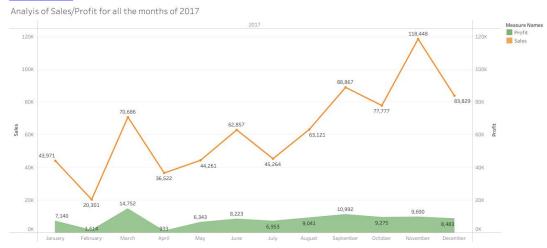
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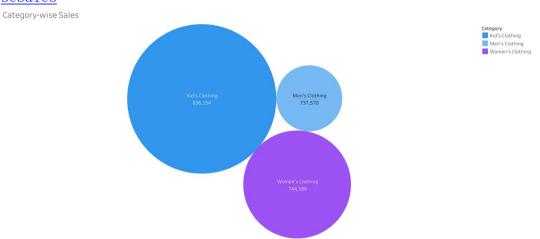
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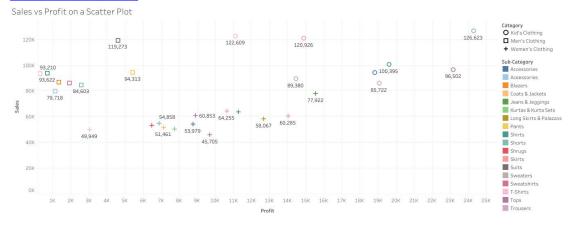
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Treemap chart showing Sales by Category & Sub-Category



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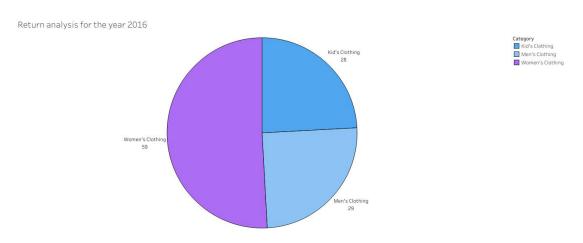
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Quarter Wise Analysis of sales

					Order Date													
		201		0.4		201				201				201				
ate .	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
abama	885	0.7	365	200	054	604	346	250	2,104	383	352	20	436	400	38	23		
izona	-691	97	-9	-300	251	-117	102	2	-677	-181	-664	36	-512	-403	-228	-134		
kansas	153	1,203	238	437	100			3	392	115	407		460	404	77	19		
lifornia	5,073	3,543	2,412	1,610	5,869	3,066	3,163	2,273	7,984	6,339	3,468	2,215	9,561	9,993	4,957	4,856		
lorado	408	5	32	-7	-1,280	8	122	9	-1,595	87	204	-85	-360	-244	-3,535	-297		
nnecticut	258	472	16	12	13	236	178	772222	527	22	232	78	444	398	326	313		
laware	1,195	104	36	3	566	260	5	777	141		328	507	5,119	607	150	178		
strict of Columbia		022	88	10.222	5.512	7/2000	974		13		37	7.22		2200	1223	35		
rida	358	-150	-65	-1,557	-2,143	186	-56	254	-161	-396	-49	134	306	564	-554	-72		
orgia	505	319	597	71	200	712	593	3,259	606	531	620	1,790	118	914	2,582	2,833		
ho	59		3		183	1	101			266		14	95	38	66			
nois	-177	-1,089	-685	-93	45	734	-948	-841	-253	-1,349	-374	-834	-4,087	-2,409	-742	493		
iana	784		48	36	1,077	715	121	77	9,935	61	276	112	1,511	997	2,362	270		
/a		V/1000000		110	77	414			220	88			48	12	50	166		
sas	86	180					68	8	132	90	9		26	100		137		
tucky	350	7	385	1,567	569	1,948	274	131	793	125	36	263	3,199	883	436	233		
isiana	191		90	327		178	111			82		6	698	468	39	8		
ne		257				and the second	32			165								
yland	169	114	202		353	1,065		1,296	193	116	12	731	1,476	827	370	107		
ssachusetts	1,116	556	389		497	1,356	89	14	414	254	256	135	975	619	42	75		
nigan	601	497	512	206	1,936	283	2,927	21	6,304	1,255	1,382	52	1,442	1,454	1,392	4,200		
nesota	290	4,669	1,164	115	644	93	909	74	20	183	173	28	1,192	944	153	171		
issippi		179	323	43	18	105			82	785	319	291	443	225	24	337		
ouri	84	254		107	2,825	63	5		1,029	167	24	146	298	967	262	207		
ana		5	125		217			21						10		1,456		
aska	27	32			60		81	62	149	696	9		854	30	36			
da	59	111	55	25	452	17			1,747	25	502	19	117		188			
Hampshire	27		81		529	32		340	7	8		202		379	101			
Jersey	61	670	463	50	840	246	154	75	1,496	374	2,932	145	861	548	810	48		
Mexico	115	19		23	123	2	0	23	25				260	138	106	323		
York	8,385	4,796	1,098	-531	9,693	5,046	3,722	816	4,998	4,735	3,823	3,099	13,770	5,737	3,568	1,282		
th Carolina	-168	-1,390	158	-16	80	141	147	-1,616	-373	322	77	234	-5,525	348	163	-74		
h Dakota													14		217			
	-1,538	31	-297	-327	-3,209	13	-739	-1,566	-7,361	32	103	-377	-936	-445	-205	-151		
ahoma	134	470	157		439	221			909	143	24	601	552	386	138	679		
gon	-415	216	39	25	-52	-66	3	3	-702	133		3	-451	-4	78			
nsylvania	-731	-1,176	-475	19	-1,164	-2,587	-72	-77	-383	-3,200	553	-1,155	-1,664	-3,039	-365	-45		
de Island	1,564					108	14	-27	4,323	781	56		218	164	85			
th Carolina	115	23	224	105		761	88	15		125	19		212	27	55			
th Dakota		4		45									7	339				
nessee	-8	12	80	-34	-779	-1,041	-130	26	-43	-11	-68	-41	-2,538	-1,068	280	22		
as	-1,228	-7,021	-295	-591	-309	43	-1,720	-530	-522	-1,510	-2,200	-1,008	-4,633	-540	-769	-2,896		
1	90	611	75	47	93	359	212	6	96	482			14	464				
mont					1,192						337	452	68			196		
ginia	976	1,199	2,050	1,730	959	871	916	240	1,673	1,532	1,668	2,979	650	478	432	246		
shington	1,726	2,977	1,543	361	1,636	444	305	2,944	2,210	1,354	606	39	2,172	5,266	2,050	7,768		
													-77		263			
st Virginia																		
t Virginia consin	833		67	206	707	334	92	909	1,590	613	899	627	617	410		496		

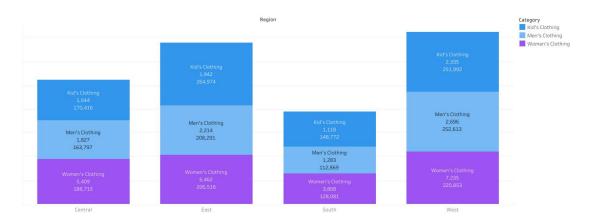
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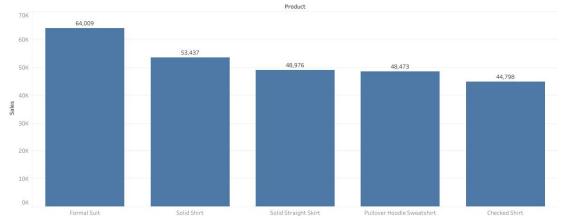
Name of top 5 customer by sales



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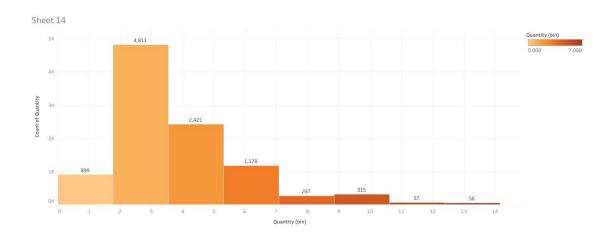


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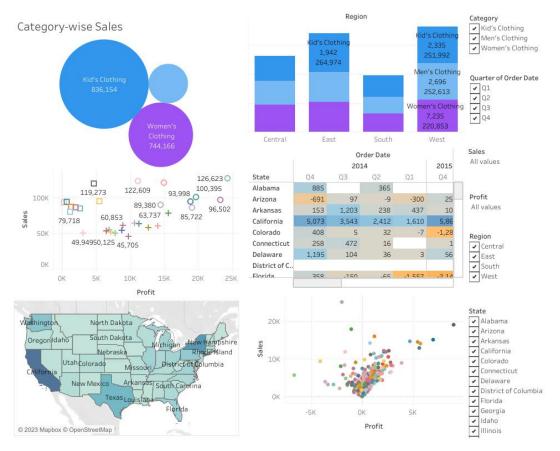
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DASHBOARD

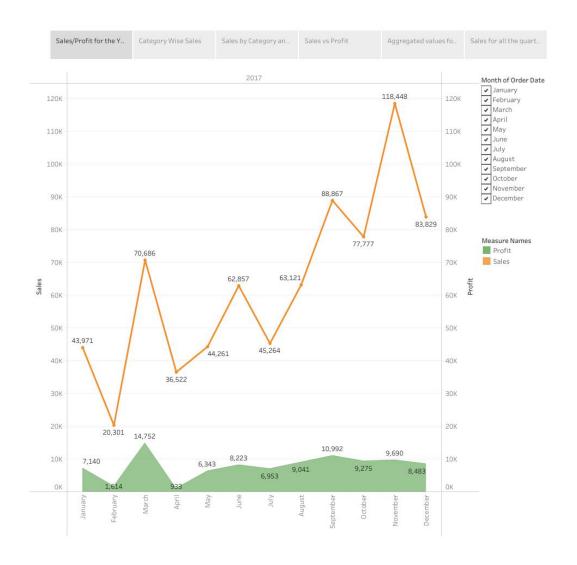
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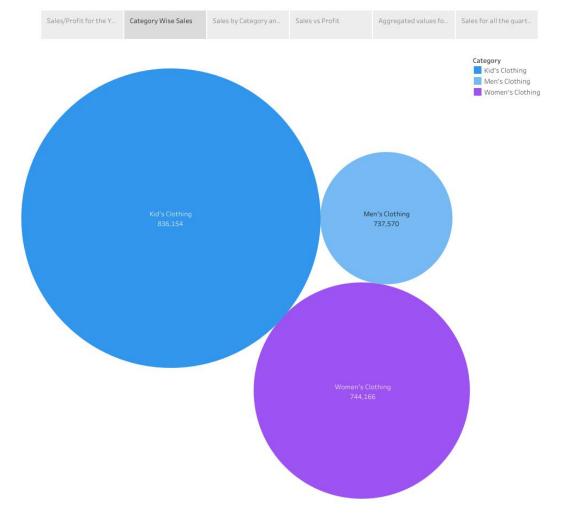


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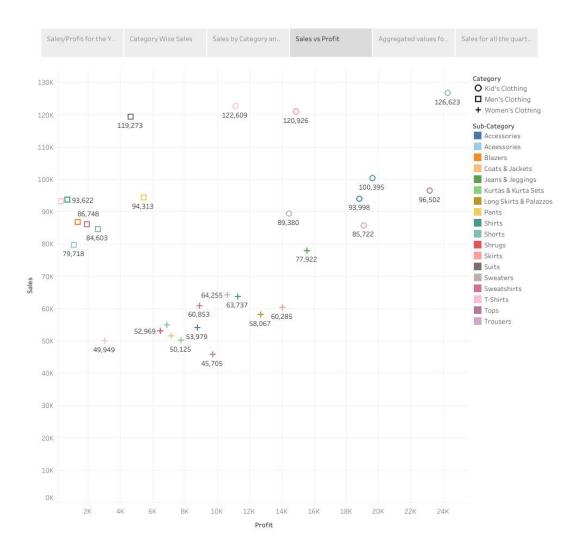
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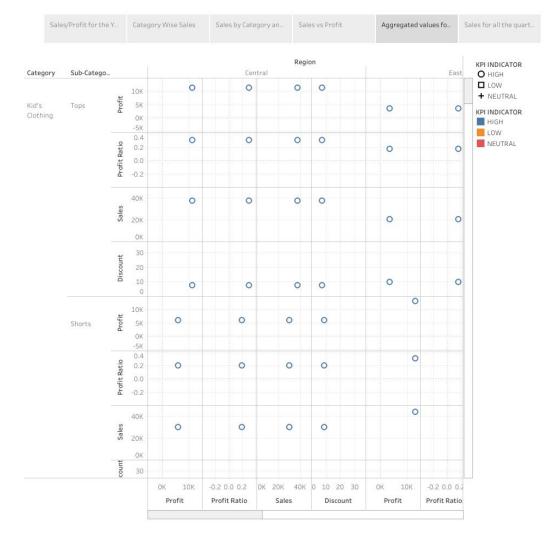
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Sales/Profit for th	ne Y Catego	ory Wise Sales	Sales by Cate	gory an	Sales vs	Profit		Aggregated	values fo	Sales for all the quart
Kid's Clothing Shorts 126,623	Kid's Clothing T-Shirts 122,609	Skirts	Kid's Clothing Skirts 120,926		Women's Clothing Jeans & Jeggings 77,922		Women's Clothing Shirts 63,737		Women's Clothing Sweatshirts 60,853	Sales 45,705 126,6
Kid's Clothing Shirts			d's Clothing veaters	Women's G Skirts 60,285	Clothing		Cli Sh	omen's othing irugs 2,969	Women's Clothing Coats & Jackets 51,461	
100,395				Women's Clothing Long Skirts & Palazzos 58,067			Women's		Women's	
Kid's Clothing Tops 96,502				Women's G Shorts 54,858		Kurtas & Kurta Sets 50,125		T-Shirts 49,949		
	Trouse	Kid's Clothing Trousers 85,722			Women's Clothing Accessories 53,979				9	
Men's Clothing Suits 119,273		Men's Clothing Shirts 93,622		Men's Clothing Blazers 86,748				Men's Men's Clothing Clothing Shorts Aceessorie 84,603 79,718		
Men's Clothing Pants 94,313		Men's Clothing T-Shirts 93,210		Men's Clo Sweatsh 86,082						





Sales/F	Sales/Profit for the Y			lise Sales	Sales	by Categor	y an	Sales vs Pr	rofit	Aggre	egated val	ues fo	Sales for all the quart		
						Order	Date						Quarter of Order D		
		20	14		2015					2016			2 201		
State	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1 (▼ Q2		
Alabama	885		365			604	346	250	2,104	383	352		√ Q3		
Arizona	-691	97	-9	-300	251	-117	102		-677	-181	-664	36	₽ Q4		
Arkansas	153	1,203	238	437	100			3	392	115	407				
California	5,073	3,543	2,412	1,610	5,869	3,066	3,163	2,273			3,468	2,215			
Colorado	408	5	32	-7	-1,280	8	122	9	-1,595	87	204	-85	Category		
Connecticut	258	472	16		13	236	178		527	22	232	78	✓ Kid's Clothing		
Delaware	1,195	104	36	3	566	260	5	777	141		328	507	✓ Men's Clothing		
District of C							974		13		37		✓ Women's Cloti		
Florida	358	-150	-65	-1,557	-2,143	186	-56	254	-161	-396	-49	134			
Georgia	505	319	597	71	200	712	593	3,259	606	531	620	1,790	0.00 0.00		
Idaho	59		3		183	1	101			266		14	Profit		
Illinois	-177	-1,089	-685	-93	45	734	-948	-841	-253	-1,349	-374	-834			
Indiana	784		48	36	1,077	715	121	77	9,935	61	276	112	-7,361		
Iowa				110	77	414			220	88					
Kansas	86	180				10000000	68	8	132	90	9				
Kentucky	350	7	385	1,567	569	1,948	274	131	793	125	36	263			
Louisiana	191		90	327		178	111		2000000	82		6			
Maine		257					32			165					
Maryland	169	114	202		353	1.065		1.296	193	116	12	731			
Massachus	1,116	556	389		497	1,356	89	14	414	254	256	135			
Michigan	601	497	512	206	1,936	283	2,927	21	6,304	1,255	1,382	52			
Minnesota	290	4,669	1,164	115	644	93	909		20	183	173	28			
Mississippi	1002500	179	323	43	18	105	2000000		82	785	319	291			
Missouri	84	254		107	2.825	63	5		1.029	167	24	146			
Montana		5	125	0.50	217			21							
Nebraska	27	32			60		81		149	696	9				
Nevada	59	111	55	25	452	17			1,747	25	502	19			
New Hamps	27		81		529	32		340	7	8		202			
New Jersey	61	670	463	50	840	246	154		1,496	374	2,932	145			
New Mexico	115	19		23	123	2	0		25		-,				
New York	8.385	4,796	1.098	-531	9.693	5.046	3,722	1000000	4,998	4.735	3.823	3.099			
North Carol	-168	-1,390	158	-16	80	141	147	-1,616	-373	322	77	234			
North Dako		_,_50						2,020				1000			
Ohio	-1.538	31	-297	-327	-3.209	13	-739	-1.566	-7.361	32	103	-377			
Oklahoma	134	470	157	JL/	439	221		2,000	909	143	24	601			
Oregon	-415	216	39	25	-52	-66	3	3	-702	133	24	3			
Pennsylvan	-731	-1.176	-475	19	-1,164	-2.587	-72		-383	-3.200	553	-1.155			
Rhode Island	1,564	1,1/0	-4/3	13	1,104	108	14		4,323	781	56	-1,100			
South Carol	1,304	22	224	105		701	14		7,525	125	10				