

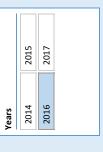


Mar Jun Sep Dec

Month Jan Apr Jul Oct

May Feb

Aug Nov



## Sales by Person



|                      |             |          |              |                |                  | Sales by Shipmode |     | ■ First Class | Same Day | ■ Second Class | ■ Standard Class |  |   |  |
|----------------------|-------------|----------|--------------|----------------|------------------|-------------------|-----|---------------|----------|----------------|------------------|--|---|--|
| Average              | 15.40%      | 2.67%    | 12.98%       | 65.95%         | 100.00%          | by Shi            | 15% | %9            | 13%      |                |                  |  | ١ |  |
| Sum of Sales Average | 11151.66    | 4101.89  | 9399.43      | 47751.27       | 72404.24 100.00% | Sales             |     |               |          | %qq            |                  |  |   |  |
| Ship Mode            | First Class | Same Day | Second Class | Standard Class | Grand Total      |                   |     |               |          |                |                  |  |   |  |