



US RETAILER PRICING

EFFECTIVE 12/10/2024

FLAIR® Equine Nasal Strips

Minimum order quantity: 1 case
Prices do not include shipping and handling charges.

Orders over \$4,000 receive a 5% discount.

PACKAGE TYPES

FLAIR Strips are packaged in Single Packs (1 FLAIR Strip and 1 Positioning Guide per pack) and Six Packs (6 FLAIR Strips and 1 positioning guide per pack).

CASE TYPES: SOLID COLORS

Single Pack cases contain 48 FLAIR Strip Single Packs, all one color.

Six Pack cases contain 12 FLAIR Strip Six Packs, all one color. Six Packs are not to be opened to sell FLAIR Strips individually.

| | Color | Pack Type | Item Number | Item Description |
|---|-----------|-------------|-----------------|---|
| | Dlask | Single Pack | 48-SS-BLK1PK-IA | 48 Black Single Packs of SS-BLK1PK-AF |
| | Black | Six Pack | 12-SS-BLK6PK-IA | 12 Black Six Packs of SS-BLK6PK-AF |
| | Dive | Single Pack | 48-SS-BLU1PK-IA | 48 Blue Single Packs of SS-BLU1PK-CH |
| | Blue | Six Pack | 12-SS-BLU6PK-IA | 12 Blue Six Packs of SS-BLU6PK-CH |
| | Brown | Single Pack | 48-SS-BRN1PK-IA | 48 Brown Single Packs of SS-BRN1PK-BK |
| | | Six Pack | 12-SS-BRN6PK-IA | 12 Brown Six Packs of SS-BRN6PK-BK |
| 1 | Orange | Single Pack | 48-SS-ORG1PK-IA | 48 Orange Single Packs of SS-ORG1PK-CH |
| | | Six Pack | 12-SS-ORG6PK-IA | 12 Orange Six Packs of SS-ORG6PK-CH |
| | Dink | Single Pack | 48-SS-PNK1PK-IA | 48 Pink Single Packs of SS-PNK1PK-AF |
| | Pink | Six Pack | 12-SS-PNK6PK-IA | 12 Pink Six Packs of SS-PNK6PK-AF |
| | Dimala | Single Pack | 48-SS-PUR1PK-IA | 48 Purple Single Packs of SS-PUR1PK-BK |
| | Purple | Six Pack | 12-SS-PUR6PK-IA | 12 Purple Six Packs of SS-PUR6PK-BK |
| | Red | Single Pack | 48-SS-RED1PK-IA | 48 Red Single Packs of SS-RED1PK-FF |
| | | Six Pack | 12-SS-RED6PK-IA | 12 Red Six Packs of SS-RED6PK-FF |
| | Turquoise | Single Pack | 48-SS-TUR1PK-IA | 48 Turquoise Single Packs of SS-TUR1PK-AF |
| | | Six Pack | 12-SS-TUR6PK-IA | 12 Turquoise Six Packs of SS-TUR6PK-AF |
| | White | Single Pack | 48-SS-WHT1PK-IA | 48 White Single Packs of SS-WHT1PK-AF |
| | | Six Pack | 12-SS-WHT6PK-IA | 12 White Six Packs of SS-WHT6PK-AF |

CASE PRICING: SOLID COLORS

| Pack Type | Quantity Per Case | Price Per Pack | Price Per Case | |
|-------------|-------------------|----------------|----------------|--|
| Single Pack | 48 | \$7.00 | \$336.00 | |
| Six Pack | 12 | \$31.58 | \$378.96 | |

CASE TYPES: VARIETY PACKS

| | Name | Pack Type | Item Number | Item Description |
|----|----------|--------------------------|------------------|--|
| ** | Vibrants | Single Pack | 48-SS-VIB1PK-IA | 48 Single Packs: 8 each of these colors: Blue, |
| | | | | Orange, Pink, Purple, Red, and Turquoise |
| | | Six Pack 12-SS-VIB6PK-IA | 10 CC VIDCDIC IA | 12 Six Packs: 2 each of these colors: Blue, |
| | | | 12-33-VIB0PK-IA | Orange, Pink, Purple, Red, and Turquoise |

CASE PRICING: VARIETY PACKS

| Pack Type | Quantity Per Case | Price Per Pack | Price Per Case | |
|-------------|-------------------|----------------|----------------|--|
| Single Pack | 48 | \$7.67 | \$368.16 | |
| Six Pack | 12 | \$35.37 | \$424.44 | |

MINIMUM ADVERTISED PRICE (MAP): SOLID COLORS

SINGLE PACK MAP: \$10.50 per pack SIX PACK MAP \$49.95 per pack

Achieve Equine has established Minimum Advertised Prices (MAP) for FLAIR Strips, which is the lowest price FLAIR Strips should be advertised in print and online by retailers. Retailers selling below MAP should not advertise below MAP pricing to the public, such as in print or online (including social media).





EFFECTIVE 12/10/2024

US RETAILER PRICING

CASE TYPES: LIMITED EDITION DESIGNS

Single Pack cases contain 48 FLAIR Strip Single Packs, all one color.

Six Pack cases contain 12 FLAIR Strip Six Packs, all one color. Six Packs are not to be opened to sell FLAIR Strips individually.

| | Color | Pack Type | Item Number | Item Description |
|--------|----------------|-------------|------------------|--|
| | Boho | Single Pack | 48-LE-BOHO1PK-IA | 48 Boho Single Packs of LE-BOHO1PK-HC |
| | | Six Pack | 12-LE-BOHO6K-IA | 12 Boho Six Packs of LE-BOHO6PK-HC |
| | Cow | Single Pack | 48-LE-COW1PK-IA | 48 Cow Single Packs of LE-COW1PK-FF |
| 1 | | Six Pack | 12-LE-COW6PK-IA | 12 Cow Six Packs of LE-COW6PK-FF |
| | | Single Pack | 48-LE-USA1PK-IA | 48 USA Flag Single Packs of LE-USA1PK-BK |
| -5,000 | USA Flag | Six Pack | 12-LE-USA6PK-IA | 12 USA Flag Six Packs of LE-USA6PK-BK |
| TOF | Mexico Flag | Single Pack | 48-LE-MEX1PK-IA | 48 Mexico Flag Single Packs of LE-MEX1PK-DA |
| | | Six Pack | 12-LE-MEX6PK-IA | 12 Mexico Flag Six Packs of LE-MEX6PK-DA |
| 1 | Canada Flag | Single Pack | 48-LE-CAN1PK-IA | 48 Canada Flag Single Packs of LE-CAN1PK-DA |
| T | | Six Pack | 12-LE-CAN6PK-IA | 12 Canada Flag Six Packs of LE-CAN6PK-DA |
| | UK Flag | Single Pack | 48-LE-UK1PK-IA | 48 UK Flag Single Packs of LE-UK1PK-DA |
| A.D | | Six Pack | 12-LE-UK6PK-IA | 12 UK Flag Six Packs of LE-UK6PK-DA |
| | Ireland Flag | Single Pack | 48-LE-IRL1PK-IA | 48 Ireland Flag Single Packs of LE-IRL1PK-DA |
| | il ciallu Flag | Six Pack | 12-LE-IRL6PK-IA | 12 Ireland Flag Six Packs of LE-IRL6PK-DA |

CASE PRICING: LIMITED EDITION DESIGNS

| Pack Type | Quantity Per Case | Price Per Pack | Price Per Case | |
|-------------|-------------------|----------------|----------------|--|
| Single Pack | 48 | \$7.67 | \$368.16 | |
| Six Packs | 12 | \$35.37 | \$424.44 | |

MINIMUM ADVERTISED PRICE (MAP): LIMITED EDITION DESIGNS

SINGLE PACK MAP: \$11.50 per pack SIX PACK MAP \$55.95 per pack

SALES & MARKETING MATERIALS

Complimentary when shipped with an order.

Box.com US Retailer Resources:

We keep this online folder up to date with product images, barcodes, educational resources, and digital marketing materials.

Point of Sale Display

- 7.25"W x 6.0"D x 10.25" H
- Holds 50 Single Packs or 24 Six Packs
- Item No. 6001



FLAIR Banners

- Vinyl
- 24 x 24 inches
- 4 corner grommets
- English Item No. 6035
- Western Item No. 6036
- · Racing Item No. 6037



English



Western

Racing