

## Contact

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(LinkedIn)

## Top Skills

Data Analysis  
Mathematical Modeling  
Finance

## Languages

English (Full Professional)  
Malayalam (Limited Working)  
Konkani (Native or Bilingual)

## Certifications

Psychological First Aid by Johns  
Hopkins University  
The Global Financial Crisis by Yale  
School of Management  
Introduction to Philosophy by  
University of Edinburgh  
Fintech: Foundations & Applications  
of Financial Technology by Wharton  
Online (4 course specialisation)  
Excel for Business Specialisation  
(4 Courses from Essentials to  
Advanced)

# Nitin M Pai

Incoming Consultant at Accenture Strategy | IIM Ahmedabad' 20 | IIT  
Madras' 18 | fmr' National Chess player  
Ernakulam

## Summary

An incoming Analyst at Accenture Strategy, I am an MBA graduate from IIM Ahmedabad, with special interest in Finance and Quantitative Methods subjects, and an Electrical Engineering Graduate from IIT Madras. I have a deep interest in using Data Analytics and mathematical tools like Machine Learning and Large scale optimization/Mathematical Modelling to real life problems. With Internships in Auctus Advisors, as an Associate Consultant and in Qualcomm's Corporate R&D team, I have a working knowledge of the Energy and Telecomm industries and their emerging trends. Besides professional and educational qualifications, I am a former National Level Chess player with International FIDE Rating, having participated in 2 National championships and Commonwealth Chess Championship between 2015-18, besides several triumphs in open tournaments and successfully led IIT Madras team in Inter IIT sports meet and other tournaments.

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## Experience

### UgPrep

Consultant/Mentor  
August 2020 - Present (1 month)

Consultant of Strategy and Marketing for an E-Learning start-up. Worked directly with the founder on a project and also played role of mentor to 20+ students briefly.

### Auctus Advisors

Summer Associate  
March 2019 - May 2019 (3 months)  
New Delhi Area, India

Worked in the energy sector, on an assignment with a power plant, to improve operational efficiency and reduce costs using digital intervention.

Shaastra, IIT Madras

### Event Manager

August 2016 - April 2018 (1 year 9 months)

Chennai Area, India

Founding event manager of the Shaastra International FIDE rated Chess tournament which saw a prize fund of 2 Lakhs and participation of 250+, including several Grandmasters, International Masters and FIDE rated players, in its inaugural edition in 2016. The 4th edition in 2020 saw a prize fund of 3 Lakhs and a participation of 450+.

### IIT Madras Chess Club

Founding Manager

August 2016 - April 2018 (1 year 9 months)

Formally established a recognised Chess Club in IIT Madras in 2016 that has today grown to be a well known Chess Club in Chennai, having conducted several All India level tournaments with participants of renowned Grandmasters and International Masters. Also played a key role as manager of the club in starting the annual "Inter IIT Chess meet" , that was absorbed into the Inter IIT Sports meet in 2019, after 4 successful editions.

### Saathi, IIT Madras

Student Mentor

July 2016 - April 2018 (1 year 10 months)

IIT Madras

Tutored/Mentored 7 and 10 first year UG students respectively as Academic buddy/ Peer mentor for the Academic years 2016-17 and 2017-18 respectively.

### ChessBase India

Writer

January 2016 - August 2017 (1 year 8 months)

Authored 6 articles on Chess events with 5000+ views each. Also featured in 2 Youtube Videos with 14,000+ views.

### Qualcomm

Interim Engineering Intern

May 2017 - July 2017 (3 months)

Bengaluru Area, India

Worked in the 3G corporate R&D team and investigated into the possibility of more efficient usage of 3G spectrum by removing stray 2G signals and noise using suitable filters.

Indian Institute of Technology, Madras

Chess Captain

July 2015 - April 2017 (1 year 10 months)

Captain of IIT Madras Chess team for 2 consecutive terms and led the team to Bronze Medal in Inter IIT 2016 at IIT-K, Silver at IIT Madras' sports fest 2016 and 4th place in SSN trophy all India Tournament.

Resitech Electricals - India

Intern

June 2016 - July 2016 (2 months)

Underwent training in the purchase, production and sales of standard power transformers and gained hands-on experience in testing transformers for safety and standards.

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## Education

Indian Institute of Management Ahmedabad

Master of Business Administration - MBA, Business Administration and Management, General · (2018 - 2020)

Indian Institute of Technology, Madras

Bachelor of Technology, Electrical, Electronics and Communications Engineering · (2014 - 2018)

Bhavan's Vidya Mandir, Elamakkara

12th, Science · (2002 - 2014)