

Description: Volac UF Terms 01 January-31 December 2017 CAITHNESS

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Terms Details

Effective From 1-1-2017

Valid To 31-12-2017

Price Basis **DISCOUNTS**

1. 10 + pallets delivered base - less £25 per tonne
2. Collection Ex Bristol store - less £35 per tonne
3. Full Loads delivered (one product) - less £50 per tonne ***
(*** based on orders for a SINGLE BRAND with 3 WEEKS ORDER NOTICE)
MUST BE FULL LOADS OF ONE PRODUCT SPECIFICATION – this brings efficiency to Volac and allows despatch right from the production unit, saving duplicate handling through their store 25 miles from the factory.

Delivery Terms Orders to Volac Sales Office

Payment Terms UF Standard Terms + 30 days

Retrospective Rebate **GROUP REBATES**

All Volac manufactured milk replacer invoiced through United Farmers will qualify for tonnage based rebates (volumes based from 1 January to 31 December 2017):

Sales of 2000 to 2598 Tonnes	retro of £15/Tonne
Sales of 2599 to 2898 Tonnes	retro of £20/Tonne
Sales of 2899 to 3285 Tonnes	retro of £25/Tonne
Sales of 3286 Tonnes plus	retro of £30/Tonne

Individual member rebates still apply where applicable.

MEGALAC

Individual Member Rebate

Sell 80% of 2016 12 months sales to qualify for £5 per Tonne rebate.

All Tonnage over 2016 tonnage receives £10 per Tonne rebate (payable on the growth over 2016 only).

(To qualify for any rebate, individual members must achieve a minimum of 80% of 2016 12 months sales.)

ANIMAL HEALTH

1% of ALL member sales

Products to include AS Gold, Calf and Lamb Volostrum

Other Comments

PROMOTIONAL ACTIVITY

- Volac are open to specific individual promotional activity.
- A full training and educational programme is available from Volac for your staff.
- Factory visits are available on request.
- Open Days, Shows, dual calling with salesman can be arranged with Volac.
- All Volac sales, marketing and technical support apply

Product Details

MAVERICK BRANDED PRODUCTS		Pricing (1-9 pallets delivered)
100463D	Triple A Gold Maverick 20kg	£1610
100482D	Healthy Start Rearer 20kg	£1420
100483D	Maverick Once a Day Mix 20kg	£1730
100522D	Golden Frisky 20kg	£1880
100539D	Golden Frisky 5kg	£1980