

## Structured Terms

**Description:** Rumenco UF Terms 01 July 2016-30 June 2017 FURNESS

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### Terms Details

**Effective From** 1-7-2016

**Valid To** 30-6-2017

**Price Basis**

#### **TARGET FOR YEAR 2016-2017**

Rumevite	90 tonnes
Supalyx	5 tonnes
Lifeline	10 tonnes
MAXX	5 tonnes

#### **PAYMENT ON REACHING 90% TARGET**

Rumevite	£5.00 per tonne
Supalyx	£7.50 per tonne
Lifeline	£7.50 per tonne
MAXX	£7.50 per tonne

#### **PAYMENT ON REACHING 100% TARGET**

Rumevite	£10.00 per tonne
Supalyx	£15.00 per tonne
Lifeline	£15.00 per tonne
MAXX	£15.00 per tonne

**Delivery Terms**

**Payment Terms**

Rumenco's normal terms are "pay 15th of month following", whereas UF terms are "END of month following".

**Retrospective Rebate**

#### **INDIVIDUAL GROWTH REWARD**

Growth Reward above targets on Rumevite, Supalyx, Lifeline & MAXX on overall tonnage as follows:

Growth 5%    Reward £2.00 per tonne

#### **INDIVIDUAL GROWTH REBATE ON XP YEAST**

On all ADDITIONAL tonnage over the previous year, a rebate of £50.00 per tonne will be paid (on the growth element only).

## FARM DELIVERIES OF MOLASSES

A rebate of 2% is payable on all farm deliveries of molasses.

## OWN BRAND INCENTIVE SCHEME

### OWN BRAND BUCKETS

<b>TONNES</b>	<b>£/TONNE REBATE</b>
0-49	£0
50-150	£2
151-400	£4
401-700	£6
701-1000	£8
1001-1200+	£10

### EXCLUSIVITY REBATE

1.25% of account turnover on the following product ranges supplied:

Rumevite  
Supalix  
Lifeline  
MAXX  
Beetlic  
XP Yeast  
Own brand Blocks, Buckets and Minerals  
Minibulk Liquids

Payable 12 months after the "tonnage rebate".

Only payable if exclusivity is maintained for 12-month period before and after "tonnage rebate" payment.

### PROGIENE DAIRY CHEMICAL HYGIENE RANGE

See separate supplier terms under "Progiene".