

***Brainfluence 100 Ways To Persuade And Convince Consumers
With Neuromarketing Roger Dooley***

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Brainfluence 100 Ways To Persuade

10 Top Books on Persuasion Moving on to the next in our book series (Self help, communication, sales, entrepreneurial and leadership), here's my 10 top books on persuasion! I'm very excited to share these ten books with those of you who want to know how to be more persuasive. Know this – persuasion is a [...]

10 Top Books on Persuasion - Matt Morris

Using neuromarketing, you can rethink your strategies and create smarter marketing that will boost the effectiveness of your efforts. The goal of it is to understand how your customer's brain actually works and what affects your marketing will have on the population of consumers.. Roger Dooley, writer of the Neuromarketing blog since 2005, describes 100 tactics to convince and persuade in ...

Neuromarketing 101: What is Neuromarketing and How are ...

Warren Buffett is arguably the most successful investor in history, and a good part of his success is his ability to make investment decisions without being influenced by the combination of ...

How Warren Buffett Avoids Getting Trapped by Confirmation Bias

Whose opinions would you be more interested in: an expert who is highly confident, or one who is less confident but is actually correct more often? A new study shows that people tend to prefer ...

When Confidence Trumps Competence - Forbes

With these insights into the human mind and research studies on customer loyalty, we can more objectively approach questions like, What makes a happy customer? Today, I'd like to discuss 10 such studies that reveal 10 things your customers WISH you knew about them.

10 Studies That Reveal What Customers WANT You To Know ...

Все, что вы не знали о нейромаркетинге, но стеснялись спросить + подборка книг от Кира Уланова по этой тематике.

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