



EDUCATION

Year	Degree/Exam	Institute	CGPA/Marks
2025	B.TECH	IIT Kharagpur	8.15 / 10
2021	AISSCE	DMP Holy Mission School	96.2%
2019	AISSE	DAV Public School HFC Barauni	96%

INTERNSHIPS

Pocket FM | Marketing Operations Intern

[July'23 - Sep'23]

- Responsible for **overseeing** & **enhancing** the framework of **6 most engaging audio narratives** aimed to attract the **American** audience
- Conducted a comprehensive **evaluation** of the strategies of **Domestic & International** companies to identify & adopt innovative methods
- Assisted in the continuous examination of the different **records and data** and formulated an **Ad hoc** plan to engage the audience

QA Solvers | Business Development Intern

[July'22 - Aug'22]

- Commenced an idea to start a **students ecosystem** that offers **opportunities** in the **domains** of teaching and professional training
- Responsible for preparing & overseeing **workflow** models to ensure stability & consistency across **10+** major **cities** & **remote networks**
- Endeavored to **standardize** and enhance program visibility by analysing various industries and collecting data from **five** different **verticals**

PROJECTS

Mergers & Acquisitions Case Study | Self Project

[April'23 - May'23]

- Performed **SWOT & PEST** analysis of **Flipkart & eBay India** and articulated points of **parity & disparity** between these two companies
- Examined the **business & industrial situation** of eBay India and enlisted the reasons behind its **undervaluation** over a period of time
- Conveyed the **gains and potential dangers** associated with Flipkart's **acquisition** of eBay India using **Discounted Cash Flow** analysis

FIXIT - Pitch Deck | Rajendra Mishra School of Engineering Entrepreneurship

[Jan'23 - April'23]

[Advisor: Prof Mrigank Sharad]

- Developed a unique and persuasive presentation deck to address challenges encountered by individuals in diverse domestic services
- Addressed the issue of the **inadequate proficient workforce** in the second and third-tier cities across various regions of India
- Pitched **Fixit**, a cutting-edge platform that seamlessly connects individuals with proficient experts for a wide array of domestic services
- Detailed evaluation of the market & formulated a Competitive Market Strategy (**SWOT** analysis), alongside the **Growth & Revenue** model

Robotic Vacuum Cleaner | Course Project

[April'22 - June'22]

[Advisor: Prof Titash Mondal, IIT Kharagpur]

- Built a robot using **Arduino**, an **Infrared Sensor**, an **Ultrasonic Sensor**, and a **Motor driver** that can be used as a Vacuum Cleaner
- Used **HC-SR04** and **PIR Sensors** to identify pathways and determine the **distance** of **obstacles** while **cleaning** the path in between

POSITIONS OF RESPONSIBILITY

Core Organising Team Member | Spring Fest

[Aug'22 - April'23]

- Individually garnered funds and sponsorships worth **2 lac+ INR** through **corporate deals & leveraging alumni network** of IIT Kharagpur
- Spearheaded **publicity** drives in colleges across the regions of **Delhi and Bihar** and successfully conducted **Nation Wide Prelims**
- Took Up the Fest - Time Responsibility of "**Accommodation**" during Spring Fest and oversaw the stay of over **3000 participants**
- Led the organisation of **Lakeside Dreams & The Notes Less Travelled**, leading to a **250% & 120%** growth in participants, respectively
- Coordinated **Indie Carnival** and invited **Rahul Kharbanda**, a **Guinness Record Holder Magician**, for a captivating performance

Secretary | Agricultural Engineering Society

[Sep'22-March'23]

- Led a team of **35+** members in organising **Prakriti-2023**, IIT Kharagpur's **Agri and Food Innovation Fest** consisting of over **13** events
- Headed a team of **40+ campus ambassadors** for **publicity** across India & worked on the **design & development** of the official **website**

AWARDS AND ACHIEVEMENTS

- Awarded with **NCC - 'B' Certificate** with **Alpha** grading for the overall performance in the **Annual NCC Training Camp 2022**
- Cleared **JEE Advanced 2021** among **1 million** candidates & secured rank in the **Top 1.35%** out of **1 million** candidates in **JEE Main 2021**

SKILLS AND EXPERTISE

Languages & Technologies: Python | C | Numpy | Pandas | MS Excel | MySQL | Machine Learning | Tensorflow

Technical Skills: Growth & Strategy | Business Development | Leadership | Product Management | Guesstimates | Consumer Research

COURSEWORK INFORMATION

Institute Coursework: Introduction to Innovation & Entrepreneurship | Probability & Statistics | Economics | Partial Differential Equations | Advanced Calculus | Programming and Data Structures | Linear Algebra | Basic Electronics | Thermodynamics | Fluid Mechanics

MOOCs: Machine Learning (Stanford University) | Financial Market (Yale University) | Structured Query Language (SQL)

EXTRA CURRICULAR ACTIVITIES

- Member of the **Silver-winning** Team in the **Open-IIT Short Film Making 2022** competition, organised by **Gymkhana, IIT Kharagpur**
- Created a **Silver-winning** Aftermovie of **Illumination 2022** in a Short Video Making event organised by **Gymkhana, IIT Kharagpur**
- Represented **Azad Hall of Residence** in the **Open-IIT Volleyball** Tournament 2022, organised by **Gymkhana, IIT Kharagpur**
- Participant of the **Gold-winning** Illumination team and **Bronze-winning** Rangoli team representing Azad Hall of Residence in **2022**
- Awarded **Gold** in the **Intra-Hall Photostory** Competition organised by Azad Hall of Residence, which consisted of over **10** teams in **2022**
- Responsible for event coverage as a member of the **Editing & Design** team of Azad Hall of Residence during the academic session **2022-23**