



CHIRAG AGARWAL | 21CH3FP53

CHEMICAL ENGINEERING/FINANCIAL ENGINEERING

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EDUCATION

| Year | Degree/Exam | Institute | CGPA/Marks |
|------|---|------------------------------------|------------|
| 2026 | M.TECH Dual Degree 5Y | IIT Kharagpur | 9.10 / 10 |
| 2020 | All India Senior School Certificate Examination | Guru Teg Bahadur Academy, Tinsukia | 96.80% |
| 2018 | All India Secondary School Examination | Guru Teg Bahadur Academy, Tinsukia | 96.00% |

AWARDS AND ACHIEVEMENTS

- Academic Achiever with a **Department Rank of 3** out of **127 students** enrolled in the Dept. of Chemical Engineering across 5 semesters
- Among the top **3%** of the batch (out of **1,800+**) to be awarded a switchover to **financial engineering** program in the sophomore year
- Awarded Department Change based on **9.2 CGPA**, a privilege offered by the Institute to the top **10%** students of a batch in the first-year

INTERNSHIPS AND PROJECTS

Investor Relations | India Accelerator | Gurgaon

[Sep '23 – Dec '23]

Overview: No.1 Accelerator enriching startups with building blocks like capital, competency, peripheral services & a strong network

- Augmented Neosphere Interactive's portfolio with **40mn INR** from **15+ new** Angel Investors, growing the PowerAngels to **30+** investors
- Compiled a comprehensive thesis report on **20+** companies spanning over 5 sectors, shortlisting potential investments of **~INR 25mn**
- Live deal flow - Assessed market trends to judge adoption potential and scalability of early-stage Indian celebrity engagement platform

Strategy, Founder's Office | Mintifi Pvt. Ltd. | Mumbai

[May '23 – Aug '23]

Overview: A new age, AI-driven NBFC with a supply chain finance solution focusing on SMEs providing collateral-free credit line

- Enhanced BOT efficiency by **60%**, devising design & implementation of advanced functionalities for **DDR, NACH, and BNPL** automation
- Devised and developed the **LAP Financial Model** (Loan Against Property), expected to increase revenue by **1.5x**, a new vertical of Mintifi
- Engineered **Product Note** for the new secured loan product empowering SMEs (range **5 million - 30 million**) against different collaterals
- Developed presentation decks to bring Mintifi's **50k+** SMEs ecosystem on **ONDC** leveraging **OCEN** to embed credit line in the network

BFSI Intern | Invest India | New Delhi

[Jun '23 – Aug '23]

Overview: Facilitating inbound investments and advising foreign corporates in BFSI & Fintech sectors on their India investment plans

- Formulated a comprehensive deck on **Mortgage & Auto Loans Segment** slated for presentation to **KEB Hana Bank** for India operations
- Constructed BFSI Profiles of **13** financial companies like Bajaj Finserv, HDFC Bank with their financials and future India plans for the **PMO**
- Curated a list of top **10** Foreign & Indian FinTech companies, **3** out of which were extended support & partnership by **Ministry of Commerce**

Marketing Strategy | Venwiz | Bengaluru

[Apr '23 - Jun '23]

Overview: A B2B SaaS digital platform enabling discovery and collaboration between industrial clients and vendors for CapEx services

- Saved **20+** work hours weekly by streamlining different platforms for an email **marketing automation** such as LeadSquared & MailChimp
- Achieved a reduction of **10+** work hours weekly by implementing **integration** of Yellow.ai with LeadSquared for smooth client interaction
- Boosted response efficiency by **200%** by optimizing email campaigns creating **6** distinct **buckets** for vendors & clients preventing spams
- Drove **150%** increase in efficiency by strategically mapping the vendor life - cycle, optimizing processes of effective vendor management

ENTREPRENEURIAL EXPERIENCE

Co-founder | The Junior IB | Asia

[Dec '23 - Present]

Overview: Empower our readers with valuable insights and analysis on M&A and private equity, delivered through in-depth research

- Formed a company of **20+** analysts, covering **M&A** and **PE** reports on Asia-specific corporate deals using DCF Valuation & LBO models
- Reached an audience of **12k+** with people from University of Leeds, London School of Economics and National University of Singapore

POSITIONS OF RESPONSIBILITY

Senior Manager, EAD-LSM Coordinator & Public Relations | Entrepreneurship Cell, IIT Kharagpur

[Jun' 23 - Present]

- Spearheading a team of **67** members to conduct **28** pan-India Entrepreneurship Awareness Drives, impacting **3k+** startups; **30k+** students
- Fostering a vibrant network for Entrepreneurship Cell, connecting **10k+** alumni, **100+** investors & VCs, **2k+** startups and **300+** colleges
- Mentored **67** associate members on the topics of venture capital, Indian entrepreneurial ecosystem & our yearly initiatives via **5** sessions

Associate Manager | Entrepreneurship Cell, IIT Kharagpur

[Nov' 22 - Jun' 23]

- Attained **50% YoY growth** propelling student participation, securing **1.3k+** all-India attendees for Global Entrepreneurship Summit 2023
- Accredited for conducting highest ever **13** competitions with a **110% YoY** increase, securing an all-time high sponsorship worth **INR 600k**
- Organized the **Bengaluru** edition of Kharagpur Ecosystem Meetup 2023, connecting **120+** alumni founders to **15+** alumni investors, VCs
- Secured record-breaking **INR 100k** sponsorship by organizing inaugural **EAD & LSM Guwahati**, attracting **567** students and **57** startups
- Collaborated with **15+** VCs to shortlist and curate **2012** registrations of India's largest business model competition, Empresario 2022-23

COMPETITION/CONFERENCE

National Finalist | Crackathon | Johnson and Johnson

[Aug' 23]

- Delivered **83.31%** overall equipment **efficiency** (blister machine) through mathematical analysis of availability, quality & performance
- Tailored a **1-month** plan for the vertical startup of the machine mitigating risks, identifying **6+** industry benchmarks & governance model

SKILLS AND EXPERTISE

Software, Tools & Frameworks: SQL, C/C++, Python, Tableau, MS-Office | **MOOCs:** Machine Learning, Technical Analysis, Financial Markets **Coursework:** Probability & Statistics, Economics, Linear Algebra, Advanced & Transform Calculus, Programming & Data Structures

EXTRA CURRICULAR ACTIVITIES

MUN (0-1): Scaled the **first-ever** Global Model United Nations, IIT Kharagpur (**100+** participants) from **0-1** being the **Secretary** in the Secretariat
Technical: Part of the **Bronze** winning team of RP Hall of Residence in **Open - IIT** Data Analytics Competition 2022-23, TSG, IIT Kharagpur
Journalism: Reached a viewership of **10k+** people covering college events, publishing engaging articles, being a **Senior Reporter** at Awaaz
Volunteering: Led & managed unit of National Service Scheme (**NSS**), conducting demographic & lifestyle analysis of **Ayodhyagarh** village