### CREDIT EDA CASE STUDY

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#### PROBLEM STATEMENT.

- This case study aims to identify patterns which indicate if a client has difficulty paying their installments.
- This may be used for taking actions such as denying the loan, reducing the amount of loan, lending (to risky applicants) at a higher interest rate, etc.
- This will ensure that the consumers capable of repaying the loan are not rejected.
- Identification of such applicants using EDA is the aim of this case study.

#### ASSUMPTIONS

- Rows containing XAN and XAP values were dropped if they were in small numbers.
- If rows containing XAN and XAP values were high in number then these values were assumed as null values.
- They were not taken into consideration while deriving insights from the data.

# MISSING VALUE AND OUTLIER TREATMENT

#### **Application Dataset**

- Columns containing more than 40% of missing values were dropped.
- 2. Remaining missing values in continuous columns were imputed by their median.
- 3. Remaining missing values in categorical columns were imputed by their mode.
- 4. Outliers, if present in continuous columns were capped by applying upper bound and lower bound with the help of IQR.

#### **Previous Dataset**

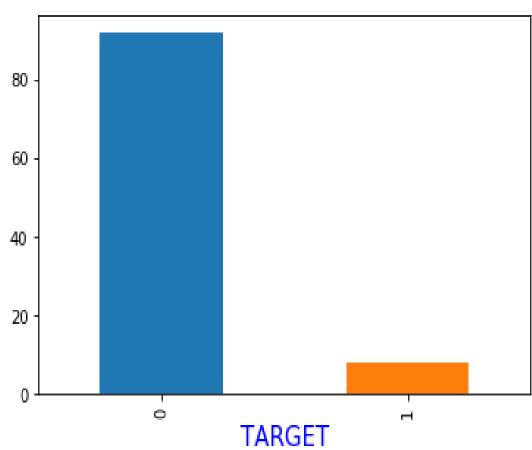
- 1. Columns containing more than 45% of missing values were dropped.
- 2. Remaining missing values in continuous columns were imputed by their median.
- 3. Remaining missing values in categorical columns were imputed by their mode.
- 4. Outliers, if present in continuous columns were capped by applying upper bound and lower bound with the help of IQR.

## Graph Showing Data Imbalance in TARGET Variable IMBALANCE

As we can see in our data set only app. 8% clients face difficulties in loan repayment, which is quite practical also. Imbalance can be clearly seen in our "TARGET" column. So we will divide our application data set into two.

- 1. Clients with payment difficulties
- 2. Clients with no payment difficulties.

Also in "TARGET" column we will replace "1" with "defaulter" and "0" with "non-defaulter".

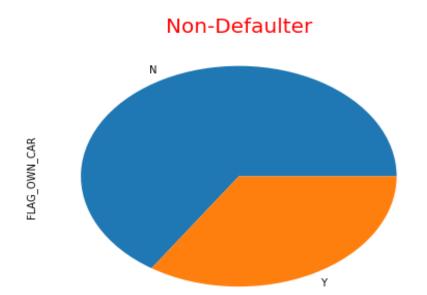


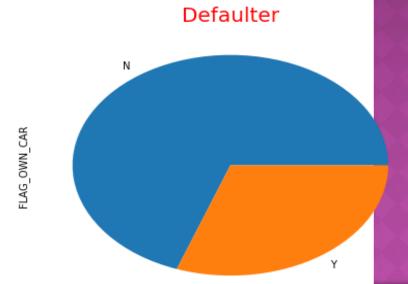
# UNIVARIATE ANALYSIS ON CATEGORICAL COLUMNS IN SEGMENTED APPLICATION DATASET

### CLIENTS WITH OWN CAR WRT TARGET

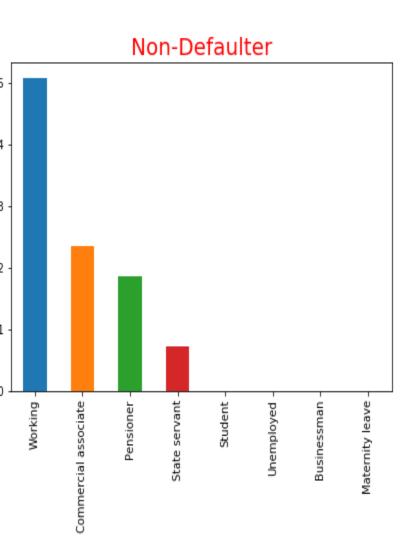
#### **Insights from the graph:**

- 1. More number of people defaulting the loan do not own a car.
- 2. People who do not own a car are giving higher number of loan applications.



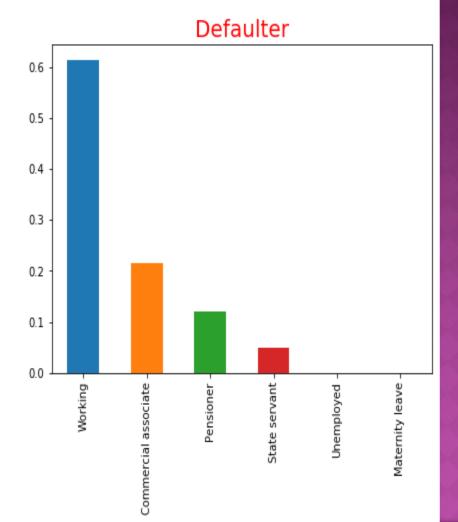


# CLIENTS INCOME TYPE WRT TARGET

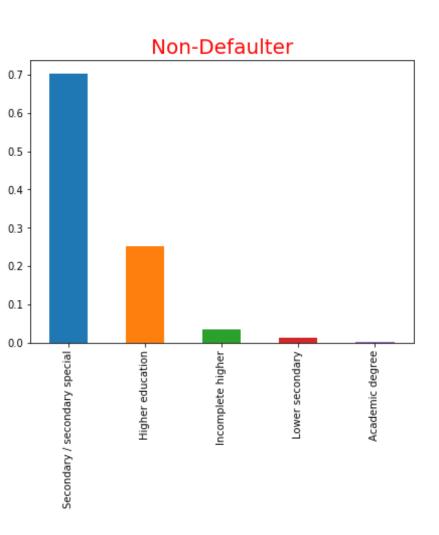


#### Insights from the graph:

- 1. Pensioners are less likely to default as compared to other income types.
- 2. Working people are more likely to default. At the same time, working people are giving maximum business to the bank.



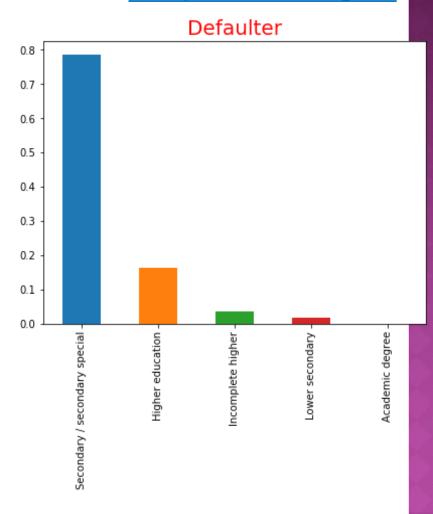
### CLIENT'S EDUCATION WRT TARGET



#### <u>Insights from the graph:</u>

1. People with
Secondary/Secondary special
education are the ones with
highest number of loan
applications.

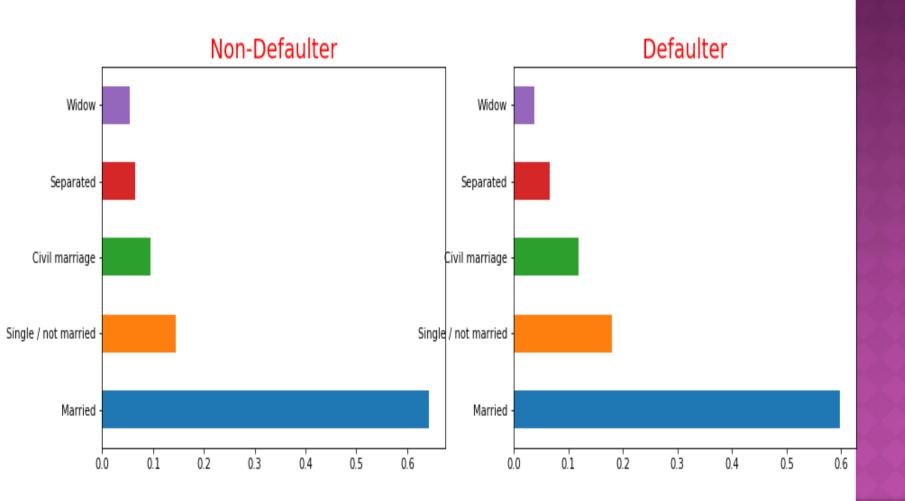
2. People in Higher Education category are less likely to default as compared to other categories.



# CLIENT'S FAMILY STATUS WRT TARGET

**Insights from the graph:** 

- 1. Married people are applying for the loans in higher number..
- 2. Single/Not Married and Civil Marriage people have slightly higher chances of default.



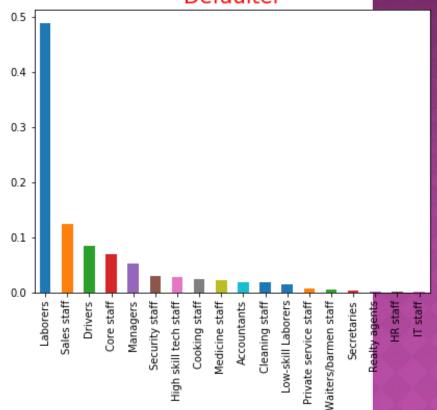
#### OCCUPATION TYPE WRT TARGET

#### Non-Defaulter 0.5 0.4 0.3 0.2 0.1 Managers Security staff Cleaning staff IT staff Sales staff Core staff High skill tech staff Cooking staff Private service staff Low-skill Laborers Accountants Medicine staff Waiters/barmen staff Realty agents HR staff Secretaries

#### Insights from the graph:

- 1. People working in the Laborers category have highest number of loan applications in both cases.
- 2. Managers have a low chances of loan default.
- 3. Sales Staff and drivers have a higher chances of loan default.





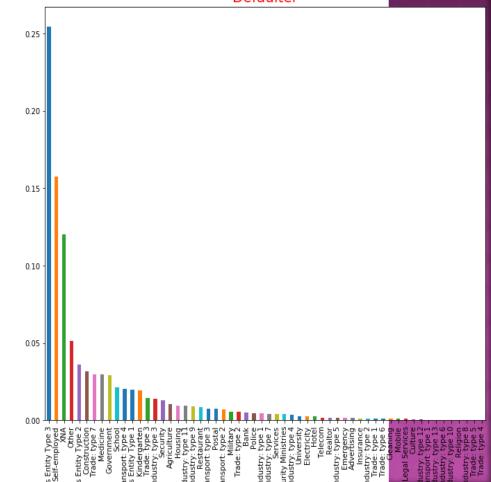
# ORGANIZATION TYPE WRT TARGET

#### Non-Defaulter

#### Insights from the graph:

 Clients with organization type as Business Entity Type 3 and Self Employed are more likely to default.

#### Defaulter

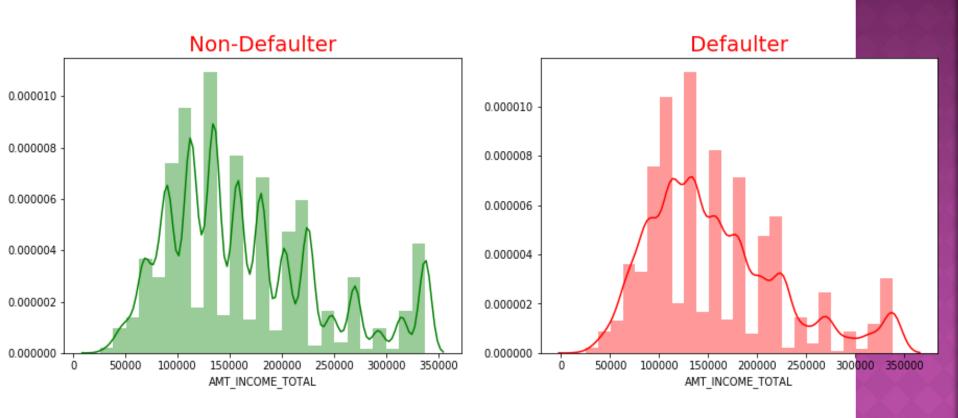


# UNIVARIATE ANALYSIS ON CONTINUOUS COLUMNS IN SEGMENTED APPLICATION DATASET

#### INCOME V/S TARGET

#### Insights from the graph:

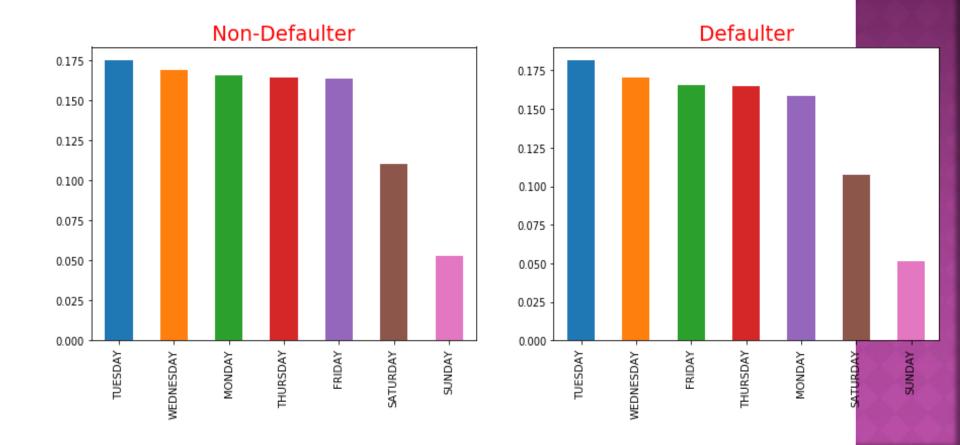
People with higher Income Total are less likely to default.



#### WEEKDAY PROCESS START WRT TARGET

#### <u>Insights from the graph:</u>

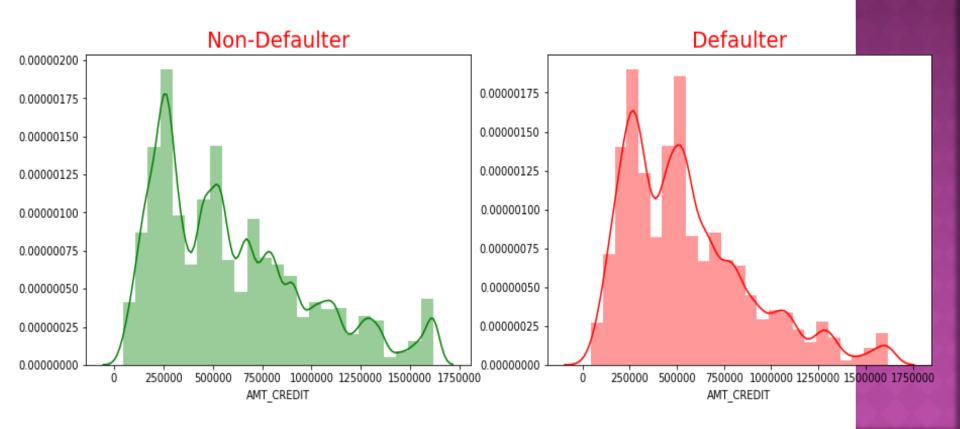
Bank receives more loan applications on weekdays as compared to weekends(Saturday and Sunday).



#### AMOUNT CREDIT V/S TARGET

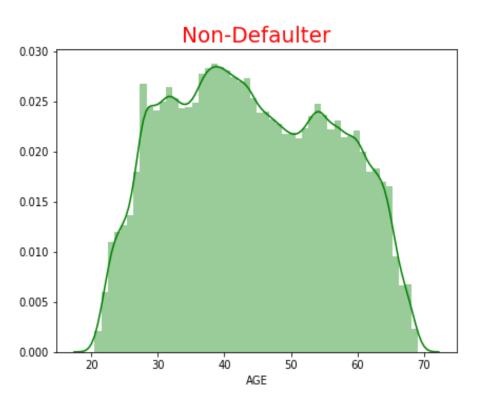
#### **Insights from the graph:**

People with higher Credit
 amount of loan are less likely
 to default.

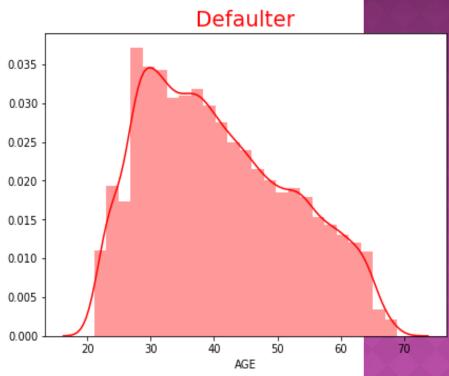


#### Insights from the graph:

- People aged between 25 and
   are the ones with high number
   of loan applications.
- 2. People above 50 years of age are less likely to default on their loan.



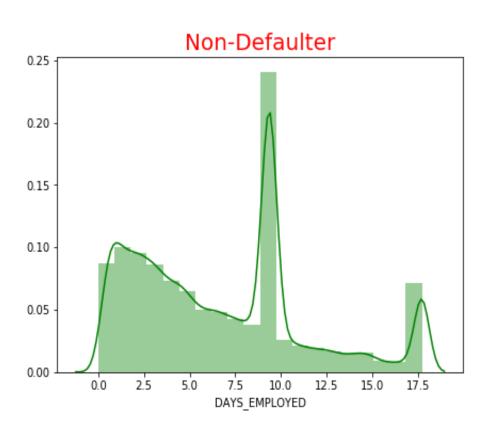
#### AGE V/S TARGET

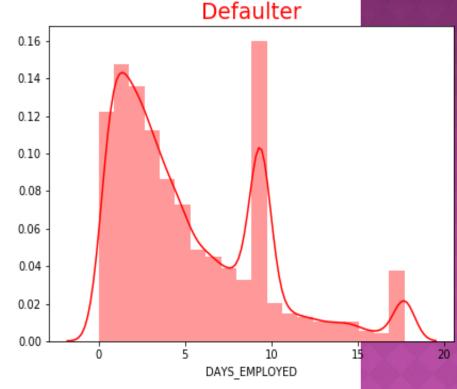


#### DAYS\_EMPLOYED V/S TARGET

#### <u>Insights from the graph:</u>

- 1. People who newly got employed into their current employment(less than 4 years) are the highest among loan defaulters.
- 2. People working for a long time into their current employment(more than 10 years) are less likely to default.

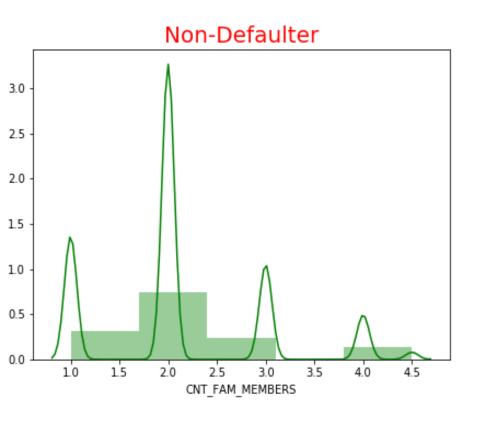


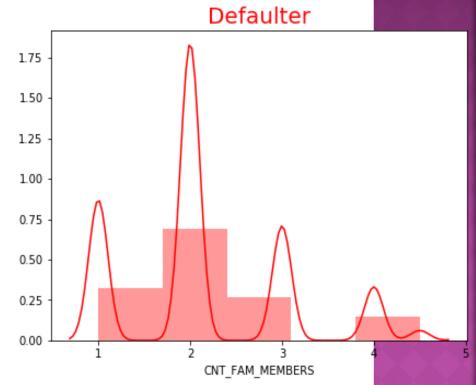


#### CNT\_FAM\_MEMBERS V/S TARGET

#### **Insights from the graph:**

People from smaller families have more number of loan applications.

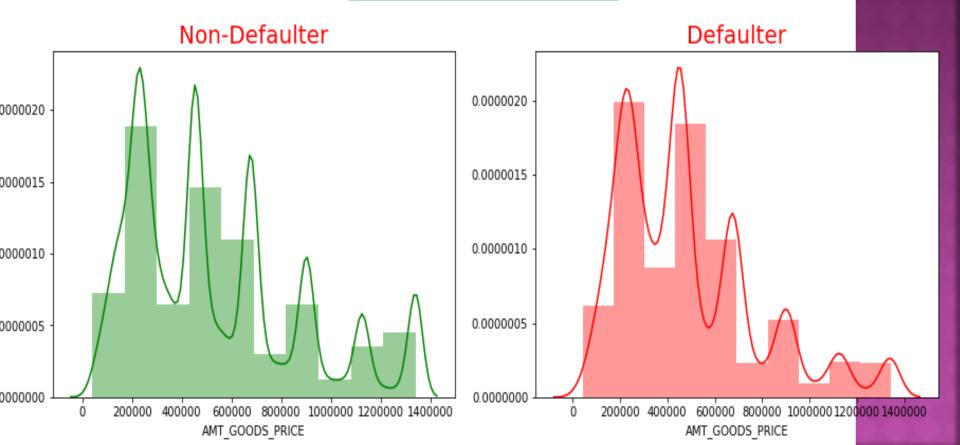




#### AMT\_GOODS\_PRICE V/S TARGET

#### Insights from the graph:

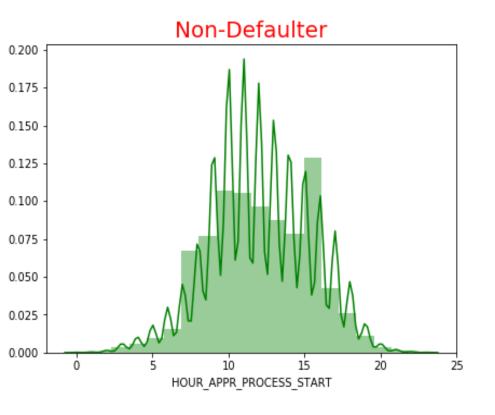
 Higher the price of goods, lesser is the chance of default.

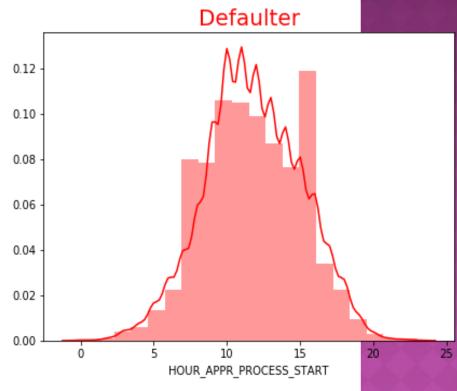


#### HOUR\_APPR\_PROCES S\_START V/S TARGET

#### **Insights from the graph:**

Bank received highest number of loan applications between 10 o'clock in the morning to 2 o'clock in the afternoon.

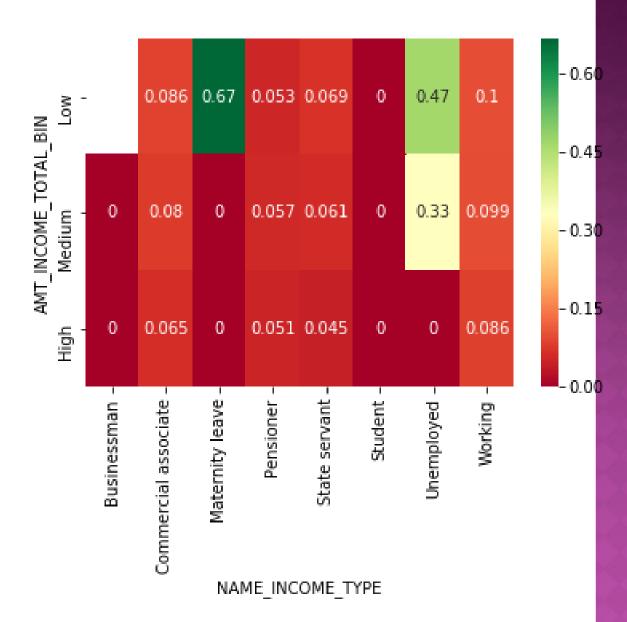




#### CORRELATION GRAPH

#### <u>Insights from the graphs:</u>

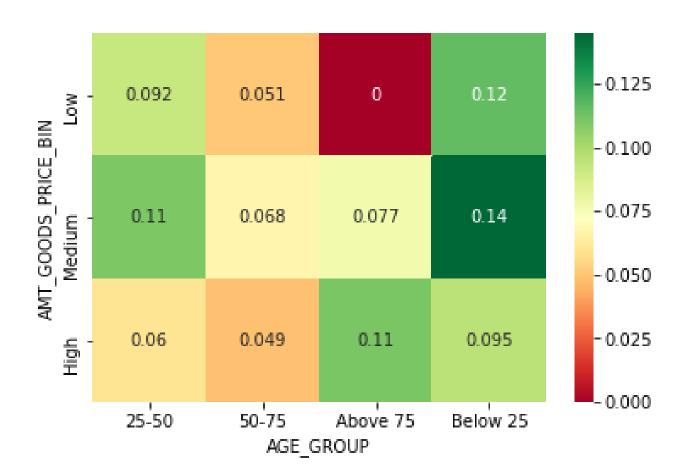
- 1. Clients with income type as maternity leave and having low income are more likely to default.
- 2. Clients who are unemployed are more likely to default.



#### CORRELATION GRAPH

#### <u>Insights from the above graphs:</u>

 Clients below 25 years of age with medium Goods Price are more likely to default.

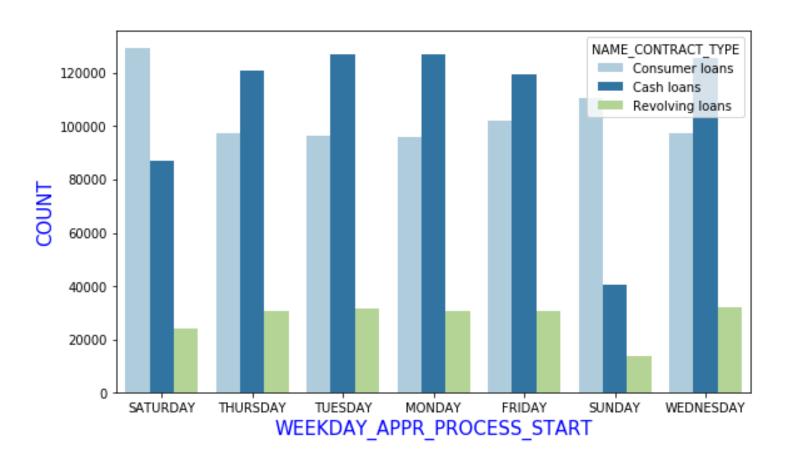


# ANALYSIS OF CATEGORICAL COLUMNS IN PREVIOUS DATA SET

# COUNT PLOT WEEKDAY\_APPR\_PROCESS\_START V.S NAME\_CONTRACT\_TYPE

Insights from the graph:

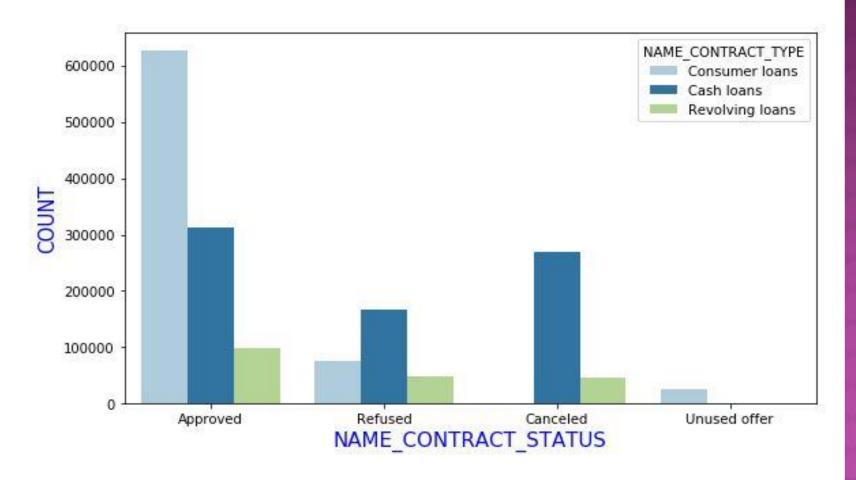
Bank received relatively higher consumer loan applications on Saturdays and Sundays.



## COUNT PLOT NAME\_CONTRACT\_STATUS V.S NAME\_CONTRACT\_TYPE

#### Insights from the graph:

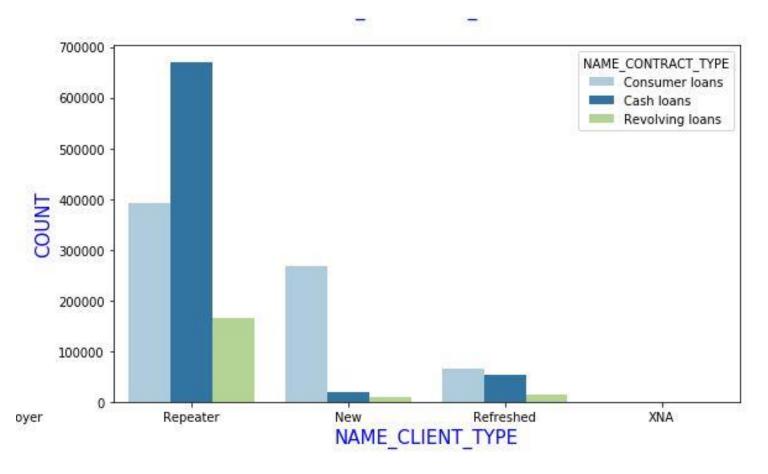
Consumer loans are highest to be approved followed by cash loans and revolving loans.



# COUNT PLOT ON NAME\_CLIENT\_TYPE V.S NAME\_CONTRACT\_TYPE

#### Insights from the graph:

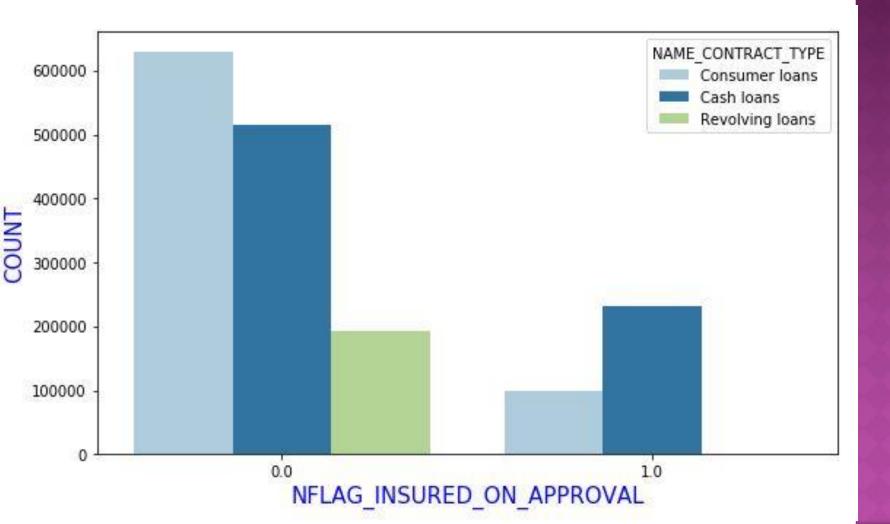
Repeater Clients are applying for cash loans in comparatively higher number. New clients are opting for consumer loans in higher number.



# COUNT PLOT INSURED\_ON\_APPROVAL V.S NAME\_CONTRACT\_TYPE

#### **Insights From The Graph:**

Majority of clients do not prefer to apply for the insurance.

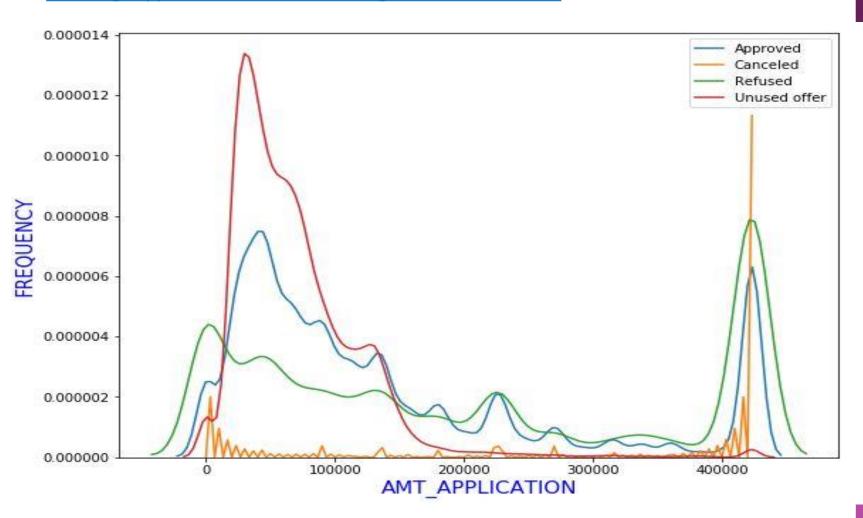


# ANALYSIS OF CONTINUOUS COLUMNS IN PREVIOUS DATA SET

### DISTPLOT AMT\_APPLICATION V.S LOAN STATUS

#### **Insights From The Graph:**

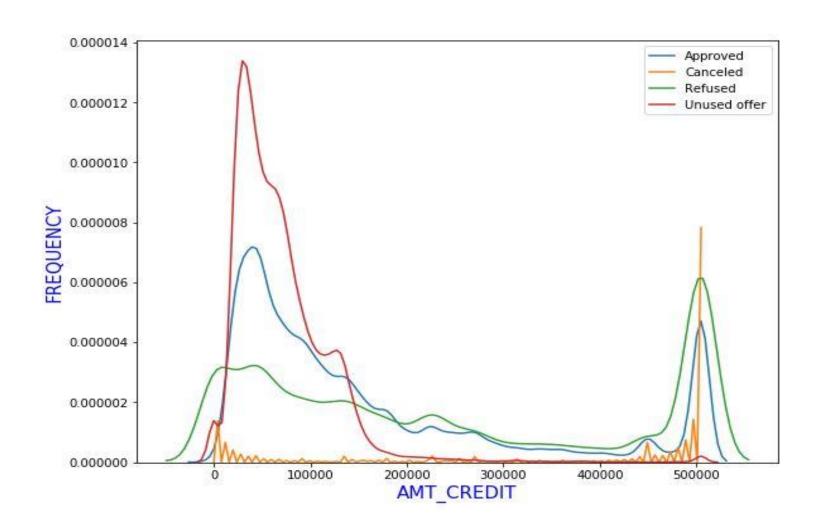
With high application amount comes high chances of refusal.



#### DISTPLOT AMT\_CREDIT V.S LOAN STATUS

#### <u>Insights From The Graph:</u>

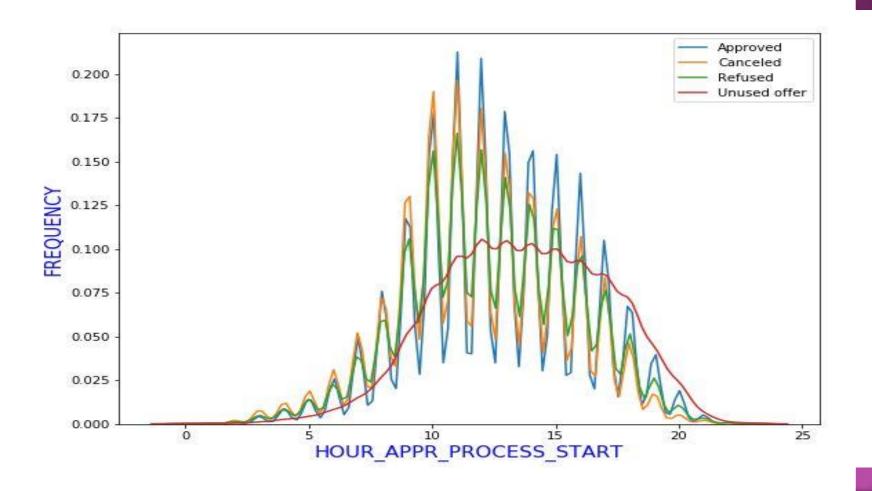
• AMT\_CREDIT below 10000 has the highest chances of approval.



# DISTPLOT HOUR\_APPR\_PROCESS\_START V.S LOAN STATUS

#### <u>Insights From The Graph:</u>

Bank receives highest number of loan applications between 10 A.M to 2 P.M.

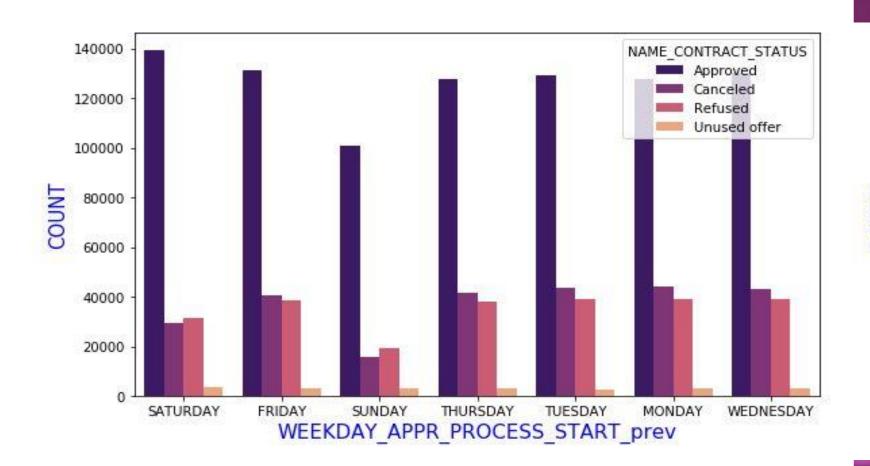


# ANALYSIS OF CATEGORICAL COLUMNS IN MERGED DATA SET

# COUNT PLOT WEEK\_APPR\_PROCESS\_START V.S LOAN STATUS

**Insights From The Graph:** 

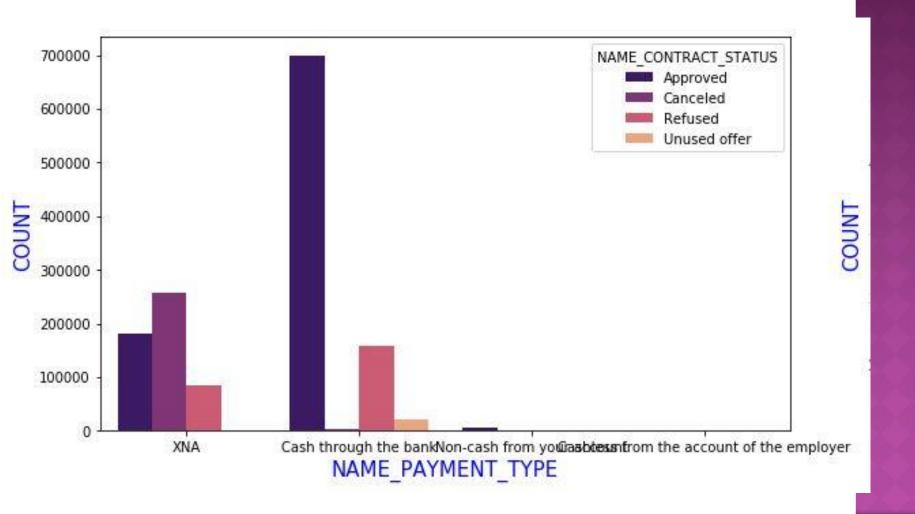
Chances of refusal and cancellations are less on Saturdays.



### COUNT PLOT NAME\_PAYMENT\_TYPE V.S LOAN STATUS

<u>Insights From The Graph:</u>

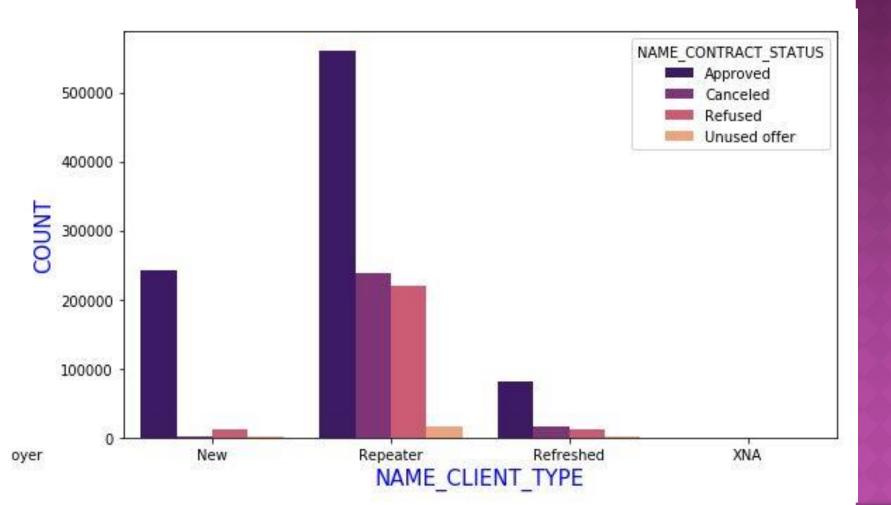
Payment type Cash through bank has a high chance of approval.



### COUNT PLOT NAME\_CLIENT\_TYPE V.S LOAN STATUS

<u>Insights From The Graph:</u>

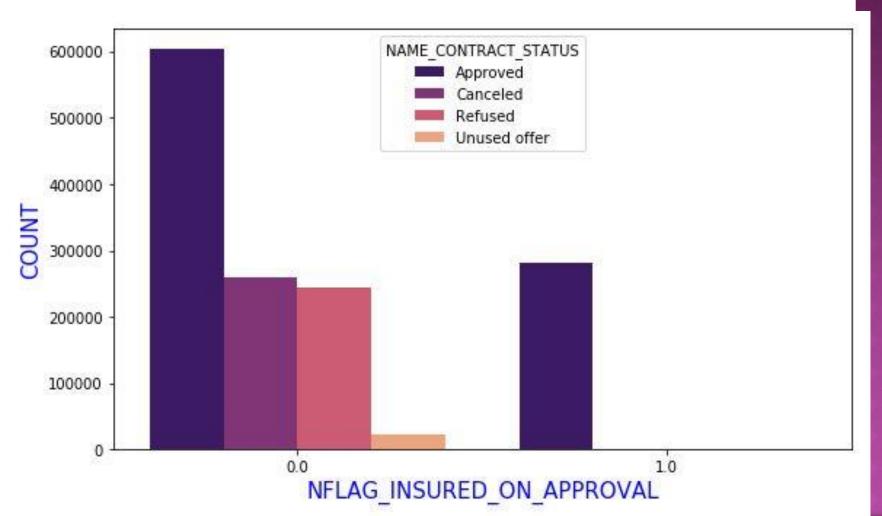
Repeater clients have a very high chance of approval.



### COUNT PLOT INSURED\_ON\_APPROVAL V.S LOAN STATUS

**Insights From The Graph:** 

Clients who have applied for insurance have very low chances of refusal.

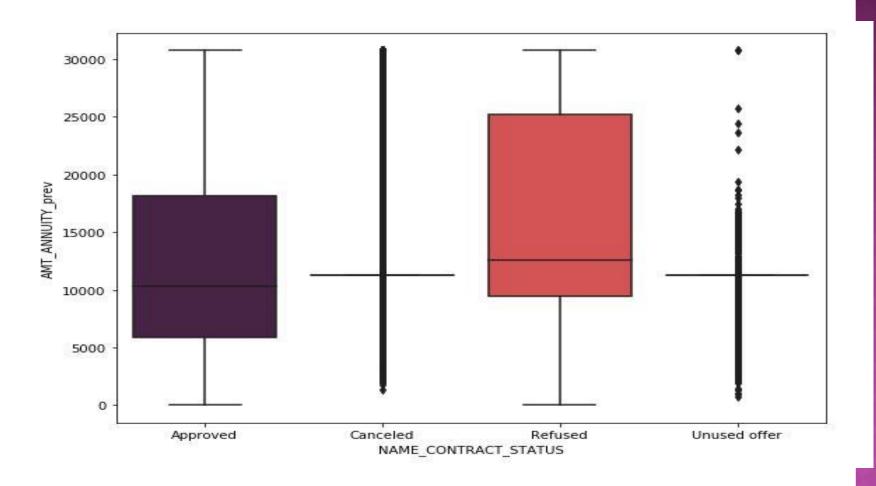


# ANALYSIS OF CONTINUOUS COLUMNS IN MERGED DATA SET

# BOX PLOT LOAN STATUS V.S AMT\_ANNNUITY

#### Insights from the above graphs:

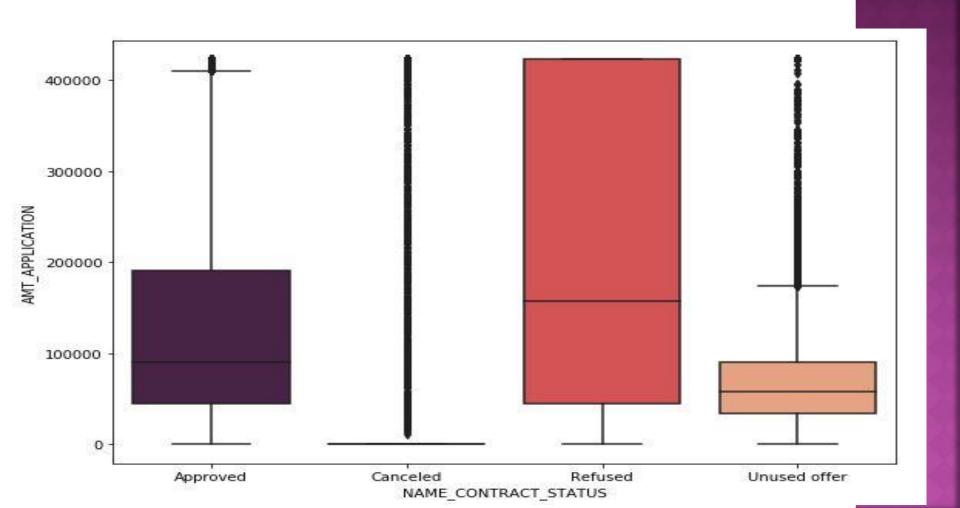
> Lower AMT\_ANNUITY has higher chances of approval.



# BOX PLOT LOAN STATUS V.S AMT\_APPLICATION

#### <u>Insights from the graph:</u>

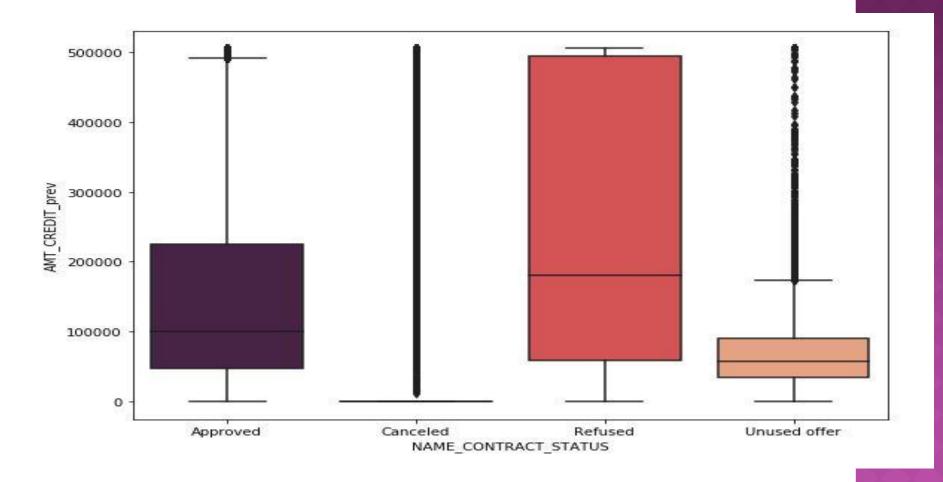
> Lower AMT\_APPLICATION has higher chances of approval and higher



# BOX PLOT LOAN STATUS V.S AMT\_CREDIT

**Insights From The Graph:** 

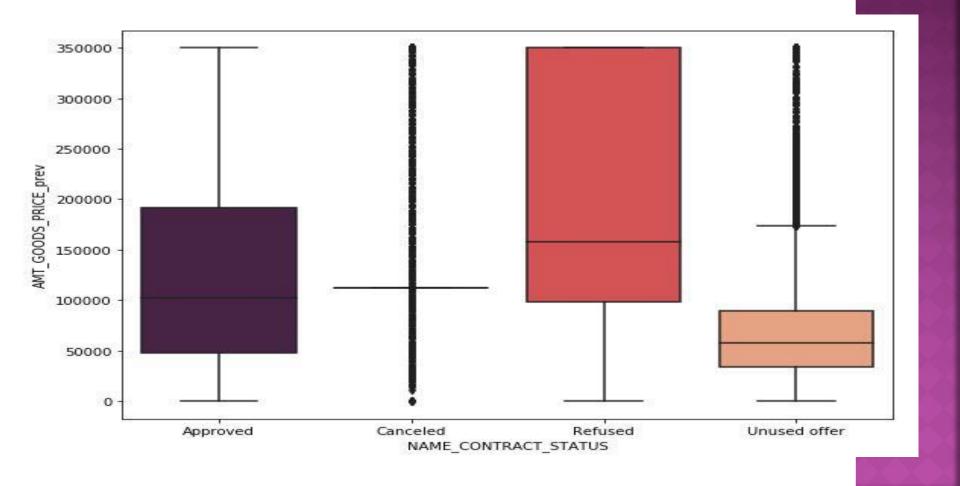
> Higher AMT\_CREDIT has higher chances of refusal.



#### BOX PLOT LOAN STATUS V.S AMT\_GOODS\_PRICE

#### <u>Insights From The Graph:</u>

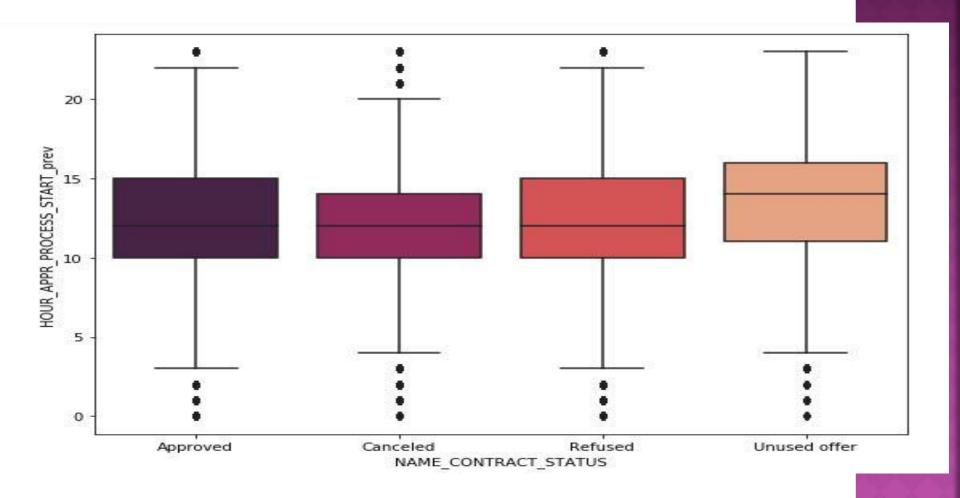
> Higher AMT\_GOODS\_PRICE has lower chances of approval.



# BOX PLOT LOAN STATUS V.S HOUR\_APPR\_PROCESS\_START

#### **Insights From The Graph:**

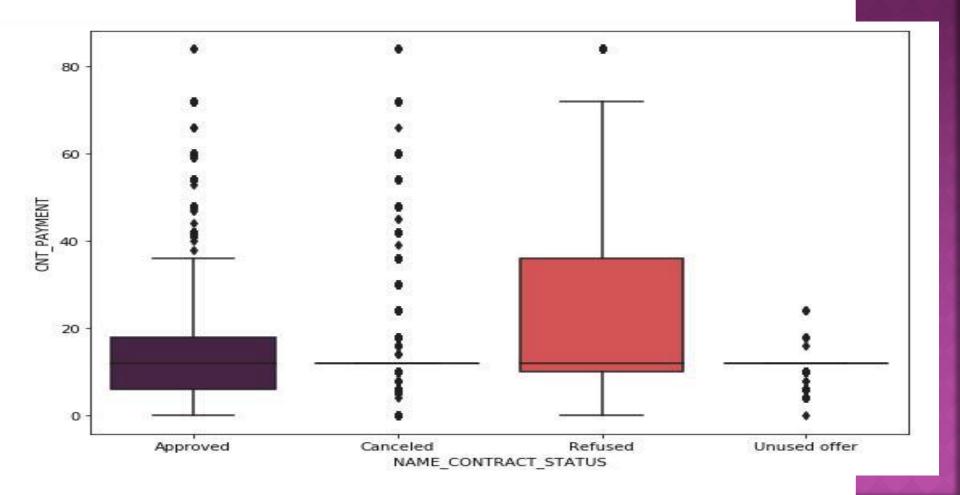
> Higher applications are approved between 10 AM to 2 PM.



# BOX PLOT LOAN STATUS V.S CNT\_PAYMENT

#### **Insights From The Graph:**

> Lower loan tenures have lower chances of refusal.



### CONCLUSION

- Clients who do not own a car are tend to default on loan.
- Pensioners are less likely to default and working people are more likely to default.
- Clients with higher education are less likely to default.
- Single/Not Married and Civil Marriage people have slightly higher chances of default.
- Managers have a low chances of loan default.
- Clients with organization type as Business Entity Type 3 and Self Employed are more likely to default.
- People with higher Income Total are less likely to default.
- People with higher Credit amount of loan are less likely to default.
- People above 50 years of age are less likely to default on their loan.
- People who newly got employed into their current employment(less than 4 years) are the highest among loan defaulters.
- Repeater Clients are applying for cash loans in comparatively higher number. New clients are opting for consumer loans in higher number.

### THANK YOU