Report 1

	Business Activity															Submitted					Placed					
	Days Wrkd	Appts Schd	Appts Kept	Tel Dials	Tel Rchs	Tel Apmt	Meal	Leads (QS)		Refr Obtn	New Seens	New Facts	Case Opnd	Clos	Pts	Core Sis	Other Sis	New Clnts	Core FYC	Other FYC	Core Sales	Other Sales	New Clnts	Core FYC		Total FYC
Goals	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20
	Daily Av	erages/		1			ı									ı					1					
	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN
	Totals for period																									
															0											
	Activity			Dollar value of each in			Sale Day New Client				Phoning Efficiency			Actual Goals				Short Term Inventory								