SUMAN GUGULOTHU

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PROFESSIONAL SUMMARY

5 years of experience in Financial Planning & Analysis specializing in financial modeling, budgeting, forecasting, and long-range planning cycles. Experienced in optimizing cost management, P&L performance, and delivering actionable insights through variance analysis and executive presentations. Strategic partner to Engineering, Operations, and senior leadership driving P&L improvements and business case development. Proficient in SAP S/4HANA, SAC, Anaplan, Power BI and Excel to build dashboards and automate financial reporting.

WORK EXPERIENCE

Lucid Motors   July 2025 – Present
Financial Planning Analyst   United States
- Prepare and manage $2.8B annual budget and rolling forecasts performing variance analysis to identify P&L gaps, risks, and opportunities for senior leadership.
- Develop and maintain driver-based financial models partnering with Operations and Engineering to align financial performance to growth targets and strategic plans.
- Perform monthly and YTD variance analysis versus budget and prior year, presenting insights to leadership while managing cost center accruals and resolving a $2M revenue recognition variance.
- Deliver operating cost visibility by analyzing labor, overhead, and facilities cost drivers partnering with Operations to control spending and improve cost efficiency.
- Own OpEx and CapEx planning across headcount, burden rates, and spending trends implementing targeted actions that reduced operating costs by 10%.
- Design streamlined dashboards in SAP Analytics Cloud, Power BI, and Anaplan reducing month-end close time by 20% and delivering executive presentations to support strategic decisions.

IKEA North America   Apr 2024 – May 2025
Corporate Financial Analyst   PA, United States
- Led month-end close and financial consolidation across business units, managing SAP master data to ensure corporate P&L accuracy and financial statement integrity for senior leadership.
- Partnered with senior management on annual budgets and rolling forecasts; built financial models aligned to sales targets improving forecast-to-actual alignment.
- Performed monthly variance analysis and delivered executive commentary with corrective action recommendations, driving $7,000+ in annual cost reductions across business units.
- Served as finance business partner to Sales, Marketing, and Operations; owned P&L reporting, financial consolidation, and decision-support analysis across cross-functional teams.
- Designed and deployed Power BI dashboards consolidating enterprise-wide data, reducing financial reporting cycle time and improving real-time P&L visibility for corporate leadership.

Real Madrid C.F.   Mar 2023 – Jul 2023
Business Financial Analyst   Madrid, Spain
- Analyzed commercial P&L across ticketing, sponsorship, and fan engagement; translated EUR 800M+ in financial data into executive-ready insights for senior leadership decisions.
- Built automated dashboards in Excel, SQL, Python, and Power BI consolidating revenue, expenses, and cost drivers to deliver real-time financial visibility for the business finance team.

Johnson & Johnson   Nov 2019 – Feb 2022
Financial Analyst
- Supported long-term strategic plans, annual budgets, and rolling forecasts; built and maintained financial models ensuring GAAP compliance for senior management.
- Led forecasting and budgeting improvements achieving 12% gain in budget accuracy; conducted scenario analysis and sensitivity modeling to strengthen financial planning.
- Performed cash flow modeling, financial analysis, and working capital management supporting business deals, maximizing ROI through rigorous business case development.
- Drove cost reduction and margin improvement by optimizing resource allocation and streamlining business processes across multiple functions.
- Developed KPI reporting framework using Excel, PowerPoint, and Tableau, enhancing P&L visibility and informing strategic decisions across leadership teams.

EDUCATION

Stevens Institute of Technology   Sep 2022 – May 2024
M.S., Business Intelligence & Analytics | GPA: 3.5/4.0 | United States

Escuela Universitaria Real Madrid – Universidad Europea   Jun 2022 – Jun 2023
M.S., Sports Technologies & Digital Analytics | GPA: 4.0/4.0 | Madrid, Spain

Osmania University   Jun 2014 – Dec 2017
B.S., Accounting and Finance | GPA: 8.7/10

TECHNICAL SKILLS

Financial Systems: SAP S/4HANA, SAP Analytics Cloud, Anaplan, Coupa, MS Excel (Pivot, Think-Cell, Index/Match), Power BI, Tableau, SQL, Python

Finance & Accounting: FP&A, Financial Modeling, Variance Analysis, Budgeting & Forecasting, P&L Management, EBITDA Analysis, Cash Flow Modeling, Working Capital, Business Case Development, GAAP Compliance, Cost Optimization

Methodologies: Driver-Based Modeling, Scenario & Sensitivity Analysis, Data Visualization, Risk Management, Project Management

PROJECTS & RESEARCH

Analysis of Flight Delays in the Aviation Industry – Stevens Institute of Technology
- Conducted exploratory data analysis on flight delay causes using Python (pandas, NumPy, sklearn) across U.S. states.
- Applied linear regression models achieving 89% prediction accuracy for non-delayed flights; translated findings into actionable airline improvement insights.