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Designing for Behavior Change: Applying Psychology and Behavioral Economics. Stephen Wendel, HelloWallet's head researcher, takes you step-by-step through the process of applying behavioral economics and psychology to the practical problems of product design and development. Using a combination of lean and agile development methods,...

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A new wave of products is helping people change their behavior and daily routines, whether it's exercising more (Jawbone Up), taking control of their finances (HelloWallet), or organizing their email (Mailbox). This practical guide shows you how to design these types of products for users seeking to take action and achieve specific goals.

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Designing for Behavior Change: Applying Psychology and ...

Designing for Behavior Change: Applying Psychology and Behavioral Economics by Stephen Wendel A new wave of products is helping people change their behavior and daily routines, whether it's exercising more (Jawbone Up), taking control of their finances (HelloWallet), or organizing their email (Mailbox).

Designing for Behavior Change: Applying Psychology and ...

Designing for Behavior Change: Applying Psychology and Behavioral Economics – Stephen Wendel (2013) Identify your target audience and the behaviors they seek to change Extract user stories and identify obstacles to behavior change Develop effective interface designs that are enjoyable to use Measure your product's impact and learn ways to improve it Use practical examples from products like Nest, Fitbit, and Opower.

Designing for Behavior Change: Applying Psychology and ...

Designing for Behavior Change: For Agriculture, Natural Resource Management, and Gender Each step in the DBC process is detailed below, with additional examples and resources in the . Annexes. There are five principles of Designing for Behavior Change. The five principles of Designing for Behavior Change 1.

Designing for Behavior Change: A Practical Field Guide

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A question then arises around what it means to change people's behaviors and how one can design to achieve such change. Stephen Wendel, a Principal Scientist at HelloWallet, has written Designing for Behavior Change, which studies how one can apply psychology and behavioral economics to product design. In this book, Wendel introduces four ...

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