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Emotionomics Leveraging Emotions For Business

This kindlebook that is Emotionomics: Leveraging Emotions for Business Success by Dan Hill caught my attention for multiple reasons. One reason I feel comfortable admitting is that I intend to know and further understand how emotions play a role within myself when I am browsing various online websites andor offline writings in addition to any purchasing decisions and other key areas in my life ...

Emotionomics: Leveraging Emotions for Business Success ...

Emotionomics: Leveraging Emotions for Business Success by Dan Hill. Reviewed for SOFII by Charlie Hulme. There's no art to find the mind's construction in the face. William Shakespeare. It turns out that Shakespeare was wrong.

Emotionomics: Leveraging Emotions for Business Success

Emotionomics: Leveraging Emotions for Business Success by Dan Hill (Beaver's Pond Press) builds on the premise that "facial coding," the interpreting of the often involuntary expressions our faces make (sometimes called microexpressions), can be used to better understand our real emotions, reactions, and intentions.

Emotionomics - Neuromarketing

Emotionomics looks at emotions in terms of business opp Breakthroughs in brain science have revealed that people are primarily emotional decision-makers. Many companies have not yet accepted that fact, ignoring emotion in favor of rationality and efficiency.

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As our summary of Emotionomics: Leveraging Emotions for Business Success, byDan Hill, explains, the key to winning over people is to make a sensory-emotional connection through superior creativity and empathy. How? By exploiting the latest breakthroughs in brain science to transform how companies conduct business in the 21st century.

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