

FileHomeInsertModelingViewOptimizeHelp

Cut

Copy

Format painter

Paste

Clipboard

Get data

Excel workbook

OneLake data hub

Data

SQL Server

Enter data

Dataverse

Recent sources

Data

Transform data

Refresh data

Queries

New visual

Text box

More visuals

Insert

New visual calculation

New measure

Quick measure

Calculations

Sensitivity

Sensitivity

Publish

Share

Copilot

Copilot

region, market

customer

segment, category, pr...

All

All

All

2019202020212022 EstQ1Q2Q3Q4YTDYTG

Product Performance

segmentNS \$GM \$GM %Net Profit \$Net Profit %

Accessories

\$454.10M

172.61M

38.01%

-63.78M

-14.05%

Desktop

\$711.08M

272.39M

38.31%

-97.79M

-13.75%

Networking

\$38.43M

14.78M

38.45%

-5.27M

-13.72%

Notebook

\$1,580.43M

600.96M

38.03%

-222.16M

-14.06%

Peripherals

\$897.54M

341.22M

38.02%

-125.91M

-14.03%

Storage

\$54.59M

20.93M

38.33%

-7.51M

-13.76%

Total

\$3,736.17M

1,422.88M

38.08%

-522.42M

-13.98%

Region / Market / Customer performance

regionNS \$GM \$GM %Net Profit \$Net Profit %

APAC

\$1,923.77M

690.21M

35.88%

-281.16M

-14.62%

EU

\$775.48M

267.80M

34.53%

-95.52M

-12.32%

LATAM

\$14.82M

5.19M

35.02%

-0.44M

-2.95%

NA

\$1,022.09M

459.68M

44.97%

-145.31M

-14.22%

Total

\$3,736.17M

1,422.88M

38.08%

-522.42M

-13.98%

Performance Matrix

division● N & S● P & A● PC

Networking

Storage

Desktop

Accessories

Peripherals

GM %

NS \$

Unit Economics

Gross MarginTotal COGS

1.42K (38.08%)

2.31K (61.92%)

IncreaseDecrease

1.4K

-1.9K

-0.5K

Gross MarginOperational ExpenseNet Profit

Visualizations

Filters

Data

Search

Key Measures

category

dim_customer

dim_date

dim_market

dim_product

fact_actuals_estimates

fact_forecast_monthly

fiscal_year

freight_cost

LastSalesMonth

manufacturing_cost

marketshare

NsGmTarget

Operational Expense

P & L Columns

P & L Rows

post_invoice_deductio...

report_refresh_date

Set BM

sub_zone

Target Gap Tolerance

HomeP&L CheckFinance ViewSales ViewMarketing ViewSupply Chain ViewSales TrendExecutive Viewquick validationInfoSupport