



## **Structured Terms**

**Description:** Gallagher UF Terms 01 January-31 December 2017

Address Gallagher UK Ltd Contact Name Mark Oliver

Curriers Close Position UK Regional Sales Manager

 Canley
 Mobile
 07827 666237

 Coventry
 Phone
 02476 470141

CV4 8AW Fax

Email Mark.Oliver@Gallaghereurope.com

**Phone** 0844 8500101 **Fax** 0844 8501545

Email <u>info@gallagher.co.uk</u>

**Terms Details** 

Effective From 1-1-2017

Valid To 31-12-2017

Price Basis Trade Price Less 24%

See price list under "Price List" button on supplier home page

**Delivery Terms** £100+VAT Carriage paid for United Farmers' members

**Drop-shipping** £6.00+VAT Carriage charge for United Farmers' members

Applies to direct-to-customer orders through United Farmers members' web shops

Payment Terms Normal UF Terms

Retrospective Rebate GROUP RETROSPECTIVE REBATE – ALL PRODUCT GROUPS

1.0% on all business

**GROUP GROWTH REBATE - GALLAGHER ELECTRIC FENCING** 

4.0% payable on the growth element only

(rebate subject to growing the group business by £25,000)

5.0% payable on the growth element only

(rebate subject to growing the group business by £35,000)

6.0% payable on the growth element only

(rebate subject to growing the group business by £50,000+)

Other Comments In addition, Gallagher will offer local promotions and training on new products and

shelf. National promotion of Gallagher in the press and at events.