## **Objective**

The goal of this Data Analysis project using SQL would be to identify opportunities to increase the occupancy rate on low-performing, which can ultimately lead to increased profitability for the airline.

Database from: https://www.kaggle.com/code/prashantverma13/airline-data-analysis-using-sql/input (https://www.kaggle.com/code/prashantverma13/airline-data-analysis-using-sql/input)

## **Importing Libraries**

```
In [1]: import sqlite3
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
```

## **Database Connection**

# **Data Exploration**

```
In [4]: aircrafts_data = pd.read_sql_query("select * from aircrafts_data", connection)
aircrafts_data
```

#### Out[4]:

	aircraft_code	model	range
0	773	{"en": "Boeing 777-300", "ru": "Боинг 777-300"}	11100
1	763	{"en": "Boeing 767-300", "ru": "Боинг 767-300"}	7900
2	SU9	{"en": "Sukhoi Superjet-100", "ru": "Сухой Суп	3000
3	320	{"en": "Airbus A320-200", "ru": "Аэробус A320	5700
4	321	{"en": "Airbus A321-200", "ru": "Аэробус A321	5600
5	319	{"en": "Airbus A319-100", "ru": "Аэробус А319	6700
6	733	{"en": "Boeing 737-300", "ru": "Боинг 737-300"}	4200
7	CN1	{"en": "Cessna 208 Caravan", "ru": "Сессна 208	1200
8	CR2	{"en": "Bombardier CRJ-200", "ru": "Бомбардье	2700

In [5]: airports\_data = pd.read\_sql\_query("select \* from airports\_data", connection)
airports\_data

Out[5]:

	airport_code	airport_name	city	coordinates	timezone	
0	YKS	{"en": "Yakutsk Airport", "ru": "Якутск"}	{"en": "Yakutsk", "ru": "Якутск"}	(129.77099609375,62.0932998657226562)	Asia/Yakutsk	
1	MJZ	{"en": "Mirny Airport", "ru": "Мирный"}	{"en": "Mirnyj", "ru": "Мирный"}	(114.03900146484375, 62.534698486328125)	Asia/Yakutsk	
2	KHV	{"en": "Khabarovsk-Novy Airport", "ru": "Хабар	{"en": "Khabarovsk", "ru": "Хабаровск"}	(135.18800354004,48.5279998779300001)	Asia/Vladivostok	
3	PKC	{"en": "Yelizovo Airport", "ru": "Елизово"}	{"en": "Petropavlovsk", "ru": "Петропавловск-К	(158.453994750976562,53.1679000854492188)	Asia/Kamchatka	
4	UUS	("en": "Yuzhno-Sakhalinsk Airport", "ru": "Xom	{"en": "Yuzhno-Sakhalinsk", "ru": "Южно- Сахали	(142.718002319335938,46.8886985778808594)	Asia/Sakhalin	
99	MMK	{"en": "Murmansk Airport", "ru": "Мурманск"}	{"en": "Murmansk", "ru": "Мурманск"}	(32.7508010864257812,68.7817001342773438)	Europe/Moscow	
100	ABA	{"en": "Abakan Airport", "ru": "Абакан"}	{"en": "Abakan", "ru": "Абакан"}	(91.3850021362304688,53.7400016784667969)	Asia/Krasnoyarsk	
101	BAX	{"en": "Barnaul Airport", "ru": "Барнаул"}	{"en": "Barnaul", "ru": "Барнаул"}	(83.5384979248046875,53.363800048828125)	Asia/Krasnoyarsk	
102	AAQ	{"en": "Anapa Vityazevo Airport", "ru": "Витяз	{"en": "Anapa", "ru": "Анапа"}	(37.3473014831539984,45.002101898192997)	Europe/Moscow	
103	CNN	{"en": "Chulman Airport", "ru": "Чульман"}	{"en": "Neryungri", "ru": "Нерюнгри"}	(124.914001464839998,56.9138984680179973)	Asia/Yakutsk	

104 rows × 5 columns

In [6]: boarding\_passes = pd.read\_sql\_query("select \* from boarding\_passes", connection)
boarding\_passes

## Out[6]:

	ticket_no	flight_id	boarding_no	seat_no
0	0005435212351	30625	1	2D
1	0005435212386	30625	2	3G
2	0005435212381	30625	3	4H
3	0005432211370	30625	4	5D
4	0005435212357	30625	5	11A
579681	0005434302871	19945	85	20F
579682	0005432892791	19945	86	21C
579683	0005434302869	19945	87	20E
579684	0005432802476	19945	88	21F
579685	0005432802482	19945	89	21E

579686 rows × 4 columns

In [7]: bookings = pd.read\_sql\_query("select \* from bookings", connection)
bookings

#### Out[7]:

	book_ref	book_date	total_amount
0	00000F	2017-07-05 03:12:00+03	265700
1	000012	2017-07-14 09:02:00+03	37900
2	000068	2017-08-15 14:27:00+03	18100
3	000181	2017-08-10 13:28:00+03	131800
4	0002D8	2017-08-07 21:40:00+03	23600
		***	
262783	FFFEF3	2017-07-17 07:23:00+03	56000
262784	FFFF2C	2017-08-08 05:55:00+03	10800
262785	FFFF43	2017-07-20 20:42:00+03	78500
262786	FFFFA8	2017-08-08 04:45:00+03	28800
262787	FFFFF7	2017-07-01 22:12:00+03	73600

262788 rows × 3 columns

In [8]: flights = pd.read\_sql\_query("select \* from flights", connection)
flights

#### Out[8]:

	flight_id	flight_no	scheduled_departure	scheduled_arrival	departure_airport	arrival_airport	status	aircraft_code	actual_departure	actual_arrival
0	1185	PG0134	2017-09-10 09:50:00+03	2017-09-10 14:55:00+03	DME	втк	Scheduled	319	\N	\N
1	3979	PG0052	2017-08-25 14:50:00+03	2017-08-25 17:35:00+03	VKO	НМА	Scheduled	CR2	\N	\N
2	4739	PG0561	2017-09-05 12:30:00+03	2017-09-05 14:15:00+03	VKO	AER	Scheduled	763	\N	\N
3	5502	PG0529	2017-09-12 09:50:00+03	2017-09-12 11:20:00+03	SVO	UFA	Scheduled	763	\N	\N
4	6938	PG0461	2017-09-04 12:25:00+03	2017-09-04 13:20:00+03	SVO	ULV	Scheduled	SU9	\N	\N
33116	33117	PG0063	2017-08-02 19:25:00+03	2017-08-02 20:10:00+03	SKX	svo	Arrived	CR2	2017-08-02 19:25:00+03	2017-08-02 20:10:00+03
33117	33118	PG0063	2017-07-28 19:25:00+03	2017-07-28 20:10:00+03	SKX	svo	Arrived	CR2	2017-07-28 19:30:00+03	2017-07-28 20:15:00+03
33118	33119	PG0063	2017-09-08 19:25:00+03	2017-09-08 20:10:00+03	SKX	svo	Scheduled	CR2	\N	\N
33119	33120	PG0063	2017-08-01 19:25:00+03	2017-08-01 20:10:00+03	SKX	SVO	Arrived	CR2	2017-08-01 19:26:00+03	2017-08-01 20:12:00+03
33120	33121	PG0063	2017-08-26 19:25:00+03	2017-08-26 20:10:00+03	SKX	SVO	Scheduled	CR2	\N	\N

33121 rows × 10 columns

In [9]: seats = pd.read\_sql\_query("select \* from seats", connection)
seats

#### Out[9]:

	aircraft_code	seat_no	fare_conditions
0	319	2A	Business
1	319	2C	Business
2	319	2D	Business
3	319	2F	Business
4	319	3A	Business
1334	773	48H	Economy
1335	773	48K	Economy
1336	773	49A	Economy
1337	773	49C	Economy
1338	773	49D	Economy

1339 rows × 3 columns

In [10]: ticket\_flights = pd.read\_sql\_query("select \* from ticket\_flights", connection)
ticket\_flights

#### Out[10]:

	ticket_no	flight_id	fare_conditions	amount
0	0005432159776	30625	Business	42100
1	0005435212351	30625	Business	42100
2	0005435212386	30625	Business	42100
3	0005435212381	30625	Business	42100
4	0005432211370	30625	Business	42100
1045721	0005435097522	32094	Economy	5200
1045722	0005435097521	32094	Economy	5200
1045723	0005435104384	32094	Economy	5200
1045724	0005435104352	32094	Economy	5200
1045725	0005435104389	32094	Economy	5200

1045726 rows × 4 columns

In [11]: tickets = pd.read\_sql\_query("select \* from tickets", connection)
tickets

#### Out[11]:

	ticket_no	book_ref	passenger_id
0	0005432000987	06B046	8149 604011
1	0005432000988	06B046	8499 420203
2	0005432000989	E170C3	1011 752484
3	0005432000990	E170C3	4849 400049
4	0005432000991	F313DD	6615 976589
366728	0005435999869	D730BA	0474 690760
366729	0005435999870	D730BA	6535 751108
366730	0005435999871	A1AD46	1596 156448
366731	0005435999872	7B6A53	9374 822707
366732	0005435999873	7B6A53	7380 075822

366733 rows × 3 columns

```
In [12]: for table in table_list:
                 print('\ntable:', table)
                 column_info = connection.execute("PRAGMA table_info({})".format(table))
                  print(column_info)
                  for column in column_info.fetchall():
                       print(column[1:3])
            table: aircrafts data
            <sqlite3.Cursor object at 0x000001DF9D365140>
            ('aircraft_code', 'character(3)')
('model', 'jsonb')
('range', 'INTEGER')
            table: airports_data
            <sqlite3.Cursor object at 0x000001DF9D364240>
            ('airport_code', 'character(3)')
('airport_name', 'jsonb')
('city', 'jsonb')
            ('coordinates', 'point')
('timezone', 'TEXT')
            table: boarding_passes
            <sqlite3.Cursor object at 0x000001DF9D3646C0>
            ('ticket_no', 'character(13)')
('flight_id', 'INTEGER')
            ('boarding_no', 'INTEGER')
            ('seat_no', 'character varying(4)')
            table: bookings
            <sqlite3.Cursor object at 0x000001DF9D364240>
            ('book_ref', 'character(6)')
('book_date', 'timestamp with time zone')
            ('total_amount', 'numeric(10,2)')
            table: flights
            <sqlite3.Cursor object at 0x000001DF9D3646C0>
('flight_id', 'INTEGER')
('flight_no', 'character(6)')
            ('scheduled_departure', 'timestamp with time zone')
('scheduled_arrival', 'timestamp with time zone')
('departure_airport', 'character(3)')
('arrival_airport', 'character(3)')
            ('status', 'character varying(20)')
            ('aircraft_code', 'character(3)')
            ('actual_departure', 'timestamp with time zone')
('actual_arrival', 'timestamp with time zone')
            table: seats
            <sqlite3.Cursor object at 0x000001DF9D364240>
('aircraft_code', 'character(3)')
            ('seat_no', 'character varying(4)')
            ('fare_conditions', 'character varying(10)')
            table: ticket_flights
            <sqlite3.Cursor object at 0x000001DF9D3646C0>
            ('ticket_no', 'character(13)')
('flight_id', 'INTEGER')
            ('fare_conditions', 'character varying(10)')
            ('amount', 'numeric(10,2)')
            table: tickets
            <sqlite3.Cursor object at 0x000001DF9D364240>
            ('ticket_no', 'character(13)')
('book_ref', 'character(6)')
             ('passenger_id', 'character varying(20)')
```

```
In [13]: for table in table_list:
              print('\ntable:', table)
              df_table = pd.read_sql_query(f"select * from {table}", connection)
              print(df_table.isnull().sum())
         table: aircrafts_data
         aircraft_code
         model
                           0
         range
                           0
         dtype: int64
         table: airports_data
          airport_code
                          0
         airport_name
                          0
         city
         coordinates
                          0
         timezone
                          0
         dtype: int64
         table: boarding_passes
         ticket_no
                         0
                         0
         flight_id
         boarding_no
                         0
          seat_no
                         0
         dtype: int64
         table: bookings
         book_ref
                          0
         book_date
         total_amount
                          0
         dtype: int64
         table: flights
          flight_id
         flight_no
                                 0
          scheduled_departure
          scheduled_arrival
                                 0
         departure_airport
         arrival_airport
                                 0
                                 0
         status
         aircraft_code
                                 0
         actual_departure
         actual_arrival
         dtype: int64
         table: seats
         aircraft_code
                             0
         seat_no
                             0
         \mathsf{fare}_{-}^{-}\mathsf{conditions}
                             0
         dtype: int64
         table: ticket_flights
         ticket_no
                             0
         flight_id
         {\tt fare\_conditions}
                             0
          amount
         dtype: int64
         table: tickets
         ticket_no
                          0
         book_ref
         passenger_id
                          0
```

# **Basic Analysis**

dtype: int64

How many planes have more than 100 seats?

#### Out[14]:

	aircraft_code	num_seats
0	319	116
1	320	140
2	321	170
3	733	130
4	763	222
5	773	402

#### How the number of tickets booked and total amount earned changed with the time?

## tickets

#### Out[17]:

	ticket_no	book_ref	passenger_id	book_ref	book_date	total_amount	date
0	0005432000987	06B046	8149 604011	06B046	2017-07-05 20:19:00+03:00	12400	2017-07-05
1	0005432000988	06B046	8499 420203	06B046	2017-07-05 20:19:00+03:00	12400	2017-07-05
2	0005432000989	E170C3	1011 752484	E170C3	2017-06-29 01:55:00+03:00	24700	2017-06-29
3	0005432000990	E170C3	4849 400049	E170C3	2017-06-29 01:55:00+03:00	24700	2017-06-29
4	0005432000991	F313DD	6615 976589	F313DD	2017-07-03 04:37:00+03:00	30900	2017-07-03
			***				
366728	0005435999869	D730BA	0474 690760	D730BA	2017-08-14 11:50:00+03:00	210600	2017-08-14
366729	0005435999870	D730BA	6535 751108	D730BA	2017-08-14 11:50:00+03:00	210600	2017-08-14
366730	0005435999871	A1AD46	1596 156448	A1AD46	2017-08-13 03:49:00+03:00	45900	2017-08-13
366731	0005435999872	7B6A53	9374 822707	7B6A53	2017-08-15 15:54:00+03:00	219400	2017-08-15
366732	0005435999873	7B6A53	7380 075822	7B6A53	2017-08-15 15:54:00+03:00	219400	2017-08-15

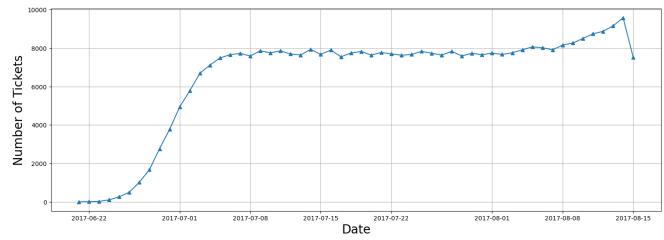
366733 rows × 7 columns

```
In [18]: x = tickets.groupby('date')[['date']].count()
x.head()
```

## Out[18]:

	date
date	
2017-06-21	6
2017-06-22	12
2017-06-23	28
2017-06-24	106
2017-06-25	266

```
In [19]: plt.figure(figsize = (18, 6))
    plt.plot(x.index, x['date'], marker = '^')
    plt.xlabel('Date', fontsize = 20)
    plt.ylabel('Number of Tickets', fontsize = 20)
    plt.grid('b')
    plt.show()
```



```
In [20]: bookings = pd.read_sql_query("select * from bookings", connection)
bookings
```

## Out[20]:

	book_ref	book_date	total_amount
0	00000F	2017-07-05 03:12:00+03	265700
1	000012	2017-07-14 09:02:00+03	37900
2	000068	2017-08-15 14:27:00+03	18100
3	000181	2017-08-10 13:28:00+03	131800
4	0002D8	2017-08-07 21:40:00+03	23600
262783	FFFEF3	2017-07-17 07:23:00+03	56000
262784	FFFF2C	2017-08-08 05:55:00+03	10800
262785	FFFF43	2017-07-20 20:42:00+03	78500
262786	FFFFA8	2017-08-08 04:45:00+03	28800
262787	FFFFF7	2017-07-01 22:12:00+03	73600

262788 rows × 3 columns

```
In [21]: bookings['book_date'] = pd.to_datetime(bookings['book_date'])
bookings['date'] = bookings['book_date'].dt.date
```

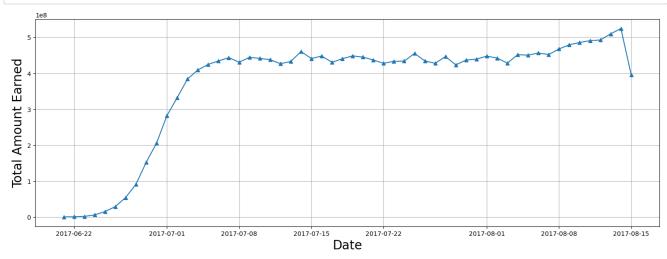
```
In [22]: y = bookings.groupby('date')[['total_amount']].sum()
y.head()
```

## Out[22]:

#### total\_amount

date	
2017-06-21	441900
2017-06-22	775300
2017-06-23	1822000
2017-06-24	5977000
2017-06-25	15305400

```
In [23]: plt.figure(figsize = (18, 6))
    plt.plot(y.index, y['total_amount'], marker = '^')
    plt.xlabel('Date', fontsize = 20)
    plt.ylabel('Total Amount Earned', fontsize = 20)
    plt.grid('b')
    plt.show()
```



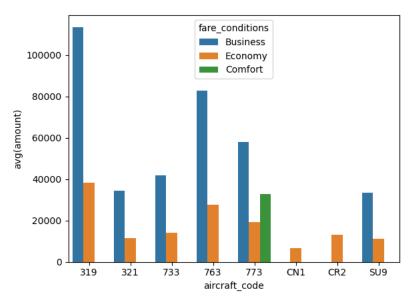
## Calculate the average charges for each aircraft with different fare conditions.

#### Out[24]:

	fare_conditions	aircraft_code	avg(amount)
0	Business	319	113550.557703
1	Economy	319	38311.402347
2	Business	321	34435.662664
3	Economy	321	11534.974764
4	Business	733	41865.626175
5	Economy	733	13985.152000
6	Business	763	82839.842866
7	Economy	763	27594.721829
8	Business	773	57779.909435
9	Comfort	773	32740.552889
10	Economy	773	19265.225693
11	Economy	CN1	6568.552345
12	Economy	CR2	13207.661102
13	Business	SU9	33487.849829
14	Economy	SU9	11220.183400

```
In [25]: sns.barplot(data = df, x = 'aircraft_code', y = 'avg(amount)', hue = 'fare_conditions')
```

Out[25]: <Axes: xlabel='aircraft\_code', ylabel='avg(amount)'>



# **Analyzing Occupancy Rate**

For each aircraft, calculate the total revenue per year and the average revenue per ticket.

Out[30]:

	aircraft_code	ticket_count	total_revenue	avg_revenue_per_ticket
0	319	52853	2706163100	51201
1	321	107129	1638164100	15291
2	733	86102	1426552100	16568
3	763	124774	4371277100	35033
4	773	144376	3431205500	23765
5	CN1	14672	96373800	6568
6	CR2	150122	1982760500	13207
7	SU9	365698	5114484700	13985

Calculate the average occupancy per aircraft.

```
In [34]: d.read_sql_query("""select A.aircraft_code, avg(A.seats_count) as booked_seats, B.num_seats, avg(A.seats_count)/B.num_seats as occ from

    (select aircraft_code, flights.flight_id, count(*) as seats_count
    from boarding_passes
    inner join flights
    on boarding_passes.flight_id = flights.flight_id
    group by aircraft_code, flights.flight_id) as A

    inner join
    (select aircraft_code, count(*) as num_seats
    from seats
    group by aircraft_code) as B

    on A.aircraft_code = B.aircraft_code
    group by A.aircraft_code""", connection)
```

#### Out[34]:

	aircraft_code	booked_seats	num_seats	occupancy_rate
0	319	53.583181	116	0.461924
1	321	88.809231	170	0.522407
2	733	80.255462	130	0.617350
3	763	113.937294	222	0.513231
4	773	264.925806	402	0.659019
5	CN1	6.004431	12	0.500369
6	CR2	21.482847	50	0.429657
7	SU9	56.812113	97	0.585692

Calculate by how much the total annual turnover could increase by giving all aircraft a 10% higher occupancy rate.

In [37]: occupancy\_rate['Inc occupancy rate'] = occupancy\_rate['occupancy\_rate'] + occupancy\_rate['occupancy\_rate'] \* 0.1
occupancy\_rate

### Out[37]:

aircraft_code	booked_seats	num_seats	occupancy_rate	Inc occupancy rate
319	53.583181	116	0.461924	0.508116
321	88.809231	170	0.522407	0.574648
733	80.255462	130	0.617350	0.679085
763	113.937294	222	0.513231	0.564554
773	264.925806	402	0.659019	0.724921
CN1	6.004431	12	0.500369	0.550406
CR2	21.482847	50	0.429657	0.472623
SU9	56.812113	97	0.585692	0.644261
	319 321 733 763 773 CN1 CR2	319 53.583181 321 88.809231 733 80.255462 763 113.937294 773 264.925806 CN1 6.004431 CR2 21.482847	319 53.583181 116 321 88.809231 170 733 80.255462 130 763 113.937294 222 773 264.925806 402 CN1 6.004431 12 CR2 21.482847 50	321 88.809231 170 0.522407 733 80.255462 130 0.617350 763 113.937294 222 0.513231 773 264.925806 402 0.659019 CN1 6.004431 12 0.500369 CR2 21.482847 50 0.429657

In [40]: pd.set\_option('display.float\_format', str) # To see the number 2.976779e+09 as 2976779410.0

Out[41]:

	aircraft_code	booked_seats	num_seats	occupancy_rate	Inc occupancy rate	Inc Total Annual Turnover
0	319	53.58318098720292	116	0.46192397402761143	0.5081163714303726	2976779410.0
1	321	88.80923076923077	170	0.5224072398190045	0.574647963800905	1801980510.0
2	733	80.25546218487395	130	0.617349709114415	0.6790846800258565	1569207310.0000002
3	763	113.93729372937294	222	0.5132310528350132	0.5645541581185146	4808404810.0
4	773	264.9258064516129	402	0.659019419033863	0.7249213609372492	3774326050.0
5	CN1	6.004431314623338	12	0.5003692762186115	0.5504062038404727	106011180.00000001
6	CR2	21.48284690220174	50	0.42965693804403476	0.4726226318484382	2181036550.0
7	SU9	56.81211267605634	97	0.5856918832583128	0.644261071584144	5625933169.999999