

## **Structured Terms**



**Description:** Mark Westaway & Son UF Terms 01 June 2016-31 May 2017

**Address** Mark Westaway & Son AND Friendship Estates

Love Lane Farm

Paignton Devon TQ3 1SP Contact Name Position Mobile Phone Fax

**Email** 

Mark Westaway
Managing Director

msw@horsehage.co.uk

Phone

01803 527257

Fax Email

## **Terms Details**

Effective From 1-6-2016

**Valid To** 31-5-2017

Price Basis Country UF Horse Chaff - £3.99 Ex Works

**Delivery Terms** Delivery available on request. Please call Mark Westaway for competitive rates.

Payment Terms Normal UF Terms

**Retrospective Rebate** No rebate

## Other Comments FURTHER INFORMATION

- A) Partnership agreed for a 3-year period from launch, with United Farmers having a first option to renew.
- B) Withdrawal of this agreement is available subject to 6 months' notice given by either party.
- C) MWS will ensure our pricing on these products remains competitive. This means the benefits assessed at this time to proceed remain in place compared to competitive like for like products. This ensures both parties are able to achieve their objectives of volume indication and margin expectations.
- D) An annual review will be done to evaluate the above to assess any changes for the following seasons requirements and expectations for both parties are agreed.

