

SUNNY TAMBI

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I am an experienced technology leader with 19+ years of extensive expertise in helping organizations achieve their business goals of Digital Transformation, New Product Launches, Foster Innovation and Expand Market Reach via my skills of technology leadership, scaled product development, developing high performance teams and AI/ML product lifecycle development. In the last 5 years I've helped 6 startups and 1 enterprise organization upscale about 45% revenue, reaching up to \$255M.

"Sunny was the most hands-on Senior Leader I have come across. Leaders over time lose touch with their programming roots. Not Sunny. This gives him the ability to guide and solve technical problems. Moreover, Sunny has transitioned his perspective from a technical one to a holistic business one. Very entrepreneurial by nature, he has an attitude to "get-it-done". It was a pleasure working with him while he was in Talentica and in Rubix. I wish him all the best in his future endeavors." - Dr. Vishnu Ramchandran, Co-founder & CTO, Rubix Data Sciences Ltd

KEY SKILLS & EXPERTISE

- ◆ **Technical Skills:** Programming Languages (Java, JavaScript, Python), Frameworks (Spring Boot, Nodejs, React), Cloud Computing (AWS, Azure, GCP), Software Architecture, CI/CD, Full Stack software development lifecycle (SDLC), Agile methodologies, Digital transformations, Databases (SQL, NoSQL), SaaS, API management, Business intelligence, Information security audits (e.g. ISO27001), Application Performance Monitoring (APM), Emerging Technologies (AI, Machine Learning, Natural Language Processing) and DevOps practices.
- ◆ **Leadership skills:** Technology Leadership, Cross-Functional Collaboration, Vendor Management, Innovation Management, Performance management, Risk Management, Data-Driven Decision Making, Talent Acquisition, Process Improvement, Stakeholder Management, Strategic Planning, Budget Management, Team Management

WORK EXPERIENCE

- ◆ **SYNGENTA SERVICES PVT LTD.** **Pune, India**
Head of Engineering Jul 2023 - Present
 - Elevated engineering maturity by ~50% through better observability, planning accuracy, cycle time, security, performance, and QA maturity.
 - Enhanced internal SaaS capabilities and digital product development by 30% by spearheading the **SyngentaOne** platform service initiative.
 - Boosted retailers' happiness by 58% by overseeing key development in the [Sumridhi](#) application e.g. product scan, loyalty, business plan, engagement, and B2B ecommerce.
 - Improved sales quality by 37% via precise activity planning and impact measurement in [Saksham](#) application for the field force.
 - Enhanced farming quality and farmers' productivity by providing crop-specific products, services and agronomy in [Cropwise Grower](#) application.
 - Improved sales efficiency by 27% for distributors in [Syngenta Connect](#) application, through streamlined order management and ecommerce experience.
 - Improved product campaigns effectiveness by 8% for Syngenta's field force through Pest & Disease Alert System (**PDAS**) and Product Recommendation engine, leveraging data science.
 - Steered strategic leadership, long-term digital vision, innovation, and product roadmap in alignment with business strategy for digital products while establishing engineering standards and best practices to ensure product scalability, reliability, and security, fostering innovation within the team.
- ◆ **RUBIX DATA SCIENCES PVT LTD.** **Pune, India**
Director Engineering Jun 2021 - Jul 2023
 - Led the development of [Rubix ARMS](#) (B2B enterprise credit risk management) since its startup, ideation, launch and acquisition, increasing the customer base from ~10 to ~500 in 2 years, while directing cross-functional teams of UX, Frontend, Backend, DevOps, Product managers, Sales and FinOps.

- Directed [Rubix B2B KYC](#) as second product within Rubix product suites enabling effortless onboarding, cost saving, increased efficiency, improved customer experience and seamless integration with existing workflows.
- Upscaled startup company Rubix's annual revenue from ₹7cr to ₹20cr via expanding Rubix ARMS in pan-Indian and international markets (US, UK, Singapore, Australia, etc.) utilising Java Spring stack, Node.js, React.js, MongoDB, PostgreSQL, Elastic Stack, and Python for product development, enhancing performance and scale.
- Currently Rubix serves over 600 clients including major Indian and International banks, Credit insurance companies, Fintechs and corporates via its ARMS and B2B KYC platforms built under my leadership. Rubix's CTO's recommendation for me is mentioned above.

◆ TALENTICA SOFTWARE PVT LTD.

Pune, India

Sr. Development Manager, Offshore CTO

Oct 2015 - Jun 2021

- Developed ~6 startup companies' valuation to ~\$40M through championing diverse **startup product developments** across fintech, healthcare, media, regulatory sandbox platform and cryptocurrency exchange from ideation to successful MVP.
- Drove cross-functional teams and stakeholders collaboration while architecting product ecosystems, system architectures and database designs, achieving MVP milestones within 3 - 5 months utilising Java Spring Stack, Nodejs, Reactjs, MongoDB, Elastic Stack, Python, PostgreSQL and other technologies for robust applications development, establishing superior performance and enhanced user experience.
- Received "Process Innovation" and "Best Team of the Year" awards for designing Wildly Important Goals (WIG) in the year 2019.

◆ INFOSYS EDGEVERVE LTD.

Pune, India

Member Product Architecture

Mar 2013 - Sep 2015

- Improved customers' business processes up to 37% through well architected **EdgeVerve AssistEdge**.
- Received "Star of the Year" for upscaling AssistEdge from inception to a multi-million product in the year 2015.

◆ UBISOFT LTD.

Pune, India

Sr. Web Programmer

Apr 2012 - Jan 2013

- Improved player base by ~10% via development of Settlers Online, a Massive-Multiplayer-Online (MMO) game.

◆ TCS LTD.

Pune, India

Information Technology Analyst

Sep 2005 - Apr 2012

- Championed Rich media web-based marketing campaign applications for more than 12 customers.
- Won "Write White" white paper writing contest in the year 2007
- Received "Star of the Quarter" for achieving key deliverables ensuring retention of key customers in the year 2010.

EDUCATION

B.Tech. - Electronics & Communication Engineering

Jaipur, India

Malaviya National Institute of Technology

May 2001 - Jun 2005

CONTINUOUS LEARNING

- Neuroleadership: Applying Neuroscience to Leadership Development
- Training on Crucial Conversations by VitalSmarts India
- Leadership Re-Charges training by Franklin Covey Co.
- Udemy course "The Lean Startup"
- Have undergone multiple training courses to improve my team leadership, management, and agile project execution skills.