

Suraj Prasad Bartoula
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Currently residing in Abu Dhabi, UAE



OBJECTIVE

To seek a challenging position in an organization that offers growth based on dedication, proven knowledge and track records, a long term commitment conducive to professional growth and achievement. To work within a competitive, career oriented and very professional yet friendly environment, giving the opportunity to apply acquired knowledge and share my intellectual curiosity with the finest field.

CURRENT HISTORY

Full time student of 42 Abu Dhabi: 42 Abu Dhabi is a coding school where innovation is the driving force behind a revolutionary project based on peer-to-peer learning.

Projects Completed

AI SOCIAL App: <https://github.com/AllanRye9/Social-AI-Web-App-.git>
(Project based on integrating AI to create video and images based on client description)

Minishell: https://github.com/AllanRye9/minishell_42.git (Program that mimics bash shell.)

So Long: https://github.com/surajbartoula/so_long.git (Small 2D game based on miniLibx library)

THREE JS BASED 3D WEBSITE: <https://surajbartoula.github.io/3dwebsite/>

EMPLOYMENT HISTORY

POSITION : STORE MANAGER
COMPANY NAME : ALSHAYA INTERNATIONAL Co. L.L.C
BRAND : BATH & BODY WORKS (UNITED ARAB EMIRATES)
LOCATION : CURRENTLY BATH & BODY WORKS WTC ABU DHABI (UAE)
TENURE : JULY 1, 2012 TO April 30th 2024
WORK EXPERIENCE: 11 Years

RESPONSIBILITIES & DUTIES

- Maximizing store contribution by proactively driving sales, reducing stock loss and managing controllable cost.
- Maintaining the visual standards of the store through proper guidance and feedback to the In Store VM.
- Motivating and developing the team so that they are ready for next level.
- Analyzing the business and create/communicate clear action plans that optimizes results and effective execution of all activities.
- Building highly satisfied and loyal customer base through engagement, conversation and loyalty program.
- Commercial decision making by reading different reports (Identify the best sellers and substitution in case of less of stock)
- Coordinate with Merchandising team to plan and prepare for volcanic offer like Black Friday or Big Sale so that the store looks full and abundant.
- Role modelling the selling behaviors and product knowledge training of the new floor set (new products).
- Handling all operational task to maintain smooth communication and operation of the store with the Finance team as well as the mall management.

POSITION : RETAIL STORE SUPERVISOR
COMPANY NAME : SALEWAYS DEPARTMENT STORE
LOCATION : JAWALAKHEL, LALITPUR
TENURE : JUNE 2009 TILL JUNE 2012

RESPONSIBILITIES & DUTIES

- Overseeing salespeople, cashiers, shelf stockers, and other employees.
- Keeping records of expenditure, sales figures, and employee performance.
- Evaluating the supply and availability of stocks, and profit-margins.
- Implementing measures to avoid stock damages, theft, and wastage.
- Monitoring shelf stocks and product displays, and the general appearance of the store.
- Investigating market trends and offering products that would appeal to customers.
- Addressing customers' requests, comments, and complaints.
- Motivating employees to achieve targets.
- Training new staff members and scheduling shifts.

PERSONAL SKILLS

- Enthusiastic and self-motivated.
- Having a friendly & professional manner.
- Ability to learn and adapt new skills & procedures quickly.
- Have a good convincing capacity and presentation skills.
- Ability to achieve targets set.
- Proactive and passionate attitude towards sales.
- Have ability to listen to the customers.
- Ability to work under pressure in a competitive sales and marketing environment.

- Excellent time management skills.

EDUCATION

School leaving certificate (S.L.C), 2008
Moon Light Higher Secondary Boarding School

Intermediate Of Science, JULY 2010
Kathmandu University

PERSONAL DETAILS

Birth Date : Feb 22 1991, Age : 31 Years, Gender : Male, Marital Status : Married, Nationality : Nepalese, Spoken Language :Fluent English, Hindi and Nepali