# Supply Chain and Logistics Analytics

Suprasanna Pradhan

#### 1. Problem statement:

Green Mills Inc., which operates and owns many lumber mills in North-western United States, is currently considering expanding its operations to Chile in order to reduce the total costs associates with raw material procurement. Therefore, the management of the company wants to analyse the cost implications for the backward vertical integration through the analysis of the range of the aggregate production planning strategies including the chase, level and mixed production planning strategies.

### 2. Following analysis to be done:

- 1. Determine the workforce and production schedule based on a chase, level and mixed policy that meet the forecasted demand at minimum total cost
- 2. Present a comparison between the three plans and recommend the most attractive option based on minimizing total costs.
- 3. Perform a sensitivity analysis on the following based on the mixed policies
- a. Hiring costs increase by 25%
- b. Inventory costs increase by 25%

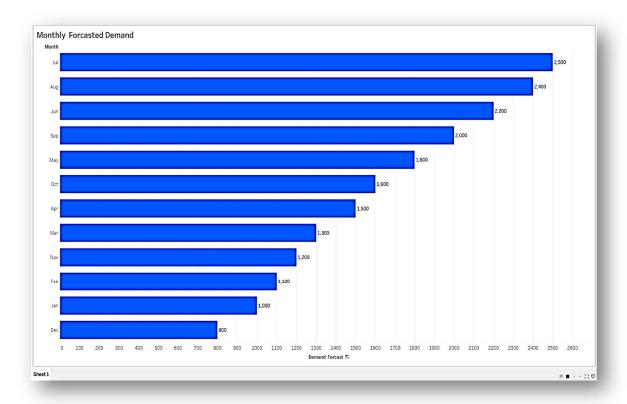
## 3. Strategy Formulation:

Demand Calculation- Total demand has been forecasted of 19,400,000 board feet for next 12 months. Thus, average monthly demand would be 1,616,670 board feet, whereas last 2 months 'demand is 1,200,000 & 800,000 board feet. Maximum available shipping capacity is 1500000 Board feet Per month.

<b>Demand Forecast</b>		
Month	Demand Forecast	Average
Jan	10,00,000	
Feb	11,00,000	
Mar	13,00,000	
Apr	15,00,000	
May	18,00,000	
Jun	22,00,000	
Jul	25,00,000	16,16,667
Aug	24,00,000	
Sep	20,00,000	
Oct	16,00,000	
Nov	12,00,000	
Dec	8,00,000	
Total	1,94,00,000	

Low – Dec , Max Jul	l
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Forecasted values of July shows the max value and Dec is the min value



# Additional details

Parameters	Validations	Remarks
Estimated Production cost	150	Per thousand board feet
Shipping cost	50	Per thousand board feet
Maximum Shipping capacity	1500000	Board feet Per month
Work Hours	160	Monthly
Single Worker Produce	50000	Board feet Per month
Currently deployed employees	20	Total employees
Maximum Inventory capacity	3000000	Monthly
Max over time is allowed 25% of		
regular work hours	40	Monthly per employee
Hiring and Training cost	1000	Per employee
Lay off Cost	500	Per employee
Back lording is not permitted	N/A	Not Allowed
		Total hours(160)/Total
Hours Required Per Unit	312.5	Output(50000)
		Paid 150 for every 1000 board feet
Regular monthly wage per worker	7500	( per board feet =150/100)*50000
Over time wage per hour	62.5	

#### Constraints

Fllowwing are the constraines are we have consdred to perfem the solver

- 1. Workforce size for each month is based on hiring and layoffs
- 2. Production (in hours) for each month cannot exceed capacity (in hours)
- 3. Over time hour should not get exceed with maximum over time hour
- 4. Ending Inventory should not exceed the capacity of defined capacity of inventory.
- 5. Unit production, should not exceed more that shipping capacity

#### **Decision Variables**

We have considered till Jan to Dec all these variable

- 1. Wt = Number of employees in month t, t = 1, ..., 12
- 2. Ht = Number of employees hired at the beginning of month t, t = 1, ..., 12
- 3. Lt = Number of employees laid off at the beginning of month t, t = 1, ..., 12
- 4. Pt = Production in units of shovels in month t, t = 1, ..., 12
- 5. It = Inventory at the end of month t, t = 1, ..., 12
- 6. Ct = Number of units required for month t, t = 1, ..., 12
- 7. Ot = Number of overtime hours worked in month t, t = 1, ..., 12

## **Basic Strategies**

#### Chase (the demand) strategy; produce at the instantaneous demand rate

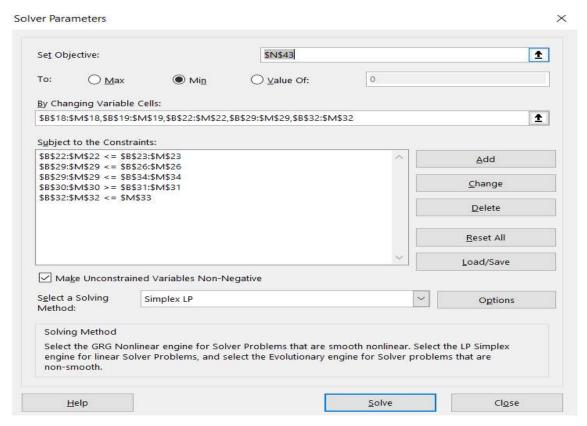
Chase strategy: Carrying low levels of inventory requires capacity to vary with seasonal variation in demand or enough capacity to cover peak demand during season.

In this plan we have tried to produce the required output at par to meet the demand , in the cost part we have included

- Regular Laboure cost that is 150 per board feet, the produce 50000 BF using 160 work
  hours per workman hence it is 150/1000\*50000= \$7500 Regular monthly wage per worker
  the same is multiplied with number workers available
- Over time labour cost: We have considered \$62.5 for over time each hours (\$ 200 per1000 board feet, hence it is 200/1000= 0.2 (160 /50000=312) Hours Required Per Unit= 312 or 200/3.2(1000 board feet can be produced using 3.2 hours)
- Hiring and training cost per employee it is \$1000
- Firing Cost is \$ 500
- Holding Cost for inventory is \$25 per 1000 BF
- Shipping Cost is 50 per 1000BF

A	В	С	D	E	F	G	Н	- 1	J	K	L	М	N
The factor of the second of th	Jan	Feb		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Working days	20	20	22	20	22	21	20	22	22	20	21	20	100.00
Demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Hours Required Per Unit	312.5	312			312	312	312	312	312	312	312	312	
Regular hours per month per worker	160	160			160	160	160	160	160	160	160	160	
Over time hours per month per worker		40			40	40	40	40	40	40	40	40	
Regular monthly wage per worker	7500	7500		7500	7500	7500	7500	7500	7500	7500	7500	7500	
Over time wage per hour	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	
Hiring Cost per worker	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	
lay off Cost per worker	500	500	500	500	500	500	500	500	500	500	500	500	
			10							1100			
Holding Cost	25	25			25	25	25	25		25	25	25	
Beginning workers	20	20			20	20	20	20	20	20	20	20	
Cumulation hours	200	200	200	200	200	200	200	200	200	200	200	200	
Beginning workers	20	20	20	20	20	20	20	20	20	20	20	20	
Workers Hired	1933.125	2125		2905	3490	4270	4855	4660	3880	3100	2320	1540	
Workers laid off	1333.123	0			0	4270	4033	4000	3000	0	0	1540	
Workers Available	1953.125	2145			3510	4290	4875	4680	3900	3120	2340	1560	
Regular hours available	312500	343200	405600	468000	561600	686400	780000	748800	624000	499200	374400	249600	
Over time hour used	312300	343200	403000	400000	301000	000400	700000	740000	024000	433200	0	243000	
Maximum over time hours	78125	85800	101400	117000	140400	171600	195000	187200	156000	124800	93600	62400	
Waximum over time nours	70123	03000	101400	111000	140400	17 1000	133000	107200	130000	124000	33000	02400	
Available hour for production	312500	343200	405600	468000	561600	686400	780000	748800	624000	499200	374400	249600	
Production capacity per unit	1000	1100	1300	1500	1800	2200	2500	2400	2000	1600	1200	800	
A CONTRACTOR OF THE PARTY OF TH			100							- **			
Beginning of Inventory	0	0	0	0	0	0	0	0	0	0	0	0	
Units Produced	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Available to meet the demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Ending Inventory	0	0	0	0	0	0	0	0	0	0	0	0	
Maximum Inventory capacity	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	
Shipping Capacity	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	
								* - 1 - 1 - 1 - 1 - 2 ·	11111111111				
Cost	44040407.5	40007500	40040500	04007500	00005000	00475000	00500500	05400000	00050000	00400000	47550000	44700000	000710107.5
Regular Labour cost	14648437.5	16087500		21937500	26325000	32175000	36562500	35100000	29250000	23400000	17550000	11700000	283748437.5
Over time labour cost	0	0.405000	0		0	4070000	0	4000000	0	0	0	0	07500405
Hiring Cost	1933125	2125000			3490000	4270000	4855000	4660000	3880000	3100000	2320000	1540000	37593125
Firing Cost	0	0	0		0	0	0	0	0	0	0	0	0
Holding Cost		000000				0		10000			0	40000	0
Shipping Cost	20000	22000	26000	30000	36000	44000	50000	48000	40000	32000	24000	16000	388000
Total	16601562.5	18234500	21553500	24872500	29851000	36489000	41467500	39808000	33170000	26532000	19894000	13256000	321729562.5

#### These are the constraint we have taken



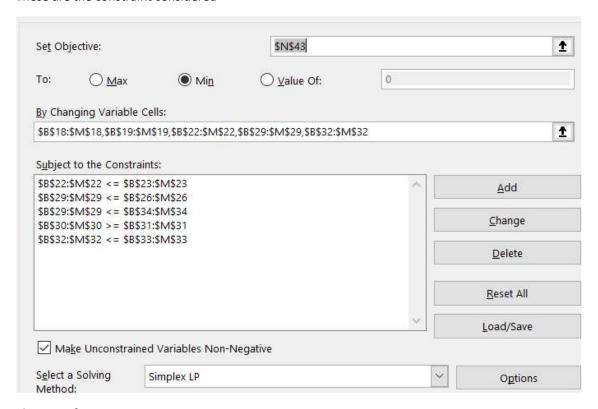
The cost of chase plan is 321729562.5

#### Level strategy; produce at the rate of long run average demand

Leveling capacity forces inventory to build up in anticipation of seasonal variation in demand

	-	-	-	-									
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Working days	20	20	22	20	22	21	20	22	22	20	21	20	
Demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Hours Required Per Unit	312.5	312		312		312		312	312	312	312	312	
Regular hours per month per worker	160	160	160	160	160	160	160	160	160	160	160	160	
Over time hours per month per workers	40	40		40		40	40	40	40	40	40	40	
Regular monthly wage per worker	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	
Over time wage per hour	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	
Hiring Cost per worker	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	
lay off Cost per worker	500	500	500	500	500	500	500	500	500	500	500	500	
											2000		
Holding Cost	25	25		25		25		25	25	25	25	25	
Beginning workers	20	20	20	20	20	20	20	20	20	20	20	20	
Cumulation hours	200	200	200	200	200	200	200	200	200	200	200	200	
	300	-10000 0000		10000		10000							
Beginning workers	20	1953.125	1953,125	20	20	20	20	20	20	20	20	20	
Workers Hired	1933,125	0	581.875	0	3490	0	4855	0	3880	0	2320	0	
Workers laid off	0	1953,125	0	20	0	20	0	20	0	20	0	20	
Workers Available	1953,125	0	2535	0	3510	0	4875	0	3900	0	2340	0	
Regular hours available	312500	0	405600	0	561600	0	780000	0	624000	0	374400	0	
Over time hour used	0	0	0	0	0	0	0	0	0	0	0	0	
Maximum over time hours	78125	0	101400	0	140400	0	195000	0	156000	0	93600	0	
Available hour for production	312500	0	405600	0	561600	0	780000	0	624000	0	374400	0	
Production capacity per unit	1000	0	1300	0	1800	0	2500	0	2000	0	1200	0	
Beginning of Inventory	0	1,100		1,500		2,200		2,400		1,600		800	
Units Produced	1.000	0	1,300	0	1,800	0	2,500	0	2.000	0	1,200	0	4
Available to meet the demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Demand	1,000	1,100	1,300	1,500	1.800	2.200	2,500	2,400	2,000	1,600	1,200	800	
Ending Inventory	1,100	0	1,500	0	2,200	0	2,400	0	1,600	0	800	0	
Maximum Inventory capacity	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000	30.00.000	30,00,000	
Shipping Capacity	1.50.000	1.50.000	1,50,000	1.50,000	1.50.000	1.50.000	1.50.000	1.50,000	1.50.000	1.50.000	1.50.000	1.50.000	
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Cost													
Regular Labour cost	14648437.5	0	19012500	0	26325000	0	36562500	0	29250000	0	17550000	0	143348437.5
Over time labour cost	0	0	0	0	0	0	0	0	0	0	0	0	0
Hiring & Training Cost	1933125	0	581875	0	3490000	0	4855000	0	3880000	0	2320000	Ō	17060000
Firing Cost	0	976562.5	0	10000	0	10000	0	10000	0	10000	0	10000	1026562.5
Holding Cost	27500	0	37500	0	55000	0	60000	0	40000	0	20000	0	240000
Shipping Cost	20000	0		3.55271E-14		3.553E-14	50000	3.553E-14	40000	3.553E-14	24000	3.55271E-14	196000
	40000000	070500 5	40057075	40000		40000	44507500	40000	00040000		40044000	40000	404074000
Total	16629063	976562.5	19657875	10000	29906000	10000	41527500	10000	33210000	10000	19914000	10000	161871000

#### These are the constraint considered

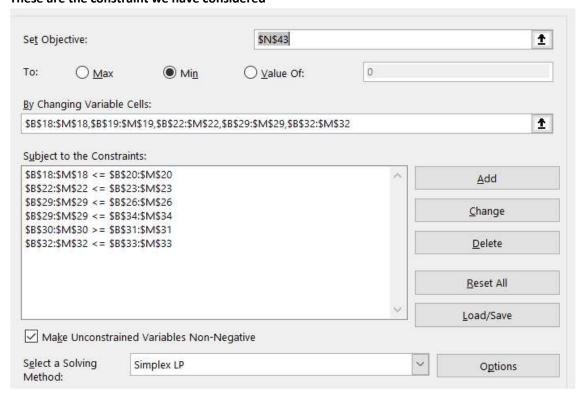


The cost of LP is; 161871000

Time flexibility; high levels of workforce or capacity

A	U		U	L		U	- 11	- 1	,	N	-	IVI	14
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Working days	20	20	22	20	22	21	20	22	22	20	21	20	
Demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Hours Required Per Unit	312.5	312	312	312	312		312		312	312		312	
Regular hours per month per worker	160	160	160	160	160	160	160	160	160	160	160	160	
Over time hours per month per workers	40	40	40	40	40	40	40	40	40	40	40	40	
Regular monthly wage per worker	7500	7500	7500	7500	7500		7500	7500	7500	7500		7500	
Over time wage per hour	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	
Hiring Cost per worker	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	
lay off Cost per worker	500	500	500	500	500	500	500	500	500	500	500	500	
Holding Cost	25	25	25	25	25	25	25	25	25	25	25	25	-
Beginning workers	20	20	20	20	20		20		20	20		20	
Cumulation hours	200	200	200	200	200	200	200		200	200	200	200	
Cumulation flours	200	200	200	200	200	200	200	200	200	200	200	200	
Beginning workers	20	20	20	20	20	20	20	20	20	20	20	20	
Workers Hired	1933.125	2125	2515	2905	3490	4270	4855	4660	3880	3100	2320	1540	
Workers laid off	0	0	0	0	0	0	0	0	0	0	0	0	
Workers Available	1953.125	2145	2535	2925	3510	4290	4875	4680	3900	3120	2340	1560	
Regular hours available	312500	343200	405600	468000	561600	686400	780000	748800	624000	499200	374400	249600	
Over time hour used	0	0	0	0	0	0	0	0	0	0	0	0	
Maximum over time hours	78125	85800	101400	117000	140400	171600	195000	187200	156000	124800	93600	62400	
Available hour for production	312500	343200	405600	468000	561600	686400	780000	748800	624000	499200	374400	249600	
Production capacity per unit	1000	1100	1300	1500	1800	2200	2500	2400	2000	1600	1200	800	
				0									
Beginning of Inventory	0	1 100	0		0		0		0	0		0	•
Units Produced	1,000	1,100	1,300	1,500	1,800	2,200	2,500		2,000	1,600	1,200	800	
Available to meet the demand	1,000	1,100	1,300	1,500	1,800		2,500	2,400	2,000	1,600	1,200	800	
Demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Ending Inventory	0	0	0	0	0	0	0	0	0	0	0	0	
Maximum Inventory capacity	30,00,000	30,00,000	30,00,000	30,00,000	30,00,000		30,00,000		30,00,000	30,00,000		30,00,000	
Shipping Capacity	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	1,50,000	
Cost													
Regular Labour cost	14648437.5	16087500	19012500	21937500	26325000	32175000	36562500	35100000	29250000	23400000	17550000	11700000	283748438
Over time labour cost	0	0	0	0	0	0	0	0	0	0	0	0	0
Hiring Cost	1933125	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1944125
Firing Cost	0	0	0	0	0	0	0	0	0	0	0	0	0
Holding Cost	0	0	0	0	0	0	0	0	0	0	0	0	0
Shipping Cost	20000	22000	26000	30000	36000	44000	50000	48000	40000	32000	24000	16000	388000
Total	16601562.5	16110500	19039500	21968500	26362000	32220000	36613500	35149000	29291000	23433000	17575000	11717000	286080563

#### These are the constraint we have considered



The cost of mixed plan is: 286080563

# 4. Comparison

Comparison between the three plans and recommend the most attractive option based on minimizing total costs. We arrive that Level plan is showing less cost comparing to other two plans

other two pr	D	C	U	L	- 1	U	- 11	- 1	,	K	L	IVI	IN	U	г
Mixed															
Regular Labour cost	14648438	1.6E+07	1.9E+07	2.2E+07	2.6E+07	3.2E+07	3.7E+07	3.5E+07	2.9E+07	2.3E+07	1.8E+07	1.2E+07	283748438		
Over time labour cost	0	0	0	0	0	0	0	0	0	0	0	0	0		
Hiring Cost	1933125	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1944125		
Firing Cost	0	0	0	0	0	0	0	0	0	0	0	0	0		
Holding Cost	0	0	0	0	0	0	0	0	0	0	0	0	0		
Shipping Cost	20000	22000	26000	30000	36000	44000	50000	48000	40000	32000	24000	16000	388000		
Total	16601563	1.6E+07	1.9E+07	2.2E+07	2.6E+07	3.2E+07	3.7E+07	3.5E+07	2.9E+07	2.3E+07	1.8E+07	1.2E+07	286080563		
LP															
Regular Labour cost	14648438	0	1.9E+07	0	2.6E+07	0	3.7E+07	0	2.9E+07	0	1.8E+07	0	143348438		
Over time labour cost	0	0	0	0	0	0	0	0	0	0	0	0	0		
Hiring &Training Cost	1933125	0	581875	0	3490000	0	4855000	0	3880000		2320000	0	17060000		
Firing Cost	0	976562	0	10000	0	10000	0	10000	0	10000	0	10000	1026562.5	MP	286080563
Holding Cost	27500	0	37500	0	55000	0	60000	0	40000	0	20000	0	240000	LP	161871000
Shipping Cost	20000	0	26000	3.6E-14	36000	3.6E-14	50000	3.6E-14	40000	3.6E-14	24000	3.6E-14	196000	CP	321729563
Total	16629063	976562	2E+07	10000	3E+07	10000	4.2E+07	10000	3.3E+07	10000	2E+07	10000	161871000		
00															
СР															
Regular Labour cost	14648438	1.6E+07	1.9E+07	2.2E+07	2.6E+07	3.2E+07	3.7E+07	3.5E+07	2.9E+07	2.3E+07	1.8E+07	1.2E+07	283748438		
Over time labour cost	0	0	0	0	0	0	0	0	0	0	0	0	0		
Hiring Cost			2515000					4660000				1540000	37593125		
Firing Cost	0	0	0	0	0	0	0	0	0	0	0	0	0		
Holding Cost	0	0	0	0	0	0	0	0	0	0	0	0	0		
Shipping Cost	20000	22000	26000	30000	36000	44000	50000	48000	40000	32000	24000	16000	388000		
Total	16601563	1.8E+07	2.2E+07	2.5E+07	3E+07	3.6E+07	4.1E+07	4E+07	3.3E+07	2.7E+07	2E+07	1.3E+07	321729563		

Cookin	laandard ahane	Over time labour cost		lixea Cook	Halding C4	Chinning Cost	Total
Lost H	ieguiar Labour cost 14648437.5	Over time labour cost	1933125	Firing Cost	Holaing Cost	Shipping Cost 20000	
	16087500		1000	0	0	22000	
			1000		0	26000	
100	19012500 21937500	0		0			
		0	1000 1000	0	0	30000 36000	
-	26325000		1000		0	36000 44000	
	32175000	0		0	10.54		32220000
72	36562500	0	1000	0	0	50000	
	35100000	0	1000 1000	0	0	48000	
	29250000	0		0	0	40000	
- 8	23400000	0	1000	0	0	32000	
100	17550000	0	1000	0	0	24000	
2.5	11700000	0	1000	0	0	16000	
111	283748437.5	0	1944125	0	0	388000	286080562.
- J-				LP			
Cost H		Over time labour cost					Total
	14648437.5	0	1933125	0	27500	20000	16629062.
	0		0	976562.5	0	0	976562.
	19012500	0	581875	0	37500	26000	1965787
	0	0	0	10000	0	3.55271E-14	1000
	26325000	0	3490000	0	55000	36000	29906000
	0	0	0	10000	0	3.55271E-14	10000
	36562500	0	4855000	0	60000	50000	41527500
	0	0	0	10000	0	3.55271E-14	1000
	29250000	0	3880000	0	40000	40000	3321000
	0	0	0	10000	0	3.55271E-14	1000
	17550000	0	2320000	0	20000	24000	1991400
	0	0	0	10000	0	3.55271E-14	1000
	143348437.5	0	17060000	1026562.5	240000	196000	16187100
ceci eggs			NY	CP		00000000 000 Horas 07	200200 200
Cost R	legular Labour cost	Over time labour cost	Hiring Cost	Firing Cost	Holding Cost	Shipping Cost	Total
	14648437.5	0	1933125	0	0	20000	
27	16087500	0	2125000	0	0	22000	1823450
	19012500	0	2515000	0	0	26000	
			2005000	0	0	30000	2487250
	21937500	0	2905000	U	U	30000	2487230
	21937500 26325000	0	3490000	0	0	36000	
							2985100
	26325000	0	3490000	0	0	36000	2985100 3648900
	26325000 32175000	0	3490000 4270000	0	0	36000 44000	2985100 3648900 4146750
	26325000 32175000 36562500	0 0 0	3490000 4270000 4855000	0	0	36000 44000 50000	2985100 3648900 4146750 3980800
	26325000 32175000 36562500 35100000 29250000	0 0 0	3490000 4270000 4855000 4660000 3880000	0 0	0 0	36000 44000 50000 48000	2985100 3648900 4146750 3980800 3317000
	26325000 32175000 36562500 35100000	0 0 0 0	3490000 4270000 4855000 4660000	0 0	0 0 0 0	36000 44000 50000 48000 40000	29851000 36489000 41467500 39808000 33170000 26532000
	26325000 32175000 36562500 35100000 29250000 23400000	0 0 0 0 0	3490000 4270000 4855000 4660000 3880000 3100000	0 0 0 0	0 0 0 0	36000 44000 50000 48000 40000 32000	29851000 36489000 41467500 39808000 33170000 26532000 19894000

# 5. Sensitivity analysis

A sensitivity analysis determines how different values of an independent variable impact a particular dependent variable under a given set of assumptions.

Α	В	C	D	E	F	G	H	1	J	K	L	M	N
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Tota
Working days	20	20	22	20	22	21	20	22	22	20	21	20	
Demand	1,000	1,100	1,300	1,500	1,800	2,200	2,500	2,400	2,000	1,600	1,200	800	
Hours Required Per Unit	312.5	312	312	312	312	312	312	312	312	312	312	312	
Regular hours per month per worker	160	160	160	160	160	160	160	160	160	160	160	160	
Over time hours per month per workers	40	40	40	40	40	40	40	40	40	40	40	40	
Regular monthly wage per worker	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	
Over time wage per hour	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	
Hiring Cost per worker	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	
lay off Cost per worker	500	500	500	500	500	500	500	500	500	500	500	500	
Holding Cost	25	25	25	25	25	25	25	25	25	25	25	25	
Beginning workers	20	20	20	20	20	20	20	20	20	20	20	20	
Cumulation hours	200	200	200	200	200	200	200	200	200	200	200	200	
Beginning workers	20	1953.125	0	20	20	20	20	20	20	20	20	20	
Workers Hired	1933	192	2535	0	3490	0	4855	0	3880	0	2320	0	
Workers laid off	0	0	0	20	0	20	0	20	0	20	0	20	
Workers Available	1953	2145	2535	0	3510	0	4875	0	3900	0	2340	0	
Regular hours available	312500	343200	405600	0	561600	0	780000	0	624000	0	374400	0	
Over time hour used	0	0	0	0	0	0	0	0	0	0	0	0	
Maximum over time hours	78125	85800	101400	0	140400	0	195000	0	156000	0	93600	0	
Available hour for production	312500	343200	405600	0	561600	0	780000	0	624000	0	374400	0	
Production capacity per unit	1000	1100	1300	0	1800	0	2500	0	2000	0	1200	0	
Beginning of Inventory	0	0		1500		2200		2400		1600		800	
Units Produced	1000	1100	1300	0	1800	0	2500	0	2000	0	1200	0	
Available to meet the demand	1000	1100	1300	1500	1800	2200	2500	2400	2000	1600	1200	800	
Demand	1000	1100	1300	1500	1800	2200	2500	2400	2000	1600	1200	800	
Ending Inventory	0	0	1500	0	2200	0	2400	0	1600	0	800	0	
Maximum Inventory capacity	3000000	3000000	3000000	3000000	3000000	3000000	3000000	3000000	3000000	3000000	3000000	3000000	
Shipping Capacity	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	
Cost													
Regular Labour cost	14648438	16087500	19012500	0	26325000	0	36562500	0	29250000	0	17550000	0	15943593
Over time labour cost	0	0	0	0	- 0	0	0	- 0	0	0	0	0	
Hiring &Training Cost	1933125	191875	2535000	0	3490000	0	4855000	0	3880000	0	2320000	0	1920500
Firing Cost	0	0	0	10000	0	10000	0	10000	0	10000	- 0	10000	5000
Holding Cost	0	0	37500	- 0	55000	0	60000	0	40000	- 0	20000	0	21250
Shipping Cost	20000	22000	26000	0	36000	0	50000	0	40000	0	24000	0	21800
Total	16601563	16301375	21611000	10000	29906000	10000	41527500	10000	33210000	10000	19914000	10000	17912143

## Hiring costs increase by 25%

Current hiring cost per employee 1000 adding 25%= 1250 per employee Inventory costs increase by 25% it became per 1000 board feet \$31.25

## The total cost has been changed

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Working days	20	20	22	20	22	21	20	22	22	20	21	20	Total
Demand	1 000	1 100	1300	1.500	1.800	2 200	2.500	2 400	2 000	1 600	1200	800	
Hours Required Per Unit	312.5	312	312	312	312	312	312	312	312	312	312	312	
Regular hours per month per worker	160	160	160	160	160	160	160	160	160	160	160	160	
Over time hours per month per workers	40	40	40	40	40	40	40	40	40	40	40	40	
Regular monthly wage per worker	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	
Over time wage per hour	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	62.5	
Hiring Cost per worker	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	
lay off Cost per worker	500	500	500	500	500	500	500	500	500	500	500	500	
			1000		100								
Holding Cost	25	25	25	25	25	25	25	25	25	25	25	25	
Beginning workers	20	20	20	20	20	20	20	20	20	20	20	20	
Cumulation hours	200	200	200	200	200	200	200	200	200	200	200	200	
16 Carlo 18 Carlo (18 Carlo)			W	7 10	11.11							7 17	
Beginning workers	20	1953.125	0	20	20	20	20	20	20	20	20	20	
Workers Hired	1933	192	2535	0	3490	0	4855	0	3880	0	2320	0	
Workers laid off	0	0	0	20	0	20	0	20	0	20	0	20	
Workers Available	1953	2145	2535	0	3510	0	4875	0	3900	0	2340	0	
Regular hours available	312500	343200	405600	0	561600	0	780000	0	624000	0	374400	0	
Over time hour used	0	0	0	0	0	0	0	0	0	0	0	0	
Maximum over time hours	78125	85800	101400	0	140400	0	195000	0	156000	0	93600	0	
Available hour for production	312500	343200	405600	0	561600	0	780000	0	624000	0	374400	0	
Production capacity per unit	1000	1100	1300	0	1800	0	2500	0	2000	0	1200	0	
Beginning of Inventory	0	0		1500		2200		2400		1600		800	
Units Produced	1000	1100	1300	0	1800	0	2500	0	2000	0	1200	0	
Available to meet the demand	1000	1100	1300	1500	1800	2200	2500	2400	2000	1600	1200	800	
Demand	1000	1100	1300	1500	1800	2200	2500	2400	2000	1600	1200	800	
Ending Inventory	3000000	3000000	1500 3000000	3000000	2200 3000000	3000000	2400 3000000	3000000	1600 3000000	3000000	3000000	3000000	
Maximum Inventory capacity Shipping Capacity	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	
Shipping Capacity	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000	
Cost													
Regular Labour cost	14648438	16087500	19012500	0	26325000	0	36562500	0	29250000	0	17550000	0	159435938
Over time labour cost	14040430	10087300	190 12300	0	20323000	0	30302300	0	29230000	0	17550000	0	103430330
Hiring &Training Cost	2416406	239844	3168750	0	4362500	0	6068750	0	4850000	0	2900000	0	24006250
Firing Cost	2410400	239044	3100730	10000	4302300	10000	0008730	10000	4630000	10000	2900000	10000	50000
Holding Cost	0	0	46875	10000	68750	10000	75000	10000	50000	0	25000	10000	265625
Shipping Cost	20000	22000	26000	0	36000	0	50000	0	40000	0	24000	0	218000
						-				- 1		-	
Total	17084844	16349344	22254125	10000	30792250	10000	42756250	10000	34190000	10000	20499000	10000	183975813

# Microsoft Excel 16.0 Sensitivity Report Worksheet: [Green mill Aggregate planning xlsx]sensitivity analysis Report Created: 10-11-2019 20:37:14

#### Variable Cells

		Final	Reduced	Objective	Allowable	Allowable
Cell	Name	Value	Cost	Coefficient	Increase	Decrease
\$8\$18	Workers Hired Jan	1933.125	0	16250	2500	1750
\$C\$18	Workers Hired Feb	191.875	0	8750	1250	500
\$D\$18	Workers Hired Mar	2535	0	8750	500	1750
\$E\$18	Workers Hired Apr	0	500	8750	1E+30	500
\$F\$18	Workers Hired May	3490	0	8750	500	1750
\$G\$18	Workers Hired Jun	0	500	8750	1E+30	500
\$H\$18	Workers Hired Jul	4855	0	8750	500	1750
\$1\$18	Workers Hired Aug	0	500	8750	1E+30	500
\$J\$18	Workers Hired Sep	3880	0	8750	500	1750
\$K\$18	Workers Hired Oct	0	500	8750	1E+30	500
\$1\$18	Workers Hired Nov	2320	0	8750	500	1750
\$M\$18	Workers Hired Dec	0	1750	8750	1E+30	1750
\$8\$19	Workers laid off Jan	0	1750	-14500	1E+30	1750
\$C\$19	Workers laid off Feb	0	500	500	1E+30	500
\$D\$19	Workers laid off Mar	0	1750	-7000	1E+30	1750
\$E\$19	Workers laid off Apr	20	0	500	8244.230769	500
\$F\$19	Workers laid off May	0	1750	-7000	1E+30	1750
\$G\$19	Workers laid off Jun	20	0	500	8244.230769	500
\$H\$19	Workers laid off Jul	0	1750	-7000	1E+30	1750
\$1\$19	Workers laid off Aug	20	0	500	8244.230769	500
\$J\$19	Workers laid off Sep	0	1750	-7000	1E+30	1750
\$K\$19	Workers laid off Oct	20	0	500	8244.230769	500
\$1\$19	Workers laid off Nov	0	1750	-7000	1E+30	1750
\$M\$19	Workers laid off Dec	20	0	-7000	6994.230769	1750
\$8\$22	Over time hour used Jan	0	15.625	62.5	1E+30	15.625
\$C\$22	Over time hour used Feb	0	7.8125	62.5	1E+30	7.8125
\$D\$22	Over time hour used Mar	0	7.8125	62.5	1E+30	7.8125
\$E\$22	Over time hour used Apr	0	268.5697115	62.5	1E+30	268.5697115
\$F\$22	Over time hour used May	0	7.8125	62.5	1E+30	7.8125
\$G\$22	Over time hour used Jun	0	268.5697115	62.5	1E+30	268.5697115
\$H\$22	Over time hour used Jul	0	7.8125	62.5	1E+30	7.8125
\$1\$22	Over time hour used Aug	0	268.5697115	62.5	1E+30	268.5697115
\$J\$22	Over time hour used Sep	0	7.8125	62.5	1E+30	7.8125
\$K\$22	Over time hour used Oct	0	268.5697115	62.5	1E+30	268.5697115
\$1,\$22	Over time hour used Nov	0	7.8125	62.5	1E+30	7.8125
\$M\$22	Over time hour used Dec	0	237.3197115	62.5	1E+30	237.3197119
\$8\$29	Units Produced Jan	1000	0	20	1E+30	14668.4375
\$C\$29	Units Produced Feb	1100	0	20	1E+30	17082.5
\$D\$29	Units Produced Mar	1300	0	20	1E+30	17082.5
\$E\$29	Units Produced Apr	1.77636E-15	0	20	11.25	16076.25
\$F\$29	Units Produced May	1800	0	20	1E+30	17082.5
\$G\$29	Units Produced Jun	1.77636E-15	0	20	11.25	16076.25
SH\$29	Units Produced Jul	2500	0	20	1E+30	17082.5

Cell	Name	Final Value	Shadow Price	Constraint R.H. Side	Allowable Increase	Allowable Decrease
	Workers Hired Jan	1933.125	0	0	1E+30	20
	Workers Hired Feb	191.875	0	0	1E+30	1953.12
	Workers Hired Mar	2535	0	0	1E+30	1555.12.
	Workers Hired Apr	0	0	0	1E+30	(
	Workers Hired May	3490	0	0	1E+30	20
	Workers Hired Jun	0	0	0	1E+30	(
	Workers Hired Jul	4855	0	0	1E+30	20
	Workers Hired Aug	0	0	0	1E+30	(
	Workers Hired Sep	3880	0	0	1E+30	20
	Workers Hired Oct	0	0	0	1E+30	
	Workers Hired Nov	2320	0	0	1E+30	20
	Workers Hired Dec	0	0	0	1E+30	(
	Over time hour used Jan	0	0	0	1E+30	78125
		0		0		
	Over time hour used Feb	0	0		1E+30	85800
	Over time hour used Mar			0	1E+30	101400
	Over time hour used Apr	0	-206.1057692	0	0	800
	Over time hour used May	0	0	0	1E+30	140400
	Over time hour used Jun	0	-206.1057692	0	0	800
	Over time hour used Jul	0	0	0	1E+30	195000
	Over time hour used Aug	0	-206.1057692	0	0	800
	Over time hour used Sep	0	0	0	1E+30	156000
	Over time hour used Oct	0		0	0	800
	Over time hour used Nov	0	0	0	1E+30	93600
	Over time hour used Dec		-174.8557692	0	0	800
	Units Produced Jan	1000	-14648.4375	0	989.76	98.24
\$C\$29	Units Produced Feb	1100	-17062.5	0	98.3974359	1E+30
\$D\$29	Units Produced Mar	1300	-17062.5	0	1300	1E+30
\$E\$29	Units Produced Apr	1.77636E-15	-11.25	0	1500	1.77636E-19
\$F\$29	Units Produced May	1800	-17062.5	0	1789.74359	1E+30
\$G\$29	Units Produced Jun	1.77636E-15	-11.25	0	2200	1.77636E-15
\$H\$29	Units Produced Jul	2500	-17062.5	0	2489.74359	1E+30
\$1\$29	Units Produced Aug	1.77636E-15	-11.25	0	2400	1.77636E-15
\$J\$29	Units Produced Sep	2000	-17062.5	0	1989.74359	1E+30
\$K\$29	Units Produced Oct	1.77636E-15	-11.25	0	1600	1.77636E-15
\$L\$29	Units Produced Nov	1200	-17062.5	0	1189.74359	1E+30
\$M\$29	Units Produced Dec	1.77636E-15	-11.25	0	800	1.77636E-15
\$B\$30	Available to meet the demand J	1000	14668.4375	1000	98.24	989.76
	Available to meet the demand F		17082.5	1100	148900	98.3974359
\$D\$30	Available to meet the demand N	1300	17082.5	1300	148700	1300
	Available to meet the demand A	-	31.25	1500	2998500	1500
	Available to meet the demand N		17082.5	1800	148200	1789.74359

Above shows final output of values for the variable, there are two variables are lay off workers shown negative coefficient and monthly product units are impacted

# **6.** Appendix

