

# SUJEET KUMAR

226-975-2285 • [kumar31@uwindsor.ca](mailto:kumar31@uwindsor.ca) • <https://www.linkedin.com/in/sujeet-kumar18/> • <https://www.sujeetkumar.ca>

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## PROFILE

- Experienced hands-on operator and field leader with 3+ years managing teams at Walmart and in plant environments.
- Proven track record in process optimization, improved operational performance, cost reduction, and change management.
- Trusted for sound judgement, accountability, process excellence, improve productivity, self-motivation, and leadership skills.
- Strong collaborator with executive leadership and cross-functional expertise.
- Skilled in leading high-performing fast paced culture with engineering techniques, results committed, and streamlining workflows.
- Recognized as team focused, team builder, interpersonal skills, and problem-solving attitude.
- Awarded for good client building relationships, strong communication skills, and coaching skills.
- Trained in Lean Six Sigma methodologies such as Kaizen, root-cause analysis, 5S, 5Why, value stream mapping.

## EXPERIENCE

### Walmart Canada

#### Lead Analyst, Compliance

Jul 2023 – Present

- Collaborate with stakeholders to handle multiple projects for CCI, quality systems, build trust, and ensure regulatory adherence.
- Supervise compliance and safety training on a day-to-day basis to associates and managers at all levels.
- Conduct assessments in various compliance areas such as Health & Safety, Environmental, Sanitation etc.
- Conducted data analysis to identify root causes and implement corrective actions to improve quality standards.
- Participate in regulatory compliance visits to reduce risk management and resolve issues through effective engagement.
- Manage accident file process, including investigations and resolution, ensuring adherence to safety protocols.

### Walmart Canada

#### Manager | E-Comm Operations

Feb 2022 – Jul 2023

- Managed store-fulfilled E-Comm sales with a team of 25 associates, achieving a 25% YoY sales increase (~\$3.5M GMV) by optimizing inventory and reducing nil-pick rate from 45% to 15%.
- Acted as liaison between Store Support Centre, store associates, and customers, improved CSAT scores across Mississauga market by understanding business strategy, provide training, problem solving, and quantitative skills.
- Selected by Corporate as main on-field POC for strategic home delivery pilot program, increasing orders from 0 to 120 WTD improve customer experience.
- Implemented <2H delivery (Express), delivered operational innovation by maintaining 95% on-time delivery rate.
- Designed new standard operating procedures for order substitutes, kept customer focused mindset, boosting store NPS by 5 pts in 3 months.
- Optimized backroom operations, reducing pickup wait time from 15 to 5 mins using statistical analysis tools and DMAIC methodology.

### Lucky Industries, Pakistan

#### Continuous Improvement Engineer

Jan 2019 – Dec 2019

- Conducted time & motion studies, implementing Lean Six Sigma principles such as Kaizen for continuous improvement of automation, yielding a 35% increase in gear production line output.
- Redefined process control limits, reducing parts defects by 20% in 6 months, lowering OpEx and improving product quality.
- Led cross-functional teams and follow up to implement dock-yard management system, reducing trailer queues and shunting requirements.
- Developed and delivered process engineering training programs, achieving a 25% waste reduction.
- Implemented Health & Safety standards, achieving a streak of zero shop incidents and minimizing operational risk.
- Presented reports to black belt and champion and showed enthusiasm for maintaining high standards.

## EDUCATION

University of Windsor  
Master of Mechanical Engineering

Jan 2020 – Apr 2021

**Technical Skills:** MATLAB, Minitab, PowerBI (user), Tableau (user), Microsoft applications (Excel, PowerPoint, Word), AutoCAD

**Certifications:** Lean Six Sigma Green Belt Certification, Process Improvement, Project Management

**Training:** Lean Six Sigma Green Belt, Business Management, Power BI, Tableau, HTML, CSS, JS

**Reference:** [Taha Mirza, Senior Manager – Walmart Last Mile Delivery](#)  
[Pawiterjit Rattan, Store Manager – Walmart | Ph: \(416\) 697-1752](#)