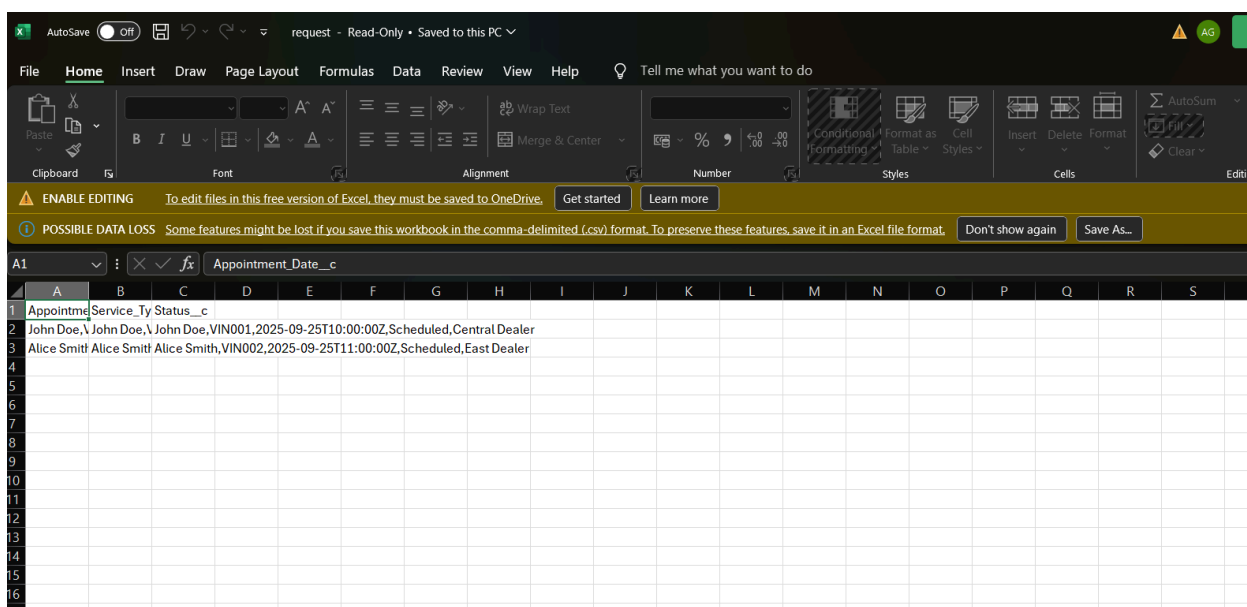


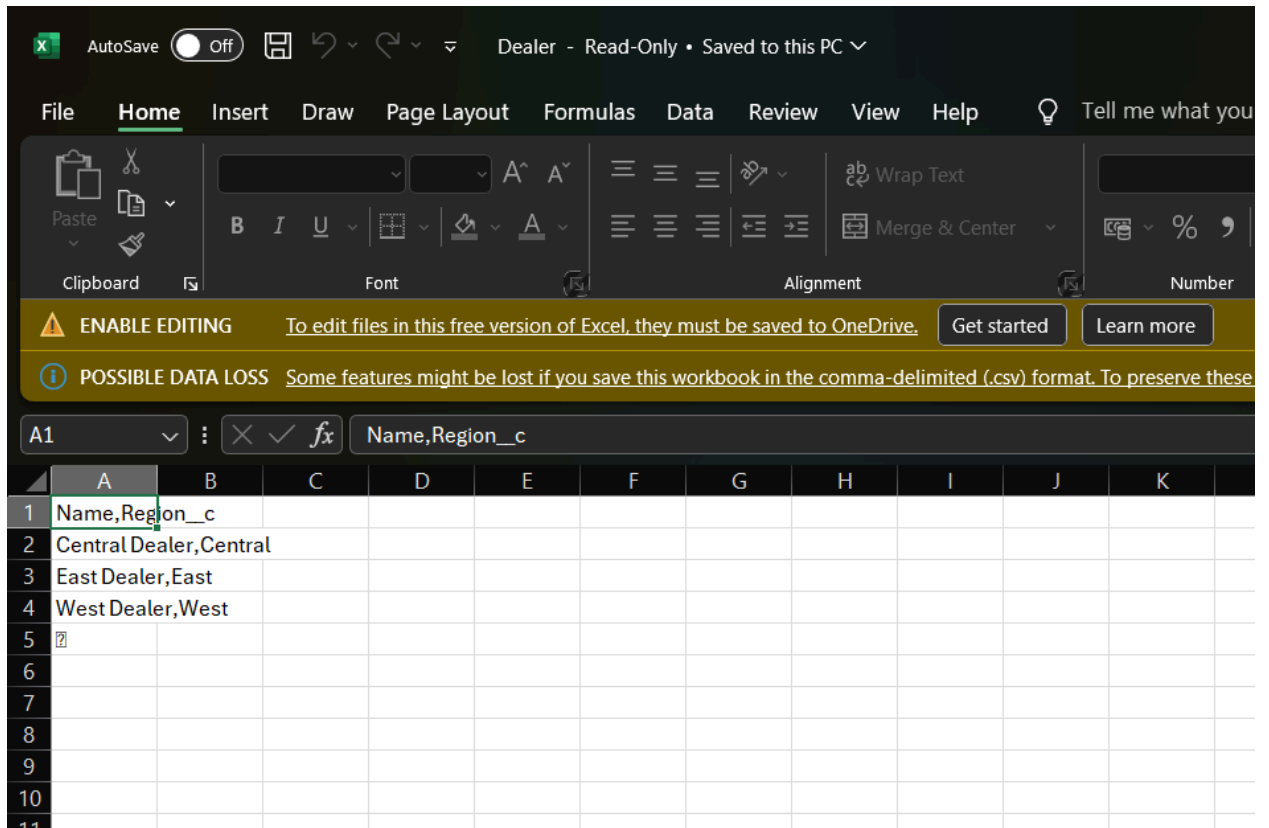
Objective:

1. Data Import Wizard

- **Purpose:** Import records into Salesforce without coding.
- **Example:**
 - Imported Accounts, Contacts, and initial Vehicle__c records
- **Screenshot:**

Get sample data ready for demo and testing, (CSV Files)

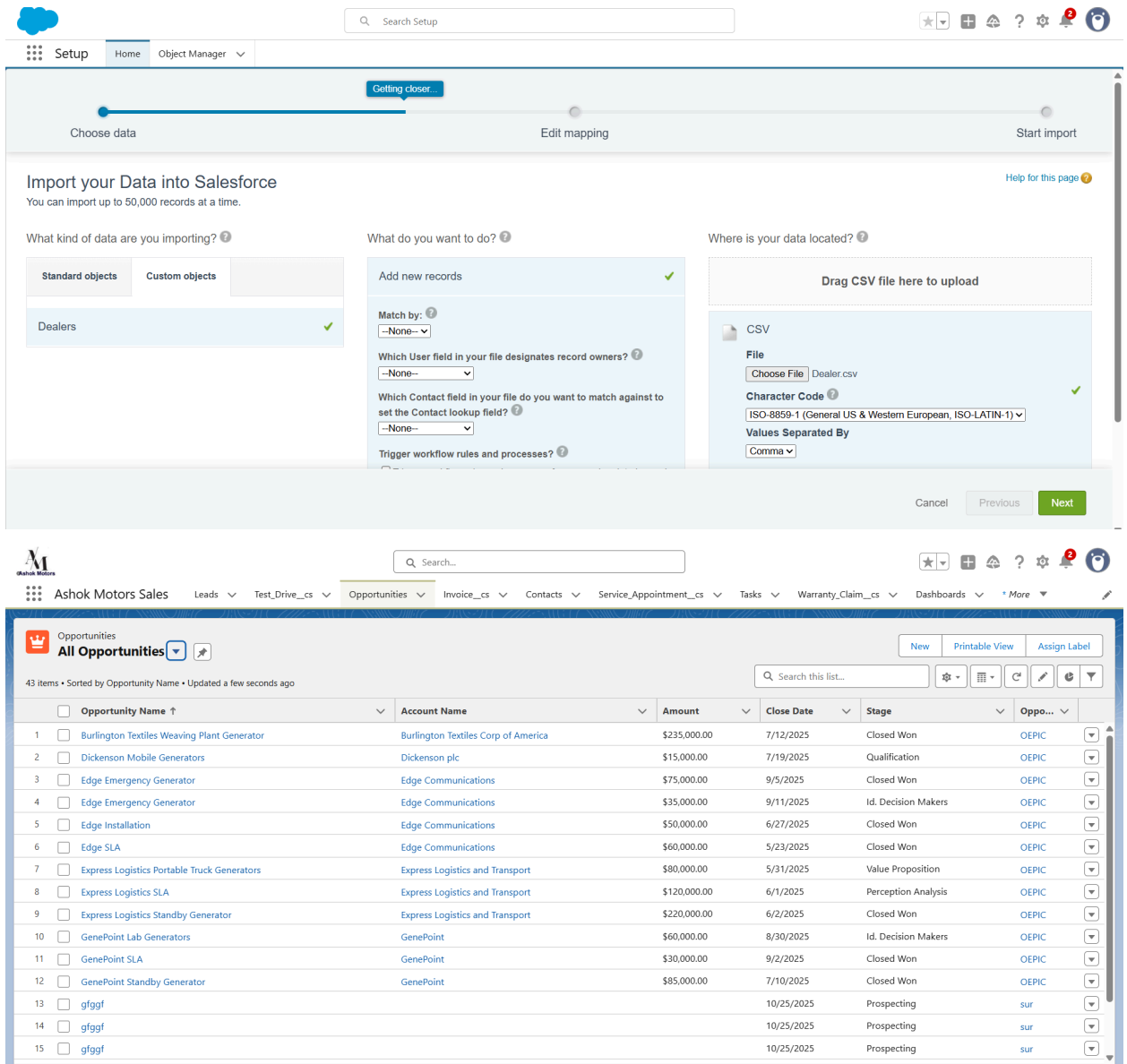




2. Data Loader

- **Purpose:** Bulk import, export, update, and delete records programmatically.
- **Example:**
 - Bulk load of 500+ Test_Drive__c records for testing
 - Export Invoice__c for backup
- **Screenshot:**

Upload sample records into the Salesforce org.



The image shows two screenshots of the Salesforce interface. The top screenshot is the 'Import your Data into Salesforce' wizard, and the bottom screenshot is the 'All Opportunities' list view.

Import your Data into Salesforce

You can import up to 50,000 records at a time.

What kind of data are you importing? [?](#)

Standard objects Custom objects

Dealers ☒

What do you want to do? [?](#)

Add new records ☒

Match by: [?](#)

-None-

Which User field in your file designates record owners? [?](#)

-None-

Which Contact field in your file do you want to match against to set the Contact lookup field? [?](#)

-None-

Trigger workflow rules and processes? [?](#)

Where is your data located? [?](#)

Drag CSV file here to upload

CSV

File

Choose File Dealer.csv

Character Code [?](#)

ISO-8859-1 (General US & Western European, ISO-LATIN-1) ☒

Values Separated By

Comma

Cancel Previous Next

Ashok Motors Sales

Leads Test_Drive_cs Opportunities Invoice_cs Contacts Service_Appointment_cs Tasks Warranty_Claim_cs Dashboards More

Search...

Opportunities

All Opportunities [New](#) [Printable View](#) [Assign Label](#)

43 items • Sorted by Opportunity Name • Updated a few seconds ago

Search this list...

	Opportunity Name ↑	Account Name	Amount	Close Date	Stage	Oppo...
1	<input type="checkbox"/> Burlington Textiles Weaving Plant Generator	Burlington Textiles Corp of America	\$235,000.00	7/12/2025	Closed Won	OEPIC
2	<input type="checkbox"/> Dickenson Mobile Generators	Dickenson plc	\$15,000.00	7/19/2025	Qualification	OEPIC
3	<input type="checkbox"/> Edge Emergency Generator	Edge Communications	\$75,000.00	9/5/2025	Closed Won	OEPIC
4	<input type="checkbox"/> Edge Emergency Generator	Edge Communications	\$35,000.00	9/11/2025	Id. Decision Makers	OEPIC
5	<input type="checkbox"/> Edge Installation	Edge Communications	\$50,000.00	6/27/2025	Closed Won	OEPIC
6	<input type="checkbox"/> Edge SLA	Edge Communications	\$60,000.00	5/23/2025	Closed Won	OEPIC
7	<input type="checkbox"/> Express Logistics Portable Truck Generators	Express Logistics and Transport	\$80,000.00	5/31/2025	Value Proposition	OEPIC
8	<input type="checkbox"/> Express Logistics SLA	Express Logistics and Transport	\$120,000.00	6/1/2025	Perception Analysis	OEPIC
9	<input type="checkbox"/> Express Logistics Standby Generator	Express Logistics and Transport	\$220,000.00	6/2/2025	Closed Won	OEPIC
10	<input type="checkbox"/> GenePoint Lab Generators	GenePoint	\$60,000.00	8/30/2025	Id. Decision Makers	OEPIC
11	<input type="checkbox"/> GenePoint SLA	GenePoint	\$30,000.00	9/2/2025	Closed Won	OEPIC
12	<input type="checkbox"/> GenePoint Standby Generator	GenePoint	\$85,000.00	7/10/2025	Closed Won	OEPIC
13	<input type="checkbox"/> gfggf			10/25/2025	Prospecting	sur
14	<input type="checkbox"/> gfggf			10/25/2025	Prospecting	sur
15	<input type="checkbox"/> gfggf			10/25/2025	Prospecting	sur