



Suprit Kothari

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PROFESSIONAL EXPERIENCE

Axxela Research & Analytics Derivatives Trader [Jan '24 – Jun '24]	<i>Awarded PPO from Head Strategy for significant contributions in developing robust research & insights on strategies</i> <ul style="list-style-type: none">Traded over 12k Euribor futures contracts in European market, leveraging Euribor yield curve & STIR movementsEngineered sophisticated trading strategies through in-depth technical analysis, achieved 65% prediction accuracyApplied risk management techniques, stop-loss orders & trade diversification; leading to 15% increase in profitsPerformed back-testing & calculated Risk/Reward ratio to devise positional strategies like Spreads, Fly's & D-Fly'sAnalysed market data to predict future prices & adjust strategies; achieved maximum profit of €500 in single trade
Affinity Steps Automation Developer [Jun '23 – Jul '23]	<i>Received recognition for outstanding contributions, resulting in significant annual company-wide cost savings of \$50k+</i> <ul style="list-style-type: none">Spearheaded automation initiatives, led to 40% reduction in task completion time, boosting overall efficiencyDesigned & deployed automated workflows, resulting 25% increase in productivity & streamline operationsTrained colleagues to adopt automated solutions, resulting in 60% decrease in error rates & improved accuracy
Density Exchange Capital Market Analyst [Jan '23 – Mar '23]	<i>Awarded LOR for commendable contribution to build strong research & observations on key market trading strategies</i> <ul style="list-style-type: none">Supported market research, investment analysis, financial modelling & portfolio diversification, Return +15%Conducted in-depth capital market analysis, resulting in 25% reduction in investment risks and diversificationGained hands-on experience, attended 10+ industry conferences & workshops, expand knowledge & network

POSITIONS OF RESPONSIBILITY

Entrepreneurship Cell Finance Head [April '22 – Mar '23]	<i>Steered 2-tier team (100+ members), organizing largest E-SUMMIT in South India, with 5 national events</i> <ul style="list-style-type: none">Organized 5 podcasts, 2 E-summit, 8 guest talks with 25 entrepreneurs like Ashneer Grover, Aman Dhatarwal etcRecorded highest ever participation growth (125% y-o-y) in pan-India competitions across 15+ tier 1 & 2 collegesPromoted entrepreneurial culture by collaborating with 5+ startups and investors on innovative startup ideationInked cross-promotional deals (INR 6.5L, +50% y-o-y) 10+ brands (IDP, EatSure) to provide incentives to winners <i>Key Reforms & Initiatives:</i> <ul style="list-style-type: none">Negotiated INR 50K reduction in coverage fees to produce first-ever after movie covering 6+ competitionsIncreased overall stakeholder base by 10% by integrating 10K+ junior college students via 10+ competitions
B I Foundation Senior Core [April '21 – Mar '22]	<i>Implemented targeted social initiative addressing needs of 1K+ students by staging 20+ events & 15+ speakers</i> <ul style="list-style-type: none">Garnered a sponsorship of INR 100K to deliver engaging lessons and track the progress of the students effectivelyCreated impactful educational curriculum 30% graduation rates increase 15% decrease in dropout rates

KEY PROJECTS

Efficient DBT System [Feb '23 – May '23]	<i>Direct benefit transfer system for farmers Computational Intelligence Dept, VIT V Prof. Jothi KR Course Project</i> <ul style="list-style-type: none">Deployed blockchain-based system with Solidity smart contracts resulting in 25% reduction in subsidy leakagesDeveloped user-friendly web interface with React 30% increase in user adoption and guided access to subsidies
7H Pro PHP Web Developer [May '22 – Jul '22]	<i>Collaborated directly with founder to enhance web-application performance & user-experience using defined metrics</i> <ul style="list-style-type: none">Implemented over 10 dynamic components, improving user engagement and increasing lead generation by 20%Led qualitative & quantitative analysis using advanced PHP tools 10% growth in site efficiency & performanceAnalysed user interaction data to improve site performance & predict user needs 15% increase in satisfaction
Frontrow Product Management [Oct '21 – Dec '21]	<i>Worked to improve percent conversion on the landing page of the newly acquired leads from performance marketing</i> <ul style="list-style-type: none">Hypothesized landing page design structures after researching 20+ landing pages of education-tech companiesExecuted 3+ components with a different designs & positions to achieve 20% more leads for the sales team

ACCOLADES & EXTRA CURRICULARS

Finance	<ul style="list-style-type: none">Developed U.K. stock-based commodity strategies, researched 20+ resources, analyzed forex & stock trendsQuantized financials using math models Analyzed 10+ papers, creating forex hedging strategies to minimize risks
Social	<ul style="list-style-type: none">Coordinated Blood Donation Camp (100+ participants)Assisted-Udaipur lake cleanup, 250Kg+ waste pickedHeaded distribution of 200+ seedlings to winners, judges of 60+ competitions Impact Audience: 20K+ students
Cultural	<ul style="list-style-type: none">Top 5 in Mr & Mrs freshie competition (2K+ freshers)Selected and completed year-long training in dramaticsEmceed 5+ Comedy Club Events and PerformancesPerformed street play for social impact (1.3K+ freshers)
Miscellaneous	<ul style="list-style-type: none">1st in Resolute competition (BMC pitching - 50+ teams)2nd in district level swimming competition (over 30 teams)Top 10 nationwide Finalist status in Pi Quiz (IIM Indore)Curated content for Career Counselling (15K+ students)
Interests	<ul style="list-style-type: none">Gaming & Solving puzzles Football & Handball Dramatics Travel Photography & Painting Volunteering