MAVERIC SYSTEMS

VALUE PROPOSITION TO CHAMPION
THE ENGINEERING & TECHNOLOGY SERVICES
COMPETENCY

SIVARAMASUNDAR 14.02.2018

VISION

To build a Coveted Engineering Practice positioning maveric as the most trusted Banking Technology & Engineering Partner in Banking Digital Transformation and Modernization

I. BUILD AN ENGINEERING PRACTICE DRIVEN BY QUALITY, RELIABILITY, SECURITY & INNOVATION

4. CONTINUOUS INNOVATION & SIMPLIFIED BANKING

Build a strong architecture & design orientation, an engineering mindset with focus on Security & Reliability by Up-Skilling on TDD (Test Driven Development) & BDD (Behavior Driven Development) and running a Dedicated Design Thinking Program with special emphasis on NFRs, Security & Reliability

 Adopt best in class engineering standards – following design principles * patterns, covering different technology platforms (Java, .Net, OSS)

 Build dashboards * automated mechanisms to measure code quality, security compliance * ensure compliance to engineering standards

Introduce evolutionary design rather than up-front monolithic design

 Build expertise in multiple Agile Frameworks, tailored for banks & their cultural needs, by intensive hands on training for I month, with real life case studies and design problems

- Build a highly automated, nimble, agile engg. culture, driven by CICD & DevOPS
- o Inculcate a 'DevOPS first' thought process within teams

- Seamless Push to Production
- Code Changes -> Commit -> Trigger Build -> Deploy in Staging, Performance Testing Environments -> Run Functional & Non-Functional Tests -> Deploy to Production
- Demonstrate the need for DevOPS & Engineering mindset and how it can help win more customers

- Build the engineering team leveraging a shared resource pool - 50% dedicated (picked both internally & externally), 50% from verticals (internal)
- Build experts who will build more experts via mentor groups

- Pick Young, Sharp, Committed Talent & driven by values
 80% < 5 years; 20% < 10 years of experience
- Mitigate risk by maintaining a 20% of contingency talent within verticals

- Build & Execute a Personal Progression & Evolution program covering technical & leadership aspects
- Build an In-house, community driven Knowledge
 Management & Sharing platform
- Build focused learning groups for Continuous Up-Skilling and diversification in tools & technologies

- Create Lateral Learning Avenues across domains *
 specializations, with real time business case studies,
 experience sharing * programs run by internal * external
 speakers
- Create simulations of real problems & case studies, and have people solve it as a growth avenue

- Nurture Thought Leadership by guiding to author a contribute to Articles, Newsletters, Videos, Magazines, Podcasts, Webinars
- Share Knowledge, industry best practices with customers as a value added gesture

Establish "Maveric Labs" to explore new avenues and new service offerings

- Explore Secure Cloud Computing opportunities in Banking –
 Micro-Services, Al & Analytics
- Opensource Banking Create new and/or Contribute to opensource banking projects
- Banking Marketplaces Integrate banks with banking marketplaces; Help banks build their own marketplaces

- Fintech Integration & Services around fintech products ex: fidor, bancorp, wirecard, matchmove
- o loT in banking integrating core banking services via intelligent devices amazon echo, google home
- Big Data * Analytics Data Sharing across banks Build data lakes for mining * serving aggregated data on demand

 Machine Learning + Deep Learning - Build a platform to analyze customer consumption + spend patterns to predict their future banking patterns using machine learning algorithms applied on collated and curated data from varied sources, by applying right algorithms, in the right sequence

- Al & Bots in Banking Build capability to address automated customer support & Self banking needs, with minimal human intervention
- Enable BaaS Help banks build capabilities to expose and support BaaS (Banks as a Service) on Premises & on Cloud

- BlockChain * DLTs (Distributed Ledgers) Integrate core banking with blockchain technologies to secure and tamper proof the documentation across the valuechain
- Build a high performance blockchain offering without compromising on reliability and integrity

- Security in FinTech & Banking Integration Build a Security Evaluation, Assessment framework using OSS tools & build solution offerings around it
- Regulatory Opportunities Build a framework to optimize a automate repetitive regulatory tasks across different stacks;

Omni-Channel Banking & Personalization - Build Omni-Channel experience (web, mobile) leveraging the APIs across channels

Business driven solutions with an Outside In culture (Putting customer at the center of your business)

Build a Strategic team to think about future banking trends and solutions, creating a pipeline for the labs & future business lines

Build an Open Data Banking API Platform / Ecosystem (ex: In compliance to openbanking.org) with core banking APIs and allied services like reporting, audits, analytics, notifications etc., On-Prem & On Cloud, And with value added services + endto-end consulting & support offerings;

Build Customized offerings of the platform for individual banks, resulting in an immediate revenue generating product * service offering from maveric

Ex: Enable banks to meet PSD2 needs & grow beyond the compliance requirements

- Expose information services required by AISPs
- Expose payment services required by PISPs
- Expose account management capabilities at the ASPSP end (banks)
- Build around existing banking products and collated data from diverse backoffice systems



A journey of a thousand miles begins with a single step ... And lots of coffee!

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