



## Structured Terms

**Description:** Hoggs of Fife UF Terms 01 September 2016-31 August 2017 HARBRO

<b>Address</b>	Hoggs of Fife Ltd Trade Division Eden Valley Business Park Cupar Fife KY15 4RB	<b>Contact Name</b>	Donald Houston
		<b>Position</b>	Sales & Marketing Manager
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### Terms Details

**Effective From** 1-9-2016

**Valid To** 31-8-2017

**Price Basis** Special prices as per your own agreement with Hoggs' representatives.  
Please see "Product Details" below for LOMOND WELLINGTONS pricing.

**Delivery Terms**

**Payment Terms** Normal UF terms

**Retrospective Rebate** **NON-WELLINGTON PURCHASES**  
Minimum qualifying purchases - £48,258  
Up to £50,671 - 2.0%  
£50,671 plus - 3.0% (payable only on top slice)

**WELLINGTON PURCHASES**  
Minimum qualifying purchases - £16,351  
Subject to achieving minimum qualifying purchases - 2.0%

**Other Comments** Quality Inexpensive Wellington Boots agreed on 12-month agreement with annual review

### Product Details

#### SPECIAL NETT PRICE FOR LOMOND WELLINGTONS

Hoggs of Fife	Colour(s)	Sizes	UF Invoice Price
Lomond Mens PVC Boot	Green	6-12	£6.80 (vs. usual Trade price of £6.97)
Lomond Ladies PVC Boot	Green, Blue	6-8	£5.68 (vs. usual Trade price of £5.94)
Lomond Junior PVC Boot	Green, Blue	13-5	£5.31 (vs. usual Trade price of £5.43)
Lomond Childs PVC Boot	Green, Blue	10-12	£4.76 (vs. usual Trade price of £4.88)