# DSA Case Study Report

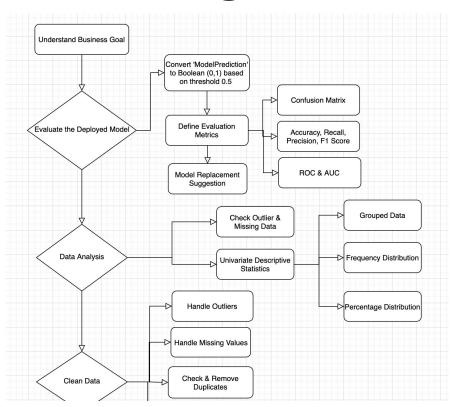
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## **Task Description**

- Evaluate performance of the deployed model
- State the evaluation metrics used
- Suggest on whether replacing the deployed model with a new one
- Study and clean the data for further modeling

# **Experimental Design**

• <u>Link</u>



#### **Our Business Goal**

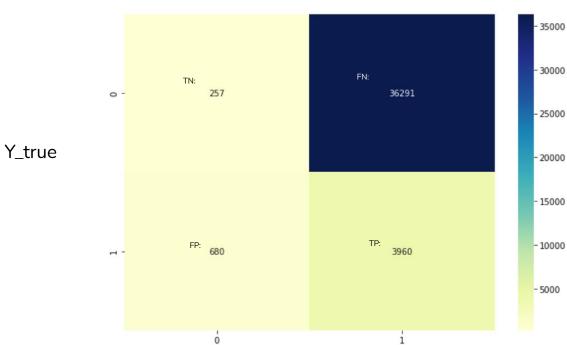
- Precisely identify real buyers & non buyers
- The importance of Type I and II Error
- Trade Offs

#### **Evaluation Metrics for the Deployed Model**

- Preprocessing
  - Convert 'ModelPrediction' to Boolean (0,1) based on threshold 0.5
- Evaluation Metrics
  - Confusion Matrix
  - o Accuracy, Precision, Recall, F1 & F1 beta Score
  - AUC & ROC

# **Confusion Matrix**

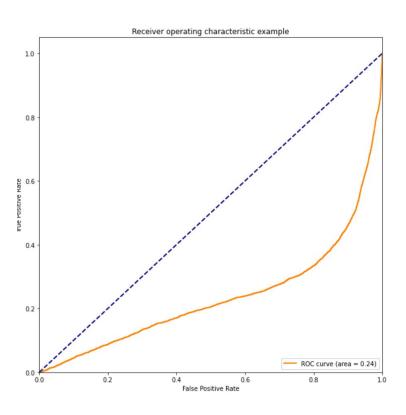




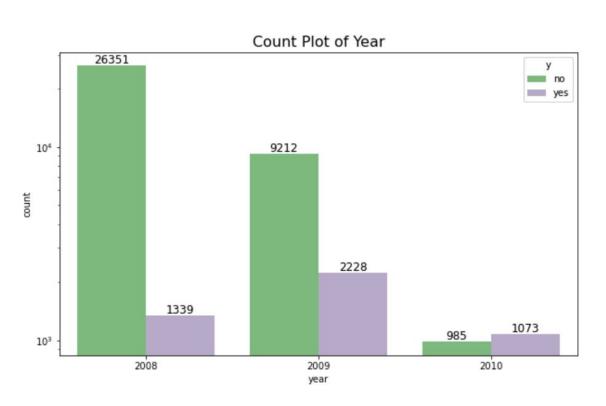
#### Recall & F-1 beta scores

```
Accuracy Score is: 10.24 %
Recall Score is: 85.34 %
Precision Score is: 9.84 %
F1 Score is: 17.64 %
F1 Score with Beta = 2 is: 33.67
Classification Report is:
             precision
                          recall f1-score
                                             support
                  0.27
                            0.01
                                      0.01
                                               36548
                  0.10
                            0.85
                                      0.18
                                                4640
                                      0.10
                                               41188
   accuracy
                            0.43
                                      0.10
                                               41188
                  0.19
  macro avg
weighted avg
                  0.25
                            0.10
                                      0.03
                                               41188
```

#### **AUC & ROC**



#### **Evaluation Performance in Each Year**





#### **Evaluation Results in Each Year**

In Year 2008: Accuracy Score is: 4.84 % Recall Score is: 100.0 % Precision Score is: 4.84 % F1 Score with Beta = 2 is: 20.26 % Classification Report is: precision recall f1-score support 0.00 0.00 0.00 26351 1 0.05 1.00 0.09 1339 0.05 27690 accuracy macro avo 0.02 0.50 0.05 27690

0.05

0.00

weighted ava



27690

0.00

What did cause the recall score decreased over vears?

In Year 2009:

Accuracy Score is: 18.72 %

Recall Score is: 91.38 % Precision Score is: 18.27 % F1 Score is: 30.45 % F1 Score with Beta = 2 is: 50.76000000000000 % Classification Report is: precision recall f1-score support 0.35 0.01 0.02 9212 0.18 0.91 0.30 2228 0.19 11440 accuracy macro avg 0.27 0.46 0.16 11440 weighted avg 0.32 0.19 0.08 11440

11440 F1 Score Classifi

In Year 2010:

Precision Score is: 41.260000000000000 % F1 Score is: 46.97 % F1 Score with Beta = 2 is: 51.23 % Classification Report is: recall f1-score precision support 0.15 0.19 985 0.24 0.41 0.47 0.55 1073 0.36 2058 accuracy 0.33 0.35 0.33 2058 macro avq 0.33 0.36 0.33 weighted avg 2058

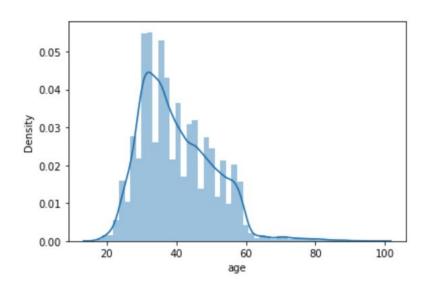
Accuracy Score is: 35.80999999999999 %

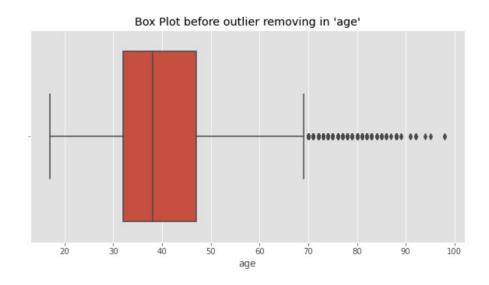
Recall Score is: 54.52 %

### Analyze & Clean the Data

- Handle outliers
- Handle missing values
- Check & remove duplicates ✓
- Check & remove highly correlated inputs
- Implement Label Encoding







# **Correlation between Inputs**

		0.0021	0.0000	m 0046	0.034	0.024	0.0003		0.12	0.011	0.010	0.070
age ·	1	-0.0031	0.00087	<i>N</i> .0046	-0.034	0.024	0.0003	0.00086	0.13	0.011	-0.018	-0.078
year ·	-0.0031	1	0.042	-0.12	-0.36	0.5	-0.85	-0.46	-0.25	-0.94	-0.96	-0.85
duration -	0.00087	0.042	1	-0.072	-0.048	0.021	-0.028	0.0053	-0.0082	-0.033	-0.045	-0.05
campaign -	0.0046	-0.12	-0.072	1	0.053	-0.079	0.15	0.13	-0.014	0.14	0.14	0.15
pdays ·	-0.034	-0.36	-0.048	0.053	1	-0.59	0.27	0.079	-0.091	0.3	0.37	0.59
previous ·	0.024	0.5	0.021	-0.079	-0.59	1	-0.42	-0.2	-0.051	-0.45	-0.5	-0.54
emp.var.rate	0.00037	-0.85	-0.028	0.15	0.27	-0.42	1	0.78	0.2	0.97	0.91	0.77
cons.price.idx	0.00086	-0.46	0.0053	0.13	0.079	-0.2	0.78	1	0.059	0.69	0.52	0.39
cons.conf.idx	0.13	-0.25	-0.0082	-0.014	-0.091	-0.051	0.2	0.059	1	0.28	0.1	-0.14
euribor3m	0.011	-0.94	-0.033	0.14	0.3	-0.45	0.97	0.69	0.28	1	0.95	0.8
nr.employed	-0.018	-0.96	-0.045	0.14	0.37	-0.5	0.91	0.52	0.1	0.95	1	0.9
ModelPrediction	-0.078	-0.85	-0.05	0.15	0.59	-0.54	0.77	0.39	-0.14	0.8	0.9	1
	- age	year -	duration -	campaign -	pdays -	previous -	emp.var.rate –	cons.price.idx -	cons.conf.idx -	euribor3m -	nr.employed –	ModelPrediction -

-0.25

-0.00

- -0.25

--0.50

--0.75

#### **Actions Taken**

- Drop irrelevant inputs
  - 'duration'
  - 'ModelPrediction'
- Drop time-related inputs
  - o 'month'
  - o 'day\_of\_week'
- Drop the input with too many missing values
  - 'pdays'
- Drop columns with high redundancy cores
  - o 'emp.var.rate'
  - o 'euribor3m'
  - o 'nr.employed'

# **Label Encoding**

- Ordinal Encoding
  - o 'education'
  - o 'poutcome'
  - o 'y'
- One-Hot Encoding
  - o for all categorical variable that do not have a natural rank

#### Preview the cleaned dataset

	age	job_housemaid	job_services	job_admin.	job_blue- collar	job_technician	job_retired	job_management	job_unemployed	job_self- employed	 contac
0	56	1	0	0	0	0	0	0	0	0	
1	57	0	1	0	0	0	0	0	0	0	
2	37	0	1	0	0	0	0	0	0	0	
3	40	0	0	1	0	0	0	0	0	0	
4	56	0	1	0	0	0	0	0	0	0	
41183	73	0	0	0	0	0	1	0	0	0	
41184	46	0	0	0	1	0	0	0	0	0	
41185	56	0	0	0	0	0	1	0	0	0	
41186	44	0	0	0	0	1	0	0	0	0	
41187	74	0	0	0	0	0	1	0	0	0	

41188 rows x 48 columns

#### **Conclusions**

- The deployed model has very high recall score -- If the bank institution values a large cost of false negative (lose benefits from clients who will actually subscribe the product but the bank doesn't initiate phone calls), they can choose to keep the current model.
- The deployed model has very low and precision score -- If the bank institution values a large cost of false negative (increase costs by calling those non buyers who won't subscribe the product), they need to replace the current model with another.

Thank you!