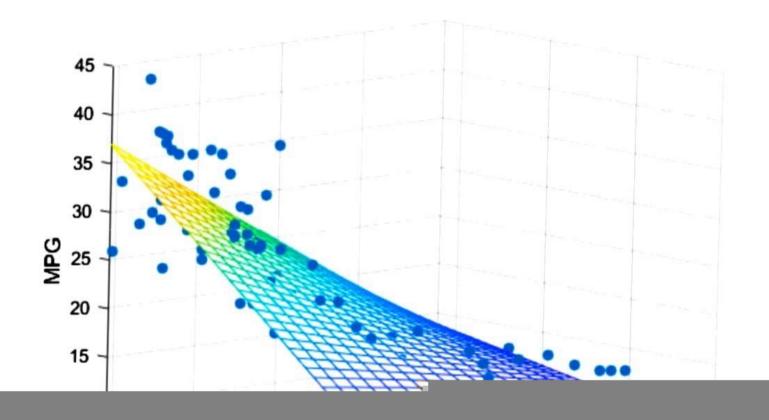
# Linear Regression



### Learning Goals

- What is regression?
- Why regression?
- Scatter plot
- Measures of association
  - Correlation coefficient
- Simple linear regression
  - Fitting a regression line

#### Regression Analysis

- ✓ Regression Analysis + Correlation = Predict future performance using past results
- ✓ While Correlation explains the degree of linear relationship that exists between two variables, Regression defines the relationship more precisely
- ✓ Regression analysis is a tool that uses data on relevant variables to develop a prediction equation, or model
- ✓ It generates an equation to describe the statistical relationship between one or more predictors and the response variable and to predict new observations

### Simple Linear Regression

Simple linear regression is useful for finding relationship between two continuous variables. One is predictor or independent variable and other is response or dependent variable.

It looks for statistical relationship but not deterministic relationship.

For example, relationship between height and weight.

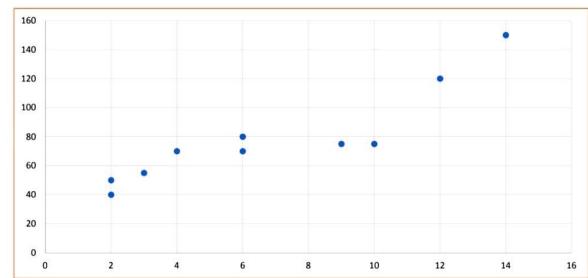
$$Y = \beta_0 + \beta_1 X + \varepsilon$$

- ✓In Simple Linear Regression, a single variable "X" is used to define/predict Y
  - $\angle$ E.g. Used car cost = B1 + (B2) x (Miles driven) + E (error)
  - ✓ Simple Regression Equation: Y = B1 + (B2) \*(X) + E (error)

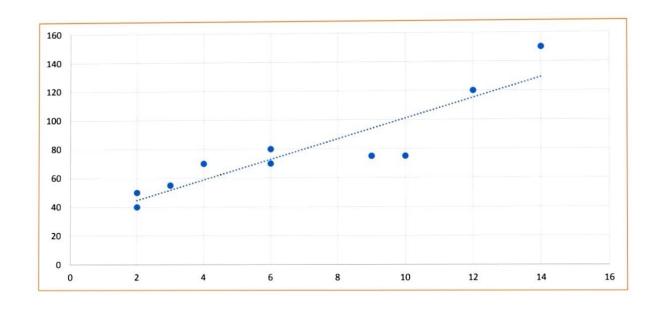
# Regression

| Ехр | Salary<br>50 |  |  |
|-----|--------------|--|--|
| 2   |              |  |  |
| 4   | 70           |  |  |
| 3   | 55           |  |  |
| 9   | 75           |  |  |
| 12  | 120          |  |  |
| 14  | 150          |  |  |
| 10  | 75           |  |  |
| 2   | 40           |  |  |
| 6   | 80           |  |  |
| 6   | 70           |  |  |





| Exp(Yrs) | Salary(KUSD) |  |  |
|----------|--------------|--|--|
| 2        | 50           |  |  |
| 4        | 70           |  |  |
| 3        | 55           |  |  |
| 9        | 75           |  |  |
| 12       | 120          |  |  |
| 14       | 150          |  |  |
| 10       | 75           |  |  |
| 2        | 40           |  |  |
| 6        | 80           |  |  |
| 6        | 70           |  |  |



#### Business Case: The Newspaper Data

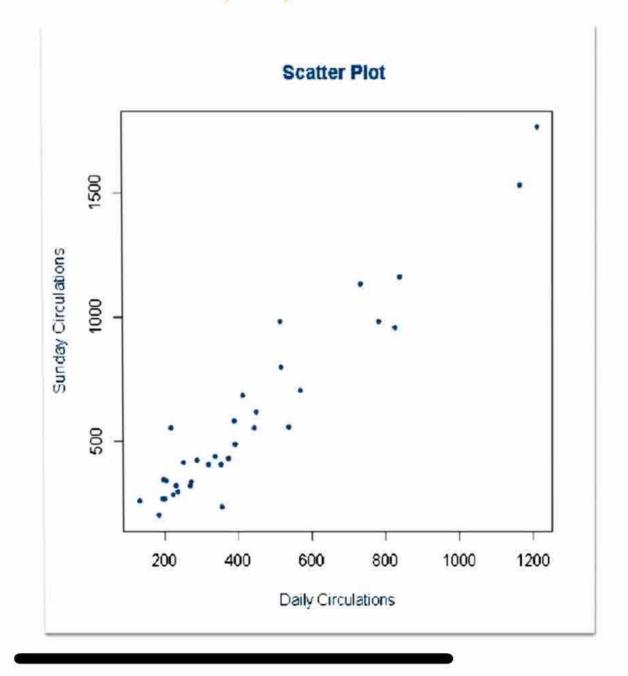
• In order to investigate the feasibility of starting a Sunday edition for a large metropolitan newspaper, information was obtained from a sample of 34 newspapers concerning their daily and Sunday circulations (in thousands)

| Newspaper                  | daily    | sunday   | Newspaper                      | daily    | sunday   |
|----------------------------|----------|----------|--------------------------------|----------|----------|
| Baltimore Sun              | 391.952  | 488.506  | New York Daily News            | 781.796  | 983.24   |
| Boston Globe               | 516.981  | 798.298  | New York Times                 | 1209.225 | 1762.015 |
| Boston Herald              | 355.628  | 235.084  | Newsday                        | 825.512  | 960.308  |
| Charlotte Observer         | 238.555  | 299.451  | Omaha World Herald             | 223.748  | 284.611  |
| Chicago Sun Times          | 537.78   | 559.093  | Orange County Register         | 354.843  | 407.76   |
| Chicago Tribune            | 733,775  | 1133.249 | Philadelphia Inquirer          | 515.523  | 982.663  |
| Cincinnati Enquirer        | 198.832  | 348.744  | Pittsburgh Press               | 220.465  | 557      |
| Denver Post                | 252.624  | 417.779  | Portland Oregonian             | 337.672  | 440.923  |
| Des Moines Register        | 206.204  | 344.522  | Providence Journal-Bulletin    | 197.12   | 268.06   |
| Hartford Courant           | 231.177  | 323.084  | Rochester Democrat & Chronicle | 133.239  | 262.048  |
| Houston Chronicle          | 449.755  | 620.752  | Rocky Mountain News            | 374.009  | 432.502  |
| Kansas City Star           | 288.571  | 423.305  | Sacramento Bee                 | 273.844  | 338.355  |
| Los Angeles Daily News     | 185.736  | 202.614  | San Francisco Chronicle        | 570.364  | 704.322  |
| Los Angeles Times          | 1164.388 | 1531.527 | St. Louis Post-Dispatch        | 391.286  | 585.681  |
| Miami Herald               | 444.581  | 553.479  | St. Paul Pioneer Press         | 201.86   | 267.781  |
| Minneapolis Star Tribune   | 412.871  | 685.975  | Tampa Tribune                  | 321.626  | 408.343  |
| New Orleans Times-Picayune | 272.28   | 324.241  | Washington Post                | 838.902  | 1165.567 |

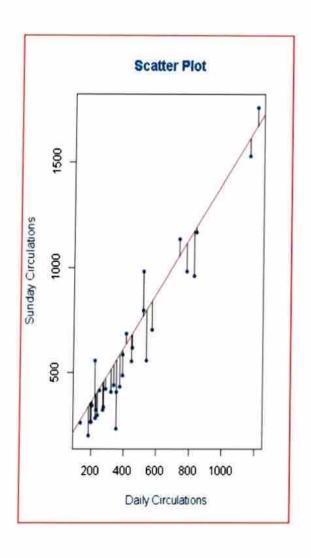


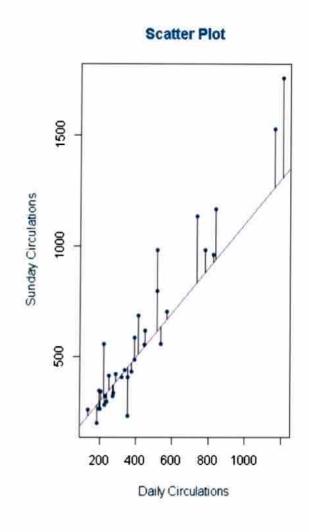
Source: Gale Directory of Publications, 1994

## Scatter Plot: The Newspaper data



## Which Straight Line? ... The Newspaper data





### The Best Line: Least Squares Method

• The line of our interest is:

Sunday = 
$$\beta_0 + \beta_1 Daily + \varepsilon$$
  
or  
 $Y = \beta_0 + \beta_1 X + \varepsilon$ 

$$\hat{\beta}_1 = \frac{\sum_i (y_i - \bar{y})(x_i - \bar{x})}{\sum_i (x_i - \bar{x})^2}$$

$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$

Let us do the Regression in Python