

# PROMOTIONAL PRODUCT AND POS ORDERING/DELIVERY DATES

JANUARY 2000 - JUNE 2000

Event	Timing		January* Cycle	February** Cycle	March Cycle	April Cycle	May Cycle	June Cycle
	From	To						
Product Order Period	8 weeks before cycle start	7 weeks before cycle end	1/3-1/30 thru 11/12/99	1/31-2/27 thru 12/10/99	2/28-4/2 thru 2/11/00	4/3-4/30 thru 3/10/00	5/1-5/28 thru 4/07/00	5/29-7/2 thru 5/12/00
	5 weeks before cycle start	4 weeks before cycle end	10/25/99 thru 12/03/99	11/29/99 thru 12/30/99	1/24/00 thru 3/03/00	2/28/00 thru 3/31/00	3/27/00 thru 4/28/00	4/24/00 thru 6/02/00
Kit Orders- Wholesale	12 weeks before cycle start	7 weeks before cycle end	9/07/99 thru 11/12/99	10/11/99 thru 12/10/99	12/06/99 thru 2/11/00	1/10/00 thru 3/10/00	2/07/00 thru 4/07/00	3/06/00 thru 5/12/00
	5 weeks before cycle start	4 weeks before cycle end	10/25/99 thru 12/03/99	11/29/99 thru 12/31/99	1/24/00 thru 3/03/00	2/28/00 thru 3/31/00	3/27/00 thru 4/28/00	4/24/00 thru 6/02/00
Kit Orders- Retail/Home	12 weeks before cycle start	4 weeks before cycle end	9/07/99 thru 10/29/99	11/08/99 thru 12/30/99	12/06/99 thru 1/28/00	1/10/00 thru 3/03/00	2/07/00 thru 3/31/00	3/06/00 thru 4/28/00
	1 week before cycle start	1 week after cycle start	11/22/99 thru 12/03/99	1/24/00 thru 2/04/00	2/22/00 thru 3/03/00	3/27/00 thru 4/07/00	4/24/00 thru 5/05/00	5/22/00 thru 6/02/00
Distributor Deliveries Of Assembled Kits To Retail	1 week before cycle start	3 weeks before cycle end	11/22/99 thru 12/10/99	1/24/00 thru 2/04/00	2/22/00 thru 3/10/00	3/27/00 thru 4/07/00	4/24/00 thru 5/05/00	5/22/00 thru 6/09/00
	1 week before cycle start	1 week after cycle start	11/22/99 thru 12/03/99	1/24/00 thru 2/04/00	2/22/00 thru 3/03/00	3/27/00 thru 4/07/00	4/24/00 thru 5/05/00	5/22/00 thru 6/02/00

\*January Dates are the same as the December cycle due to the Y2K contingency plan.

\*\*February Dates for orders and deliveries to wholesalers are four weeks earlier due to Y2K contingency plan.

Issued: 6/30/99

2083251571