

Assignment 1 on Machine Learning

Problem Statement:

“Who will subscribe to the term deposit?”

A Portuguese Banking Institution needs to understand which of their existing customers are most likely to invest in a term deposit. They launched a tele-marketing campaign to run an experiment on approx.. 41000 customers and analyse the differences between the ones who do opt for a TD and the ones who do not.

Apply following classification algorithms:

- KNN with suitable K
- Decision Tree

Tasks:

- Apply data cleaning and/pre-processing techniques, if necessary.
- Apply normalization technique, if needed, wherever applicable.
- Check if the dataset is imbalanced. If required, apply the appropriate technique.
- Use Hyperparameter tuning if required.
- Compute appropriate evaluation metrics.
- Display confusion matrix
- Draw ROC curve
- Compare the performance of both the models.

Documents for submission for evaluation:

Send files in html and ipynb format, detailed analysis should be written only code and output not accepted. File name should be yourname_bank_ML.

Attribute Information:

Input variables:

bank client data:

1 - age (numeric)

2 - job : type of job (categorical: 'admin.', 'blue-collar', 'entrepreneur', 'housemaid', 'management', 'retired', 'self-employed', 'services', 'student', 'technician', 'unemployed', 'unknown')

3 - marital : marital status (categorical: 'divorced', 'married', 'single', 'unknown'; note: 'divorced' means divorced or widowed)

4 - education (categorical:

'basic.4y', 'basic.6y', 'basic.9y', 'high.school', 'illiterate', 'professional.course', 'university.degree', 'unknown')

5 - default: has credit in default? (categorical: 'no', 'yes', 'unknown')

6 - housing: has housing loan? (categorical: 'no', 'yes', 'unknown')

7 - loan: has personal loan? (categorical: 'no', 'yes', 'unknown')

related with the last contact of the current campaign:

8 - contact: contact communication type (categorical: 'cellular', 'telephone')

9 - month: last contact month of year (categorical: 'jan', 'feb', 'mar', ..., 'nov', 'dec')

10 - day_of_week: last contact day of the week (categorical: 'mon','tue','wed','thu','fri')

other attributes:

11 - campaign: number of contacts performed during this campaign and for this client (numeric, includes last contact)

12 - pdays: number of days that passed by after the client was last contacted from a previous campaign (numeric; 999 means client was not previously contacted)

13 - previous: number of contacts performed before this campaign and for this client (numeric)

14 - poutcome: outcome of the previous marketing campaign (categorical: 'failure','nonexistent','success')

social and economic context attributes

15 - emp.var.rate: employment variation rate - quarterly indicator (numeric)

16 - cons.price.idx: consumer price index - monthly indicator (numeric)

17 - cons.conf.idx: consumer confidence index - monthly indicator (numeric)

18 - euribor3m: euribor 3 month rate - daily indicator (numeric)

19 - nr.employed: number of employees - quarterly indicator (numeric)

Output variable (desired target):

20 - y - has the client subscribed a term deposit? (binary: 'yes','no')