

# Sayeed Ulla A

Phone: 08123191719

#95, 3<sup>rd</sup> cross Krishnamma garden,  
Benson town post, Bangalore-46  
Email: [sayeed8382@gmail.com](mailto:sayeed8382@gmail.com)

## Career Objective:

To give my career a Prompt start by joining an Eminent and highly Professional Company and to contribute to the success of the company by outstanding performance and thereby advancing my career. To work in a challenging environment using all my skills and efforts to explore in different fields and seek an opportunity for continuous learning.

## Profile:

- Well-organized and strong work ethics.
- Ability to blend into a team, lead and excel in individual capacity.
- Intrinsic creative talent and self-motivated.
- Sincerity, hardworking and self-confidence.
- Strong articulation & embedding of overall Vision to be implemented by all staff; discipline to work towards the organizational goal.
- Strong communication abilities to handle external environments effectively; perfect blend of strategic thinking & creativity that can be an incredible value.

## Technical Skills:

- MS Office Suite (Word, Excel and Outlook)
- Applicant Tracking System: Workday, gHire and jobdiva.

## Experience:

**VMware, Bangalore, IN**  
**Candidate Development Recruiter**

**Mar 2020 - present**

- Partner with internal and external stakeholders to strategize and build a robust pipeline of diverse candidates to increase the hires from the diverse groups in support of company's diversity goal.
- Attract, source, and engage diverse talent using multiple channels and social media platforms and present them for current and future openings.
- Support different non-traditional hiring initiatives and women hiring centric activities.
- Conduct hiring drives to expedite the hiring process where there is an urgency to fill the requirement.
- Partner with recruiters to develop new strategies to tap into a pool of diverse candidates which could add value to VMware's D&I initiatives.
- Work collaboratively with internal teams and perform complete market research to understand where diverse talent pools exist.
- Leverage multiple channels and social media technology in diversity recruitment campaigns.

**Cognizant (Deployed to Google Via Cognizant), Bangalore, IN**  
**Channels Specialist**

**May 2018 - Mar 2020**

- Support Google staffing team in talent mapping and research for APAC region.
- Source and contact software engineers (machine learning, front-end, back-end, embedded, ios and android) from target companies and target universities.
- Develop recruiting strategies by analyzing hiring trends and proposing modifications based on current trends and future projections.
- Partner with Google staffing team to conduct initial phone screen and routing the shortlisted candidates to the respective teams.
- Source candidates using LinkedIn, Github, Hiretual, powertofly and other job portals.

- Responsible for building a strong pipeline of passive candidates and engaging them based on current trends and future projections.

**Mindlance, Bangalore, IN**  
**Recruitment Executive**

**Oct 2017 - Apr 2018**

- Understanding the Client's need through the job description provided and sourcing candidates through job portals and other social websites accordingly.
- Responsible for salary negotiations, candidate submission to Client, coordinating interviews, closing the candidates till the applicant gets on-boarded.
- Identified talent for opportunities in the Pharmaceutical sector with a high level of varied technological skills.
- Utilized Internal ATS – JobDiva for entire recruitment process and source candidates using Boolean strings in various job boards (Monster, CareerBuilder and Indeed)
- Facilitate on-boarding process by conducting reference checks.
- Coordinating and conducting personal/telephonic interviews at various levels.
- Touch base with the offered candidates till on-boarding
- Responsible for supporting heavy flow of requirements from Boehringer Ingelheim, AstraZeneca, Eisai, Pfizer, PPD, Alexion, Daiichi Sankyo and GSK.

**Sunrise Systems, Bangalore, IN**  
**Recruiter**

**Aug 2015 - Oct 2017**

- Recruit contract employees for fortune 500 companies.
- Post jobs, applicant pre-screening, cold calling, conduct phone interviews, negotiate rates.
- Source candidates using Boolean strings in various job boards (Monster, CareerBuilder and Indeed)
- Effectively evaluated, screened and tracked candidates for skill specific skill sets.
- Identified talent for opportunities in the Pharma/Clinical/medical device/Retail sector with a high level of varied technological skills.
- Responsible for supporting heavy flow of requirements from Nike, Kimberly Clark, Beckman Coulter, Halyard, and Amgen
- Effectively developed a pool of well qualified candidate's databases.

**Academic Projects:**

- The Project called "Digital Fuel Quantity Indicator" which enables the user to have a Real Time indication of fuel.
- The Project called "Turbocharged Engines" is a technique used to increase the Volumetric Efficiency of the engine. A special exhaust manifold was designed to convert a naturally aspirated engine to a turbocharged engine.

**Electives:**

- NTM, ESA, Tribology and Automotive Engines.

**Education:**

- B.E (Mechanical Engineering) - Visvesvaraya Technological University - 2015
- Diploma (Automobile Engineering) - Board of Technical Education