

INTERMEDIATE EXCEL STATISTICS FOR BUSINESS ANALYTICS



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George blogs about data, innovation, and career development at georgemount.com. He holds a master's degree in information systems with a certificate of achievement in quantitative methods from Case Western Reserve University

COURSE OBJECTIVES

- Test for differences across multiple groups and at multiple points in time
- Model a causal relationship between two variables
- Make graphical representations of one or more variables
- Make compelling business recommendations using inferential statistics



WHY WOULD WE DO THIS IN EXCEL?

“You get to look at the data every step of the way,
building confidence while learning the tricks of the
trade.”

-- John Foreman

Excel Statistics for
Business Analytics



FOLLOWING ALONG

- Each section is a sub-folder
- Demos = follow along with me
- Drills = try it yourself
 - Refresh your memory with the demo notes

Intermediate Excel
Statistics for Business
Analytics



**HAVE YOU INSTALLED
THE DATA ANALYSIS
TOOLPAK?**





ON WINDOWS:

- File
- Options
- Add-ins
- Go
- Check on Analysis ToolPak
- OK

ON MAC:

- Tools
- Excel Add-ins
- Check on Analysis ToolPak
- Click OK

1. EXPECTED VALUES AND REPEATED MEASURES



Warm-up

- File: housing.xlsx
- How would you check for a significant difference in prices of homes with and without air conditioning?
 - *At the 95% confidence level* (a constant for the course)



Warm-up

- File: housing.xlsx
- How would you check for a significant difference in prices of homes with and without air conditioning?
- *What about a relationship in homes with air conditioning versus homes with a rec room?*



CHI SQUARE TEST OF INDEPENDENCE

(χ^2)



ASSUMPTIONS

1. Two variables are categorical
2. Each subject contributes data to one and only one cell

	no	yes	Total
no	248	107	355
yes	125	66	191
Total	373	173	546



HYPOTHESES

Ho: No relationship exists between variables exists

Ha: A relationship between the variables exists





DEMO

- File: housing.xlsx
 - Is there a relationship in homes with air conditioning versus homes with a rec room?



DRILL

- File: computers.xlsx
 - Is there a relationship between having a CD-ROM and being a “premium” computer brand?
 - *Don't forget the demo notes!*

QUESTIONS?



The acorn becomes the oak

- How do we measure differences in time across *same* individuals?
 - *Repeated measures*

House at time 1



Intervention
(install AC)

House at time 2



PAIRED SAMPLE T- TEST



ASSUMPTIONS

1. The data is paired
2. Independence of observations
3. The dependent variable is continuous
4. The data is continuous at times 1 and 2



HYPOTHESES

Ho: No difference on average between time 1 and time 2

Ha: A difference on average between time 1 and time 2





DEMO

- Demo: bp.xlsx
 - Is there a difference after the intervention?



DRILL

- Demo: tomography.xlsx
 - For which groups is there a significant difference from volume 1 to volume 2?



DRILL

- Congratulations on replicating a research study!

	Volume 1 (mL)	Volume 2 (mL)	<i>p</i> -value	Scan interval (days)
Group 1	4525.8 ± 1056.4	4539.9 ± 1009.6	0.751	361 (293, 365)
Group 2	4657.6 ± 1138.4	4639.6 ± 1102.8	0.744	279 (30, 365)
Group 3	3234.7 ± 947.1	3198.0 ± 978.6	0.371	182 (24, 365)

Data are presented as the mean±the standard deviation, unless otherwise stated.

The median interval between the two CT scans is presented with the minimum and maximum values.

<https://doi.org/10.1371/journal.pone.0182849.t002>

QUESTIONS?





PARAMETRIC AND NON- PARAMETRIC TESTS



WILCOXON SIGNED-RANK TEST



ASSUMPTIONS

1. The data is paired
2. Independence of observations
3. The dependent variable is continuous



HYPOTHESES

Ho: The median difference between time 1 and time 2 is zero

Ha: The median difference between time 1 and time 2 is not zero





DEMO

- Demo: cortisol.xlsx
 - Is there a difference in morning versus evening doses?



WHAT JUST HAPPENED?

Parametric	Non-parametric
Assumptions are made about the population <i>parameters</i>	No assumptions made about the populations
More rigid, more powerful, less flexible	Less rigid, less powerful, more flexible
Test statistic is based on probability distribution	Test statistic is arbitrary

QUESTIONS?



2. WORKING WITH MULTIPLE GROUPS



EDA, PART DEUX



There's ALWAYS room for descriptives!

- Central tendency
 - *Expected value* = mean
- Variability
 - Variance, standard deviation, range
- Distribution
 - Skewness, kurtosis



Every picture tells a story

- Visualizing distributions with histograms and box plots
- Demo: `iris-viz.xlsx`





DRILL

- File: `abalone-viz.xlsx`
 - Visualize the distribution of `shucked_wgt` by sex



COMPARING THE MEANS OF MORE THAN TWO GROUPS



ANALYSIS OF VARIANCE



ASSUMPTIONS

1. Subjects are randomly sampled
2. Observations are independent
3. Normality of each group
4. Population variance is equal for all groups



HYPOTHESES

Ho: No difference in population means of all groups

Ha: A difference in population means of all groups

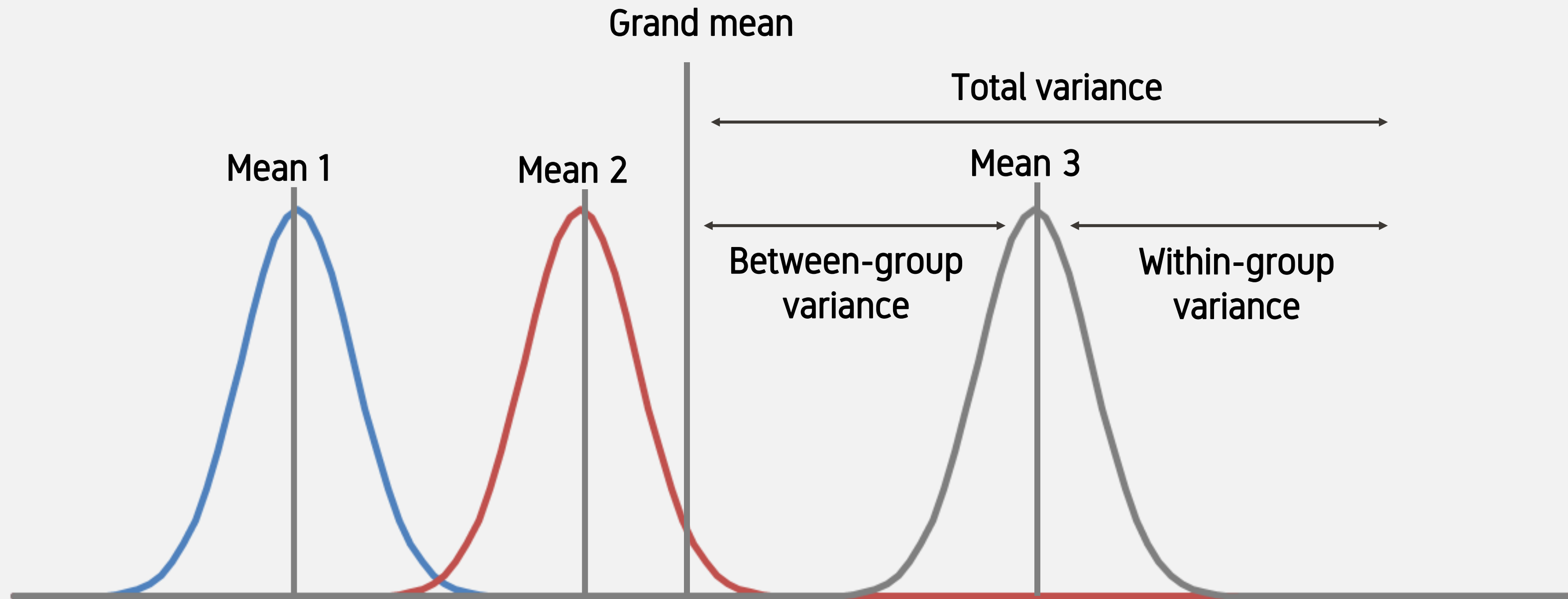




**WHY ANOVA?
WHY NOT
ANOME?**



BETWEEN-GROUP *vs* WITHIN-GROUP





DEMO

- Demo: abalone-anova.xlsx
 - Is there a difference in shucked weight across all groups?



DEMO

- Demo: abalone-anova.xlsx
 - Is there a difference in shucked weight across all groups?
 - What pairs are actually different?
 - Pairwise t-tests
 - “Post-hoc”
 - *Watch out for that p!*
 - Experimentwise error

SOLD: \$200,000



SOLD: \$200,000



$$\alpha = .05$$

If the null were true (i.e. no real difference in means), we would find a significant difference in 5% of our samples *due to random error*.

IT HAPPENS

Yes, it's true that a team at Google couldn't decide between two blues, so they're **testing 41 shades between each blue** to see which one performs better. I had a recent debate over whether a border should be 3, 4 or 5 pixels wide, and was asked to prove my case. I can't operate in an environment like that. I've grown tired of debating such minuscule design decisions. There are more exciting design problems in this world to tackle.

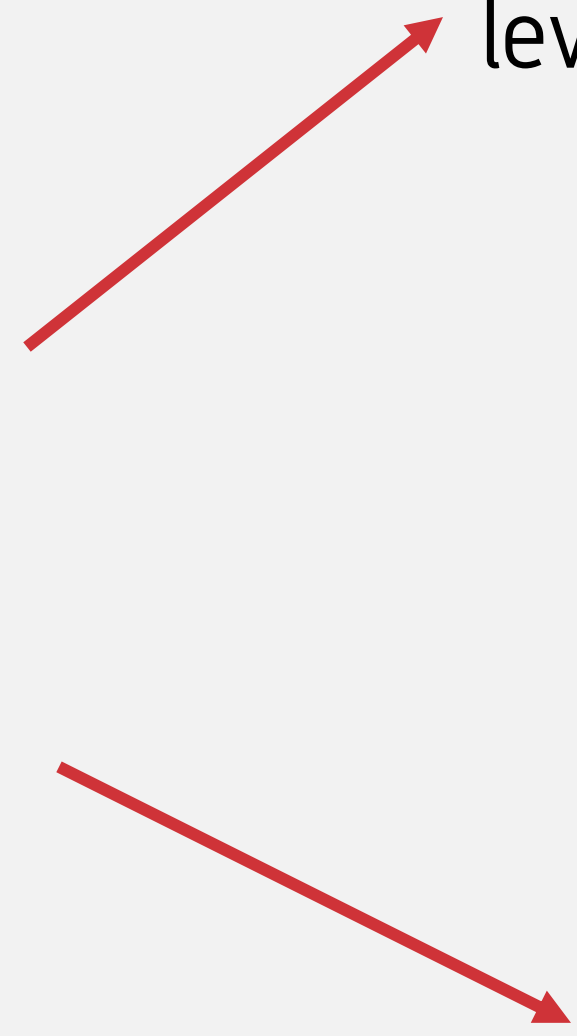


BONFERRONI CORRECTION

$$\text{Corrected p-value} = \frac{\alpha}{n}$$

1 – confidence level (usually 5%)

Number of groups compared



The diagram illustrates the Bonferroni correction formula. It features the equation 'Corrected p-value = alpha / n' in the center. A red arrow points from the Greek letter alpha to the text '1 – confidence level (usually 5%)' located above and to the right. Another red arrow points from the variable 'n' to the text 'Number of groups compared' located below and to the right.





DEMO

- Demo: `abalone-posthoc.xlsx`
 - What groups are different? (Pairwise t-tests)
 - How do we adjust for experimentwise error? (Bonferroni correction)



DRILL

- `iris-anova.xlsx`
 - Is there a significant difference in petal lengths across groups?
 - Which groups?

QUESTIONS?



PEARSON CORRELATION



ASSUMPTIONS

1. Two variables are normally distributed
2. Relationship between two variables is linear
3. No influential cases



HYPOTHESES

Use this rule of thumb for now:

Correlation coefficient	Interpretation
-1.0	Perfect negative (linear) relationship
-.7	Strong negative relationship
-.5	Moderate negative relationship
-.3	Weak negative relationship
0	No (linear) relationship
+.3	Weak positive relationship
.5	Moderate positive relationship
.7	Strong positive relationship
+1.0	Perfect positive relationship



Correlations

- Demo: `iris-corr.xlsx`
 - Printing a correlation matrix
 - Visualizing a bivariate relationship: scatter plots



Every picture tells a story

- Be careful about linearity!
- Demo: `anscombe.xlsx`





DRILL

- `mpg.xlsx`
 - Produce a correlation matrix
 - What is the strength of the relationship between weight and acceleration?
 - Plot the relationship.

3. UP AND RUNNING WITH LINEAR REGRESSION



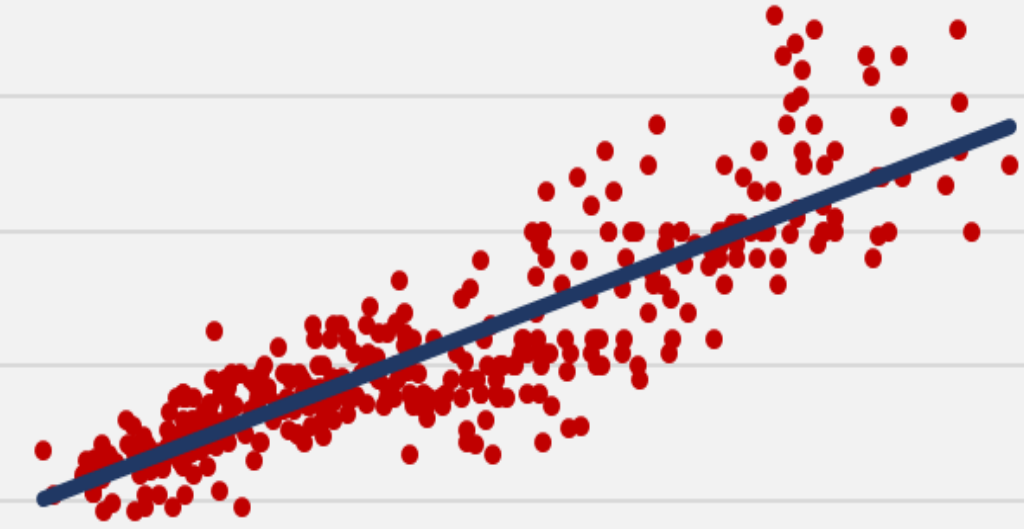
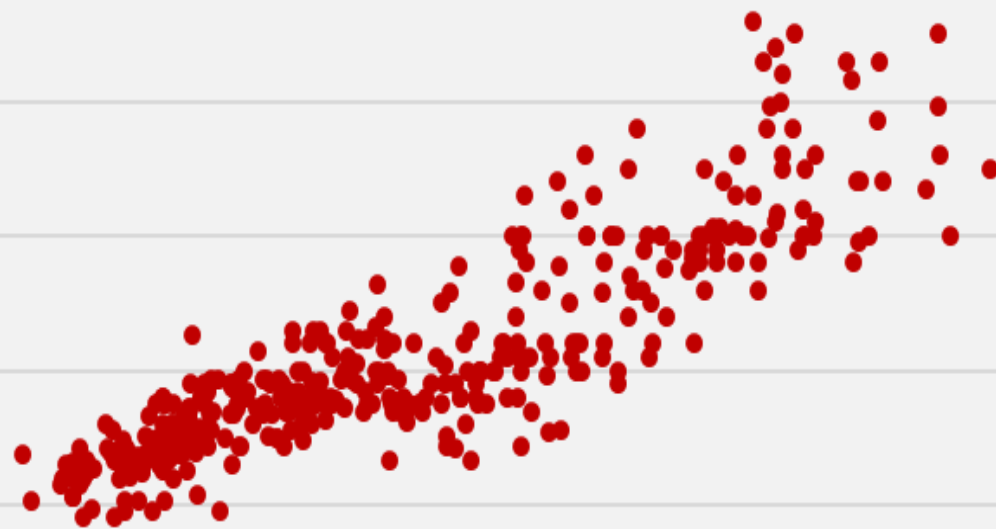


Correlation

Indicates the extent to which two variables move together linearly

Regression

Indicates the estimated impact of a unit change of the independent variable X on the dependent variable Y .



ASSUMPTIONS

1. Linear relationship between independent and dependent variable
2. No influential cases
3. Values of residuals are independent
4. Variance of residuals is constant
5. Values of residuals are normally distributed



**EXPLICIT WARNING:
MATH AHEAD**



LINEAR REGRESSION EQUATION

Dependent /
predictor variable

Y intercept

Slope coefficient

Independent /
response variable

Error term

$$Y_i = \beta_0 + \beta_1 * X_i + \varepsilon_i$$



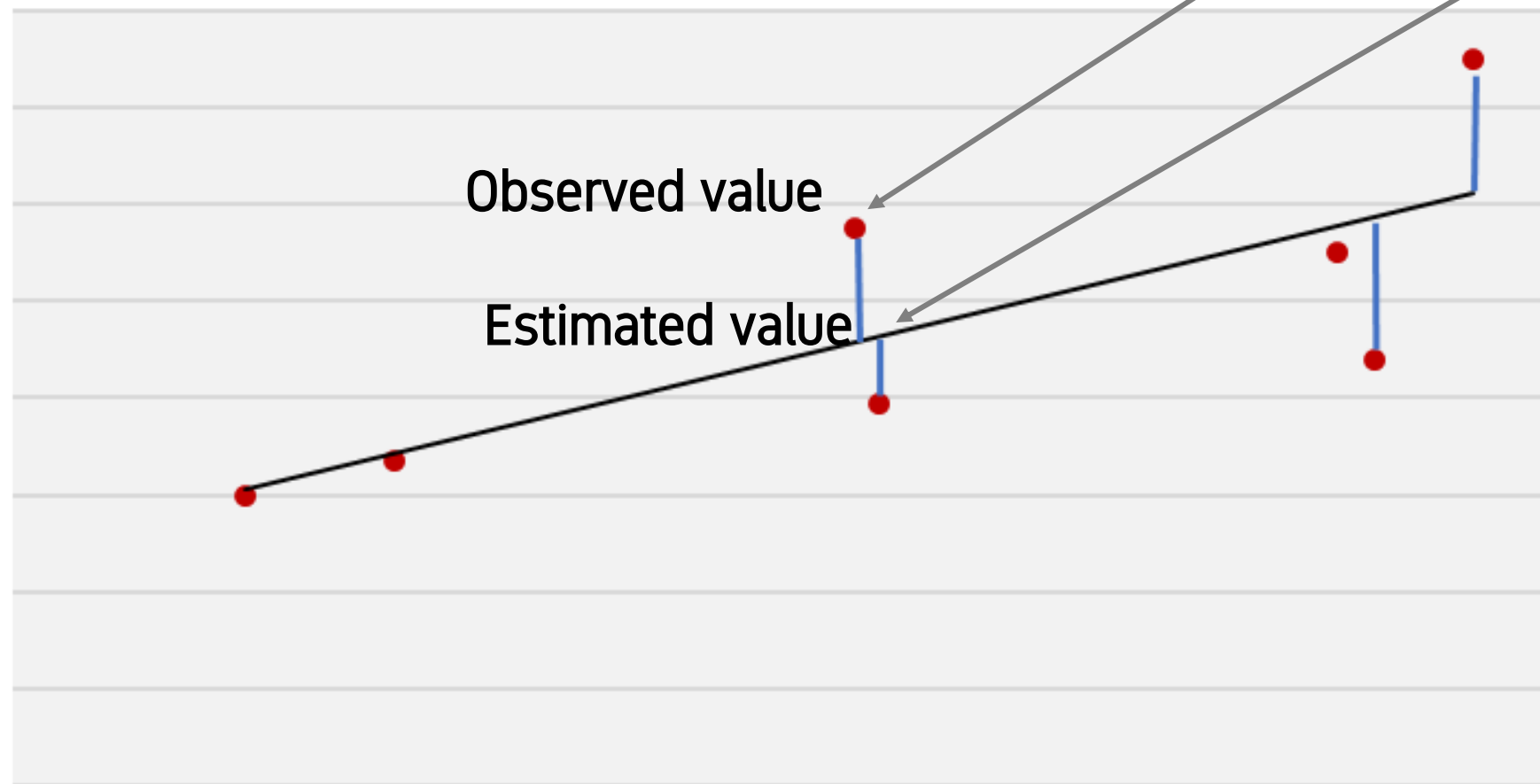
HYPOTHESES

Ho: No relationship between X and Y. The slope equals zero.

Ha: A relationship between X and Y. The slope does not equal zero.



$$\textit{Residual} = Y - \hat{Y}$$



LEFTOVERS

RESIDUALS





DEMO

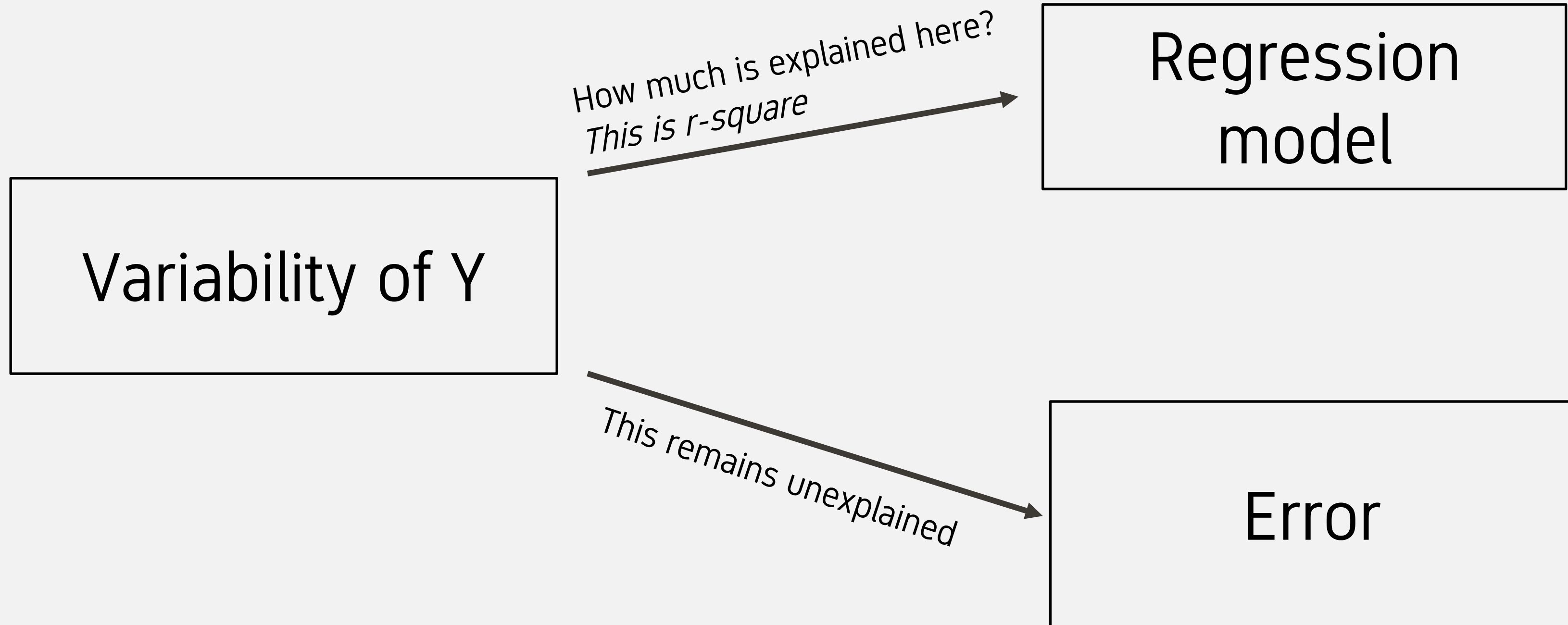
- mpg-regression-demo.xlsx
 - Is there a significant relationship between weight (X) and mpg (Y)?



DRILL

- mpg-regression-drill.xlsx
 - Is there a significant linear trend between lot size and sale price?

MODEL DIAGNOSTICS: R-SQUARE



MAKING POINT PREDICTIONS

$$\hat{Y} = \beta_0 + \beta_1 * X_i$$

$$\hat{Y} = 10 + .5 * 4$$

$$12 = 10 + .5 * 4$$





DEMO

- `mpg-regression-diagnostics.xlsx`
 - Locate and evaluate r-square
 - What is the predicted mpg for a car weighing 2,500 pounds?



DRILL

- housing-regression-diagnostics-drill.xlsx
 - Locate and evaluate r-square
 - What is the predicted sale price for a house with a lot of 2,400 square meters?

QUESTIONS?



4. CONCLUSION



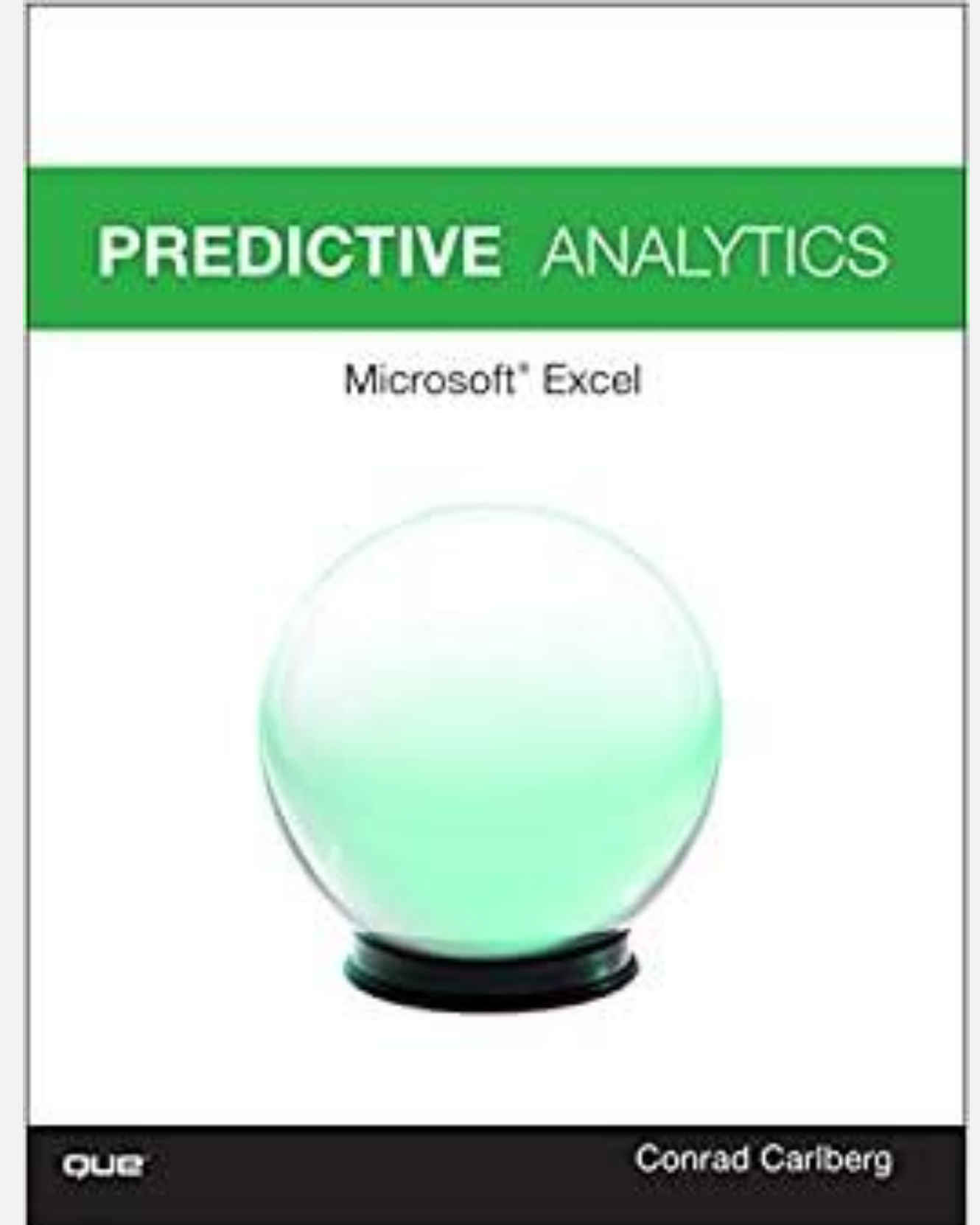
Future learning

- Continue exploring linear regression
 - Assumptions
 - Multiple regression
 - Regression with categorical variables
- Logistic regression
- Simulation and optimization



Predictive Analytics: Microsoft Excel, by Conrad Carlberg

- On O'Reilly Learning at <https://learning.oreilly.com/library/view/predictive-analytics-microsoft/9780134682921/>



Data Smart: Using Data Science to Transform Information into Insight, **by John Foreman**

- On O'Reilly Learning at <https://learning.oreilly.com/library/view/data-smart-using/9781118661468/>



LET'S TALK

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QUESTIONS?

