SUNAKSHI TEJWANI
Product Management, Growth & Strategy | Ex-JP Morgan, IIT Bombay | B.Tech, NIT Hamirpur | [Portfolio](#)
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Summary	A results-driven and customer-focused Product Manager with 4 years of experience in SaaS, Agile cross-functional teams to deliver innovative and profitable B2B products, passion for building 0-1 product. Expertise in product strategy, roadmap development, UX-UI, product market fit, go-to-market planning, system design. Proven ability to collaborate effectively with stakeholders, PMs, executives, engineers and designers. Strong analytical, problem-solving skills with a passion for continuous improvement.

Education

THE MASTERS' UNION   **Gurgaon**
2022-2023
Candidate for PGP in Technology & Business Management
- Recipient of Kartik Ramanna **Merit-based scholarship** for academic excellence.
- **Awarded** the most creative business plan team for Moon Base Project by Chief Knowledge Officer at **NASA**
- Founder and Creator: **Achieved 3+ million** views on my Art Instagram Page Humming Snitch

2014-2018   **NATIONAL INSTITUTE OF TECHNOLOGY, HAMIRPUR**   **Hamirpur**
Bachelor of Technology, Computer Science & Engineering
- GPA : **9.1**/10 - **Silver Medalist | President, Coding Society** | **Training & Placement Representative**

2003-2014   **MAHARANI GAYATRI DEVI GIRLS' SCHOOL**   **Jaipur**
- Class 10 (CBSE):**10 CGPA |** Class 12 (CBSE): **94.4% (Rank Holder)** | Scored **99.09 Percentile** in IIT-JEE

Experience

JP MORGAN CHASE & CO.   **Bangalore**
2021-2022
Senior Software Developer: Promoted twice in the span of 4 years.
Product Management Work: Internal employee productivity App like Google Assistant, saves employee time.
- Spearheaded customer Feedback, resolved **200+** bugs, led a Client Interaction and Technical team of **8 members**.
- Conducted **User interviews** to understand pain-points which resulted in effective User Experience design **UI-UX**
- Led **prioritisation** of digital features in a project by bi-weekly presenting **~50+ data-driven** stories to **15+** stakeholders.
- Improved **product design** and led product strategy for **10+ Sprints** which improved customer satisfaction score by **45%**
Team-Work and Leadership:
- Led a team meeting of **15** members as a **Scrum** Master and actively contributed in Product Design and Strategy.
- **Directed** data migration of backend services for a team of **11** members, which improved scalability and product architecture.
- Conducted effective **code review** sessions for new hires, explaining the full stack architecture and its application.
Business Impact and Customer Success :
- Implemented front-end features, using ReactJs and NodeJs thus **saving 1.5 hours** of manual work for **10K+** employees.
- Automated deployment process using Jules for an internal productivity tool which **increased efficiency by 200%.**
- Reduced manual workload by **65%** for in-house software products by developing reusable components and libraries.
- Advocated the App-secure process by removing **open source** vulnerabilities in an internal tool, making it secure by **95%.**
*Achievements***:**
- **Promoted** twice in the span of 4 years from 2018 to 2022
- **Awarded** the **Software Engineer Hall of Fame** for being the Star Performer for creating a website guide for stakeholders.
- **Awarded Force-for-good Champion** for building a content website for an NGO in a JP Morgan Social Event.
- **Awarded** the Team Excellence Award as a team for developing the most-liked Application for employees.

2018-2020   **JP MORGAN CHASE & CO.**   **Bangalore**
Software Developer II and I
- **Leadership**: Delivered technical workshops for a team and improved unit test coverage of an internal application by **~60%**.
- **Customer success**: Designed Software Developer Bootcamp and organised workshops for new Campus hires.
- Implemented a User Feedback Form, which saved time by **45 minutes**/day helping the firm save **30K+** employee hours/day.
- **Stakeholder management**: Transformed an older website in Hugo to a complete new Content Management System improving application visibility and enabling structured documentation for users.

Internship   **IIT BOMBAY**   **Mumbai**
2017
Ekalavya Summer Intern - Fundamental Research Analyst
Created an E-learning website for IIT Bombay's internal project using open source softwares: Dspace and REST API

Acad. Projects   **Masters' Union**   **Gurgaon**
2022
- **Co-Founded** Supausktik, an Indian Healthy Food brand. Conducted Market Research, User Interviews, tested ingredients, studied industry insights and launched millet based sweet, served **300+ customers**.
- Launched E-commerce for self-designed Meditation and Yoga T-shirts on Instagram.
- Consulted a local grocery store "Honey Money Top" by providing valuable insights on growing their business.
- Created GTM strategy for Masters' Union to target Women above age 25+ for enrolling in Entrepreneurship Program.

Achievements/ Co-curricular
- Completed 6 years as Cartoonist/Doodle Artist on Humming Snitch,social media page on meditation, yoga mental health.
- **Training & Placement Representative** - facilitated campus recruitment drives, achieved **98%** placements.
- Represented NIT Hamirpur internationally during **World Cultural Festival 2016** by performing Himachali Folk Dance.
- Coordinated and contributed as a Teaching Assistant for underprivileged children at **Hamirpur, Himachal Pradesh.**

Skills
Technical Skills: Python, R, SQL, Power Bi, Excel, Reactjs, ITSM- ServiceNow, Nodejs, Figma, Photoshop, Procreate
Business Skills: Go-To-Market strategy, Data Analysis, Product Strategy, Product Design, User Research, Basic Finance