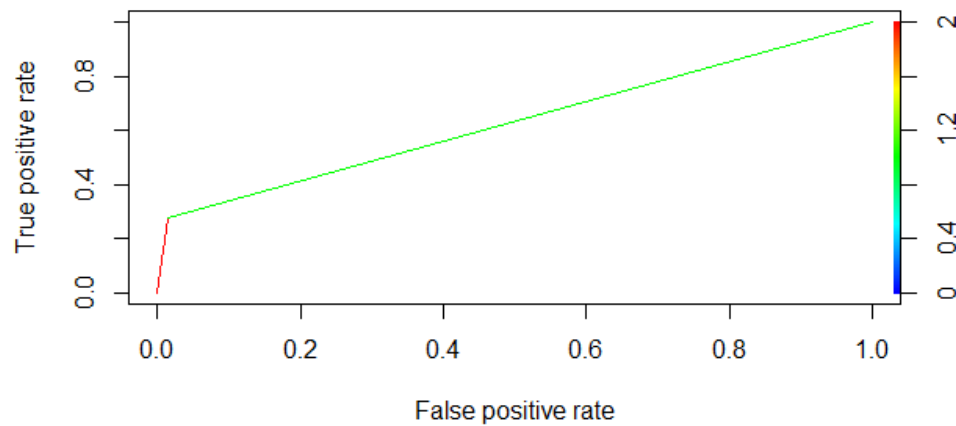
**- Pr(>|z|) says the amount of significance of each variable in deciding the target variable, the star mark after the value tells that how strong that variable is in deciding the target.**

**-Null Deviance will tell how well the target variable is predicted by the model with the help of intercept.**

**-Residual Deviance tell how well the target variable is predicated using Null Deviance & other independent variable.**

**-AIC(Akaike information criterion) will help to choose better model,less AIC give more accuracy.**

## **ROC Curve**



ROC curve is performance measurement for classification problem for various threshold settings. ROC is a probability curve & AUC represents degree or measure of separability. Higher the AUC, better is the model in predicting 0's & 1's.

ROC curve is plotted with True Positive rate & False Positive Rate with False Positive rate in x-axis & True Positive Rate in Y-axis.

Precision & Recall, Precision means percentage of results which are relevant, recall refers to the percentage of total relevant results correctly classified by your algorithm

## **Error Metrics for Logistic regression**

### **R Code**

TP=53204

FP=4368

FN=767

TN=1661

Recall=98.5

Accuracy=91.4

Precision=92.4

AUC= 63.0

### **Python Code**

TP=35529

FP=2942

FN=494

TN=1128

Recall=27.71

Accuracy=91.42

Precision=69.98

### **DECISION TREE**

A predictive model based on a branching series of boolean test  
-can be used for classification & regression

2 popular decision tree algorithm'

C5.0,CART

### **Error Metrics for Decision Tree**

#### **R Code**

TP=53181

TN=472

FN=789

FP=5557

Recall=98.5

Accuracy=89.4

Precision=90.53

AUC= 53.18

### **Python Code**

TP=49008

FP=4898

FN=4956

TN=1138

Recall=18.85

Accuracy=83.57

Precision=18.67

### **NAÏVE BAYES**

-Naïve Bayes is a Probabilistic Classification Algorithm

-It works on Bayes Theorem of probability to predict the class of unknown dataset

### **Error Metrics for Decision Tree**

#### **R Code**

TP=53072

TN=2212

FN=899

FP=3817

Recall=98.33

Accuracy=92.14

Precision=93.29

AUC= 67.51

#### **Python Code**

TP=53099

FP=3812

FN=865

TN=2224

Recall=36.84

Accuracy=92.20

Precision=71.99

**Conclusion:** Accuracy of Naïve Bayes is more. Therefore we will select this model for prediction.

