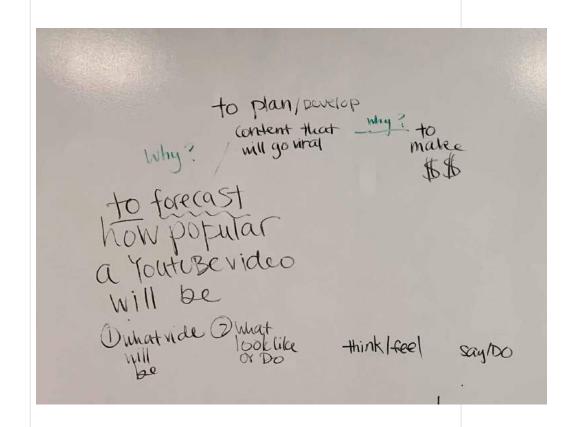
NEXTPOPULAR

HELPING YOUTUBERS PLAN
THE TOPIC OF THEIR NEXT
VIDEO

KAITLYN CHEUNG • SAP SILICON VALLEY NEXT TALENT (SVNT) JANUARY 2020

01. Empathize: Exploratory Research

Why/how laddering



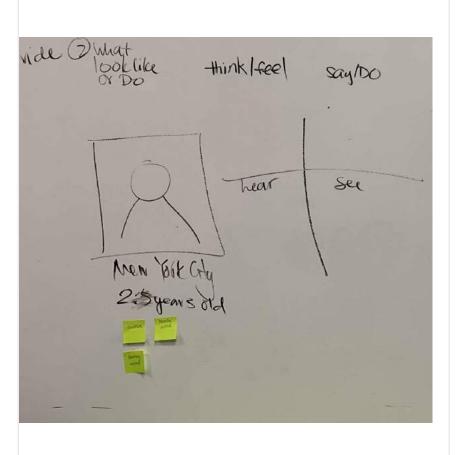
Q: why need to forecast how popular video will be?

A: wants to plan content that will go viral.

Q: why would user want to plan content that will go viral?

A: so that user can make Youtube career profitable.

Empathy Mapping



THINK/FEEL:

- feels excited when a video gains high exposure
- feels discouraged about the videos that don't get viewership

SAY/DO:

- spends 3 hrs/week planning, writing, shooting, editing video content
- uploads videos 2x/week

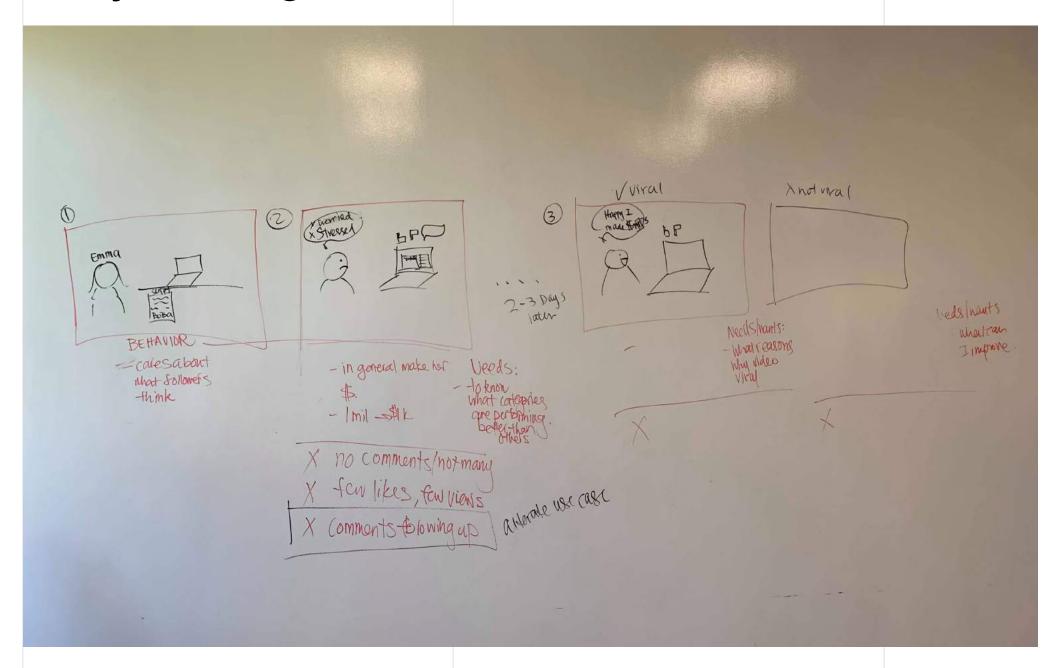
HEAR:

- vague advice on how to become a successful Youtuber from online blogs or other content creators

SEE:

- other Youtubers' followings growing
- can track her analytics on Youtube's internal dashboard

Storyboarding



PAINPOINTS:

- feeling discouraged when there are few comments, views, and likes
- not knowing what made her video successful so she can replicate it again in the future
- not knowing what she can improve upon for successful videos

OPPORTUNITIES:

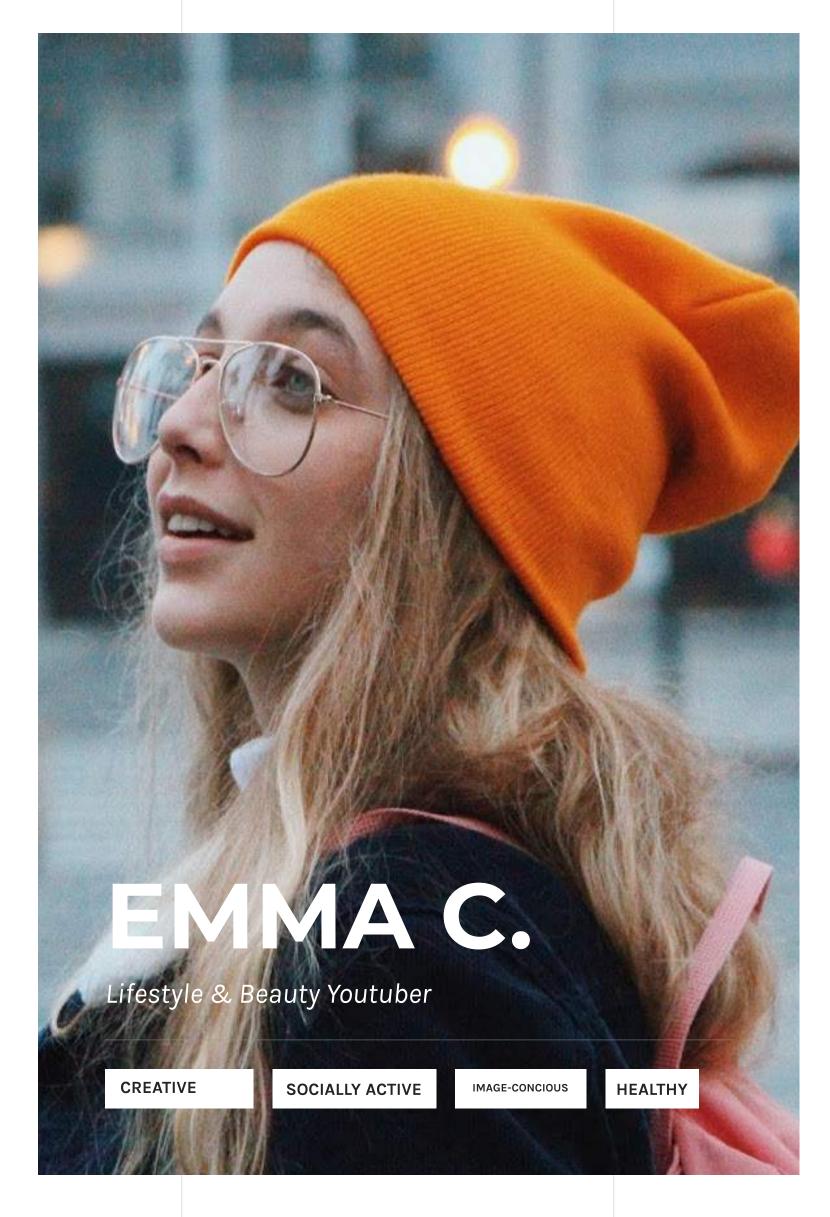
- detect negative engagement and automatically pull Youtube video down

ALTERNATIVE USE CASES / OTHER CONSIDERATIONS:

- to predict negative virality which could detriment Emma's (Youtuber's) career

01. Empathize: Provisional Persona

Meet Emma



GROUP PHOTOS ARE SUCH A SCAM, THERE'S
ALWAYS ONE PERSON THAT LOOKS
SUBSTAINTIALLY WORSE, AND THAT'S ALWAYS
ME."

ABOUT

Emma Chamberlain is an American YouTube star and one of the most popular VSCO girls online with over 1m followers. She posts videos related to travel, lifestyle, fashion, beauty, and life experiences. Her videos are usually long and she's just started experimenting with a new vlog segment on food in the Bay Area.

GOALS

- To determine what her followers want to see more of
- 0000 0000
- To make money off of Youtube



 To plan for the content of future videos better so she can make money off of Youtube

FRUSTRATIONS

- Needs to wait 1-2 days before she determines whether or not a video is worth keeping up
- Doesn't know why her video went viral
- Doesn't know how she can improve her planning in the future

02. Define: Framing the scope

02. Define: Measuring success

Problem statement

When Emma uploads a video to Youtube, Emma wants to know if her video will make money, so that she can plan the categories of videos she uploads in the future.

Hypothesis

Through predicting the number of likes, views, and comments she gets per video category, Emma will be able to make more money from Youtube in the future. We know this to be true if the number of viral videos Emma uploads increases 20% over the course of one quarter.

03. Ideate: Collaborative brainstorming

How might we...

Help Emma determine whether a video will \$\$\$

Help Emma plan for future videos

track engagement metrics pull video down if it is too negative

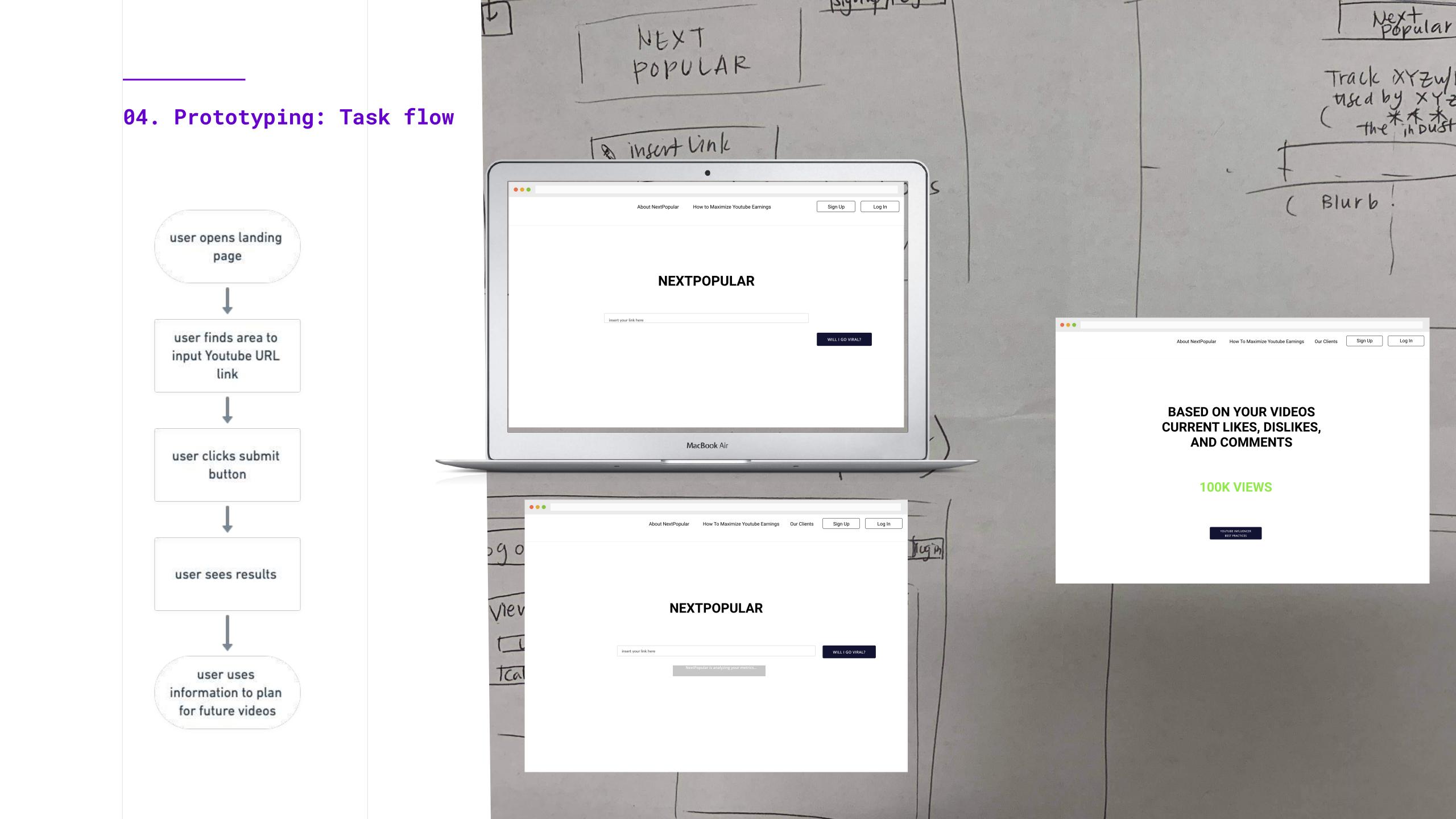
track clickthrough rate for ads track engagement vs. category

track category for other videos she has done

decrease amount spent waiting

03. Ideate: Creating the MVP

- P1. track engagement metrics (likes, dislikes, comments, followers) vs. category
- P2. track click-through rates for ads
- **P3.** analyze engagement vs. category for personal upload history (personal trends)
- **P4.** pull negatively viral videos down automatically as soon as they hit a threshold of XYZ negative comments



What I would do next

- adhere to material design standards
- A/B testing
- create task flows and interactions for what user can do what the information pulled
- important to user vs. important to business (how to monetize this platform)

04. Prototyping: Paper prototypes

03. Ideate: Creating the MVP

Iterate off feedback

04. Prototyping: Wireframes

Lo-fi wireframes

03. Ideate: Creating the MVP

04. Prototyping: Wireframes

Hi-fi wireframes

03. Ideate: Creating the MVP

Test

