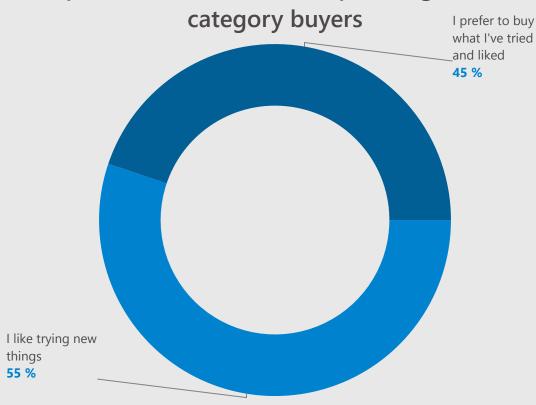
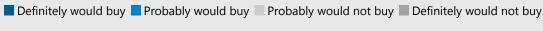
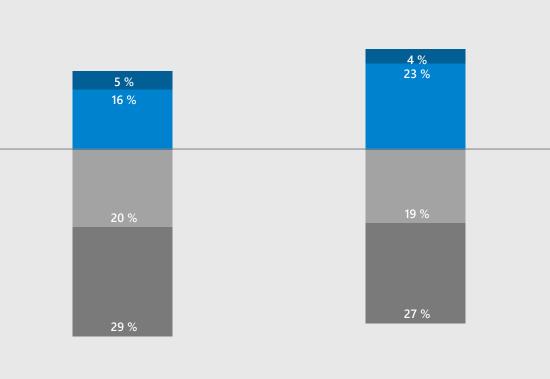
Openness to try a new product among personal online financial planning tool



The market is dominated by innovators who are open to new ideas

Purchase Interest





The new product ideas are more attractive than the average product in the category

Perceived Value

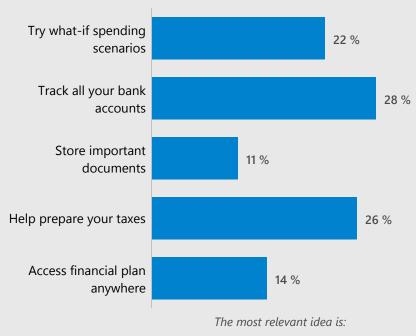
Appeal of the

new ideas

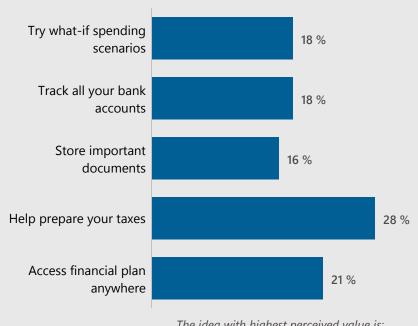
Appeal of the

category

Relevance

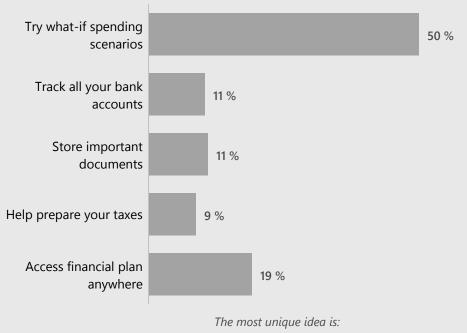


Track all your bank accounts



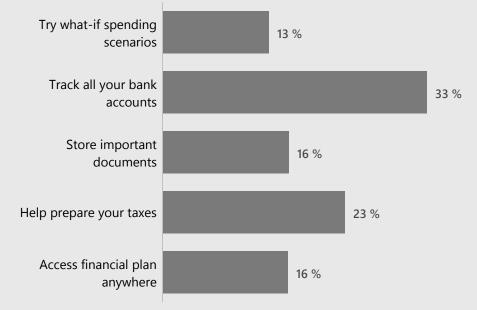
The idea with highest perceived value is: Help prepare your taxes

Uniqueness



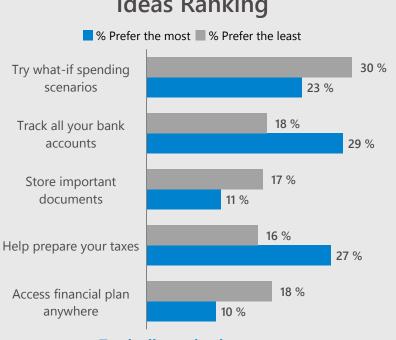
Try what-if spending scenarios

Credibility



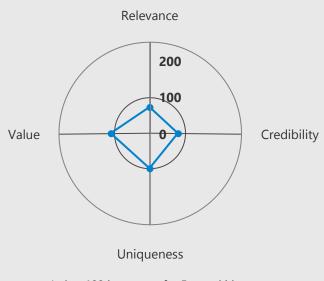
The most credible idea is: Track all your bank accounts

Ideas Ranking



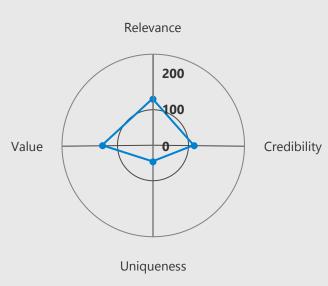
Track all your bank accounts is the most preferred idea

Access financial plan anywhere



Index, 100 is average for 5 tested ideas

Help prepare your taxes

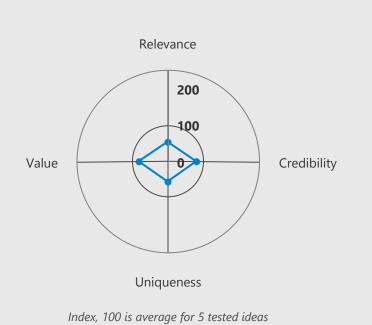


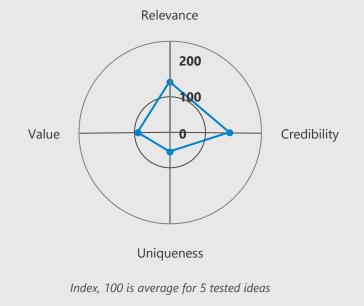
Index, 100 is average for 5 tested ideas

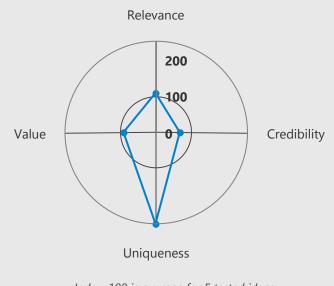
Store important documents

Track all your bank accounts

Try what-if spending scenarios







Index, 100 is average for 5 tested ideas