

Seth Nolan

Senior Consultant at Beacon Hill Pharma

Summary

At Beacon Hill, my areas of focus include Bioanalytical and DMPK in both Discovery and Clinical settings, as well as US, Global, and HCP Marketing, National Sales, and Commercial build-outs.

Experience

Senior Consultant at Beacon Hill Staffing Group - Pharma Division

May 2016 - Present (3 months)

From staff augmentation and project/business specific solutions to direct (permanent) placement services, Beacon Hill Pharma's dedicated team of recruiting and staffing experts consistently delivers quality professionals on a time-sensitive basis.

Specialties: Specialize in all levels of Clinical Research, Medical Directors, Project Management, Data Management, Biometrics, Drug Safety, Medical Writing, Regulatory Affairs, Quality, Document Management, Medical Affairs, core platform functions, executive placements, and pharmaceutical recruiter placement.

Life Science Recruiting Consultant at ConnectedSearch

2015 - April 2016 (1 year)

Account Manager at LVI Boston

August 2013 - 2015 (2 years)

Acquired new customers for various Fortune 100 and 500 clients through a direct approach sales system.

Conducted preliminary, secondary, and final interviews for applicants. Responsible for training entry-level employees, as well as managing a team of 5-10 people on a daily basis.

Learned the in's and outs of small business management, developed strong sales skills via building rapport, trust, and finding value; learned how to effectively and efficiently manage a team of coworkers.

Chief Operating Officer at Fanium LLC

April 2011 - June 2013 (2 years 3 months)

Oversaw many day to day operational tasks within the company, ranging from, but not limited to managing summer internships, running payroll, and tracking all financial credits and debits.

Responsible for organizing the companies financial system, to ensure efficiency. Finalized multiple deals to license Faniums tweet feeder API to partners within the Fantasy Space.

Developed strong organizational skills, an ability to manage a team, and gained extensive experience working with QuickBooks, excel, and other payroll systems.

Skills & Expertise

Start-ups

Microsoft Office

Public Speaking

Microsoft Excel

Social Media

PowerPoint

Research

Microsoft Word

Event Planning

Sports

Project Management

Business Strategy

Social Networking

Leadership

Management

Social Media Marketing

Customer Service

Sales

Fundraising

Education

Brown University

Bachelor of Arts (B.A.), Human Biology: Human Health and Disease

Activities and Societies: GoLudo, Wrestling, College Hill Events, Relay for Life Team Leader, Junior Achievement, Main Green TV,

Publications

Introducing Fanium, the First Social Network for Sports

thereformedbroker.com May 3, 2012

Authors: Seth Nolan

Details Fanium's first web based sports network, which we built at the beginning of 2012.

Certifications

Finance: Time Value of Money

Smartly by Pedago, LLC

Accounting I: Fundamentals

Smartly by Pedago, LLC

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[Contact Seth on LinkedIn](#)