

## Categorical (qualitative) Variable

Numerical (quantitative)

#### Nominal

Unordered, categories which are mutually exclusive e.g. male/female, smoker/non-smoker

#### Ordinal

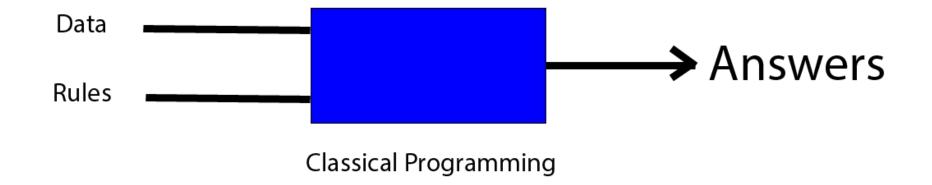
Ordered, categories
which are mutually exclusive
e.g. IOTN 1/2/3/4/5 or
minimal/moderate/severe/unberable pain

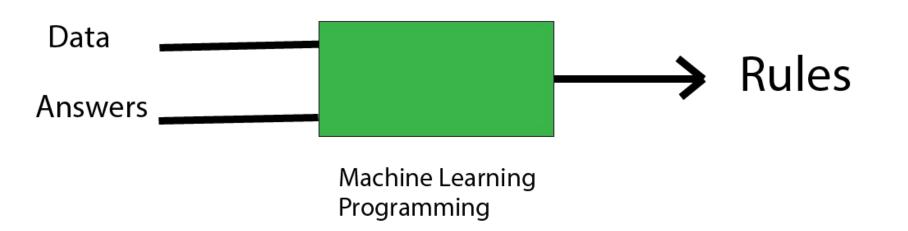
#### Discrete

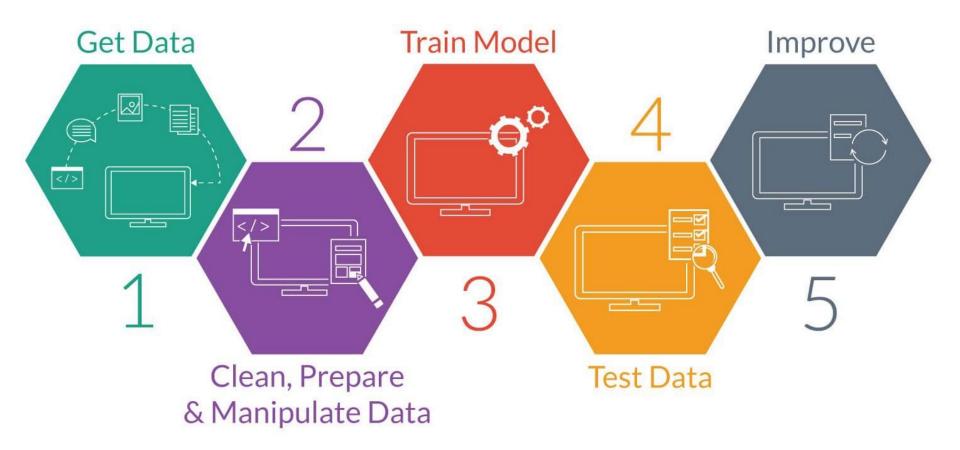
Whole numerical value - typically counts e.g. number of visits to dentist, DMF

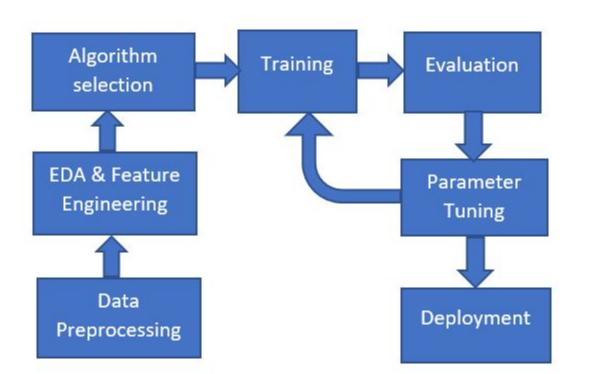
## Continuous

Can take any value within a range e.g. height in cm, pocket depth in mm









## Types of Machine Learning – At a Glance

## Supervised Learning

- Makes machine Learn explicitly
- Data with clearly defined output is given
- Direct feedback is given
- Predicts outcome/future
- Resolves classification and regression problems

Training
Inputs → Outputs

## Unsupervised Learning

- Machine understands the data (Identifies patterns/structures)
- Evaluation is qualitative or indirect
- Does not predict/find anything specific

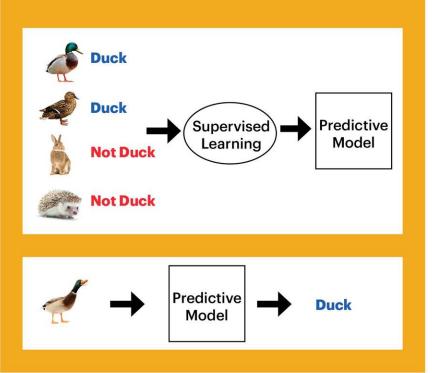
Inputs → Outputs

## Reinforcement Learning

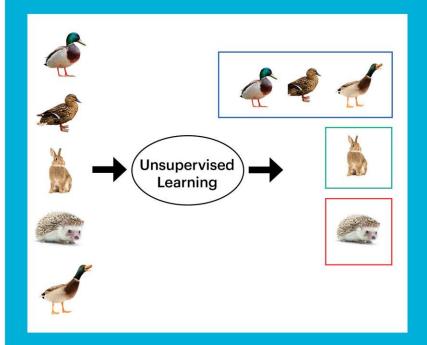
- An approach to Al
- Reward based learning
- Learning form +ve &
- +ve reinforcement
- •Machine Learns how to act in a certain environment
- To maximize rewards



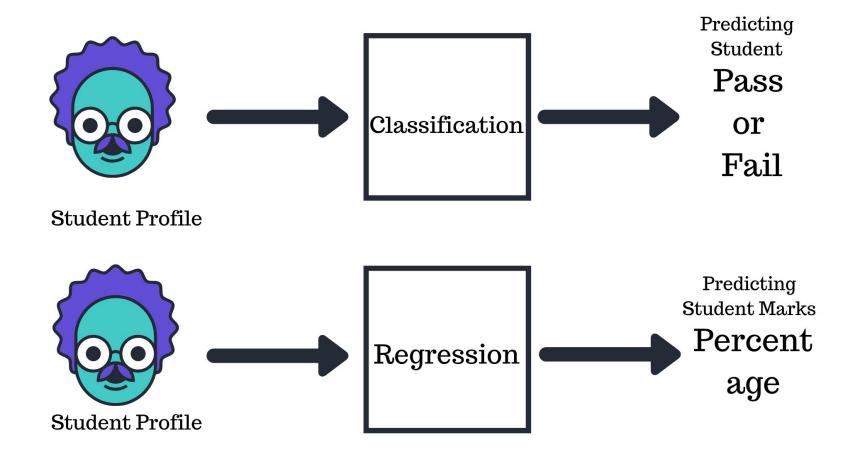
## Supervised Learning (Classification Algorithm)



## **Unsupervised Learning** (Clustering Algorithm)

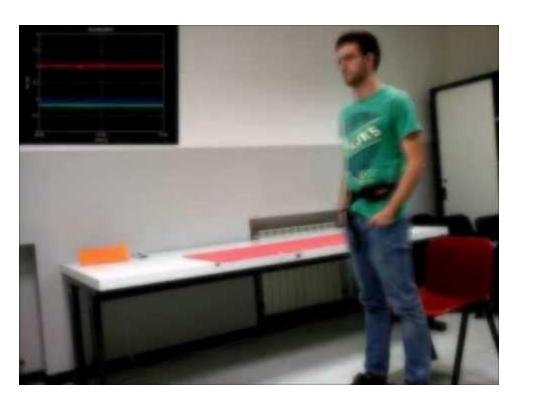


## Classification Vs Regression





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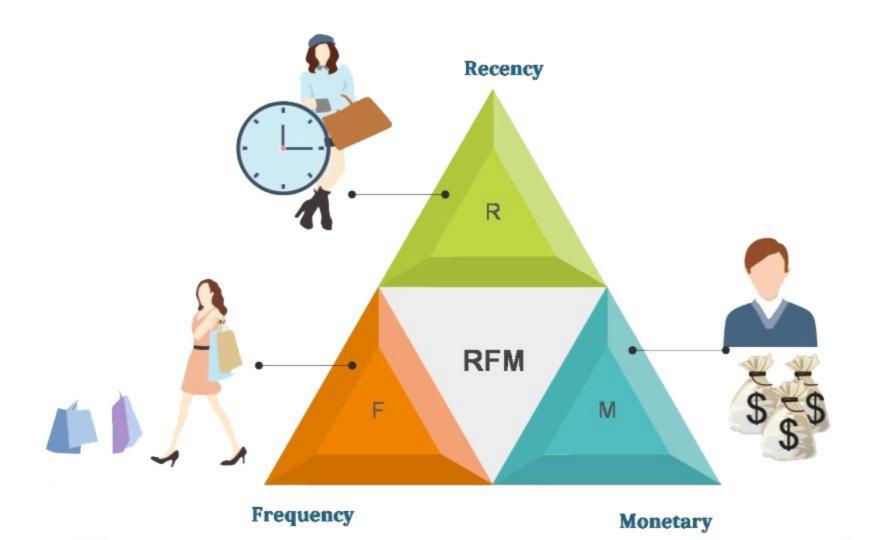


# HOUSE PRICE PREDICTION









- Predictive maintenance or condition monitoring
- Warranty reserve estimation
- Propensity to buy
- Demand forecasting
- Process optimization
- Telematics

### Manufacturing



- Predictive inventory planning
- Recommendation engines
- Upsell and cross-channel marketing
- Market segmentation and targeting
- Customer ROI and lifetime value

#### Retail



- Alerts and diagnostics from real-time patient data
- Disease identification and risk stratification
- Patient triage optimization
- Proactive health management
- Healthcare provider sentiment analysis

#### Healthcare and Life Sciences



- Aircraft scheduling
- Dynamic pricing
- Social media consumer feedback and interaction analysis
- Customer complaint resolution
- Traffic patterns and congestion management

Travel and Hospitality



- Risk analytics and regulation
- Customer Segmentation
- Cross-selling and up-selling
- Sales and marketing campaign management
- Credit worthiness evaluation

- Power usage analytics
- Seismic data processing
- Carbon emissions and trading
- Customer-specific pricing
- Smart grid management
- Energy demand and supply optimization

#### **Financial Services**



## Energy, Feedstock, and Utilities



## THANK YOU.....



**DO YOU HAVE ANY QUESTIONS?**