

# Kishan Lal

New Delhi, Delhi - Email me on Indeed: [indeed.com/r/Kishan-Lal/d9c43e1ccb83cb49](https://in.linkedin.com/in/Kishan-Lal/d9c43e1ccb83cb49)

KISHAN LAL

Father: Sh KALYAN SINGH

Personal Detail:

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A well presented efficient and trustworthy individual with over seven years experience of working in a busy sales and development environment, possesses valuable experience of working with customers, able to focus on their needs and finding the best plan available, keeping up to date with all sales developments with excellent communication skills, both over the phone and face to face, I am able to deal with enquiries easily and finding solutions. I am able to be exceptionally accommodating and understanding while remaining focused and working to tight deadlines, A high level of motivation and a good work ethic has enabled me targets and see tasks through to the end, helping the customer as much as possible.

Sales & Business Development:

- Experience in customer care, interacting with all customers and colleagues well.
- Excellent problem solving skills, and a diligent follower of policies & procedures.
- Able to work productively and instinctively with good initiative.
- Reliable, trustworthy and an excellent understanding of information and confidentiality.
- Confident in communicating and presenting at all levels.
- Ability to seek advice regarding finance/mortgage to ensure the customer receives the best service.
- Experienced at working under pressure, remaining calm and professional at all time.
  
- Responsible for dealing with all customers.
- Able to deliver an exceptional customer service.
- Attention to details, taking responsibility to carry out checks out for any fraudulent activities.
- Experienced in engaging customer with polite conversation, up-selling at the right opportunity.
- Able to fully concentrate on the customer and their needs, regardless of possible distractions.

WORK EXPERIENCE

## Marketing Executive

Indraprastha Gas Limited - New Delhi, Delhi - April 2009 to Present

EDUCATION

## CBSE

Meerut University - Delhi, Delhi

ADDITIONAL INFORMATION

Positive Attitude

Determination

Self Confidence

Team Spirit

Hardworking

Ability to work under pressure