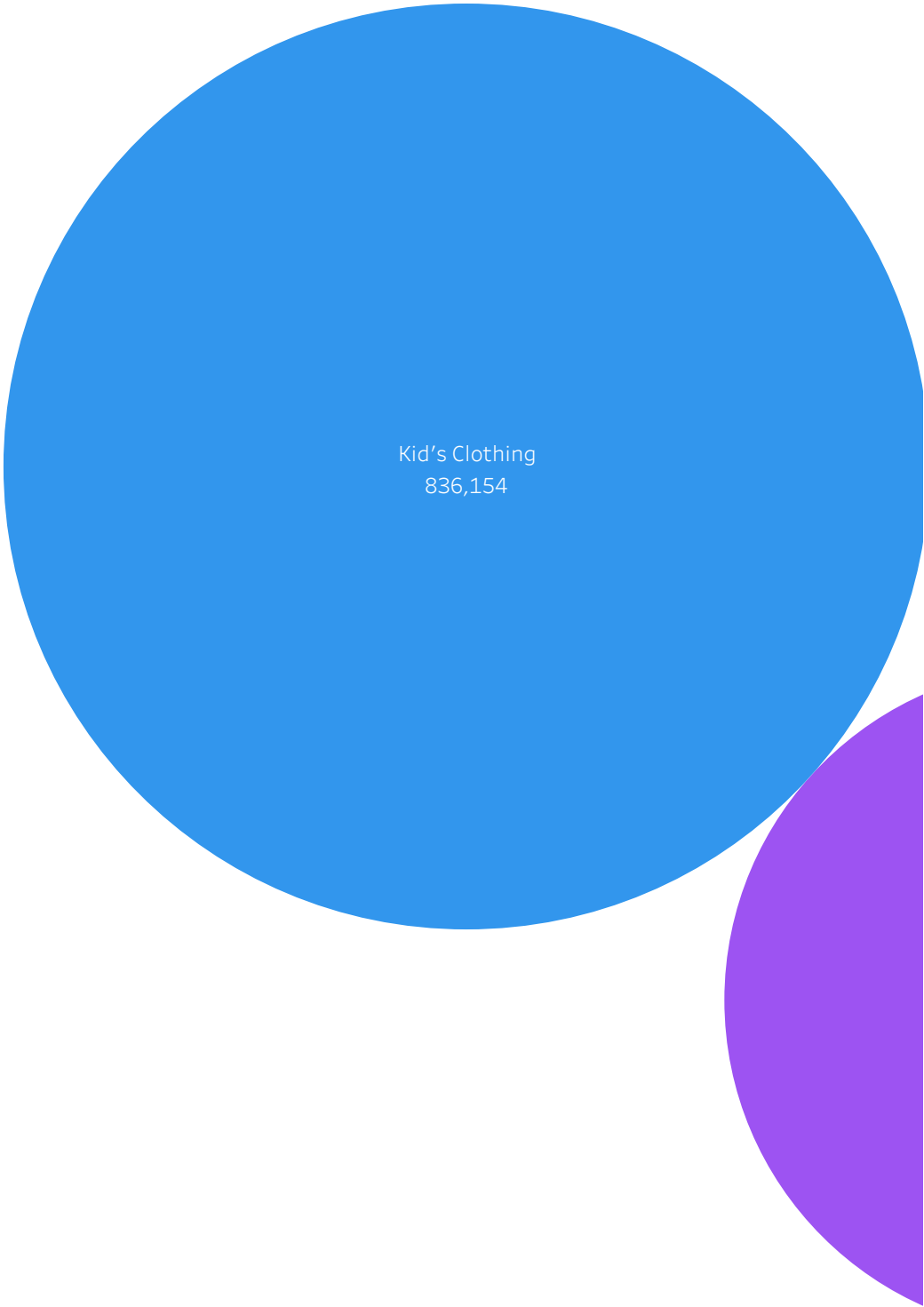


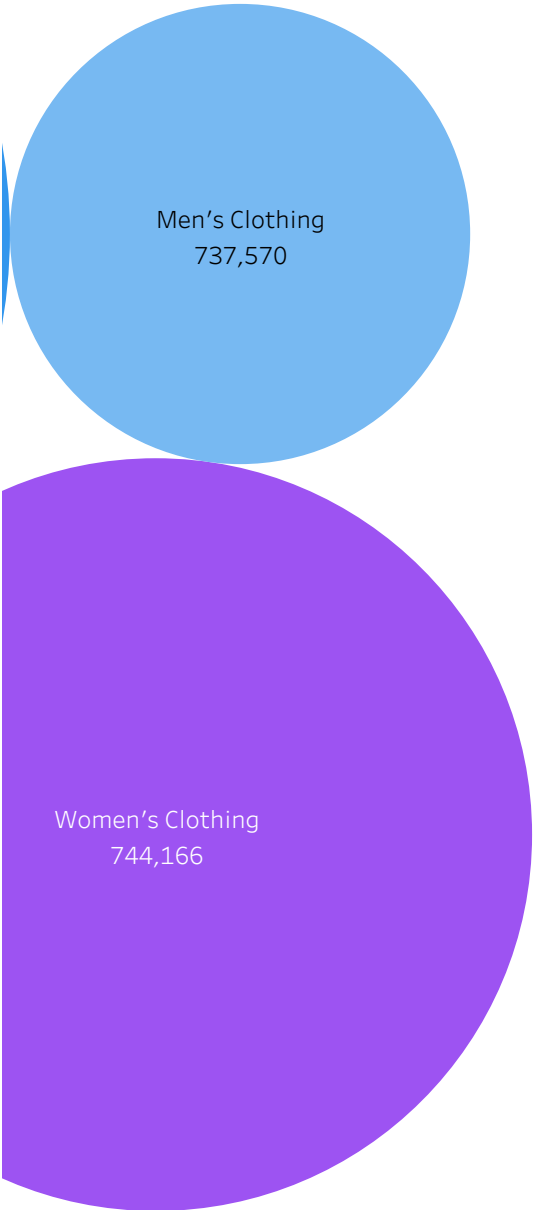
# Category-wise Sales

- Category
- Kid's Clothing
  - Men's Clothing
  - Women's Clothing

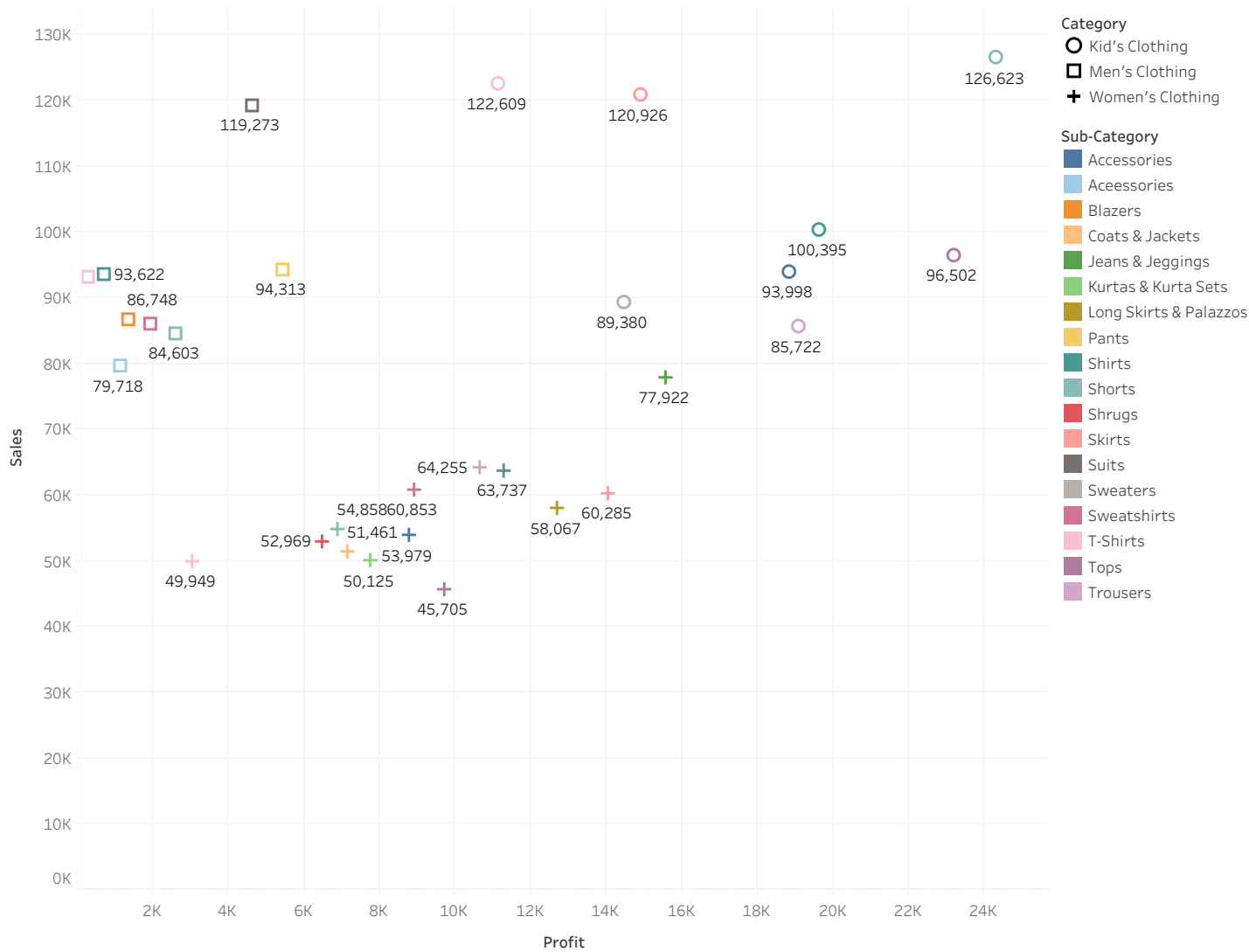


# Category-wise Sales

- Category
- Kid's Clothing
  - Men's Clothing
  - Women's Clothing

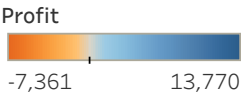


Sales vs Profit on a Scatter Plot



# Quarter Wise Analysis of sales

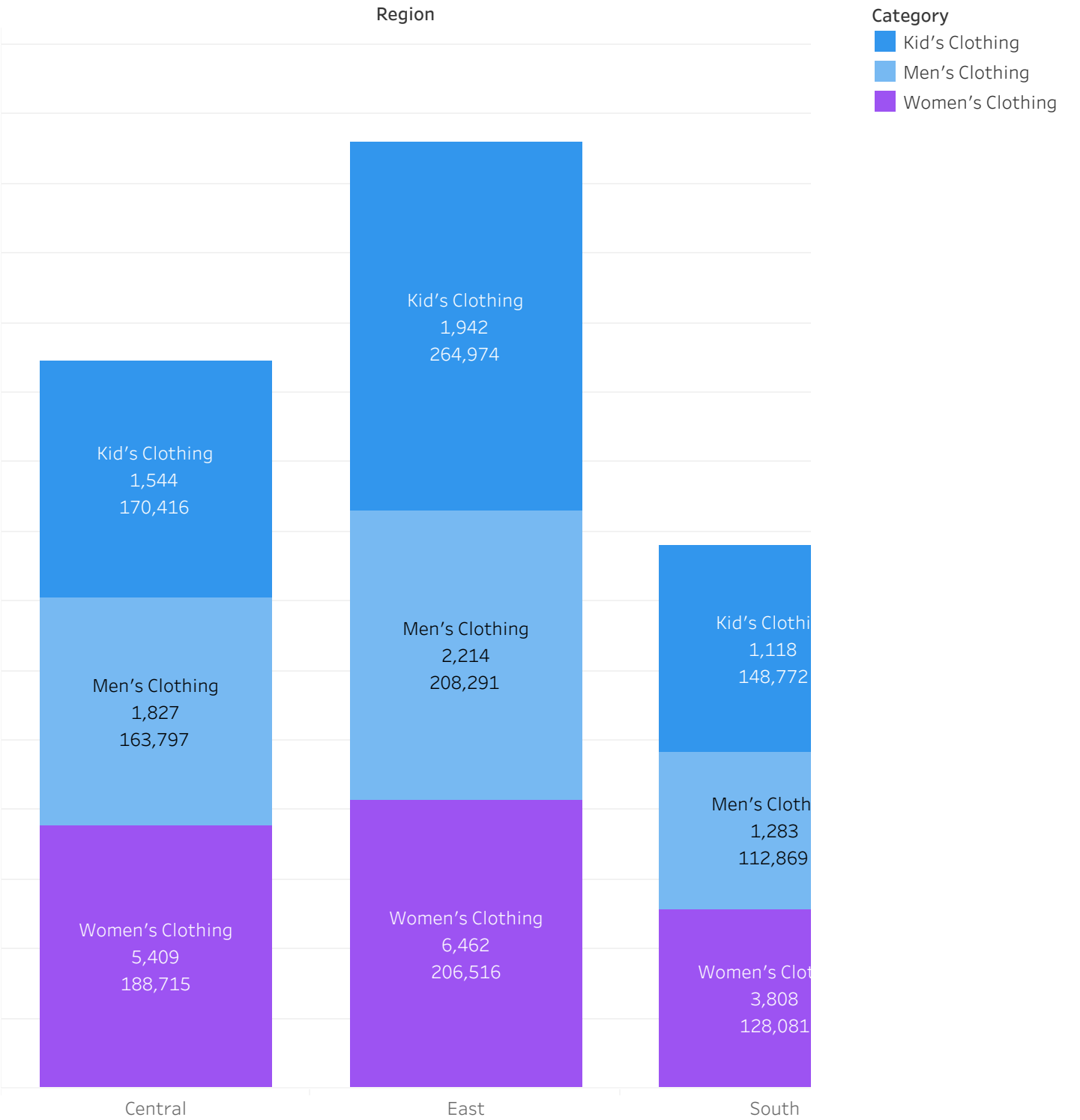
State	Order Date									
	2014				2015				2016	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	
Alabama	885		365			604	346	250	2,104	
Arizona	-691	97	-9	-300	251	-117	102		-677	
Arkansas	153	1,203	238	437	100			3	392	
California	5,073	3,543	2,412	1,610	5,869	3,066	3,163	2,273	7,984	
Colorado	408	5	32	-7	-1,280	8	122	9	-1,595	
Connecticut	258	472	16		13	236	178		527	
Delaware	1,195	104	36	3	566	260	5	777	141	
District of C..							974		13	
Florida	358	-150	-65	-1,557	-2,143	186	-56	254	-161	
Georgia	505	319	597	71	200	712	593	3,259	606	
Idaho	59		3		183	1	101			
Illinois	-177	-1,089	-685	-93	45	734	-948	-841	-253	
Indiana	784		48	36	1,077	715	121	77	9,935	
Iowa				110	77	414			220	
Kansas	86	180					68	8	132	
Kentucky	350	7	385	1,567	569	1,948	274	131	793	
Louisiana	191		90	327		178	111			
Maine		257					32			
Maryland	169	114	202		353	1,065		1,296	193	
Massachus..	1,116	556	389		497	1,356	89	14	414	
Michigan	601	497	512	206	1,936	283	2,927	21	6,304	
Minnesota	290	4,669	1,164	115	644	93	909	74	20	
Mississippi		179	323	43	18	105			82	
Missouri	84	254		107	2,825	63	5		1,029	
Montana		5	125		217			21		
Nebraska	27	32			60		81	62	149	
Nevada	59	111	55	25	452	17			1,747	
New Hamps..	27		81		529	32		340	7	
New Jersey	61	670	463	50	840	246	154	75	1,496	
New Mexico	115	19		23	123	2	0	23	25	
New York	8,385	4,796	1,098	-531	9,693	5,046	3,722	816	4,998	
North Carol..	-168	-1,390	158	-16	80	141	147	-1,616	-373	
North Dako..										
Ohio	-1,538	31	-297	-327	-3,209	13	-739	-1,566	-7,361	
Oklahoma	134	470	157		439	221			909	
Oregon	-415	216	39	25	-52	-66	3	3	-702	
Pennsylvan..	-731	-1,176	-475	19	-1,164	-2,587	-72	-77	-383	
Rhode Island	1,564					108	14	-27	4,323	
South Carol..	115	23	224	105		761	88	15		
South Dako..		4		45						
Tennessee	-8	12	80	-34	-779	-1,041	-130	26	-43	
Texas	-1,228	-7,021	-295	-591	-309	43	-1,720	-530	-522	
Utah	90	611	75	47	93	359	212	6	96	
Vermont					1,192					
Virginia	976	1,199	2,050	1,730	959	871	916	240	1,673	
Washington	1,726	2,977	1,543	361	1,636	444	305	2,944	2,210	
West Virgin..										
Wisconsin	833		67	206	707	334	92	909	1,590	
Wyoming									100	



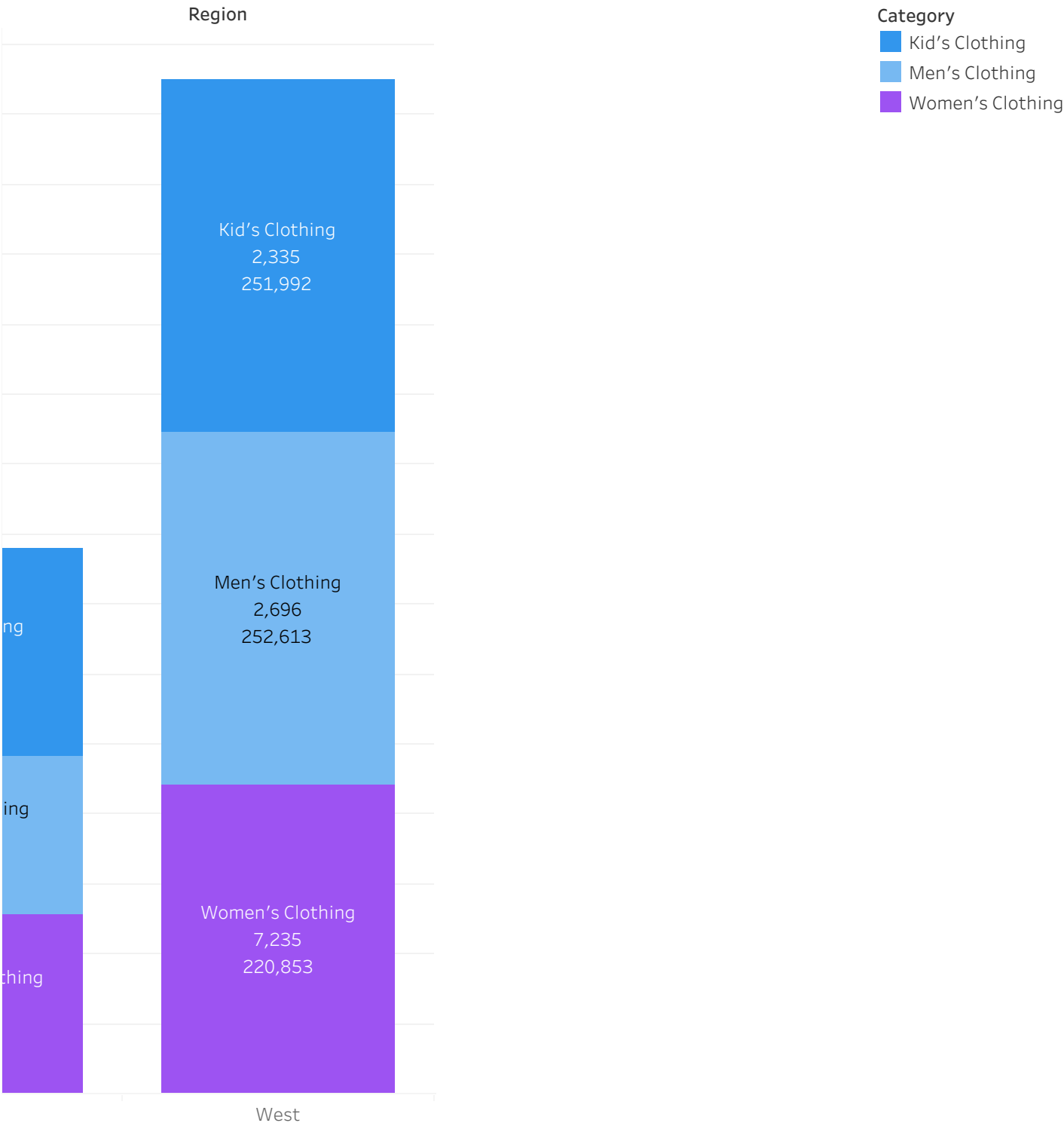
# Quarter Wise Analysis of sales

State	Order Date							Profit
	2016			2017				
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	
Alabama	383	352		436		38	23	
Arizona	-181	-664	36	-512	-403	-228	-134	
Arkansas	115	407		460	404	77	19	
California	6,339	3,468	2,215	9,561	9,993	4,957	4,856	
Colorado	87	204	-85	-360	-244	-3,535	-297	
Connecticut	22	232	78	444	398	326	313	
Delaware		328	507	5,119	607	150	178	
District of C..		37					35	
Florida	-396	-49	134	306	564	-554	-72	
Georgia	531	620	1,790	118	914	2,582	2,833	
Idaho	266		14	95	38	66		
Illinois	-1,349	-374	-834	-4,087	-2,409	-742	493	
Indiana	61	276	112	1,511	997	2,362	270	
Iowa	88			48	12	50	166	
Kansas	90	9		26	100		137	
Kentucky	125	36	263	3,199	883	436	233	
Louisiana	82		6	698	468	39	8	
Maine	165							
Maryland	116	12	731	1,476	827	370	107	
Massachus..	254	256	135	975	619	42	75	
Michigan	1,255	1,382	52	1,442	1,454	1,392	4,200	
Minnesota	183	173	28	1,192	944	153	171	
Mississippi	785	319	291	443	225	24	337	
Missouri	167	24	146	298	967	262	207	
Montana					10		1,456	
Nebraska	696	9		854	30	36		
Nevada	25	502	19	117		188		
New Hamps..	8		202		379	101		
New Jersey	374	2,932	145	861	548	810	48	
New Mexico				260	138	106	323	
New York	4,735	3,823	3,099	13,770	5,737	3,568	1,282	
North Carol..	322	77	234	-5,525	348	163	-74	
North Dako..				14		217		
Ohio	32	103	-377	-936	-445	-205	-151	
Oklahoma	143	24	601	552	386	138	679	
Oregon	133		3	-451	-4	78		
Pennsylvan..	-3,200	553	-1,155	-1,664	-3,039	-365	-45	
Rhode Island	781	56		218	164	85		
South Carol..	125	19		212	27	55		
South Dako..				7	339			
Tennessee	-11	-68	-41	-2,538	-1,068	280	22	
Texas	-1,510	-2,200	-1,008	-4,633	-540	-769	-2,896	
Utah	482			14	464			
Vermont		337	452	68			196	
Virginia	1,532	1,668	2,979	650	478	432	246	
Washington	1,354	606	39	2,172	5,266	2,050	7,768	
West Virgin..				-77		263		
Wisconsin	613	899	627	617	410		496	
Wyoming								

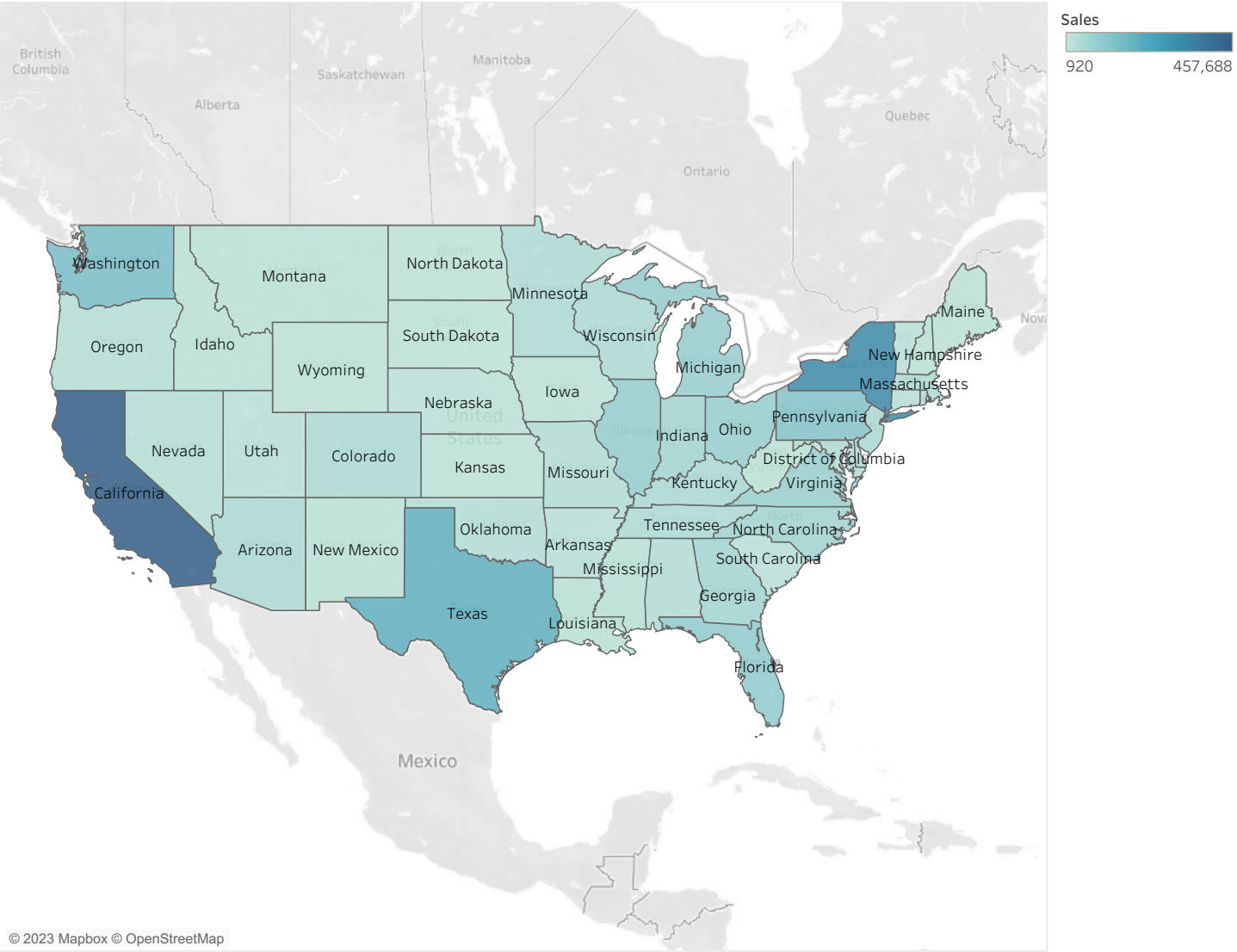
# Region Wise Qty/Sales



# Region Wise Qty/Sales

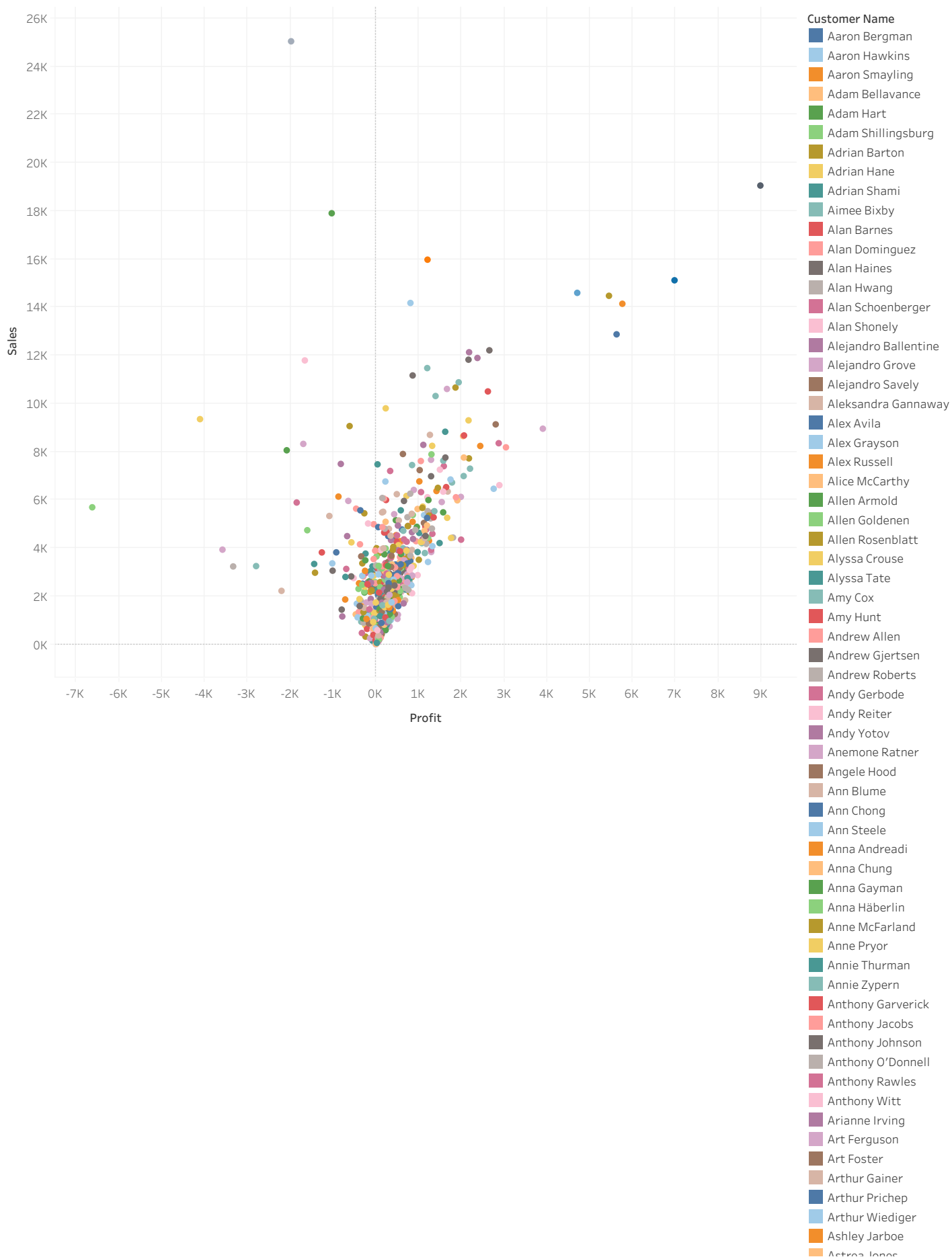


State wise sales variation

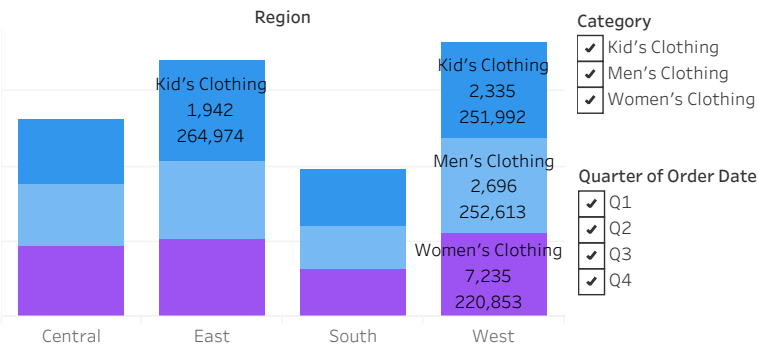
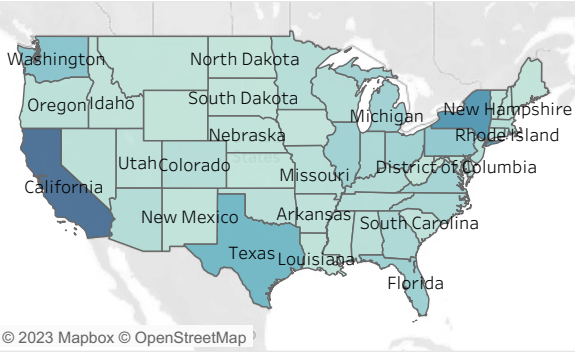
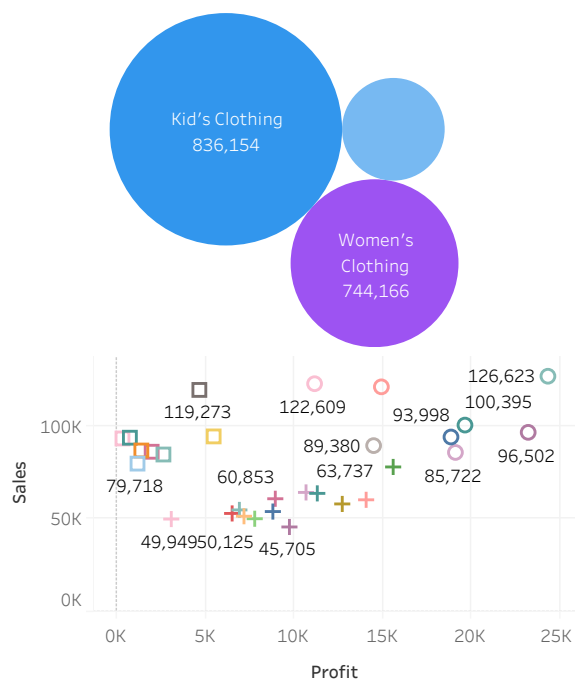




Customer wise Sales V/S Profit Analysis



Category-wise Sales



State	Order Date				Sales
	Q4	Q3	Q2	Q1	
Alabama	885		365		
Arizona	-691	97	-9	-300	25
Arkansas	153	1,203	238	437	10
California	5,073	3,543	2,412	1,610	5,86
Colorado	408	5	32	-7	-1,28
Connecticut	258	472	16		1
Delaware	1,195	104	36	3	56
District of C..					
Florida	358	150	65	1,557	2,14

