

Structured Terms

Description: Pelgar International UF Terms 01 July 2017-30 June 2018 / **EAST DOWN FARMERS**

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|----------------|--|---------------------|--|
| Address | Pelgar International Units 12 & 13 Newman Lane Ind. Estate Alton Hampshire GU34 2QR | Contact Name | Tim Bridge |
| | | Position | UK Sales Manager |
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Terms Details

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| Effective From | 1-7-2017 |
| Valid To | 30-6-2018 |
| Price Basis | Please view pricing under Price List button on UF Interactive |
| Delivery Terms | <p>Minimum order £500 Carriage paid. Smaller orders will be accepted, but will incur a small carriage charge.</p> <p>* If a pallet of product is taken of the same product & container size a further 5% discount will apply.</p> <p>Orders for Northern Ireland apply.</p> <p>Products for Southern Ireland will only be available in the Pelgar brand due to licensing restriction. Please speak with Pelgar directly.</p> |
| Payment Terms | Normal UF Terms |
| Retrospective Rebate | <p>A guaranteed 5% Rebate will be paid every 6 months against all Country UF product invoice prices.</p> <p>An additional Individual Growth rebate scheme will apply to Country UF product paid annually. A target has been giving below based upon the last three years with discontinued pack sizes being considered due to legislation changes on dispensing pesticides. This rebate will be paid on the growth element only, i.e. On the Top slice only and overrides the guaranteed rebate element.</p> |

Individual Turnover target for the terms period £1,250.00

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| 20% + Growth | 8% | Rebate on Growth above Base Sales Target |
| 30% + Growth | 9% | Rebate on Growth above Base Sales Target |
| 40% + Growth | 10% | Rebate on Growth above Base Sales Target |

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| Other Comments | <p>Promotional Activity:</p> <p>Marketing material and training documentation available on request and staff training meetings. Please speak with Pelgar.</p> |
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