Ideation Phase Define the Problem Statements

Date	03 November 2023	
Team ID	NM2023TMID04191	
Project Name	How to Create Brand Name, Brand Mail and	
	Brand Logo in Canva	
Maximum Marks	2 Marks	

Customer Problem Statement:

Water suppliers often face challenges with customer engagement and retention due to issues related to billing accuracy, transparency, and convenience. Customers may not fully understand their water bills, leading to dissatisfaction and distrust. Furthermore, traditional billing methods may not offer customers a way to easily access their billing information or manage their accounts. A smart billing system for water suppliers can help address these issues by providing real-time billing information, enabling customers to track their usage and spending, and delivering personalized communication and engagement opportunities to build trust and loyalty.

Smart billing system for water suppliers:



Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	I am a customer who wants to receive timely and accurate water bills.	To receive my water bills on time, but the current system has delays and inconsistencies in sending bills.	The payment methods are limited to physical payments or online payments with limited security measures.	I'm not able to pay my bills easily and securely, which makes me feel concerned about the security of my personal and financial information	I feel like I have no control over my water usage and bills because of the lack of transparency and limited information provided by the current billing system

PS-2	I am a customer	To pay my	The	I'm not able to	The current
	who wants to	water bills, but	current	receive my bills on	manual billing
	pay my water	the current	billing	time and	system causes
	bills	payment	system is	sometimes face	errors and
	conveniently	methods are	manual,	issues with billing	inconsistencies,
	and securely.	inconvenient	prone to	accuracy, which	which makes me
		and	errors, and	makes me feel	feel frustrated
		sometimes	provides	worried about the	and worried
		unreliable.	limited	impact on my	about the
			informatio	finances and the	accuracy of my
			n about my	possibility of late	water bills.
			water	fees.	
			usage.		

2.2 Empathy Map Canvas