





Description: Rumenco UF Terms 01 July 2016-30 June 2017 BIRSAY

Address Chrissie Smith Rumenco **Contact Name**

> **Stretton House** Position

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Stretton **Phone** Burton-on-Trent Fax

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Fax Customer Service 01283 563887 **Email** advisory@rumenco.co.uk

Terms Details

Effective From 1-7-2016

Valid To 30-6-2017

Price Basis TARGET FOR YEAR 2016-2017

> Rumevite 80 tonnes Supalyx 90 tonnes Lifeline 65 tonnes MAXX 45 tonnes

PAYMENT ON REACHING 90% TARGET

Rumevite £5.00 per tonne Supalyx £7.50 per tonne Lifeline £7.50 per tonne MAXX £7.50 per tonne

PAYMENT ON REACHING 100% TARGET

Rumevite £10.00 per tonne Supalyx £15.00 per tonne Lifeline £15.00 per tonne MAXX £15.00 per tonne

Delivery Terms

Payment Terms Rumenco's normal terms are "pay 15th of month following", whereas UF terms are

"END of month following".

Retrospective Rebate INDIVIDUAL GROWTH REWARD

Growth Reward above targets on Rumevite, Supalyx, Lifeline & MAXX on overall

tonnage as follows:

Reward £2.00 per tonne Growth 5%

INDIVIDUAL GROWTH REBATE ON XP YEAST

On all ADDITIONAL tonnage over the previous year, a rebate of £50.00 per tonne

will be paid (on the growth element only).

FARM DELIVERIES OF MOLASSES

A rebate of 2% is payable on all farm deliveries of molasses.

OWN BRAND INCENTIVE SCHEME OWN BRAND BUCKETS

TONNES	£/TONNE REBATE
0-49	£0
50-150	£2
151-400	£4
401-700	£6
701-1000	£8
1001-1200+	£10

EXCLUSIVITY REBATE

1.25% of account turnover on the following product ranges supplied:

Rumevite
Supalyx
Lifeline
MAXX
Beetlic
XP Yeast
Own brand Blocks, Buckets and Minerals
Minibulk Liquids

Payable 12 months after the "tonnage rebate".

Only payable if exclusivity is maintained for 12-month period before and after "tonnage rebate" payment.

PROGIENE DAIRY CHEMICAL HYGIENE RANGE

See separate supplier terms under "Progiene".