

U-6 (BI).

Data Analytics -

- examining & interpreting large vol. of data to uncover valuable insights patterns, tends to make uniform business decisions.
- It involves applying statistical mathematical technique
- also involves uses of advanced tools & technique to analyze data & extract meaningful full data

Types of DA -

- 1] Descriptive - focuses on summarizing & understanding historical data.
 - involves basic statistical analysis
 - data aggregation.
 - visualization.
- 2] Diagnostic - aims to understand reason behind an event or result.
 - analysis historic data using advanced task like data mining.
 - observation determines factors behind certain outcome.
- 3] Predictive - uses historic data to make predictions & forecast future event outcomes.
 - Involves applying statistical modeling, ML, Data Mining.
- 4] Perspective - goes beyond prediction & also provides recommendation
 - for actions to optimize decision making.
 - combine historic data, prediction models & optimization algo.
 - no. of suggest future course of actions.

Importance -

- 1] Informed Decision - based on factual info rather than intuition or guess.
- 2] Improved Efficiency & Performance - help identify correlation, inefficiency & work acts remove business bottlenecks, streaks.
- 3] Customer Understands -
- 4] Competitive Advantage -

Predictive

- predict with confidence
 - smarter decisions
 - improve business outcomes
- likelihood different samples (find)
- calculates live transactions
- utilize variety of variable data
- variability → component data
- big basket data
- validate findings
- monitored → desired results
- examples → social media analysis, weather, retail, health care & fraud detection.

Descriptive

- gathering, organizing tabulating & depicting data.
- relation b/w product/service.
- model → organize a customer by their personal preferences.
- Business Intelligence → sense of data communication data → this solves
- examples → reports that provides historical insights
- data visualization about company
↳ easier communication

Prescriptive

- suggests course of action
- finding optimal solution to problem
- what-might-happen Analysis
- determine best course of action
- examples → Traffic applications, Product Optimization & Operational Research

Tools for BI:-

- 1) Reporting & Querying - allows user for create & run reports & queries to extract of v from db eg → Power BI, Tableau.
- 2) Data Visualization Tools - ~~focus~~ on creating attractive & intuitive dashboards. eg → Tableau, PowerBI.
- 3) OLAP Tools - enable to discover trends. data provide drill up, slice & dice capabilities eg → Oracle OLAP, Microsoft Cognizant.
- 4) Data Mining Tools - used to discover trends patterns, relationship from large dataset using clustering, eg → .
- 5) Data Warehouse Tools - designed to create & manage data warehouse. eg → Oracle database, Snowflake, Microsoft SQL server.
- 6) Predicting Analysis Tools - apply statistical model with algo eg → Rapid, Mixer, SAS Analysis.
- 7) Real Time Analysis tool → eg → Apache Kofle

• PowerBI - Microsoft, connects various data sources, create visualization, e/L, easier friendly UI, Array & drop functionality, NLP queries & as poses QnA features, allows collaboration, strong.

• Oracle DB - RDBMS platform by oracle, scene, scalable, high performance, recharging, query performance, parallel processing, admin access monitoring, recruiting & leader

• Tableau - data viz (BI tool), offers drag & drop, interactive dashboards, of reports, no coding. aggregation facility, allows geospatial analysis, recubolarily & sharing.

• snowflake - cloud based warehousing platform, scalable, elastic, separates storage, compute resources with autonomy & sharing.

• Apache Kofle - distributing streaming, platform, handles real time data stream, efficient collector, processing & streaming, high replication, fault tolerance

Role of Analytical tools in BI-

- 1) Data exploring & Analysis
- 2) Decision making & strategy development
- 3) Report Generation
- 4) Forecasting & Data Modeling.
- 5) Collaboration & Strategies
- 7) Real time Streaming Analysis.

* WEKA - Waikato Environment for knowledge learning -

- data mining & visualization tool

- open source

- features → data preprocessing

→ classification & prediction

→ clusters

→

- 4 → phases

1) Explorer

2) Simple CLI

3) Experiment - perform

4) Knowledge flow - drag & drop

- supports varieties of data similar CSV, databases, AR FF.

- provide classification algo - KNN, Naive Bayes, SVM, Decision

~~Classifier~~ Random Forest.

- evolution metrics for ML models includes feature selection test

- offers ensemble learning.

- large collection of 3rd party extension.

- comprehensive suite of tools & algo for preprocessing
classifⁿ, regression, feature selⁿ, association netw^k.

* BI applⁿ in CRM -

- engage with customer effectively
- customer segmentation
- sales & revenue analysis
- customer satisfaction & sentiment analysis
- Real time insights
- sales forecast
- campaign effectiveness analysis

* BI applⁿ in Marketing

- Market Analysis
- customer Segmentation
- Campaign Performance Analysis
- Customer Retention
- Brand Management
- Reporting & Visualization
- competitive Analysis

* Logistic & Production

- supply chain optimization + Visualizⁿ
- Inventory Management
- Quality Control
- defect Analysis
- Predictive Analysis
- Performance Metrics Measurement

* Finance

- Reporting & Analysis
- Budgeting & forecasting
- Financial planning
- Performance Benchmarking
- compliance & regulatory reporting
- cost analysis & control
- Invest appraising

* Banking

- Customer Analysis
- Fraud Detection & Prevention
- Risk Mgmt
- Loan Planning & Marketing
- Competitive Analysis
- Performance Measure
- Reporting

* Telecommunication

- Network Performance
- Customer insight & Analysis
- Product of Service Analysis
- Fraud detection security
- Market Analysis
- Network Experiment & Planning
- Sales of Marketing

* Salesforce Mgmt -

- sales performance Monitoring analysis

- Customer Analysis

- Forecasting

- Sales Territory Planning - Potential, customer, sales target

- Campaign Analysis

- Demand Planning

- Sales Pipeline Mgmt

Appln → 1) Retail

- customer history, trends,
recommendation options
inventory mgmt, screen forecast.

2) Healthcare -

identify disease pattern,
improve treatment.
research & innovation
improve patient care.

3) Bionatural factors.

- detect fraudulent activities
asset creation
identify investment
opportunities, supply.

a) Manufacturing: optimize supply chain, monitor equipment,
predictor & correction, reduce downtime, prod
quality

* Business Analytics -

- employ data analytics & statistical techniques & tools to gain insights to
make data driven decisions & improve business performance.

- involves collecting, processing & analyzing data to uncover pattern
trends that can be used to drive strategic & operational decision making.

Need → 1) Identify Trends & patterns -

2) Understand company performance.

3) Find places to improve operations.

4) Promote Innovation.

5) Assist in marketing strategies.

6) Customer satisfaction/retention

* ERP & BI -

• ERP (Enterprise Resource Planning) & BI are 2 different but interconnected
concepts in realm of Information System & Business Mgmt.

• ERP → comprehensive software system that integrates various business
process & function within org.

- serves as centralized platform for managing, automating core
operations → HR, inventory mgmt, CRM, finance, accounting etc.

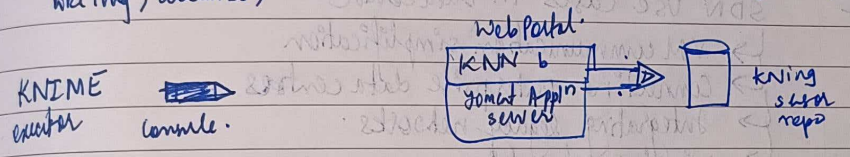
→ provides unified view of org's data, and facilitates cross functional collaboration.

→ It can be primary source of data for BI initiatives.

→ BI tools can extract data from ERP, manage, transforming data.

* KNI ME - (Konstanz Information Miner)

- open source
- integrates data mining & ML.
- written in Java.
- data formats CSV, XML, POV, JSON supported.
- can work with unstructured data like image, document, PPT.
- Java enterprise appln + KN/mx webportal with integrated format sense.
- allows users to create ^{workflows} automated workflows.
- supports workflow automation, scheduling, execution access control, anonymization.
- extensible, good community support, external plugins support.



* Rapid Miner - supports Windows, Mac, Linux & UNIX.

- open source for text of data mining.
- provides easy collection of datasets.
- can store & load data from Hadoop, NoSQL, RDBMS.
- 5) server - version mgmt of shared repn.
- visual workflow interfaces
- allows creation of data pipeline
- supports collaboration.
- 1) Rapid Miner Studio - access, load, analyze structured & unstructured data.
- 2) KN Auto Model - solves prediction, clusters, outlier issues. Provide evaluation model.
- 3) Turbo Prep - data preparation, gather data, consolidate, transform.
- 4) RP+ GO - visualize data.

* R - programming layer.

- strong OOP.
- basically command line oriented but GUI available.
- open source
- cross platform compatible.
- processes large no. of commands together
- contains packages with implementation of lot of statistical & ML methods.