

# Sonal V. Patel

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## Education

SOUTHERN METHODIST UNIVERSITY  
Graduate Studies, Computer Science

February – August 2019

TEXAS CHRISTIAN UNIVERSITY  
B.S. Communication Studies, General Business

August 2014 – May 2018

## International Exposure

Studied abroad via TCU in England, Germany, the Netherlands, Poland, and Scotland

## Experience

Associate Consultant, Call Box  
Train clients on using telecommunications software and artificial intelligence  
Product integration with various CRMs  
Troubleshoot projects for clients  
Upsell clients by providing value for them through available products  
Built rapport with new and previous clients to develop relationships

August 2018 – December 2018

Marketing and Communications Consultant,  
Castle Montessori  
Developed sales strategies to match customer demands  
Promoted services of company through various media outlets  
Created and improved web design and content of company  
Customer Relationship Management

June 2014 – June 2017

Marketing Intern, eVerge Group  
Oracle Platinum Partner  
Attended pipeline meetings with C-level and VP-level executives  
Prepared materials that were presented to top executives regarding Oracle Open World event  
Developed PowerPoint presentations to be displayed at Oracle Open World  
Coordinated research projects with both internal and external constituents

June 2013

## Skills

Efficient in all Microsoft Office applications, HTML5, CSS3, JavaScript, jQuery, Node.js, Java, Express.js, React.js,  
Database Theory, MongoDB, MySQL, Command Line, and Git  
Experienced in customer relationship management  
Strong leadership, project, and time management skills  
Professional written and oral communication skills