

NUM_CLIE	EMPRESA	REP_CLIE	LIMITE CREDITO
2111	JCP Inc.	103	\$50,000.00
2102	Firts Corp.	101	\$65,000.00
2103	Acme Mfg.	105	\$50,000.00
2123	Carter & Sons	102	\$40,000.00
2107	Ace International	110	\$35,000.00
2115	Smithson Corp.	101	\$20,000.00
2101	Jones Mfg.	106	\$65,000.00
2112	Zetacorp	108	\$50,000.00
2121	QMA Assoc.	103	\$45,000.00
2114	Orion Corp	102	\$20,000.00
2124	Peter Brothers	107	\$40,000.00
2108	Holm & Landis	109	\$55,000.00
2117	J.P. Sinclair	106	\$35,000.00
2122	Three-Way Lines	105	\$30,000.00
2120	Rico Enterprises	102	\$50,000.00
2106	Fred Lewis Corp.	102	\$65,000.00
2119	Solomon Inc.	109	\$25,000.00
2118	Midwest Systems	108	\$60,000.00
2113	Ian & Schmidt	104	\$20,000.00
2109	Chen Associates	103	\$25,000.00
2105	AAA Investments	101	\$45,000.00

ID_FAB	ID_PRODUCTO	DESCRIPCION	PRECIO	EXISTENCIAS
REI	2A45C	V Stago Trinquete	\$79.00	210
ACI	4100Y	Extractor	\$2,750.00	25
QSA	XK47	Reductor	\$355.00	38
BIC	41672	Plate	\$180.00	0
IMM	779C	Riostra 2-Tm	\$1,875.00	9
ACI	41003	Articulo Tipo 3	\$107.00	207
ACI	41004	Articulo tipo 4	\$117.00	139
BIC	41003	Manivela	\$652.00	3
IMM	887P	Perno Riostra	\$250.00	24
QSA	XK48	Reductor	\$134.00	203
REI	2A44L	Bisagra Izqda.	\$4,500.00	12
FEA	112	Cubierta	\$148.00	115
IMM	887H	Soporte Riostra	\$54.00	223
BIC	41089	Retn	\$225.00	78
ACI	41001	Articulo Tipo 1	\$55.00	277
IMM	775C	Riostra 1-Tm	\$1,425.00	5
ACI	4100Z	Montador	\$2,500.00	28
QSA	XK48A	Reductor	\$117.00	37
ACI	41002	Articulo Tipo 2	\$76.00	167
REI	2A44R	Bisagra Dcha.	\$4,500.00	12
IMM	773C	Riostra 1/2-Tm	\$975.00	28
ACI	4100X	Ajustador	\$25.00	37
FEA	114	Bancada Motor	\$243.00	15
IMM	887X	Retenedor Riostra	\$475.00	32
REI	2A44G	Pasador Bisagra	\$350.00	14

NUM_PEDIDO	FECHA_PEDIDO	CLIE	REP	FAB	PRODUCTO	CANT	IMPORTE
112961	17-DIC-89	2117	106	REI	2A44L	7	\$31,500.00
113012	11-ENE-90	2111	105	ACI	41003	35	\$3,745.00
112989	03-ENE-90	2101	106	FEA	114	6	\$1,458.00
113051	10-FEB-90	2118	108	QSA	XK47	4	\$1,420.00
112968	12-OCT-89	2102	101	ACI	41004	34	\$3,978.00
110036	30-ENE-90	2107	110	ACI	4100Z	9	\$22,500.00
113045	02-FEB-90	2112	108	REI	2A44R	10	\$45,000.00
112963	17-DIC-89	2103	105	ACI	41004	28	\$3,276.00
113013	14-ENE-90	2118	108	BIC	41003	1	\$652.00
113058	23-FEB-90	2108	109	FEA	112	10	\$1,480.00
112997	08-ENE-90	2124	107	BIC	41003	1	\$652.00
112983	27-DIC-89	2103	105	ACI	41004	6	\$702.00
113024	20-ENE-90	2114	108	QSA	XK47	20	\$7,100.00
113062	24-FEB-90	2124	107	FEA	114	10	\$2,430.00
112979	12-OCT-89	2114	102	ACI	4100Z	6	\$15,000.00
113027	22-ENE-90	2103	105	ACI	4100Z	54	\$4,104.00
113007	08-ENE-90	2112	108	IMM	773C	3	\$2,925.00
113069	02-MAR-90	2109	107	IMM	775C	22	\$31,350.00
113034	29-ENE-90	2107	110	REI	2A45C	8	\$632.00
112992	04-NOV-89	2118	108	ACI	4100Z	10	\$760.00
112975	12-OCT-89	2111	103	REI	2A44G	6	\$2,100.00
113055	15-FEB-90	2108	101	ACI	4100X	6	\$150.00
113048	10-FEB-90	2120	102	IMM	779C	2	\$3,750.00
112993	04-ENE-89	2106	102	REI	2A45C	24	\$1,896.00
113065	27-FEB-90	2106	102	QSA	XK47	6	\$2,130.00
113003	25-ENE-90	2108	109	IMM	779C	3	\$5,625.00
113049	10-FEB-90	2118	108	QSA	XK47	2	\$776.00
112987	31-DIC-89	2103	105	ACI	4100Y	11	\$27,500.00
113057	18-FEB-90	2111	103	ACI	4100X	24	\$600.00
113042	02-FEB-90	2113	101	REI	2A44R	5	\$22,500.00

OFICINA	CIUDAD	REGION	DIR	OBJETIVO	VENTAS
22	Denver	Oeste	108	\$300,000.00	\$186,042.00
11	New York	Este	106	\$575,000.00	\$692,637.00
12	Chicago	Este	104	\$800,000.00	\$735,042.00
13	Atlanta	Este	105	\$350,000.00	\$367,911.00
21	Los Angeles	Oeste	108	\$725,000.00	\$835,915.00

NUM_EMPL	NOMBRE	Edad	OFICINA_REP	TITULO	CONTRATO	DIRECTOR	CUOTA	VENTAS
105	Bill Adams	37	13	Rep Ventas	12-FEB-88	104	\$350,000.00	\$367,911.00
109	Mary Jones	31	11	Rep Ventas	12-OCT-99	106	\$300,000.00	\$392,725.00
102	Sue Smith	48	21	Rep Ventas	10-DIC-86	108	\$350,000.00	\$474,050.00
106	Sam Clark	52	11	VP Ventas	14-JUN-88	NULL	\$275,000.00	\$299,912.00
104	Bob Smith	33	12	Dir Ventas	19-MAY-87	106	\$200,000.00	\$142,594.00
101	Dan Roberts	45	12	Rep Ventas	20-OCT-86	104	\$300,000.00	\$305,673.00
110	Tom Snyder	41	NULL	Rep Ventas	13-ENE-90	101	NULL	\$75,985.00
108	Larry Fitch	62	21	Dir Ventas	12-OCT-89	106	\$350,000.00	\$361,865.00
103	Paul Cruz	29	12	Rep Ventas	01-MAR-87	104	\$275,000.00	\$286,775.00
107	Nancy Angelli	49	22	Rep Ventas	14-NOV-88	108	\$300,000.00	\$186,042.00

