

Description: Agrovista UF Terms 01 January-31 December 2017

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Terms Details

Effective From 1-1-2017

Valid To 31-12-2017

Price Basis New centralised price list will be issued at the end of February 2017. The price list for 2017 will show Invoice pricing and net pricing after a rebate of 10% (please see below the structure). Some members will be on 8.5% rebate who require agronomy services and expertise from Agrovista in order to sell agronomy products. If an agronomist is used to walk a customer's crops and sells products to customers, a 10% charge on products sold from invoice will be applied.

*Any adjustments in net pricing on products agreed throughout the year in support to members keeping competitive with Agrovista will be rebated back in full to the new net price agreed as part of the rebate process. *Please note all agency and seed products are not included in this agreement and need to be agreed with Agrovista.

Delivery Terms Pricing given includes delivery to members. If a member collects from an Agrovista distribution Depot, a rebate amount of 2.5% will be given on the collected order.

Payment Terms Standard United Farmers terms (instead of 20th of month following)

Retrospective Rebate Payable twice yearly as difference between invoice and nett prices issued:

- A 10% rebate will be given for members who do not require any agronomy help or advice
- A 8.5% rebate will be given for members who require Agrovista to support and advise when required enabling a member to sell agronomy products
- If crop walking is required for a member's customer, a 10% charge will be applied to all products sold to the customer

Rebates to be paid out:

January to June - payable to UF by 20 September

July to December - payable to UF by 20 March

Note

Any advice to customers on agrochemicals must be given by a qualified agronomist. Members who have no agronomist on the premises need to form an agreement with a supplier who supplies this service to be able to sell Agronomy products. e.g. Agrovista, in order to gain access to a qualified agronomist to be able to dispense products.

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