

LR 207,6M

Rencana Kerja Dan Anggaran Perusahaan Perubahan RKAP-P 2022



Asumsi Dasar Penyusunan RKAP-P 2022

- Gaji/Upah golongan terendah (IA) tahun 2022 diasumsikan naik 3%, dari Rp3.165.031 menjadi Rp3.259.982 per bulan.
- Produksi TBS:
 - Kebun Sendiri sebesar 380.703 Ton
 - Pembelian TBS sebesar 126.807 Ton
- Rendemen Kebun Sendiri :
 - Minyak Sawit sebesar 21,95%
 - Inti Sawit sebesar 4,29%
- Rendemen Pembelian:
 - Minyak Sawit sebesar 17,31%
 - Inti Sawit sebesar 4,48%
- Harga Jual :
 - Harga CPO rata-rata sebesar Rp.11.607/Kg
 - Harga PK rata-rata sebesar Rp.7.021/Kg
 - Harga Karet rata-rata sebesar Rp.24.420/Kg
- Harga Pembelian TBS rata-rata sebesar Rp.1.900/Kg





Investasi:

- Tanaman Ulang/Konversi sebesar 846,3 Ha
- Non Tanaman berdasarkan urgensi
- Kewajiban kepada Bank/Lembaga Keuangan/PTPN III:
 - Bunga Kredit Investasi bilateral sebesar 7% per tahun.
 - Pembayaran Pokok dan Bunga berjalan sesuai Master Amandement Agreement (MAA), sedangkan untuk SHL angsuran pokok dan bunga ditangguhkan.
- Sumber pembiayaan investasi dari dana Sendiri dan Investasi Pemerintah Pemulihan Ekonomi Nasional (IP PEN).





(Ha)

| | | | | | | | | | (Ha) |
|----|-----|------------------------------|--------|--------|-----------|--------------|--------|---------------|---------------|
| | | | REAL | RKAP | Real s/d | Estimasi | RKAPP | | % |
| | | Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | • | /0 |
| | | | Α | В | С | D | E | E/A | E/B |
| | | | | | | | | | |
| 1. | Are | eal dikelola PTPN1 | | | | | | | |
| | a. | Kelapa Sawit | | | | | | | |
| | | - TM | 23.606 | 21.673 | 21.673 | 21.673 | 21.673 | 9 1,81 | 100,00 |
| | | - TBM | 3.446 | 2.392 | 2.392 | 2.392 | 2.392 | 69,41 | 100,00 |
| | | - TU/TK/TB | 714 | 846 | 846 | 846 | 846 | 118,61 | 100,00 |
| | | Jumlah | 27.765 | 24.911 | 24.911 | 24.911 | 24.911 | 89,72 | 100,00 |
| | b. | Karet | | | | | | | |
| | | - TM | 572 | 560 | 560 | 560 | 560 | 97,90 | 100,00 |
| | | - TBM | - | - | - | - | - | _ | _ |
| | | - TU/TK/TB | - | - | - | - | - | - | - |
| | | Jumlah | 572 | 560 | 560 | 560 | 560 | 97,90 | 100,00 |
| | c. | Bibitan Kelapa Sawit/Karet | 66 | 66 | 66 | 66 | 66 | 100,00 | 100,00 |
| | d. | Areal Lain-lain | 5.114 | 7.974 | 7.974 | 7.974 | 7.974 | 155,94 | 100,00 |
| | | Jumlah Areal dikelola PTPN I | 33.517 | 33.511 | 33.511 | 33.511 | 33.511 | 99,98 | 100,00 |
| | | | | | | | | | |
| 2. | Are | eal dikelola KSO | | | | | | | |
| | - | Kelapa Sawit | 5.236 | 5.236 | 5.236 | 5.236 | 5.236 | 100,00 | 100,00 |
| | - | Karet | 3.419 | 3.419 | 3.419 | 3.419 | 3.419 | 100,00 | 100,00 |
| | | Jumlah Areal dikelola KSO | 8.655 | 8.655 | 8.655 | 8.655 | 8.655 | 100,00 | 100,00 |
| | | Total Areal | 42.172 | 42.166 | 42.166 | 42.166 | 42.166 | 99,99 | 100,00 |

Areal HGU pada tahun 2021 berkurang seluas 6 ha yang disebabkan oleh adanya areal TMTP kelapa sawit TT. 1992 di afdeling V Kebun Baru dikeluarkan dari HGU yang merupakan areal komplek Rumah Sakit Cut Mutia. Sehingga total areal HGU berkurang dari seluas 33.517,3 ha menjadi seluas 33.511,3 ha.





Produksi dan Produktivitas

| | | REAL | RKAP | Real s/d | Estimasi | RKAPP | % | | | | | | |
|---|--|---------|---------|-----------|--------------|---------|----------------|---------------|--|--|--|--|--|
| | Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | 9 | 6 | | | | | |
| | | A | В | С | P | E | E/A | E/B | | | | | |
| а | Luas TM (Ha) | | | | | | - | · · | | | | | |
| | Kelapa Sawit | | | | | | | | | | | | |
| | - Pulau Tiga | 5.202 | 4.926 | 4.926 | 4.926 | 4.926 | 94,69 | 100,00 | | | | | |
| | - Kebun Lama | 4.062 | 3.497 | 3.497 | 3.497 | 3.497 | 86.10 | 100,00 | | | | | |
| | - Kebun Baru | 4.007 | 3.474 | 3.474 | 3.474 | 3.474 | 86.69 | 100,00 | | | | | |
| | - Kebun JR Utara | 3.588 | 3.452 | 3.452 | 3.452 | 3.452 | 96,20 | 100,00 | | | | | |
| | - Tualang Sawit | 2.080 | 2.236 | 2.236 | 2.236 | 2.236 | 107,49 | 100,00 | | | | | |
| | - Cot Girek | 4.667 | 4.088 | 4.088 | 4.088 | 4.088 | 87,60 | 100,00 | | | | | |
| | Jumlah | 23.606 | 21.673 | 21.673 | 21.673 | 21.673 | 91,81 | 100,00 | | | | | |
| | Karet | | | | | | - 1 | | | | | | |
| | - Tualang Sawit | 113 | 101 | 101 | 101 | 101 | 89,42 | 100,00 | | | | | |
| | - Julok Rayeuk Utara | 459 | 459 | 459 | 459 | 459 | 100,00 | 100,00 | | | | | |
| | , Jumlah | 572 | 560 | 560 | 560 | 560 | 97,90 | 100,00 | | | | | |
| ь | Produksi (Ton) | | | | | | | | | | | | |
| | Kelapa Sawit (TBS) | | | | | | | | | | | | |
| | - Pulau Tiga | 80.883 | 97.413 | 30.763 | 43.507 | 74.270 | 91,82 | 76,24 | | | | | |
| | - Kebun Lama | 70.402 | 78.446 | 27.949 | 39.301 | 67.250 | 95,52 | 85,73 | | | | | |
| | - Kebun Baru | 72.680 | 78.508 | 34.250 | 47.482 | 81.732 | 112,45 | 104,11 | | | | | |
| | - Kebun JR Utara | 57.611 | 67.261 | 26.075 | 41.558 | 67.633 | 117,40 | 100,55 | | | | | |
| | Tualang Sawit | 18.729 | 22.824 | 10.181 | 10.914 | 21.095 | 112,63 | 92,42 | | | | | |
| | - Cot Girek | 67.347 | 78.548 | 28.084 | 40.639 | 68.723 | 1 02,04 | 87,49 | | | | | |
| | Jumlah | 367.652 | 423.000 | 157.302 | 223.401 | 380.703 | 1 03,55 | 90,00 | | | | | |
| | Karet (Lumps) | | | | | | | | | | | | |
| | Tualang Sawit | 31 | 91 | 11 | 20 | 31 | 99,76 | 34,51 | | | | | |
| | Julok Rayeuk Utara | 417 | 439 | 166 | 333 | 499 | 119,46 | 113,58 | | | | | |
| | Jumlah | 449 | 530 | 177 | 353 | 530 | 118,07 | 100,00 | | | | | |
| C | Produktivitas (Ton/Ha) | | | | | | | | | | | | |
| | Kelapa Sawit (TBS) | | | | | | | | | | | | |
| | - Pulau Tiga | 15,55 | 19,78 | 6,25 | 8,83 | 15,08 | 96,98 | 76,24 | | | | | |
| | - Kebun Lama | 17,33 | 22,43 | 7,99 | 11,24 | 19,23 | 110,96 | 85,73 | | | | | |
| | - Kebun Baru | 18,14 | 22,60 | 9,86 | 13,67 | 23,53 | 129,71 | 104,12 | | | | | |
| | - Kebun JR Utara | 16,06 | 19,49 | 7,55 | 12,04 | 19,59 | 121,98 | 100,51 | | | | | |
| | Tualang Sawit | 9,00 | 10,21 | 4,55 | 4,88 | 9,44 | 104,89 | 92,46 | | | | | |
| | - Cot Girek | 14,43 | 19,21 | 6,87 | 9,94 | 16,81 | 116,49 | 87,51 | | | | | |
| | Jumlah rata-rata per Ha | 15,57 | 19,52 | 7,26 | 10,31 | 17,57 | 112,85 | 90,01 | | | | | |
| | Karet (Lumps) | | | | · | | | | | | | | |
| | Tualang Sawit | 0,28 | 0,90 | 0,11 | 0,20 | 0,31 | 110,71 | 34,44 | | | | | |
| | Julok Rayeuk Utara | 0,91 | 0,96 | 0,36 | 0,72 | 1,09 | 119,78 | 113,54 | | | | | |
| | Jumlah rata-rata per Ha | 0,78 | 0,95 | 0,32 | 0,63 | 0,95 | 121,79 | 100,00 | | | | | |





Produksi Pengolahan 1/2

| | | REAL | RKAP | Real s/d | Estimasi | RKAPP | | _ |
|---|---|---------|---------|-----------|--------------|---------|---------------|---------------|
| | Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | 9 | % |
| | | Α | В | С | D | E | E/A | E/B |
| 1 | Produksi TBS diolah (Ton) | | | | | | | |
| | - Kebun Sendiri | 355.341 | 423.000 | 156.142 | 224.561 | 380.703 | 107,14 | 90,00 |
| | - Pembelian TBS | 43.609 | 141.190 | 43.440 | 83.367 | 126.807 | 290,78 | 89,81 |
| | Jumlah | 398.950 | 564.190 | 199.582 | 307.928 | 507.510 | 127,21 | 89,95 |
| | - KSO PTPN III | 41.487 | 66.557 | 11.074 | 28.055 | 39.129 | 94,32 | 58,79 |
| ı | Jumlah TBS Diolah | 440.437 | 630.747 | 210.656 | 335.983 | 546.639 | 124,11 | 86,67 |
| l | | | | | | | - | - |
| 2 | Kapasitas Olah | | | | | | | |
| | Kapasitas Terpasang (Ton TBS/Jam) | 120 | 120 | 120 | 120 | 120 | 100,00 | 100,00 |
| | - TBS diolah (Ton) | 440.437 | 630.747 | 210.656 | 335.983 | 546.639 | 124,11 | 86,67 |
| | - Hari Olah | 293 | 299 | 98 | 201 | 299 | 102,05 | 100,00 |
| | - Jam Olah | 5.418 | 5.980 | 1.960 | 4.020 | 5.980 | 110,37 | 100,00 |
| | Kapasitas Terpakai (Ton TBS/Jam) | 81,29 | 105,48 | 107,48 | 83,58 | 91,41 | 112,45 | 86,66 |
| | - Utilitas Pabrik (%) | 62,63 | 87,90 | 89,56 | 69,65 | 76,18 | 121,62 | 86,67 |
| | - Produksi diolah per hari | 1.503 | 2.110 | 2.150 | 1.672 | 1.828 | 121,62 | 86,67 |
| 3 | Rendemen (%) | | | | | | | |
| • | Minyak Sawit | | | | | | | |
| | - Kebun Sendiri | 21,23 | 22,60 | 21,01 | 22,60 | 21,95 | 103,39 | 97,10 |
| | - Pembelian TBS | 17,36 | 18,00 | 17,31 | 17,30 | 17,31 | 99,72 | 96,15 |
| | Jumlah | 20,80 | 21,45 | 20,20 | 21,17 | 20,79 | 99,92 | 96,91 |
| | - KSO PTPN III | 20,80 | 22,00 | 22,20 | 22,00 | 22,06 | 107,90 | <u>100,27</u> |
| | Rata-rata Minyak Sawit | 20,44 | 22,00 | 20,31 | 21,24 | 20,88 | 107,90 | 97,07 |
| | Rata-rata Minyak Sawit | 20,77 | 21,51 | 20,31 | 21,24 | 20,88 | 100,52 | 97,07 |
| | Inti Sawit | | | | | | | |
| | - Kebun Sendiri | 4,37 | 4,40 | 4,31 | 4,27 | 4,29 | 98,05 | 97,45 |
| | - Pembelian TBS | 4,52 | 4,50 | 4,46 | 4,49 | 4,48 | 99,10 | 99,48 |
| | Jumlah | 4,39 | 4,42 | 4,34 | 4,33 | 4,34 | 98,79 | 97,97 |
| | - KSO PTPN III | 4,01 | 4,00 | 4,12 | 4,00 | 4,03 | 100,61 | 100,79 |
| | Rata-rata Inti Sawit | 4,35 | 4,38 | 4,33 | 4,30 | 4,31 | 99,10 | 98,48 |





Produksi Pengolahan 2/2

| | REAL | RKAP | Real s/d | Estimasi | RKAPP | 9 | , |
|---------------------|--------|---------|-----------|--------------|---------|----------------|-------------------|
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | / | 0 |
| | Α | В | С | D | E | E/A | E/B |
| 4 Hasil Olah (Ton) | | | | | | | |
| Minyak Sawit | | | | | | | |
| - Kebun Sendiri | 75.432 | 95.613 | 32.802 | 50.756 | 83.558 | 110,77 | 7 87,39 |
| - Pembelian TBS | 7.569 | 25.416 | 7.521 | 14.426 | 21.947 | 289,96 | ▼ 86,35 |
| Jumlah | 83.001 | 121.029 | 40.323 | 65.182 | 105.505 | 127,11 | ▼ 87,17 |
| - KSO PTPN III | 8.481 | 14.641 | 2.458 | 6.173 | 8.631 | 101,77 | V 58,95 |
| Jumlah Minyak Sawit | 91.482 | 135.670 | 42.781 | 71.355 | 114.136 | 124,76 | 8 4,13 |
| Inti Sawit | | | | | | | |
| - Kebun Sendiri | 15.536 | 18.608 | 6.729 | 9.592 | 16.321 | 1 05,05 | 87,71 |
| - Pembelian TBS | 1.971 | 6.357 | 1.938 | 3.742 | 5.680 | 288,18 | ▼ 89,35 |
| Jumlah | 17.507 | 24.965 | 8.667 | 13.334 | 22.001 | 125,67 | ▼ 88,13 |
| - KSO PTPN III | 1.663 | 2.663 | 456 | 1.122 | 1.578 | 9 4,89 | > 59,26 |
| Jumlah Inti Sawit | 19.170 | 27.628 | 9.123 | 14.456 | 23.579 | 123,00 | 85,34 |





Penjualan

| | | REAL | RKAP | Real s/d | Estimasi | RKAPP | | _ |
|---|--------------------------------|-----------|-----------|-----------|--------------|-----------|----------------|----------------|
| | Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | 9 | 6 |
| | | А | В | С | D | E | E/A | E/B |
| 1 | Volume Penjualan (Ton) | | | | | | | |
| | - CPO | 81.978 | 121.029 | 37.981 | 67.524 | 105.505 | 128,70 | 87,17 |
| | - Palm Kernel | 17.860 | 24.965 | 7.690 | 14.311 | 22.001 | 123,19 | 88,13 |
| | Jumlah K. Sawit | 99.838 | 145.994 | 45.671 | 81.835 | 127.506 | 127,71 | 87,34 |
| | - Karet (Lump) | 449 | 530,0 | 196,7 | 333,3 | 530,0 | 118,07 | 100,00 |
| 2 | Harga Jual Rata - rata (Rp/Kg) | | | | | | | |
| | - CPO | 11.293 | 10.235 | 14.800 | 9.810 | 11.607 | 1 02,78 | 113,40 |
| | - Palm Kernel | 7.590 | 4.417 | 11.606 | 4.557 | 7.021 | 92,50 | 1 58,94 |
| | Rata2 K. Sawit | 11.085 | 9.241 | 14.262 | 8.892 | 10.815 | 97,56 | 117,04 |
| | - Karet (Lump) | 22.886 | 24.106 | 23.722 | 24.831 | 24.420 | 1 06,70 | 101,30 |
| 3 | Penerimaan Penjualan (Rp.Juta) | | | | | | | |
| | - CPO | 971.180 | 1.238.787 | 562.109 | 662.442 | 1.224.551 | 126,09 | 98,85 |
| | - Palm Kernel | 135.568 | 110.281 | 89.251 | 65.216 | 154.467 | 113,94 | 1 40,07 |
| | Jumlah K. Sawit | 1.106.748 | 1.349.068 | 651.360 | 727.658 | 1.379.018 | 124,60 | 1 02,22 |
| | - Karet (Lump) | 11.891 | 12.776 | 4.666 | 8.276 | 12.942 | 108,84 | 101,30 |
| | Jumlah Penerimaan Penjualan | 1.118.639 | 1.361.844 | 656.026 | 735.935 | 1.391.960 | 124,43 | 1 02,21 |
| | - Penerimaan PT CMN | 38.406 | 36.955 | 15.468 | 21.486 | 36.955 | 96,22 | 100,00 |
| | - Aset Biologis | - | _ | - | - | 1 | _ | _ |
| | Total Penerimaan Konsolidasi | 1.157.045 | 1.398.799 | 671.494 | 757.421 | 1.428.915 | 123,50 | 102,15 |





Biaya Produksi Kelapa Sawit

| | | | | | | | | (| (Rp. Juta) |
|---|----------|-----------|-----------|--------------|-----------|---|--------|----|------------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | | % | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | | 70 | |
| | Α | В | С | D | E | | E/A | | E/B |
| Biaya Administrasi/Umum | 72.468 | 76.097 | 37.278 | 43.295 | 80.572 | | 111,18 | | 105,88 |
| Biaya Tanaman | 72.400 | 70.037 | 37.270 | 43.233 | 00.572 | | 111,10 | | 103,00 |
| - Gaji dan Tunjangan Staf | 9.403 | 10.283 | 5.713 | 5.592 | 11.305 | | 120,23 | | 109,95 |
| - Gaji dan Tunj. Peg. Non Staf | 8.331 | 8.019 | 3.142 | 4.389 | 7.530 | | 90,39 | | 93,91 |
| - Pemel. Jln Sal. Air/Terras | 15.390 | 14.813 | 9.105 | 11.853 | 20.958 | | 136,18 | | 141,49 |
| - Menanam dan menyisip | 1.697 | 1.633 | 111 | 1.220 | 1.332 | | 78,48 | | 81,54 |
| - Menyiang dan Merumput | 20.627 | 19.854 | 9.526 | 15.253 | 24.779 | | 120,13 | | 124,81 |
| - Pember. Hama Penyakit | 4.177 | 4.021 | 759 | 4.233 | 4.991 | | 119,48 | | 124,14 |
| - Pemupukan | 75.468 | 153.912 | 40.819 | 90.681 | 131.501 | | 174,25 | | 85,44 |
| - Biaya lain - lain | _ | 8.010 | 2.241 | 8.010 | 10.250 | | , | | 127,97 |
| - Biaya Panen | 85.051 | 102.188 | 42.607 | 54.386 | 96.993 | | 114,04 | | 94,92 |
| - Pengangkutan ke Pabrik | 38.359 | 41.181 | 18.004 | 26.199 | 44.203 | | 115,23 | | 107,34 |
| - Pembelian TBS | 87.789 | 243.804 | 122.507 | 130.284 | 252.791 | | 287,95 | | 103,69 |
| Jumlah | 346.292 | 607.716 | 254.533 | 352.100 | 606.634 | | 175,18 | | 99,82 |
| Biaya Pengolahan | 44.251 | 53.927 | 24.365 | 35.560 | 59.924 | | 135,42 | | 111,12 |
| Jumlah excl. Penyusutan | 463.011 | 737.740 | 316.175 | 430.955 | 747.130 | | 161,36 | | 101,27 |
| - Biaya Penyusutan | 63.546 | 86.349 | 41.405 | 43.773 | 85.178 | | 134,04 | | 98,64 |
| Jumlah Incl. Penyusutan | 526.557 | 824.089 | 357.580 | 474.728 | 832.308 | | 158,07 | | 101,00 |
| Biaya Produksi Af Kebun/Kg (TBS) | 1.320 | 1.461 | 1.792 | 1.542 | 1.640 | | 124,25 | | 112,28 |
| Biaya Produksi Af Kebun/Kg (MS+IS) | 5.239 | 5.645 | 7.299 | 6.046 | 6.528 | | 124,60 | | 115,64 |
| Biaya Usaha/Lain lain | | | | | | | | | |
| - Biaya Penjualan | 15.605 | 23.969 | 5.029 | 18.340 | 23.370 | | 149,76 | _ | 97,50 |
| - Biaya Administrasi & Umum | 210.823 | 178.118 | 128.418 | 95.406 | 223.824 | | 106,17 | | 125,66 |
| - Biaya Bunga | 118.162 | 116.070 | 60.748 | 56.002 | 116.749 | | 98,80 | | 100,59 |
| - Biaya Lain Lain | 38.253 | 27.118 | 6.004 | 18.080 | 24.084 | Ť | 62,96 | | 88,81 |
| - Pendapatan Lain-lain | (11.888) | (35.539) | (70.978) | (33.992) | (104.970) | - | 882,98 | | 295,36 |
| Jumlah Biaya FOB | 897.512 | 1.133.824 | 486.801 | 628.563 | 1.115.364 | | 124,27 | | 98,37 |
| jumian віауа FOB Biaya Produksi FOB/Kq (TBS) | 2.250 | 2.010 | 2.439 | 2.041 | 2.198 | | 97,69 | | 109,36 |
| Biaya Produksi FOB/Kg (MS+IS) | 8.930 | 7.766 | 9.937 | 8.006 | 8.748 | Ť | 97,96 | | 112,64 |
| BIUYU PIUUUKSI FOB/KY (IVIS+IS) | 8.930 | 7.766 | 9.937 | 8.006 | 8.748 | • | 97,96 | | 112,64 |





Biaya Produksi Karet

| | | | | | | | | (| Rp. Juta) |
|--------------------------------|--------|--------|-----------|--------------|--------|----------|--------|----|-----------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | | % | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | | 70 | |
| | А | В | С | D | E | | E/A | | E/B |
| Biaya Administrasi/Umum | 875 | 1.121 | 496 | 549 | 1.045 | | 119,34 | _ | 93,17 |
| Biaya Tanaman | | | | | | | - ,- | | / |
| - Gaji dan Tunjangan Staf | 171 | 172 | 73 | 83 | 155 | | 90,78 | | 90,15 |
| - Gaji dan Tunj. Peg. Non Staf | 99 | 91 | 12 | 79 | 91 | _ | 91,74 | | 100,00 |
| - Pemel. Jln Sal. Air/Terras | 83 | 76 | 10 | 85 | 95 | | 115,12 | | 125,49 |
| - Menanam dan menyisip | _ | = | - | = | - | _ | · - | | · - |
| - Menyiang dan Merumput | 200 | 183 | 103 | 181 | 284 | | 142,10 | | 154,90 |
| - Pember. Hama Penyakit | 54 | 49 | 3 | 73 | 76 | | 142,10 | | 154,90 |
| - Pemupukan | _ | 1.534 | 1.032 | 182 | 1.215 | _ | · - | | 79,18 |
| - Biaya lain - lain | _ | 136 | - | 210 | 210 | _ | - | | 154,90 |
| - Biaya Panen | 2.950 | 3.720 | 1.634 | 2.241 | 3.875 | | 131,36 | | 104,17 |
| - Pengangkutan ke Pabrik | 69 | 81 | 21 | 50 | 70 | | 101,28 | | 86,40 |
| - Pembelian Karet | _ | - | - | - | - | | - | _ | - |
| Jumlah | 3.626 | 6.043 | 2.887 | 3.185 | 6.072 | | 167,46 | | 100,48 |
| Biaya Pengolahan | - | - | - | - | - | \ | - | | - |
| Jumlah excl. Penyusutan | 4.501 | 7.164 | 3.383 | 3.734 | 7.117 | | 158,10 | | 99,34 |
| - Biaya Penyusutan | 1.582 | 1.586 | 770 | 770 | 1.540 | \ | 97,35 | | 97,09 |
| Jumlah Incl. Penyusutan | 6.083 | 8.751 | 4.153 | 4.504 | 8.657 | | 142,30 | | 98,93 |
| Biaya Produksi Af Pabrik/Kg | 13.553 | 16.510 | 21.113 | 12.774 | 16.334 | | 120,52 | _ | 98,93 |
| Biaya Usaha/Lain lain | | | | | | | | | |
| - Biaya Penjualan | 94 | 387 | 24 | 260 | 283 | | 300,89 | | 73,13 |
| - Biaya Administrasi & Umum | _ | _ | _ | | _ | _ | · - | | · - |
| - Biaya Bunga | 1.778 | - | _ | | - | _ | _ | | _ |
| - Biaya Lain Lain | 471 | - | 1.200 | | 1.200 | | 254,42 | | _ |
| - Pendapatan Lain-lain | (153) | = | _ | | = | | , - | | _ |
| Jumlah Biaya FOB | 8.274 | 9.138 | 5.376 | 4.764 | 10.140 | | 122,55 | | 110,96 |
| Biaya Produksi FOB/Kg | 18.433 | 17.242 | 30.304 | 13.511 | 19.132 | | 103,79 | | 110,96 |





Laporan Laba (Rugi)

| | | | | | | | | | (Rp. Juta) |
|--|-----------|-----------|-----------|--------------|-----------|----------|--------|-----|------------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | | % | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | | ,,, | |
| | Α | В | С | D | E | | E/A | | E/B |
| Pendapatan | | | | | | | | | |
| - Penjualan Ekspor bersih | - | - | - | - | - | | - | | - |
| - Penjualan Lokal | 1.157.209 | 1.398.799 | 671.494 | 757.421 | 1.428.915 | | 123,48 | | 102,15 |
| Jih Pene. Penjualan | 1.157.209 | 1.398.799 | 671.494 | 757.421 | 1.428.915 | | 123,48 | | 102,15 |
| Kenaikan/Penurunan Aset Biologis | 9.013 | - | 1 | = | = | | - | | = |
| Jumlah Pendapatan | 1.157.209 | 1.398.799 | 671.494 | 757.421 | 1.428.915 | | 123,48 | | 102,15 |
| Beban Pokok Penjualan | (599.448) | (864.672) | (352.865) | (511.249) | (864.115) | | 144,15 | | 99,94 |
| Laba Kotor | 557.761 | 534.127 | 318.628 | 246.172 | 564.801 | | 101,26 | | 105,74 |
| Beban Usaha | | | | | | | | | |
| - Beban Penjualan | (15.862) | (24.633) | (5.123) | (18.807) | (23.930) | | 150,86 | | 97,15 |
| - Beban Adm./ Umum | (223.316) | (190.777) | (133.977) | (102.505) | (236.483) | | 105,90 | | 123,96 |
| Jumlah Biaya Usaha | (239.178) | (215.410) | (139.100) | (121.313) | (260.413) | • | 108,88 | | 120,89 |
| Laba Usaha | 327.596 | 318.717 | 179.528 | 124.860 | 304.388 | \ | 92,92 | _ | 95,50 |
| Beban/Pendpt. Lain-lain | | | | | | | | | |
| - Beban Bunga | (120.730) | (116.070) | (61.798) | (56.002) | (117.800) | _ | 97,57 | | 101,49 |
| - Beban Non Usaha | (44.789) | (28.389) | (6.934) | (18.570) | (25.503) | _ | 56,94 | | 89,84 |
| - Pendapatan Non Usaha | 12.145 | 35.627 | 71.093 | 33.964 | 105.058 | | 865,04 | | 294,89 |
| Jumlah | (153.373) | (108.832) | 2.361 | (40.607) | (38.246) | 1 | 24,94 | | 35,14 |
| Laba/Rugi Usaha | 174.223 | 209.884 | 181.889 | 84.253 | 266.142 | | 152,76 | | 126,80 |
| Venture bersama ASN | = | - | = | = | = | | - | | |
| Laba/Rugi sebelum PPH | 174.223 | 209.884 | 181.889 | 84.253 | 266.142 | | 152,76 | | 126,80 |
| - Pajak Penghasilan | = | (46.175) | = | (58.551) | (58.551) | | - | | 126,80 |
| - Pendpt. (Beban) pajak tangguhan | 11.167 | - | 1 | - 1 | | _ | - | _ | |
| Laba/Rugi setelah Pajak | 185.390 | 163.710 | 181.889 | 25.701 | 207.591 | | 111,98 | | 126,80 |
| - Beban Komprehensif lain | - | - | - | - | - | _ | - | _ | |
| Laba(rugi) Komprehensif | 185.390 | 163.710 | 181.889 | 25.701 | 207.591 | | 111,98 | | 126,80 |

RATIO TO SALES

| URAIAN | REAL 2021 | RKAP 2022 | Real s/d Juni 2022 | Estimasi Jul-Des 2022 | RKAPP 2022 |
|-----------------------------|-----------|-----------|-----------------------|--------------------------|---------------|
| Beban Pokok Penjualan | 52% | 62% | 53% | 67% | 60% |
| Beban penjualan | 1% | 2% | 1% | 2% | 2% |
| Beban umum dan administrasi | 19% | 14% | 20% | 14% | 17% |
| Beban Non Usaha | 4% | 2% | 1% | 2% | 2% |
| Beban Bunga | 10% | 8% | 9% | 7% | 8% |





Laporan Posisi Keuangan

| | | | | | | | (Np. sata) |
|--|-----------|-----------|-----------|--------------|-----------|----------------|-----------------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | 9/ | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | / | 0 |
| | Α | В | С | D | E | E/A | E/B |
| | | | | | | | |
| ASET | | | | | | | |
| - Aset Lancar | 554.095 | 662.912 | 981.325 | 1.029.590 | 1.029.590 | 185,81 | 155,31 |
| Investasi pada Entitas Lain/Asosiasi | - | - | - | - | - | - | - |
| - Aset Tetap | 2.193.792 | 2.333.680 | 2.143.642 | 2.332.172 | 2.332.172 | 1 06,31 | 99,94 |
| - Aset Pajak Tangguhan | 58.899 | 66.645 | 65.854 | 65.854 | 65.854 | 111,81 | 98,81 |
| - Aset tidak berwujud | 2.085 | 2.291 | 1.876 | 1.540 | 1.540 | 73,86 | 67,21 |
| - Aset Tidak Lancar Lainnya | 8.477 | 74.875 | 47.235 | 50.749 | 50.749 | 598,65 | 67,78 |
| Jumlah aset | 2.817.349 | 3.140.403 | 3.239.932 | 3.479.905 | 3.479.905 | 123,52 | 110,81 |
| LIABILITAS dan EKUITAS | | | | | | - | - |
| Liabilitas jangka pendek | 390.201 | 518.150 | 646.721 | 583.021 | 583.021 | 1 49,42 | 112,52 |
| Liabilitas jangka panjang | 2.379.754 | 2.343.281 | 2.146.857 | 2.424.827 | 2.424.827 | 101,89 | 1 03,48 |
| Liabilitas diestimasi jangka panjang | - | 336.499 | 336.499 | 336.499 | 336.499 | _ | 100,00 |
| Jumlah Liabilitas | 2.769.955 | 3.197.931 | 3.130.077 | 3.344.348 | 3.344.348 | 120,74 | 104,58 |
| - Ekuitas | 47.394 | (57.528) | 109.856 | 135.557 | 135.557 | 286,02 | (235,64) |
| Jumlah Liabilitas dan Ekuitas | 2.817.349 | 3.140.403 | 3.239.932 | 3.479.905 | 3.479.905 | 123,52 | 110,81 |



Laporan Arus Kas

| | | | | | | | | (Np. Julu) |
|--|-----------|-----------|-----------|--------------|-----------|-----------------|------|------------|
| URAIAN | REAL | RKAP | Real s/d | Estimasi | RKAPP | | % | |
| OKAIAN | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | 70 | |
| | А | В | С | D | E | E/A | | E/B |
| ARUS KAS AKTIVITAS OPERASI | | | | | | | | |
| Penerimaan | 1.593.263 | 1.447.055 | 867.341 | 789.789 | 1.657.130 | 1 04, | 01 📤 | 114,52 |
| Pengeluaran | 1.351.803 | 1.289.671 | 696.599 | 827.099 | 1.523.698 | 1 12, | 72 📤 | 118,15 |
| Kas Bersih diperoleh dari Aktivitas Operasi | 241.460 | 157.384 | 170.742 | (37.310) | 133.432 | T 55, | 26 🔻 | 84,78 |
| | | | | | | | - | - |
| ARUS KAS AKTIVITAS INVESTASI | | | | | | | - | - |
| Penerimaan | - | - | - | - | - | — | - | - |
| Pengeluaran | 1.732 | 231.980 | 14.073 | 235.035 | 249.109 | 1 4.386, | 25 📤 | 107,38 |
| Kas Bersih dari Aktivitas Investasi | (1.732) | (231.980) | (14.073) | (235.035) | (249.109) | 1 4.386, | 25 📤 | 107,38 |
| ARUS KAS AKTIVITAS PENDANAAN | | | | | | | - | - |
| Penerimaan | 112.146 | 513.149 | 10.761 | 531.040 | 541.800 | 483 , | 12 📤 | 105,58 |
| Pengeluaran | 44.515 | 493.694 | 169.582 | 151.912 | 321.494 | 1 722, | 21 🔻 | 65,12 |
| Kas Bersih dari Aktivitas Pendanaan | 67.631 | 19.455 | (158.821) | 379.128 | 220.307 | 325 , | 75 📤 | 1.132,37 |
| KENAIKAN (PENURUNAN) BERSIH KAS & SETARA KAS | 307.359 | (55.140) | (2.152) | 106.782 | 104.630 | y 34, | 04 | 189,75 |
| KAS & SETARA KAS AWAL TAHUN | 86.993 | 229.576 | 400.371 | - | 400.371 | 4 60, | 23 📤 | 174,40 |
| KAS & SETARA KAS AKHIR TAHUN | 394.352 | 174.436 | 398.219 | 106.782 | 505.001 | 1 28, | 06 | 289,51 |







| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | 0/ | |
|--|---------|----------|-----------|--------------|---------|---------------|-----|--------|
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | % | |
| | А | В | С | D | Е | E/A | | E/B |
| NOCF (Rp Miliar) | 241 | 157 | 171 | (37) | 133 | V 55,2 | 5 | 84,78 |
| EBITDA (Rp Miliar) | 460.562 | 408.739 | 222.874 | 173.398 | 396.272 | ▼ 86,04 | 1 🔻 | 96,95 |
| Gross Profit Margin (GPM) (%) | 48,20 | 38,18 | 47,45 | 32,50 | 39,53 | 82,0 | L | 103,51 |
| Net Profit Magin (NPM) (%) | 16,02 | 11,70 | 27,09 | 3,39 | 14,53 | 90,68 | 3 | 124,13 |
| Interest Coverage Ratio (ICR) (%) | 244,31 | 280,83 | 394,33 | 355,00 | 325,93 | 133,4 | L | 116,06 |
| Debt Service Coverage Ratio (DSCR) (%) | 62,52 | 240,77 | 320,64 | 220,84 | 267,70 | 428,2 | | 111,19 |
| Current Ratio (Cr) (%) | 142,00 | 127,94 | 151,74 | 176,60 | 176,60 | 124,3 | 5 | 138,03 |
| Solvabilitas (%) | 101,71 | 98,20 | 103,51 | 104,05 | 104,05 | 1 02,3 | | 105,96 |
| Return On Aset (ROA) (%) | 6,58 | 5,21 | 5,61 | 0,74 | 5,97 | 90,6 | 5 | 114,43 |
| Return On Equity (ROE) (%) | 391,17 | (284,57) | 165,57 | 18,96 | 153,14 | ▼ 39,1 | 5 | 53,81 |





Investasi

| <u></u> | | | | | | | | | (Kp. Julu) |
|---|--------|---------|-----------|--------------|---------|---|----------|----|------------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | | % | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | | 70 | |
| | Α | В | С | D | E | | E/A | | E/B |
| Tanaman | | | | | | | | | |
| ◆ Sawit | | | | | | | | | |
| PN & MN Tahun 2022 -2023 | - | 7.028 | - | 2.916 | 2.916 | | - | | 41,49 |
| MN Tahun 2021 & 2022 | - | 3.293 | - | 1.465 | 1.465 | | - | | 44,50 |
| TU/TK/TB | 23.639 | 26.323 | - | 26.323 | 26.323 | | 111,36 | | 100,00 |
| TBM K. Sawit | 22.558 | 49.096 | 7.328 | 37.061 | 44.389 | | 196,78 | | 90,41 |
| Jumlah K. Sawit | 46.197 | 82.447 | 7.328 | 66.299 | 73.628 | | 159,38 | | 89,30 |
| ◆ Karet | | | | | | | | | |
| TBM Karet | - | - | - | - | - | | - | | - |
| Jumlah Karet | - | - | - | - | - | _ | - | _ | - |
| Jumlah Investasi Tanaman | 46.197 | 82.447 | 7.328 | 66.299 | 73.628 | | 159,38 | | 89,30 |
| Non Tanaman | | | | | | | | | |
| Bangunan Rumah | 2.794 | 1.944 | - | 10.726 | 10.726 | | 383,93 | | 551,75 |
| Bangunan Perusahaan. | - | 2.271 | - | 13.962 | 13.962 | | - | | 614,79 |
| ◆ Mesin & Instalasi | 26.503 | 90.618 | - | 111.332 | 111.332 | | 420,07 | | 122,86 |
| Jalan, Jembatan dan Sal.air | 1.849 | 1.567 | 1.051 | 15.570 | 16.621 | | 898,72 | | 1.060,47 |
| ◆ Alat pengakutan & Alat Berat | 7.323 | 3.596 | 1.934 | 4.596 | 6.529 | | 89,17 | | 181,60 |
| ◆ Inventaris Kecil & Alat Pertanian | 1.985 | 7.649 | 761 | 14.816 | 15.577 | | 784,61 | | 203,64 |
| ◆ Aktiva Lainnya | - | - | - | - | - | | - | | - |
| Jumlah Non Tanaman | 40.454 | 107.645 | 3.746 | 171.002 | 174.748 | | 431,96 | | 162,34 |
| Total Investasi PTPN I | 86.651 | 190.092 | 11.074 | 237.301 | 248.375 | | 286,64 | | 130,66 |
| Investasi CMN | 84 | 1.953 | - | 1.953 | 1.953 | | 2.326,19 | | 100,00 |
| Total Investasi Konsolidasi | 86.735 | 192.046 | 11.074 | 239.254 | 250.329 | | 288,61 | | 130,35 |



Sumber dan Penggunaan Dana

(Dn luta)

| | | | | | | | | (Rp. Juta) | |
|--|--------|---------|-----------|--------------|---------|----------------|----|------------|--|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | % | | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | 70 | | |
| | Α | В | С | D | E | E/A | | E/B | |
| | | | | | | | | | |
| SUMBER DANA | | | | | | | | | |
| Dana Internal | | | | | | | | | |
| - Cadangan Umum | - | - | - | - | - | - | | - | |
| - Penyusutan Aktiva Tetap | - | - | - | - | - | - | | - | |
| - Optimalisasi Modal Kerja | 63.096 | 80.245 | 5.374 | 116.104 | 121.478 | 1 92,53 | | 151,38 | |
| Jumlah Dana Internal | 63.096 | 80.245 | 5.374 | 116.104 | 121.478 | 1 92,53 | | 151,38 | |
| Dana Eksternal | | | | | | _ | | - | |
| - Dana Talangan Pemerintah | 23.639 | 111.800 | 5.700 | 123.150 | 128.850 | 545,09 | | 115,25 | |
| - Pinjaman PTPN VI | - | 0 | - | - | - | _ | | - | |
| - KI Investasi Non Tanaman tahun 2021 | - | - | - | - | - | _ | | - | |
| Jumlah Dana eksternal | 23.639 | 111.800 | 5.700 | 123.150 | 128.850 | 545,09 | | 115,25 | |
| Jumlah Sumber Dana | 86.735 | 192.046 | 11.074 | 239.254 | 250.329 | 288,61 | | 130,35 | |
| PENGGUNAAN DANA | | | | | | _ | | - | |
| - Investasi Tanaman K.sawit/Karet (TBM I s.d III) | 22.558 | 49.096 | 7.328 | 37.061 | 44.389 | 1 96,78 | | 90,41 | |
| - Investasi Tanaman TB/TU/TK 2022 | 23.639 | 26.323 | - | 26.323 | 26.323 | 111,36 | | 100,00 | |
| - Investasi Pembibitan PN & MN Tahun 2022 -2023 | - | 7.028 | - | 2.916 | 2.916 | - | | 41,49 | |
| - Investasi Non Tanaman | 40.538 | 109.599 | 3.746 | 172.955 | 176.701 | 435,89 | | 161,23 | |
| Jumlah Penggunaan Dana | 86.735 | 192.046 | 11.074 | 239.254 | 250.329 | 288,61 | | 130,35 | |
| Surflus/Defisit | - | - | - | - | - | _ | | - | |

Terima Kasih





Biaya Overhead Kelapa Sawit (Kebun & PKS)

| | | | | | | | | | np. Juluj |
|------|---|----------|----------|-----------|--------------|----------|----------|----|-----------|
| | | REAL | RKAP | Real s/d | Estimasi | RKAPP | | % | |
| | Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | 70 | |
| | | Α | В | С | D | E | E/A | | E/B |
| | BIAYA TIDAK LANGSUNG | | | | | | | | |
| 400. | Gaji dan Tunj. Karyawan Pimpinan | 5.357 | 6.094 | 3.125 | 3.574 | 6.699 | 125,06 | | 109,92 |
| 401. | Gaji dan Tunj. Karyawan Pelaksana | 29.693 | 33.783 | 15.196 | 17.485 | 32.682 | 110,06 | | 96,74 |
| 406. | Pengkt./perjal. & penginapan | 4.527 | 5.150 | 3.696 | 3.764 | 7.460 | 164,81 | | 144,86 |
| 412. | Pemel. Mesin dan Instalasi | 19 | 22 | 11 | 17 | 28 | 149,50 | | 131,40 |
| 411. | Pemel. Bagunan Perusahaan | 806 | 917 | 541 | 952 | 1.492 | 185,24 | | 162,81 |
| 413. | Pemel. Jln, Jbtn & Sal. Air | 789 | 898 | 321 | 498 | 819 | 103,81 | | 91,25 |
| 414. | Pemel. Inventaris Kecil | 96 | 110 | 15 | 242 | 257 | 266,57 | | 234,30 |
| 415. | Pemakaian Inventaris kecil | 277 | 315 | 80 | 214 | 293 | 106,00 | | 93,17 |
| 421. | Pajak dan sewa tanah | 6.709 | 7.633 | 3.609 | 3.773 | 7.382 | 110,02 | | 96,70 |
| 422. | Biaya Assuransi | 2.195 | 2.497 | 418 | 1.087 | 1.505 | 68,58 | | 60,28 |
| 423. | Biaya keamanan | 24.520 | 27.898 | 13.588 | 16.746 | 30.334 | 123,71 | | 108,74 |
| 424. | Biaya Penerangan | 800 | 911 | 324 | 623 | 948 | 118,43 | | 104,09 |
| 425. | Biaya Air | 886 | 1.008 | 425 | 700 | 1.125 | 127,03 | | 111,65 |
| 402. | Honorarium | 414 | 471 | 60 | 275 | 335 | 81,03 | | 71,22 |
| 420. | Iuran & Sumbangan | 4 | 4,4 | 48,5 | 12 | 60,7 | 1.561,40 | | 1.372,38 |
| 426. | Beban lain-lain | 2.634 | 2.996 | 3.562 | 4.818 | 8.379 | 318,18 | | 279,66 |
| 442. | Beban / Iuran Pensiun Karyawan | 6.582 | 7.489 | 2.988 | 3.801 | 6.789 | 103,13 | | 90,65 |
| 445. | Beban Yubelaris/Penghargaan (SHT)/insetif | 29.011 | 33.007 | 17.281 | 17.471 | 34.751 | 119,79 | | 105,29 |
| | Jumlah Biaya Umum Kebun | 115.319 | 131.202 | 65.289 | 76.051 | 141.341 | 122,57 | | 107,73 |
| | Biaya Umum Pembelian TBS | - | - | - | - | - | - | | - |
| | Jumlah Biaya Umum Kebun+ Pemb. TBS+PKS | 115.319 | 131.202 | 65.289 | 76.051 | 141.341 | 122,57 | | 107,73 |
| | Beban Umum dialokasikan ke Kanpus | (34.094) | (43.967) | (23.938) | (26.377) | (50.315) | 147,58 | | 114,44 |
| | Beban Umum dialokasikan ke PKS | (8.764) | (11.138) | (4.074) | (6.380) | (10.453) | 119,28 | | 93,85 |
| | Jumlah Biaya Umum Kebun+ Pemb. TBS/PKS | 72.461 | 76.097 | 37.278 | 43.295 | 80.572 | 111,19 | | 105,88 |





Biaya Pengolahan PKS

| | | | | | | | (Kp. Julu) |
|--|---------|---------|-----------|--------------|---------|---------------|----------------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | % |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | 7 | ⁄o |
| | А | В | С | D | E | E/A | E/B |
| PRODUKSI | | | | | | | |
| - TBS (Ton) | 367.652 | 630.747 | 210.656 | 335.983 | 546.639 | 148,68 | 86,67 |
| - MS | 91.482 | 135.670 | 42.781 | 71.355 | 114.136 | 124,76 | 84,13 |
| - IS | 19.170 | 27.628 | 9.123 | 14.456 | 23.579 | 123,00 | 85,34 |
| Jumlah MS+IS | 110.652 | 163.298 | 51.904 | 85.811 | 137.715 | 124,46 | 84,33 |
| Rendemen : MS (%) | 24,88 | 21,51 | 20,31 | 21,24 | 20,88 | 83,91 | 97,07 |
| IS (%) | 5,21 | 4,38 | 4,33 | 4,30 | 4,31 | 82,73 | 98,48 |
| Jumlah Rendemen MS+IS | 30,10 | 25,89 | 24,64 | 25,54 | 25,19 | 83,71 | 97,31 |
| | | | | | | | |
| Biaya Pengolahan | | | | | | | |
| - Gaji dan Tunj. Karyawan Pimpinan | 2.175 | 2.790 | 1.150 | 1.312 | 2.462 | 113,20 | 88,22 |
| - Gaji dan Tunj. Karyawan Pelaksana | 13.388 | 17.694 | 10.508 | 10.690 | 21.197 | 158,33 | 119,80 |
| - Alat dan Perkakas kecil | 104 | 327 | (14) | 251 | 237 | 228,70 | 72,55 |
| - Bahan Kimia dan Pelengkap | 3.258 | 5.525 | 1.647 | 3.270 | 4.917 | 150,90 | 89,00 |
| - Biaya Analisa | 47 | 419 | 7 | 443 | 450 | 963,96 | 1 07,42 |
| - Bahan Bakar dan Pelumas | 640 | 1.016 | 639 | 599 | 1.238 | 193,36 | 121,89 |
| - Pembangkit T. Listrik dan Air | 2.901 | 2.709 | 1.383 | 1.470 | 2.853 | 98,36 | 105,32 |
| - Pengangkutan, Limbah | 3.213 | 6.440 | 1.980 | 3.639 | 5.619 | 174,87 | 87,26 |
| - Pemeliharaan Bag. Pabrik | 179 | 301 | 6 | 132 | 139 | 77,42 | 46,06 |
| - Pemel. Mesin & Perleng. Pbrk. | 14.292 | 11.663 | 2.896 | 10.149 | 13.045 | 91,27 | 111,85 |
| - B.Pembungkus & Pengepakan | _ | - | - | - | - | _ | _ |
| - Biaya Asuransi Pabrik | 866 | - | 1.007 | 360 | 1.367 | 157,86 | _ |
| - Biaya Administrasi/Umum | 8.764 | 11.138 | 4.074 | 6.380 | 10.453 | 119,28 | 93,85 |
| Jumlah Biaya Pengolahan | 49.827 | 60.021 | 25.284 | 38.694 | 63.978 | 128,40 | 106,59 |
| Biaya Penyusutan | 59.461 | 32.409 | 12.021 | 16.348 | 28.369 | 47,71 | 87,53 |
| Jumlah Biaya Pengolahan Incl. Penyust. | 109.288 | 92.430 | 37.305 | 55.041 | 92.346 | 84,50 | 99,91 |
| Jumlah Biaya Pengolahan (Rp/Kg) | 988 | 566 | 719 | 641 | 671 | 67,89 | 118,47 |





Biaya Administrasi & Umum Kantor Pusat

| | | | | | | | | (| Rp. Juta) |
|-------------------|-----------------------------|---------|---------|-----------|--------------|---------|-----------|-----|-----------|
| | | REAL | RKAP | Real s/d | Estimasi | RKAPP | | % | |
| | J raian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | , , | |
| | | Α | В | С | D | E | E/A | | E/B |
| | nj. Karyawan Pimpinan | 30.995 | 26.870 | 10.118 | 17.673 | 27.791 | 89,66 | | 103,43 |
| | nj. Karyawan Pelaksana | 28.727 | 24.904 | 8.301 | 16.626 | 24.928 | 86,77 | | 100,10 |
| | jal. & penginapan | 5.237 | 7.886 | 1.855 | 5.836 | 7.691 | 146,86 | | 97,52 |
| | gunan Perusahaan | 44 | 508 | 95 | 405 | 500 | 1.125,50 | | 98,44 |
| 412. Pemel. Mes | | 39 | 183 | 22 | 146 | 168 | 426,68 | | 91,73 |
| 414. Pemel. Inve | | 46 | 172 | 5 | 159 | 164 | 356,38 | | 95,59 |
| 415. Pemakaian | Inventaris kecil | - | 275 | - | 271 | 271 | - | | 98,49 |
| 421. Pajak dan s | ewa tanah | 26 | 23 | - | 23 | 23 | 90,80 | | 100,00 |
| 422. Biaya dan A | ssuransi | 1.310 | 1.658 | 385 | 1.272 | 1.658 | 126,56 | | 100,00 |
| 423. Biaya keam | anan | 6.909 | 11.688 | 1.681 | 9.779 | 11.459 | 165,85 | | 98,05 |
| 424. Biaya Pener | angan | 1.335 | 1.261 | 459 | 792 | 1.251 | 93,69 | | 99,21 |
| 425. Biaya Air | | 6 | 266 | _ | 170 | 170 | 2.865,09 | | 63,81 |
| 430. Beban Dew | an Komisaris | 904 | 3.369 | 785 | 2.584 | 3.369 | 372,56 | | 100,00 |
| 433. Beban Kant | or Penghubung | 321 | 1.634 | 297 | 1.211 | 1.508 | 469,60 | | 92,29 |
| 435. Biaya Penel | , Perc & Pengem | 364 | 858 | 12 | 846 | 858 | 235,85 | | 100,00 |
| | lidikan & Peng SDM | 836 | 3.051 | 127 | 2.924 | 3.051 | 365,00 | | 100,00 |
| | t Indenpenden | _ | 1.153 | _ | 1.153 | 1.153 | | | 100,00 |
| | Jumlah | 77.210 | 86.279 | 24.177 | 62.328 | 86.506 | 112,04 | | 100,26 |
| - Beban Umu | m Kebun | 28.970 | - | - | - | _ | | | |
| - Beban Umu | m PKS | 10.610 | _ | - | _ | - | _ | _ | |
| | Jumlah | 39.580 | _ | - | - | - | = | | |
| Sisa Biaya U | Jmum | 116.790 | 86.279 | 24.177 | 62.328 | 86.506 | 74,07 | | 100,26 |
| 402. Honorarium | | _ | - | 283 | 143 | 426 | - | | |
| 420 Iuran & Sun | nbangan | 141 | 4 | 426 | 87 | 512 | 363,28 | - | 11.580,72 |
| 426. Beban lain-l | ain (Pemak. Alat Kantor) | 2.858 | 4.202 | 1.539 | 2.663 | 4.202 | 147,02 | | 100,0 |
| | tan & Inspeksi | 7.834 | 1.230 | 2.025 | 1.991 | 4.016 | 51,26 | | 326,4 |
| 442. Beban Pensi | un & luran Tambahan | 188 | 9.354 | 21.907 | 14.808 | 36.715 | 19.550,68 | | 392,5 |
| Beban Berok | oat/ Beras Karyawan Pensiun | 3.414 | 4.631 | 2.340 | 4.709 | 7.049 | 206,48 | | 152,2 |
| 444. Beban Jasa | Produksi | 35.618 | 13.814 | 16.281 | 21.919 | 38.200 | 107,25 | | 276,5 |
| Tantiem | | _ | 1.440 | _ | 1.440 | 1.440 | | | 100,00 |
| 445. Beban Yube | laris/Penghargaan (SHT) | 35.605 | 52.989 | 23.260 | 14.251 | 37.511 | 105,36 | | 70,79 |
| | Terkait/Perusahaan afiliasi | _ | 155 | _ | 147 | 147 | _ | _ | 95,0 |
| | Aktiva tidak berwujud | 686 | 416 | 201 | 666 | 867 | 126,37 | | 208,3 |
| | Jumlah | 86.343 | 90.169 | 68.261 | 64.757 | 133.018 | 154,06 | | 147,5 |
| - Jumlah Biay | | 203.133 | 176,447 | 92.439 | 127.085 | 219.524 | 108,07 | | 124,4 |
| | yusutan Umum | 7.690 | 1.671 | 970 | 3.330 | 4.300 | 55,91 | | 257,3 |
| | an Biaya Umum | 210.823 | 178.118 | 93.409 | 130.415 | 223.824 | 106,17 | | 125,66 |
| - Beban Umu | | 12.493 | 12.659 | 3.671 | 8.988 | 12.659 | 101,33 | | 100,00 |
| | an Umum Konsolidasi | 223.316 | 190.777 | 97.079 | 139.403 | 236.483 | 105,90 | | 123,96 |





| | | | | | | | | | • | |
|-----|---|--------|--------|-----------|--------------|--------|---|----------|----|--------|
| | | REAL | RKAP | Real s/d | Estimasi | RKAPP | | (| % | |
| | Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | , | /0 | |
| | | | В | С | D | E | | E/A | | E/B |
| 860 | Biaya Pelabuhan | - | - | - | - | - | ~ | - | | - |
| 861 | Biaya Gudang Penyimpanan | - | - | 3 | 130 | 133 | | - | | - |
| 862 | Biaya Instalasi Pompa | - | - | - | 949 | 949 | • | - | | - |
| 863 | Jasa KPB. | 569 | 2.451 | 82 | 1.672 | 1.754 | | 308,10 | | 71,54 |
| 864 | Asuransi Hasil Pengangkutan | - | - | - | - | - | | - | | - |
| 865 | Biaya Jasa Transportasi Penjualan | - | - | - | - | - | | - | | - |
| 866 | Biaya Pengk.ke Medan dan Belawan | 15.106 | 21.517 | 2.531 | 17.899 | 20.430 | | 135,24 | | 94,95 |
| 866 | Biaya Pengk. Karet ke Medan dan Belawan | 24 | 387 | 10 | 377 | 387 | | 1.607,06 | | 100,00 |
| 868 | Biaya Oil Book | - | - | - | - | - | | - | | - |
| | Jumlah Biaya Penjualan | 15.699 | 24.356 | 2.627 | 21.027 | 23.653 | | 150,66 | | 97,11 |
| - | Biaya Pemasaran PT CMN | 163 | 277 | 49 | 228 | 277 | | 170,21 | | 100,00 |
| | Jumlah Biaya Penjualan Konsolidasi | 15.862 | 24.633 | 2.676 | 21.255 | 23.930 | | 150,86 | | 97,15 |





Biaya Non Usaha

| | | | | | | | | | Rp. Juta) |
|--|-------------------|------------|---------------|---------------|-------------------|------------------------------|----------------|------------|-----------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | | % | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | | 70 | |
| | A | В | C | D | ш | E/. | A | | E/B |
| Beban Bunga Sewa Pembiayaan | 866 | | | | | | - | | - |
| Beban Bunga KI Eximbank | 31.303 | 24.943 | 13.475 | 12.231 | 25.705 | | 82,12 | | 103,06 |
| Beban Bunga Modal Kerja (Pembelian TBS) | 3.538 | 3.363 | 1.545 | 1.890 | 3.435 | | 97,07 | | 102,13 |
| Beban Bunga Modal Kerja PTP III (Bank DBS) | - | 20.188 | _ | 20.188 | 20.188 | _ | - | | 100,00 |
| Beban Bunga ABH PTPN III | - | 11.219 | _ | 12.115 | 12.115 | _ | - | | 107,99 |
| Beban Bunga Hutang ABH (PTPN-IV) | 136 | 1.192 | 430 | 762 | 1.192 | 8 | 75,55 | | 100,00 |
| Beban Bunga Investasi 2020/2021 (PEN) dan ICLA | - | 5.541 | _ | 5.541 | 5.541 | _ | - | | 100,00 |
| Beban Bunga Investasi 2022 (PEN) | - | 1.893 | 998 | 895 | 1.893 | _ | _ | | 100,00 |
| Beban Bunga Hutang Holding | 84.887 | 47.731 | 24.501 | 23.231 | 47.731 | _ | 56,23 | | 100,00 |
| Jumlah Biaya Bunga | 120.730 | 116.070 | 40.948 | 76.852 | 117.800 | • | 97.57 | | 101.49 |
| Biaya Expl. Diluar Harga Pokok : | | | | | | | | | - |
| Biaya Pameran | _ | 50 | _ | 25 | 25 | _ | _ | | 50.00 |
| Biaya Rapat dengan instansi terkait/koor. Dgn Aparat TNI/POLRI | 1.219 | 300 | 123 | 635 | 758 | _ | 62,21 | | 252,80 |
| Biaya Penanggulangan Covid19 | _ | 3.952 | _ | _ | _ | _ | | | |
| IKBII | _ | 30 | _ | | 20 | _ | _ | _ | 66,67 |
| Bantuan dan Kepedulian Sosial HUT RI | _ | 45 | _ | 45 | 45 | _ | _ | | 100.00 |
| Hari Besar & Keagamaan | _ | 195 | _ | 160 | 160 | _ | _ | | 82,05 |
| Olah Raga & Kesenian | _ | 94 | _ | 94 | 94 | _ | | | 100,00 |
| Biaya Penghapusan Nilai Buku Aset Tanaman (TU) | 21.141 | 1.650 | 3.406 | 5.650 | 9.056 | <u> </u> | 42,83 | | 548,82 |
| Biaya Pendamping Hukum PT UN Sei Serba | 21.171 | 250 | 5.400 | 3.030 | 3.030 | | 42,63 | | 348,82 |
| Biaya Koordinasi & Instansi Terkait/MOU | Ξ. | 230 | _ | 86 | 86 | | _ | $\tilde{}$ | _ |
| Biaya Kajian HCV, CIA,LUCA,LURI kebun/PKS | _ | 1.600 | _ | 1.600 | 1.600 | <u> </u> | _ | | 100.00 |
| Biaya Pelatihan Auditor ISPO dan RSPO | - | 60 | _ | 1.600 | 1.600 | $\underline{\hspace{0.1cm}}$ | - | | 100,00 |
| | 2 | | _ | | | | | | 41,67 |
| Biaya`partisipasi kegiatan SPBUN | 2 | 150 210 | - | 100 140 | 100 140 | 6.2 | 50,00 | \sim | 66,67 |
| Biaya Pembuatan Anggaran /Tutup Buku Tahunan | - | | - | 140 | | _ | - | | 66,67 |
| Biaya Konsul Hukum/Pendamping Hukum/Penyelesaian Hukum | | 750 | 931 | 2 462 | 931 | $\underline{\hspace{0.1cm}}$ | | | 124,14 |
| Biaya Titip Olah Kebun KSO | 5.576 | 6.095 | _ | 3.463 | 3.463 | | 62,10 | | 56,81 |
| Biaya PKBL | 303 | 1.200 | _ | 1.200 | 1.200 | 3 | 96,69 | | 100,00 |
| Biaya Plakat Cenderamata dan Kas Kecil | - | 770 | - | 653 | 653 | | - | | 84,76 |
| Biaya Media Cetak/Majalah/Tabloit/Koran dan Release/Ekspose | - | 90 | - | 60 | 60 | | - | | 66,67 |
| Pengurusan Pengalihan Aset | - | - | - | - | _ | | - | | - |
| Biaya Pembuatan Kalender, Cetak Buku Agenda, Bulletin, Anunual Re | - | 90 | - | 10 | 10 | | - | | 11,11 |
| Biaya ghatering, pengiriman surat, cetak foto album, pemb. Spandul | - | 100 | _ | 66 | 66 | | - | | 66,00 |
| Biaya Pelatihan GCG | - | - | _ | - | _ | | - | | - |
| Biaya Sosialisasi UndangUndang & Workshop Kesekretariat | - | 45 | _ | 45 | 45 | | - | | 100,00 |
| Assesment KPKU, GCG, Surveiland SMAP ISO37000, RSPO Kebun & | - | 400 | _ | 525 | 525 | | - | | 131,25 |
| Biaya Sewa Lisensi ERP/Management Event | 1.680 | 4.804 | _ | 3.036 | 3.036 | _ 1 | 80,68 | | 63,21 |
| Biaya Sertifikasi RSPO, ISPO kebun, pks dan Jaminan Halal | - | 2.666 | _ | 1.283 | 1.283 | _ | - | | 48,12 |
| Biaya perizinan Peralatan Mesin 3 PKS | - | 588 | _ | - | _ | _ | _ | | - |
| Biaya Perizinan Tanda Daftar Perusahaan, Izin Gangguan | - | 98 | _ | 100 | 100 | _ | _ | | 102,56 |
| Biaya Perizinan Usaha Perkebunan, Surat Izin Tempat Usaha | 133 | 325 | _ | 100 | 100 | _ | 75,47 | | 30,77 |
| Biaya Perizinan Limbah Cair, Kalibrasi TUT Tangki Timbun | _ | 128 | _ | 100 | 100 | _ | | | 78,43 |
| Biaya Perizinan Air Bawah Tanah atau Air Permukaan | _ | 68 | _ | _ | _ | _ | _ | | |
| Biaya Retribusi Air Bawah Tanah dan Frekwensi Radio Sampah | _ | 117 | _ | 698 | 698 | _ | _ | | 594,98 |
| Biaya Appraisal Ganti Rugi Lahan oleh KJPP | _ | 200 | _ | 994 | 994 | _ | _ | | 497.00 |
| Biaya Admi & Operasional Kantor lainnya | 789 | | _ | 234 | 234 | l – | _ | | -37,00 |
| Beban lainnya | 1.764 | _ | (256) | (884) | (1.140) | · (| 64,63) | <u> </u> | _ |
| Beban Selisih STO-Persediaan | (632) | | (230) | (334) | (1.140) | <u>`</u> ` | _ +,03, | <u> </u> | _ |
| Pelepasan Lahan KSO Datim | 6.750 | | | | | Ĭ, | _ | <u> </u> | - |
| Jumlah Biaya Expl. Diluar Harga Pokok | 38.724 | 27.118 | 4.204 | 20.009 | 24.233 | Ľ- | 62,58 | ĭ | 89,36 |
| | 38.724 159.454 | 143.188 | 45.152 | | 24.233 142.033 | | | _ | |
| Total Biaya Non Usaha - Beban Lain-lain PT CMN | 6.064 | 143.188 | 45.152 410 | 96.861 861 | 142.033 | | 89,07 20.95 | _ | 99,19 |
| | 165.518 | 1.271 | 45.562 | 97.722 | | | | | 100,00 |
| - Jumlah Beban Lain-lain Konsolidasi | 165.518 | 144.459 | 45.562 | 97.722 | 143.303 | • | 86,58 | | 99,20 |





Pendapatan Non Usaha

| | | | | | | | | | np. sutuj |
|--|--------|--------|-----------|--------------|----------|----------------|----------|------------|-----------|
| | REAL | RKAP | Real s/d | Estimasi | RKAPP | | (| % | |
| Uraian | 2021 | 2022 | Juni 2022 | Jul-Des 2022 | 2022 | | , | 7 0 | |
| | А | В | С | D | Е | | E/A | | E/B |
| PRODUK SAMPINGAN | | | | | | | | | |
| - Penjualan Cangkang | 173 | 6.914 | - | 3.737 | 3.737 | | 2.155,11 | | 54,05 |
| - Penjualan Abu Janjang, Fiber | - | 978 | 30 | 504 | 534 | | - | | 54,64 |
| Jumlah | 173 | 7.892 | 30 | 4.241 | 4.272 | | 2.463,20 | | 54,13 |
| PENDAPATAN NON USAHA | | | | | | ightrightarrow | - | | - |
| - Pendapatan Jasa Giro/Selisih Kurs | 3.000 | 231 | 2.707 | 2.232 | 4.940 | | 164,65 | | 2.136,50 |
| - Penerimaan Mess LO / Gedung Wisma, dll | 11 | 134 | - | 90 | 90 | | 808,08 | | 67,12 |
| - Penerimaan atas Bunga ICLA | 6.418 | - | - | 5.939 | 5.939 | | 92,53 | | - |
| - Fee Titip Olah Kebun KSO/Aktuaria | 2.439 | 10.382 | - | 6.969 | 6.969 | | 285,79 | | 67,12 |
| - Pendapatan Besi Tua PKS | - | 800 | - | 800 | 800 | | - | | 100,00 |
| - Pendapatan Divestasi Aset | - | 15.945 | 63.993 | 79.942 | 143.934 | | - | | 902,67 |
| - Pendapatan Denda Klaim | - | - | 176 | 83 | 259 | | - | | - |
| - Pendapatan Optimalisasi Aset | - | 155 | - | 155 | 155 | | - | | 100,00 |
| - Pendapatan Lain-Lain (tol) | - | - | - | (62.391) | (62.391) | | | | |
| Jumlah | 11.868 | 27.647 | 66.876 | 33.818 | 100.694 | | 848,45 | | 364,21 |
| Jumlah Pendapatan Non Usaha | 12.041 | 35.539 | 66.907 | 38.059 | 104.966 | | 871,71 | | 295,35 |
| - Pendapatan Non Usaha PT.CMMN | 103 | 87 | 44 | 44 | 87 | | 84,29 | | 100,00 |
| Jumlah Pendapatan Non Usaha Konsplidasi | 12.145 | 35.627 | 66.950 | 38.103 | 105.053 | | 865,00 | | 294,87 |