Kranthi Sunkari

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**CAREER OBJECTIVE**

Building a career in an organization that will utilize my knowledge, skills, education and abilities in an executive capacity and enhance my domain expertise through training.

**Summary**

Skilled talent acquisition professional with expertise in strategic sourcing.A strong customer focus in order to be a valuable resource to the company.

**Strengths:**

Identify the critical top talent for the clients. Understand the culture and employment brand of the clients in order to paint an accurate and attractive picture for candidates. Utilize effective sourcing process in order to ensure quality return on investment. Consult with clients in order to best leverage their critical expertise during the recruitment process. Identify and qualify candidates through sourcing tools such as Boolean sourcing, social networking (LinkedIn, Facebook, Twitter etc.), internal/external job boards.

Specialities: Passive Sourcing

Extensive experience on wide range of both IT and Non - IT Requirements.

**Experience:**

**Param Solutions**

**Sr. Sourcer**

**Oct 2015 – Present**

**Location Hyderabad Area, India**

Built and maintained a pipeline of candidates through pro-active sourcing, internet research and networking (x-ray searching, job boards)

• Sourced for multiple technical positions

Sourced for 2-5 positions daily.

• Submitted viable candidates to recruiters - worked with senior level recruiters on sourcing strategy for very hard to fill skill sets

• Maintained weekly sourcing tracking report

• Finding personal contact info for the passive candidates.

**​​Talent Acquisition Specialist**

**Self-employed ( Paired Sourcing)**

**Mar 2016 – Sep 2019**

**Seattle, Washington, United States**

Sourcing for right candidates per my client requests on linkedIn and indeed.

Generated emails for linkedIn candidates.

**Karani Infotech (247HeadHunting)**

**Dec 2011-Oct 2015 Hyderabad Area, India**

**SME/ Sr. Sourcing Specialist**

Builds and maintains credibility by understanding job types and job roles across the organisation.

Have a good experience in handling IT on Non-IT Clients.

Description:

Sourcing for right candidates per client requests.

Sourced candidates from major job boards like Monster, Dice, Hot jobs, Career builder and Computer Jobs, which also includes of Passive Search, Research, Active Search.

Used advanced techniques to find passive candidates from Google, LinkedIn, Craigslist, Spoke, ZoomInfo.

Experience in Boolean search techniques.

Sourcing, Screening and submitting resumes for client job requirements.

Expert in finding personal contacts of the candidates for Passive candidates.

Proficient in Ms- Word, Ms- Outlook, Ms- Excel, Ms- PowerPoint and Internet search engines

Skills & Expertise

Technical Recruiting

Internet Recruiting

Sourcing

Screening Resumes

Talent Acquisition

Active Search

Networking Sites

Talent Pipelining

IT Recruitment

Social Networking

Training

Android

Satyam Technologies

May 2016- July 2016

EDUCATIONAL BACKGROUND

Bachelor's degree, Electrical and Electronics Engineering

2007 – 2011

Aizza college of Engg& Technology, Mulkalla JNTU,Hyderabad