SUMESH R -20104169

```
In [1]:
          import numpy as np
          import pandas as pd
          import matplotlib.pyplot as plt
          import seaborn as sns
          from sklearn.model_selection import train_test_split
          from sklearn.linear_model import LinearRegression
In [2]:
          df = pd.read_csv("3_Fitness-1.csv")
          # .dropna(axis="columns")
          df
Out[2]:
            Row Labels Sum of Jan Sum of Feb Sum of Mar Sum of Total Sales
         0
                            5.62%
                                        7.73%
                                                    6.16%
                                                                         75
         1
                     В
                            4.21%
                                       17.27%
                                                   19.21%
                                                                        160
         2
                     C
                            9.83%
                                       11.60%
                                                    5.17%
                                                                        101
         3
                    D
                            2.81%
                                       21.91%
                                                    7.88%
                                                                        127
                     Ε
                           25.28%
                                       10.57%
                                                   11.82%
                                                                        179
         5
                     F
                            8.15%
                                       16.24%
                                                   18.47%
                                                                        167
                           18.54%
         6
                     G
                                        8.76%
                                                   17.49%
                                                                        171
         7
                    Н
                           25.56%
                                                                        170
                                        5.93%
                                                   13.79%
            Grand Total
                          100.00%
                                      100.00%
                                                  100.00%
                                                                       1150
In [3]:
          df.head()
            Row Labels Sum of Jan Sum of Feb Sum of Mar Sum of Total Sales
Out[3]:
         0
                            5.62%
                                        7.73%
                                                                         75
                     Α
                                                    6.16%
         1
                     В
                            4.21%
                                       17.27%
                                                   19.21%
                                                                        160
         2
                     C
                            9.83%
                                       11.60%
                                                    5.17%
                                                                        101
         3
                    D
                            2.81%
                                       21.91%
                                                    7.88%
                                                                        127
                     Ε
                           25.28%
                                       10.57%
                                                   11.82%
                                                                        179
```

Data cleaning and pre processing

```
Column
                         Non-Null Count Dtype
 0
     Row Labels
                         9 non-null
                                          object
 1
     Sum of Jan
                         9 non-null
                                          object
                         9 non-null
     Sum of Feb
                                          object
 2
                         9 non-null
 3
     Sum of Mar
                                          object
     Sum of Total Sales 9 non-null
                                          int64
dtypes: int64(1), object(4)
memory usage: 488.0+ bytes
```

```
In [5]: df.describe()
```

```
Out[5]:
                 Sum of Total Sales
          count
                          9.000000
          mean
                        255.55556
                        337.332963
            std
                         75.000000
           min
           25%
                        127.000000
           50%
                        167.000000
           75%
                        171.000000
                       1150.000000
           max
```

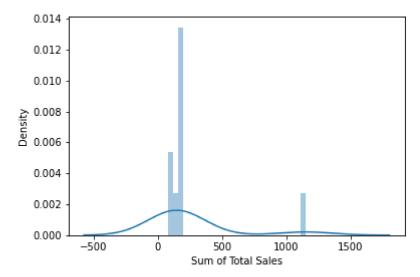
EDA and VISUALIZATION

dtype='object')

```
In [8]: sns.distplot(df["Sum of Total Sales"])
```

C:\ProgramData\Anaconda3\lib\site-packages\seaborn\distributions.py:2557: FutureWarning:
 distplot` is a deprecated function and will be removed in a future version. Please adap
 t your code to use either `displot` (a figure-level function with similar flexibility) o
 r `histplot` (an axes-level function for histograms).
 warnings.warn(msg, FutureWarning)

```
Out[8]: <AxesSubplot:xlabel='Sum of Total Sales', ylabel='Density'>
```



```
In [10]: sns.heatmap(df1.corr())
```

Out[10]: <AxesSubplot:>



```
In [11]:    x = df1[['Sum of Total Sales','Sum of Total Sales']]
    y = df1['Sum of Total Sales']
```

split the data into training and test data

```
In [12]: x_train, x_test, y_train, y_test = train_test_split(x,y,test_size=0.3)
```

```
In [13]:
           lr = LinearRegression()
           lr.fit(x_train, y_train)
Out[13]: LinearRegression()
In [14]:
           lr.intercept_
Out[14]: 1.1368683772161603e-13
In [15]:
           coeff = pd.DataFrame(lr.coef_, x.columns, columns =['Co-efficient'])
                           Co-efficient
Out[15]:
          Sum of Total Sales
                                   0.5
          Sum of Total Sales
                                   0.5
In [16]:
           prediction = lr.predict(x_test)
           plt.scatter(y_test, prediction)
Out[16]: <matplotlib.collections.PathCollection at 0x27464f061c0>
          180
          170
          160
          150
          140
          130
                  130
                          140
                                   150
                                            160
                                                     170
                                                             180
In [17]:
           lr.score(x_test,y_test)
Out[17]: 1.0
```