

Sumit Goel

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Education

California Institute of Technology

Pasadena, CA

PhD in Economics (with minor in Computer Science)

2017 – 2023 (exp.)

Research interests: Game theory, Mechanism design, CS-Econ

Advisor: Federico Echenique

Indian Statistical Institute

Delhi

MS in Quantitative Economics

2015 – 2017

Advisor: Arunava Sen

Delhi Technological University

Delhi

BTech in Computer Science

2011 – 2015

Research

Working papers

1. [Prizes and effort in contests with private information](#)

Job market paper

ABSTRACT: We consider contests where participants have private information about their ability and the contest designer can manipulate the values of different prizes to influence effort. We study the effect on effort of two different interventions: increase in the value of prizes and increase in competition (transfer of value from worse to better prizes). We identify two natural sufficient conditions on the distribution of abilities in the population under which both interventions have opposite effects on effort. More precisely, we find that if the density of agents is decreasing in ability so that unproductive agents are more likely than productive agents, the two interventions encourage effort. And if this density is monotone increasing in ability, the interventions discourage effort. We discuss applications to the design of optimal contests in three different environments, including the design of grading contests as information disclosure policies. We establish a link between the informativeness of a grading scheme and the effort induced by it.

2. [Stable allocations in discrete economies](#) (with Federico Echenique and SangMok Lee)

ABSTRACT: We study discrete allocation problems, as in the textbook notion of an exchange economy, but with indivisible goods. The problem is well-known to be challenging. The model is rich enough to encode some of the most pathological bargaining models in game theory, like the roommate problem. Our contribution is to show the existence of stable allocations (outcomes in the weak core) under different sets of assumptions. Specifically, we consider dichotomous preferences, categorical economies, a gains from trade property. The techniques used are varied, from Scarf's balancedness condition, to a generalization of the TTC algorithm by means of Tarski fixed points.

3. [Project selection with partially verifiable information](#) (with Wade Hann-Caruthers)

Extended Abstract in *Proceedings of WINE 2022*

ABSTRACT: We consider a principal agent project selection problem with asymmetric information. There are N projects and the principal must select exactly one of them. Each project provides some profit to the principal and some payoff to the agent and these are agent's private information. We consider the principal's problem of finding an optimal mechanism for two different objectives: maximizing expected profit and maximizing the probability of choosing the most profitable project. Importantly, we assume partial verifiability so that the agent cannot exaggerate the profits from any project to the principal. Under this no-overselling constraint, we characterize the set of implementable mechanisms and find that in the case of two projects, the optimal mechanism under both objectives takes the form of a cutoff mechanism. The simple structure of the optimal mechanism also allows us to find evidence in support of the well-known ally-principle. For $N > 2$ projects, we show that the payoff from the optimal cutoff mechanism nearly matches an upper bound on the payoff of any arbitrary mechanism; consequently, we conjecture that the optimal mechanism is a cutoff mechanism for any number of projects.

Publications

4. [Optimality of the coordinate-wise median mechanism for strategyproof facility location in two dimensions](#) (with Wade Hann-Caruthers)

Published in *Social Choice and Welfare*, Extended Abstract in *Proceedings of SAGT 2022*

ABSTRACT: We consider the facility location problem in two dimensions. In particular, we consider a setting where agents have Euclidean preferences, defined by their ideal points, for a facility to be located in \mathbb{R}^2 . We show that for the p -norm ($p \geq 1$) objective, the coordinate-wise median mechanism (CM) has the lowest worst-case approximation ratio in the class of deterministic, anonymous, and strategyproof mechanisms. For the minisum objective and an odd number of agents n , we show that CM has a worst-case approximation ratio (AR) of $\sqrt{2} \frac{\sqrt{n^2+1}}{n+1}$. For the p -norm social cost objective ($p \geq 2$), we find that the AR for CM is bounded above by $2^{\frac{3}{2} - \frac{2}{p}}$. We conjecture that the AR of CM actually equals the lower bound $2^{1 - \frac{1}{p}}$ (as is the case for $p = 2$ and $p = \infty$) for any $p \geq 2$.

Honors and scholarships	Best Paper in Micro Award (Winter School at Delhi School of Economics)	2022
	Graduate Fellowship in Data Science (PIMCO)	2020
	Repetto-Figueroa Family Graduate Fellowship (Caltech)	2020
	Linde Institute Summer Fellow (Caltech)	2020
	Graduate Student Fellowship (Caltech)	2017
	Rank 1 in MSQE Program (ISI Delhi)	2017
	Masters Student Fellowship (ISI Delhi)	2015 – 2017
Conferences	2022: Winter school at Delhi School of Economics (DSE), Contests: Theory and Evidence, Meeting of Society for Social Choice and Welfare, SAET, Asian School in Economic Theory, SAGT, Conference at Indian Statistical Institute (ISI) Delhi. 2019: Winter school at DSE	

Referee	Theoretical Economics		
Teaching exp.	Teaching assistant, Caltech Designed and graded problem sets, conducted office hours Ec 122: Econometrics Fall 2018, Fall 2019 Ec 11: Introduction to Economics [edX] Winter 2018 BEM 103: Introduction to Finance Winter 2019, Winter 2021 PS/Ec 172: Game theory [webpage] Spring 2020 Ec 121A: Theory of Value Fall 2021 CS/Ec 149: Algorithmic Economics [notes] Spring 2022		
	Instructor, Econschool Taught Mathematics to undergrad students in India interested in pursuing higher studies in Economics. Also developed a website visited by over 150 students daily [econschool.in].		
Other exp.	Caltech COVID-19 Machine Learning project Summer 2020 Under supervision of Prof. Yaser Abu-Mostafa, contributed to development of a machine learning-based model to predict the spread of COVID-19 in the US. The predictions are part of The US COVID-19 Forecast Hub dataset published in Scientific Data, Nature . Research assistant for Prof. Federico Echenique Spring 2019 Surveyed experimental papers that use the convex time budget methodology for estimating time and risk preferences Intern at Royal Bank of Scotland Summer 2014 Wrote XSLT code to enhance Excel reports by introducing charts alongside data tables while ensuring easy integration with existing report generation process		
Service	Treasurer of Caltech Badminton Club 2018 – 2022 Graduate representative of Caltech HSS DEI committee 2020 – 2022 President of Caltech Cricket Club 2018 – 2020		
Miscellaneous	Programming: R, Python, Latex, C, C++ Languages: English (fluent), Hindi (native) Personal: Indian citizen, born November 30, 1992		
References	Federico Echenique Dept. of Economics U.C. Berkeley fede@econ.berkeley.edu	Thomas R. Palfrey Division of HSS Caltech trp@hss.caltech.edu	Omer Tamuz Division of HSS Caltech omertamuz@gmail.com