

# HOUSE PRICE PREDICTION USING ADVANCED REGRESSION TECHNIQUES

-Surya Prabha V P

## Abstract

This project focuses on predicting house prices using a dataset from a Kaggle competition. I followed a complete data science workflow, including **exploratory data analysis, feature engineering, and model building**. I implemented and compared several advanced regression techniques, ultimately finding that **Lasso Regression** provided the most accurate predictions. This project demonstrates my proficiency in using Python for data analysis and machine learning to solve a real-world regression problem.

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## Introduction

House price prediction is a classic machine learning regression problem with significant real-world applications for real estate agents, buyers, and sellers. My goal was to predict a continuous value (SalePrice) based on various features of a house. This report details the steps I took to build a predictive model, starting from data preprocessing and concluding with a comparison of advanced regression techniques.

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## Dataset Description & EDA

The dataset, sourced from a Kaggle competition, contains 79 explanatory variables and a single target variable, SalePrice, for 1,460 houses.

## Data Cleaning

- **Missing Values:** I handled missing data by filling it with 'None' for categorical features and 0 for numerical features where a missing value indicated the absence of a feature (e.g., PoolQC for a house with no pool). For the LotFrontage feature, which is truly missing, I filled the values with the mean.
- **Outliers:** During my bivariate analysis, I identified and removed two significant outliers in the GrLivArea feature, as they were houses with

exceptionally large living areas but unusually low prices, which would have negatively impacted my model.

## EDA Findings

- **Distribution of SalePrice:** The target variable, SalePrice, was heavily right-skewed. To meet the assumptions of many linear models and improve performance, I applied a **log transformation** to normalize the distribution.
  - **Key Feature Insights:** A correlation heatmap revealed that **OverallQual** (Overall Material and Finish Quality) and **GrLivArea** (Above-Ground Living Area) were the features most correlated with the SalePrice. A **T-test** was performed on OverallQual, and the p-value of 0.0000 proved that high-quality houses have a statistically significant difference in price from low-quality houses. The Neighborhood feature was also found to be a powerful predictor of price.
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## Methodology (Model Building)

After data preprocessing and EDA, I prepared the data for modeling by applying **one-hot encoding** to all categorical variables. This converted 79 original features into **259 numerical features** that the models could understand. I then split the data into a training set and a testing set.

I applied and evaluated four different regression models:

- **Linear Regression:** Served as a baseline to establish an initial performance score.
  - **Lasso Regression:** A regularized model that shrinks the coefficients of less important features, effectively performing feature selection.
  - **XGBoost:** A powerful gradient boosting algorithm known for its high performance on structured data.
  - **Random Forest:** An ensemble model that uses multiple decision trees to improve accuracy.
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## Results and Discussion

I evaluated each model's performance using three key metrics: **Root Mean Squared Error (RMSE)**, **R<sup>2</sup> score**, and **Mean Absolute Error (MAE)**. The results are summarized in the table below:

Model	RMSE (lower is better)	R <sup>2</sup> (closer to 1 is better)	MAE (lower is better)
<b>Lasso Regression</b>	<b>0.1245</b>	<b>0.9081</b>	<b>0.0862</b>
XGBoost	0.1411	0.8819	0.0932
Linear Regression	0.1449	0.8883	0.0935
Random Forest	0.1468	0.8722	0.0978

- **Best-Performing Model:** Lasso Regression was the top performer, achieving the lowest RMSE and MAE, as well as the highest R<sup>2</sup> score.
- **Why Lasso Excelled:** Its superior performance is likely due to its regularization technique. With 259 features after one-hot encoding, Lasso helped prevent overfitting by automatically selecting the most important features and shrinking the coefficients of irrelevant ones to zero.
- **Model Comparison:** While XGBoost and Linear Regression also performed well, the subtle improvements from Lasso's regularization were enough to give it the edge. Random Forest, an ensemble model, also provided solid performance.

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## Conclusion

- **Project Goal Achieved:** I successfully built and evaluated several models for house price prediction, fulfilling the project's objective.
- **Key Findings:** The analysis confirmed that OverallQual and GrLivArea are the most influential features in determining a house's value.
- **Best Model Recommendation:** Lasso Regression is the best model for this dataset due to its high accuracy and ability to perform automatic feature selection, which is ideal for a high-dimensional dataset.