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Direct from Dell: Strategies that Revolutionized an Industry (Collins Business Essentials) [Michael Dell, Catherine Fredman] on Amazon.com. *FREE* shipping on qualifying offers. At nineteen, Michael Dell started his company as a freshman at the University of Texas with \$1, 000 and has since built an industry powerhouse. As Dell journeys through his childhood adventures

Direct from Dell: Strategies that Revolutionized an ...

In 1983, Michael Dell, a freshman at the University of Texas at Austin, drove away from his parents' Houston home in a BMW he'd bought selling subscriptions to his hometown newspaper. In the backseat were three personal computers. Today, he is the chairman and CEO of Dell Computer Corporation, a \$30 ...

Direct from Dell: Strategies that Revolutionized an ...

Michael Dell's revolutionary insight has allowed him to persevere against all odds, and Direct from Dell contains valuable information for any business leader. His strategies will show you effective ways to grow your business and will help you save time on costly mistakes by following his direct model for success.

Direct from Dell - Michael Dell - Paperback - HarperCollins US

It's about a driven man, Michael Dell, who came up with a simple idea - direct sales - and then expanded his company into the world's second biggest manufacturer of personal computers. Dell's personal story is inseparable from the story of his company, and his book gives readers his unfiltered, first-person perspective.

Direct from Dell Free Summary by Michael Dell

Direct From Dell: Strategies That Revolutionized An Industry (1999) Michael Dell Michael Dell's first business venture, at 12 years old, arose from his hobby of philately. He had bought stamps at auction and realised that stamp sellers made good money, so got together a catalogue of his and his friends' stamps and sold them via mail order.

Direct From Dell | Michael Dell - Tom Butler-Bowdon

Direct From Dell Michael Michael Saul Dell (born February 23, 1965) is an American businessman, investor, philanthropist, and author. He is the founder and CEO of Dell Technologies, one of the world's largest technology infrastructure companies. Michael Dell - Wikipedia About Dell Computer.

Direct From Dell Michael - caffetorelli.com

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Editions of Direct from Dell: Strategies that ...

Michael Dell's revolutionary insight has allowed him to persevere against all odds, and Direct from Dell contains valuable information for any business leader. His strategies will show you effective ways to grow your business and will help you save time on costly mistakes by following his direct model for success.

Direct From Dell by Michael Dell and Catherine Fredman ...

Direct from Dell, by Michael Dell with Catherine Fredman HarperCollins, 235 pages, \$26 Michael Dell has been trying to improve efficiency since the third grade. When he heard an advertisement that ...

Dell: The Secrets to His Success, Leading Your ... - Inc.com

Michael Saul Dell (born February 23, 1965) is an American businessman, investor, philanthropist, and author. He is the founder and CEO of Dell Technologies, one of the world's largest technology infrastructure companies. He is ranked as the 39th richest person in the world by Forbes, with a net worth of \$41.3 billion as of May 2019.. In 2011, his 243.35 million shares of Dell Inc. stock were ...

Michael Dell - Wikipedia

Michael Dell gives \$2,000 to Senate Republican Leader Mitch McConnell (Ky.), bringing his family's total federal campaign contributions to more than \$920,000—99% of which went to Republicans ...

Michael Dell: The Making of an American Oligarch - Mother ...

Synopsis. Born on February 23, 1965, in Houston, Texas, Michael Dell showed an early interest in technology and gadgets. At the age of 15, he purchased an early Apple computer in order to take it ...

Michael Dell - Entrepreneur - Biography

The must-read summary of Michael Dell and Catherine Fredman's book: "Direct from Dell: Strategies That Revolutionized an Industry". This complete summary of the ideas from Michael Dell and Catherine Fredman's book "Direct from Dell" tells the story of how Dell grew from a start-up company in 1984 to become the second largest manufacturer and marketer of computers in the world.

Direct from Dell - Must Read Summaries

Michael Dell's revolutionary insight has allowed him to persevere against all odds, and Direct from Dell contains valuable information for any business leader. His strategies will show you effective ways to grow your business and will help you save time on costly mistakes by following his direct model for success.

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From the Publisher: By the visionary who founded Dell Computer Corporation — one of the most profitable and innovative companies in the world — Direct from Dell recounts the amazing story of Dell and the pioneer strategies that resulted in the company's phenomenal success. At age 13, Michael Dell was a kid with a knack for taking apart the motherboard of his Apple II computer and a ...

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It's about a driven man, Michael Dell, who came up with a simple idea - direct sales - and then expanded his company into the world's second biggest manufacturer of personal computers. Dell's personal story is inseparable from the story of his company, and his book gives readers his unfiltered, first-person perspective.

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