

*Consultants  
agreement*

March 12, 1970

Professor Tore Dalhamn  
Dommerrev 9  
Bromma, Sweden

Dear Professor Dalhamn:

I am pleased to enclose herewith the fully executed copy of the recent consultancy agreement concluded between you and the Company. We are delighted that this agreement is satisfactory to you, and we are certain that it will enable us both to continue the excellent and productive relationship which has existed between us during these past years.

While we are hopeful that our mutual efforts with respect to oxadiazoles as tobacco additives will eventually lead to products which can be successfully and profitably commercialized in the market place, only time and additional work will determine the accuracy of that hope. In the meantime, however, I want to take this opportunity to confirm the previous indications you have received from various Lorillard personnel to the effect that, in the event a profitable result is finally achieved, it is our current intention that at that time you receive some additional compensation for your contribution to such a result.

As you know, no precise formula can presently be arrived at for determining to what extent you may be rewarded, nor can we reach a definitive agreement on that subject at this time. A mutually acceptable written agreement in that regard will have to await a later date.

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