

```
In [1]: # Import necessary Libraries
import pandas as pd
from sklearn.model_selection import train_test_split
from sklearn.linear_model import LinearRegression
from sklearn import metrics
import matplotlib.pyplot as plt
```

```
In [2]: # Load your dataset (replace 'your_dataset.csv' with your actual dataset)
# The dataset should have columns like 'advertising_expenses', 'target_audience', 'sales'
df = pd.read_csv(r"C:\Users\warul\Downloads\archive (4).zip")

# Explore the dataset
print(df.head())
```

	Unnamed: 0	TV	Radio	Newspaper	Sales
0	1	230.1	37.8	69.2	22.1
1	2	44.5	39.3	45.1	10.4
2	3	17.2	45.9	69.3	9.3
3	4	151.5	41.3	58.5	18.5
4	5	180.8	10.8	58.4	12.9

```
In [3]: X = df[['TV', 'Radio', 'Newspaper']] # Features
y = df['Sales']
```

```
In [4]: X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
```

```
In [5]: model = LinearRegression()
```

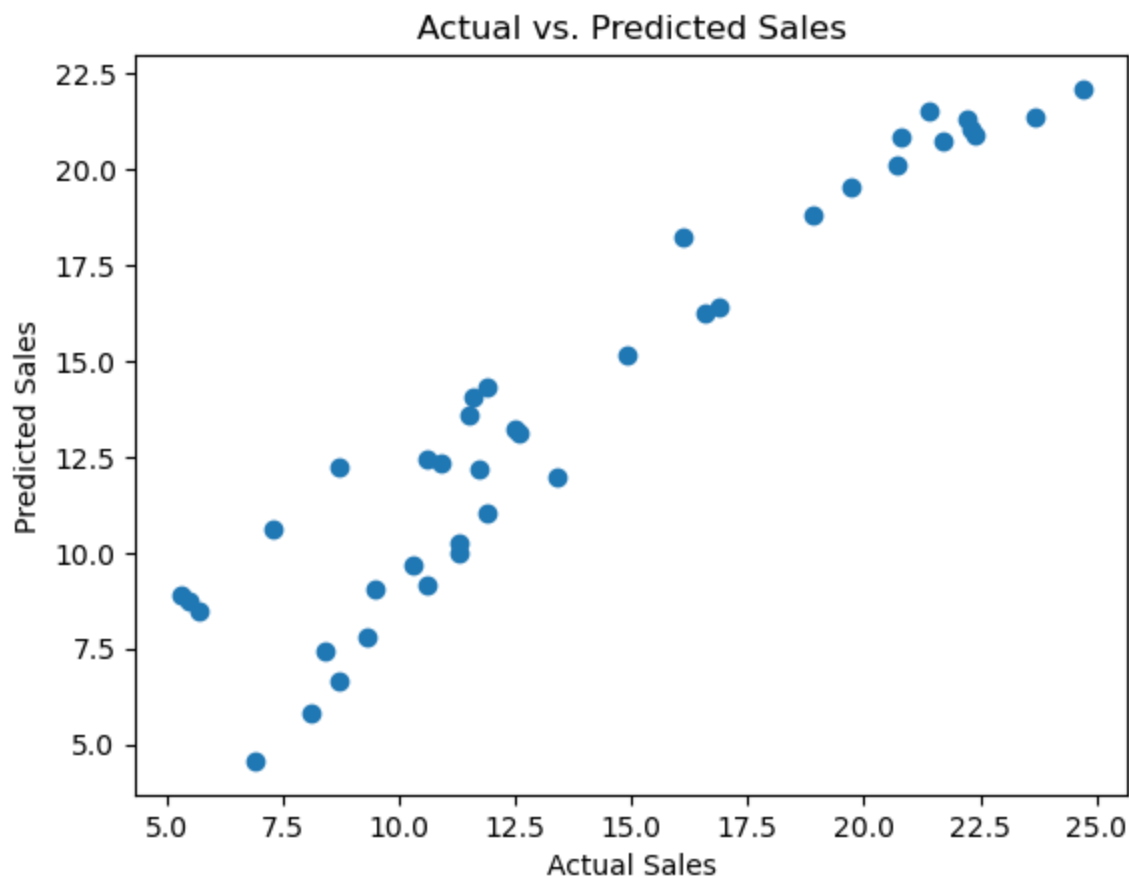
```
In [6]: model.fit(X_train, y_train)
```

```
Out[6]: ▼ LinearRegression
LinearRegression()
```

```
In [9]: y_pred = model.predict(X_test)
print('Mean Absolute Error:', metrics.mean_absolute_error(y_test, y_pred))
print('Mean Squared Error:', metrics.mean_squared_error(y_test, y_pred))
print('Root Mean Squared Error:', metrics.mean_squared_error(y_test, y_pred, squared=False))
```

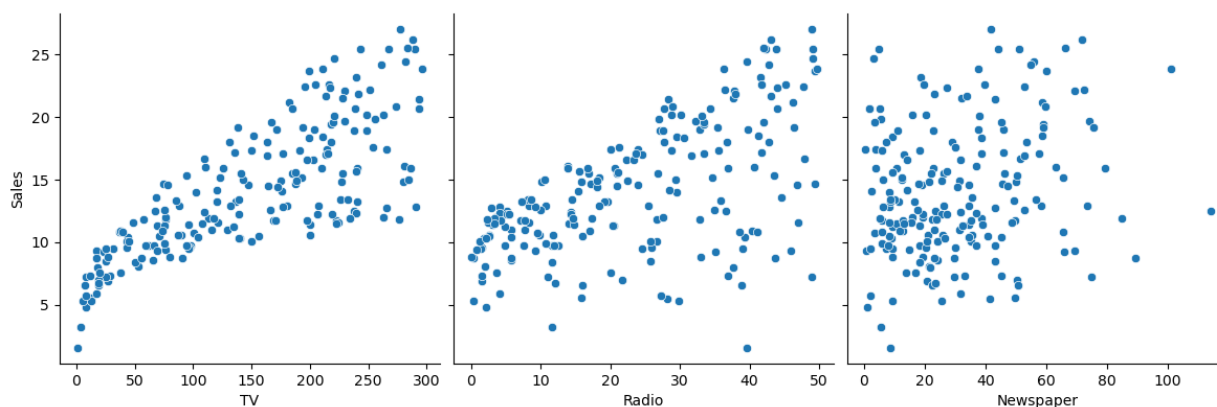
```
Mean Absolute Error: 1.4607567168117606
Mean Squared Error: 3.1740973539761046
Root Mean Squared Error: 1.7815996615334502
```

```
In [10]: plt.scatter(y_test, y_pred)
plt.xlabel('Actual Sales')
plt.ylabel('Predicted Sales')
plt.title('Actual vs. Predicted Sales')
plt.show()
```



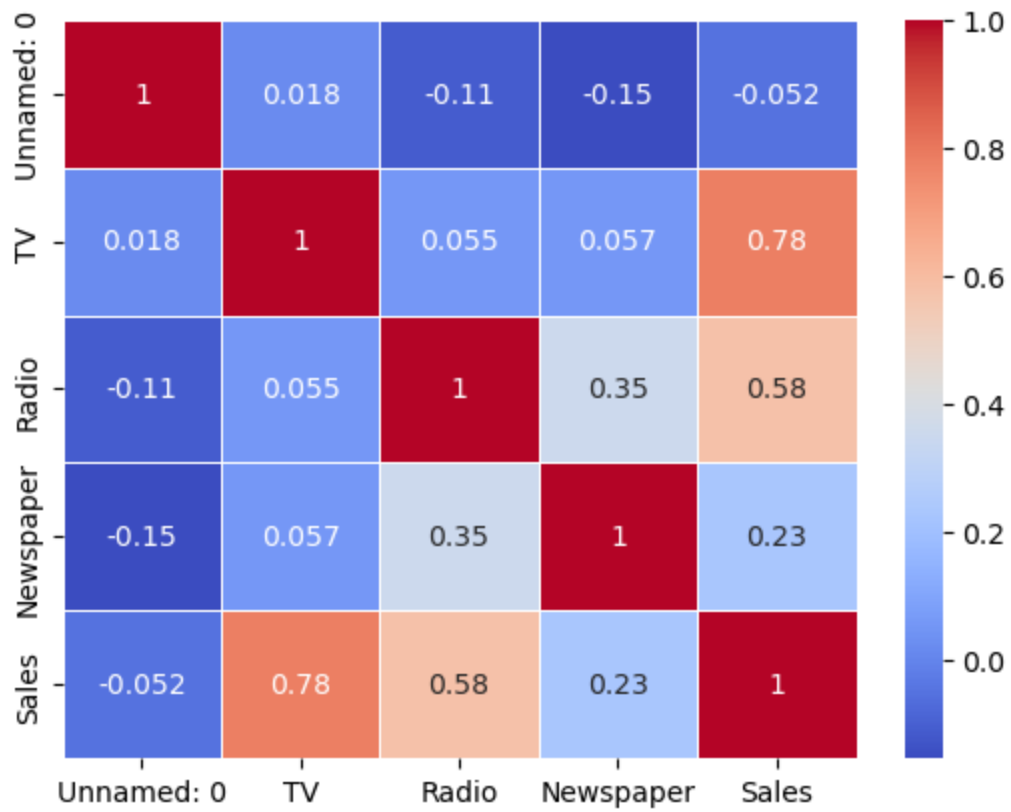
```
In [11]: import seaborn as sns

# Pair plot
sns.pairplot(df, x_vars=['TV', 'Radio', 'Newspaper'], y_vars='Sales', height=4, aspect
plt.show())
```



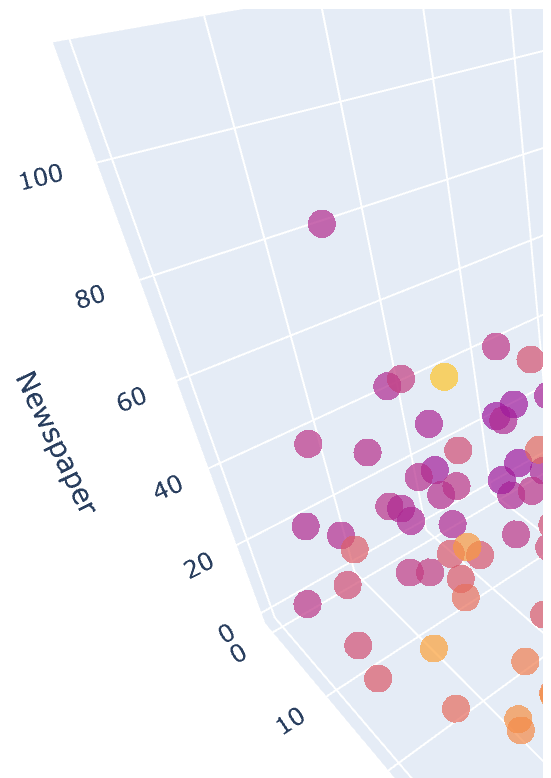
```
In [12]: # Correlation matrix
corr = df.corr()

# Heatmap
sns.heatmap(corr, annot=True, cmap='coolwarm', linewidths=.5)
plt.show()
```



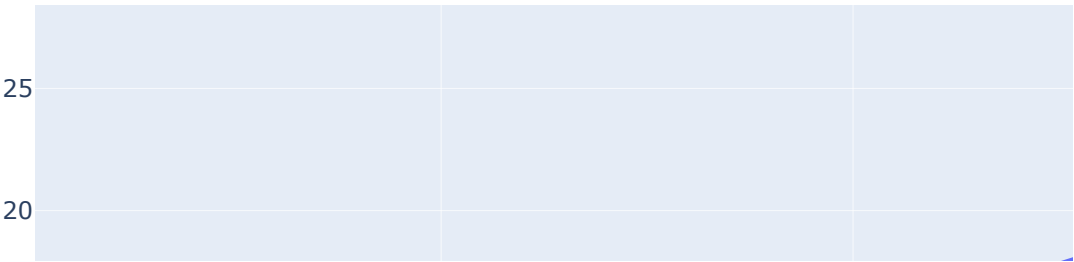
```
In [13]: import plotly.express as px

fig = px.scatter_3d(df, x='TV', y='Radio', z='Newspaper', color='Sales', opacity=0.7)
fig.show()
```



```
In [14]: fig = px.line(df, x='TV', y='Sales', title='Sales vs. TV Advertising')
fig.show()
```

Sales vs. TV Advertising



In [ ]: