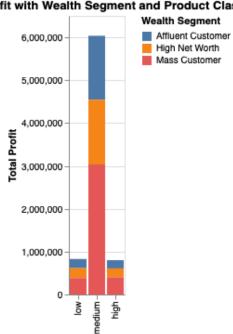
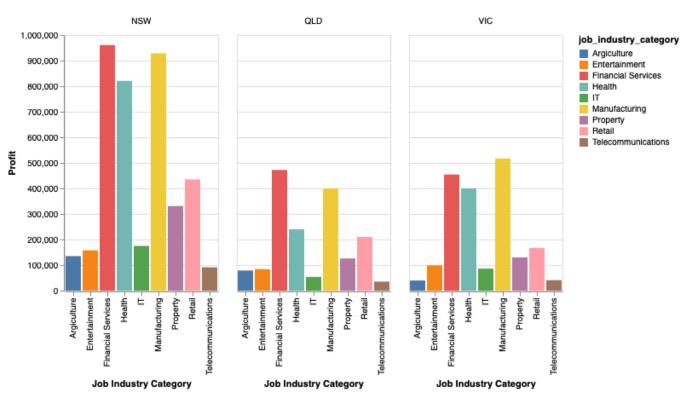
## **Total Profit with Wealth Segment and Product Class**

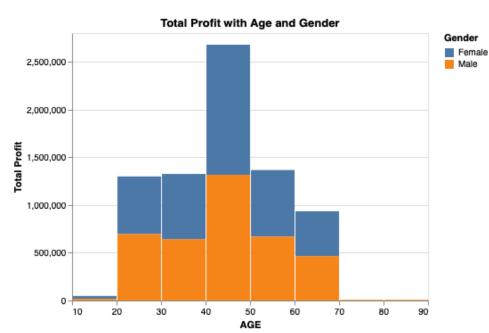


**Product Class** 

#### Total Profit by State and Industry



State







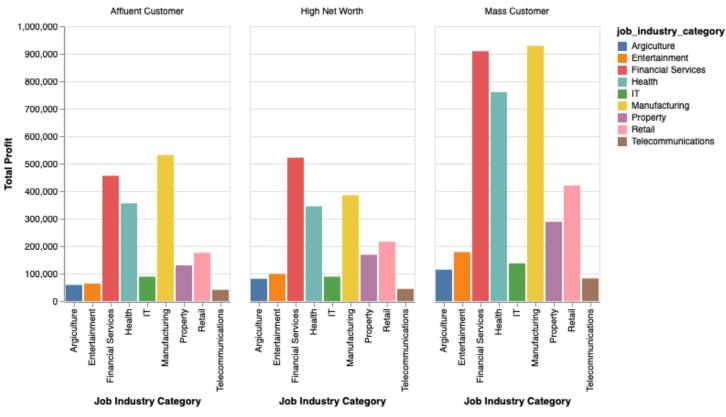
### Total Profit by Job Industry and Wealth Segment

Wealth Segment

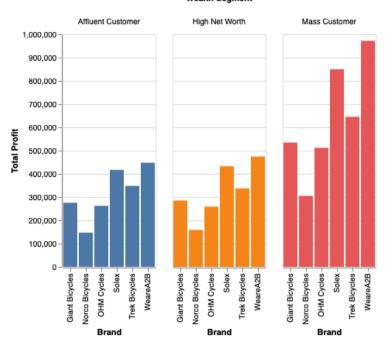
Affluent Customer

High Net Worth
Mass Customer

#### Wealth Segment



# Total Profit by Wealth Segment and Brand Wealth Segment



Top 1000 Customers: "top1000.xlsx"