SUKHDEV KUSHWAHA

Engineering Manager | Solution Architect

11+yrs of experience in Agile Development, Project Management and Architectural Solutioning

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- Dynamic and accomplished Software Manager and Architect with 11+ years of experience driving business growth through innovative technology solutions.
- **8+ years** of success in leading high-performing teams, collaborating with **cross-functional** leaders, driving rapid software releases, **20% cost** reduction, and **30% performance** gains.
- **Expert** in digital/cloud transformation, process automation, solution architecture, API integrations and serverless migration.
- ♣ Proven ability in bridging the gap between business and technology, designing resilient microservices, scalable data pipelines, and cost-effective cloud solutions.



Specializations: Agile Methodology, Microservices Architecture, Cloud-Native Development, Data Architecture, API Integration, Web applications, Mobile-First Design, Prompt Engineering

Technical Skills: <u>(Frontend)</u> -, React, Nextjs, Javascript, jQuery, <u>(Backend)</u> -, Nodejs, Python, Java, Socket.io, Webrtc, REST, GraphQL, WebSocket, <u>(Databases)</u> -, Postgresql, MySql, Riak, Redis, MongoDB, <u>(Devops)</u> -, Docker, Kubernetes, GCP, Git Workflow, DNS Management

Soft Skills: Team Management, Project Management, Issue & Change Management, Client Relationship Management, Cross Functional Collaboration

Tools: Jira, Confluence, Figma, GitHub, AuthO, Postman, WordPress, MS Clarity, Google Analytics, PowerBI, Twillio, Salesforce



NOV 2021 - PRESENT

DELIVERY MANAGER 2, at NEXSALES

Skills Acquired: nodejs | react | next | docker | postgresql | redis | memcache | webpack | webrtc | web sockets | socket.io | rest apis | jira | confluence | git | git workflow | gcp | agile | project management | team management | client management | change management | Al prompt engineering

As a delivery manger and solution architect, successfully led the architecture and launch of 4 major products from inception, also oversaw the modernization of 2 legacy products and the development of numerous productivity-enhancing tools.

- Work closely with customers to understand opportunities where technology can be used to drive business efficiently and effectively leading to process automations and development/adoption of new technologies.
- Studied B2B marketing practices and designed closed-loop marketing strategy resulting in **5X boost** in lead generation and successfully implemented the ideas into the different products and automated data pipelines.
- Established and implemented a structured business roadmap that accelerated development timelines by 30%.
- Effectively managed and prioritized deliverables through collaboration with **cross-functional** teams, resulting in a **15% boost** in team productivity.
- Played a pivotal role in designing, developing, and maintaining software within an **agile framework**, contributing to **20% reduction** in development time.
- Hired and onboarded a team of 10 high-performing engineers, significantly improving product development efficiency by 20%.

Some Technical Things

- Planned and executed a successful move to fully serverless infrastructure, reducing costs significantly by 50%.
- Enhanced user engagement through UX optimization, leveraging frameworks like Material Design, Tailwind and data driven insights from Google Analytics & MS Clarity.

- Feature & technical design for resilient REST, GraphQL, and WebSocket based microservices in Nodejs and horizontally scalable and highly available data store using Riak DB.
- Developed a scalable, **distributed**, **cloud**-based data processing pipeline using GCP services for processing large data files with 10+M records, resulting in 30% reduction in processing time and 15% increase in data throughput.
- Designed and implemented microservices for efficient search queries over 10+ million contacts, achieving 50% faster searches and 20% more complex queries with 50% download speed.
- Architected a highly scalable, fault-tolerant microservices architecture using Node.js, Nextjs, Postgresql and Redis DB achieving 25% reduction in latency and 60% increase in throughput while maintaining 99% uptime.
- Streamlined and accelerated the development process by implementing **automated CI/CD** using cloud triggers and git workflow, resulting in 35% reduction in deployment time.
- Boosted sales pipeline by 20% by integrating third-party APIs (Apollo, Salesforce, Outreach, Twilio) to enhance system functionality and improve data visibility through PowerBI dashboards.
- Managed Google Cloud infrastructure to ensure 99% uptime and peak performance.
- Enhanced website **performance** and **scalability** by implementing **DNS** and load-balancing strategies to optimize traffic.

APR 2021 - NOV 2021

8.7 yrs. OF SINGLE ORGANIZATION EXP

ASST. MANAGER, at UGAM SOLUTIONS - A MERKLE COMPANY

Skills acquired: leadership | strategic thinking | business acumen | change management | team management | client relationship management | agile | scrum | multi-threading | web services | web apis | nodejs | reactjs | docker | javascript

- Successfully led 50+ complex projects to completion, exceeding client expectations in terms of quality, delivery time, and budget
- Managed products efficiently through rigorous milestone tracking, risk mitigation, and effective client communication, reducing timelines by 10%.
- Demonstrated financial expertise by overseeing financials, ensuring profitability and optimizing resources, achieving 30% cost savings and maintaining profit margin on all projects.

TEAM LEADER, at UGAM SOLUTIONS

APR 2017 - MAR 2021

SR. PROGRAMMER, at UGAM SOLUTIONS

APR 2015 - MAR 2017

JR. PROGRAMMER, at UGAM SOLUTIONS

JUL 2013 - MAR 2015



Campaign Execution

- Marketing automation platform that streamlines mass email campaigns, landing page optimization, and data-driven insights, and lead management resulting in 5x productivity boost.
- Architected a high-performance live chat support system with real-time conversion capabilities, tripling conversion rates through seamless communication (twillio integration) and instant lead engagement (using socket.io)

Reporting App

• Reporting platform that delivers interactive, customizable reports to clients, replacing static Excel-based data sharing with dynamic and actionable insights, more on sukhi.kushvision.in

ACHIVEMENTS

- **♣** ScrumMaster® certification in July 2022: Certificate
- ♣ More certification on <u>LinkedIn</u>
- 4 Awarded Push Boundaries award for exceptional client management and exceeding expectations (Award Ceremony)
- 4 Awarded with Leadership Award for outstanding contributions to training, team bonding, and employee motivation.



EDUCATION GRADUATION in BSC.IT - INFORMATION TECHNOLOGY