

# WORKSIDE THE ULTIMATE COMMERCE NEXUS

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INCORPORATES THE LATEST MOBILE AND CLOUD TECHNOLOGY

OUR INITIAL TARGET MARKET IS OIL & GAS. SPECIFICALLY RIGS. CURRENT SOP:

SP Arrives On Location and Completes Job

If There Is A Delay, Then Company Man Contacts Other SP's Company Man Contacts Provider To provide Service

> Service Provider (SP) May/May Not Be Able To Fulfill Request

IF SP Is Unable To Fulfill Request, Company Man Contacts NEXT Supplier

SP Schedules Delivery of Goods/Services

### THIS IS THE WORKSIDE SOLUTION:

Company Man Submits Request For Service Into WORKSIDE

SP Arrives On Location and Completes Job

Company Man Can Track Progress Within WORKSIDE and System Will Notify Others of Delays WORKSIDE Notifies ALL or Selected Providers of Request

Suppliers Respond With Delivery Date and Time

Company Man Selects Suppliers and Supplier Is Notified

KEY DIFFERENTIATORS	
Service Provider Flexibility	MSA Only Partners or Open Request
1-Click Request System	Simple and Intuitive Interface
Fast Response Time	Easier and Faster Than Making/Receiving Multiple Phone Calls
Client Feedback	Rate The Service Request
High-Tech Solution	Geo-Aware Tracking
Optimized Tasks	Link Critical Tasks

### **OPERATING PRINCIPLES:**

SERVICE ON DEMAND
CUSTOMER-FOCUSED
COMPUTER COORDINATED
OPTIMIZED RESPONSE TIME (CRITICAL-PATH)
PROFITABLE BY DESIGN

#### **USER BENEFITS:**

#### CUSTOMER

SINGLE-CLICK REQUEST

VIEW MULTIPLE SERVICE PROVIDER RESPONSES IN ONE SPACE

**EFFICIENT SUPPLIER SELECTION** 

CHANGES TO DELIVERY TIME AUTOMATICALLY NOTIFIES OTHER SUPPLIERS

TRACK ACTUAL DELIVERY AND DEPARTURE TIMES

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#### **SUPPLIER**

OPEN NEW MARKETS

NO MISSED OPPORTUNITIES BECAUSE OF MISSED PHONE CALL

PROMOTE SERVICES THAT CUSTOMER MAY NOT BE AWARE OF

### Industrial Project Expansion

- General Construction
- Manufacturing
- Refineries
- Utilities