

SPECNAME: L0150105

HARLEY DAVIDSON

DATE: 3/01/95

ACCOUNT NUMBER	ACCOUNT NAME	1994 ORIGINAL BUDGET	1994 REVISED BUDGET	1994 ESTIMATED SPENDING	1994 ESTIMATED SPENDING REVISED BUDGET (+/- DIFFERENCE)	1994 FINANCE ACTUALS TO DATE
6451	SAMPLE 2015		439.1	239.7	-199.4	318.5
6453	PREMIUM ASSEMBLING		94.2		-94.2	117.6
6459	POS MATERIAL - DIRECT		2,085.9	1,941.6	-144.3	1,277.1
6462	COUPON LIABILITY		14,044.0	12,732.6	-1,311.4	15,163.0
6483	CORPUS PRODUCTION		53.1	549.3	119.4	491.1
6490	CENTS OFF PACKAGE STICKER		9,101.6	3,317.2	-5,784.4	6,572.0
6491	STICKER FEES		130.3	132.7	2.4	68.3
6492	STICKER PRODUCTION		85.0	52.4	-32.6	24.9
				18,365.5	-7,444.5	24,032.5

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