

Description: Volac UF Terms 01 January-31 December 2017 BATA

Address	Volac International Ltd Orwell Royston Herts SG8 5QX	Contact Name	Phil Brookes
		Position	National Sales Manager
		Mobile	07860 188630
		Phone	
		Fax	
		Email	phil.brookes@volac.com
Phone	Orders 01223 207885		
Fax	Orders 01223 206865		
Email	orders@volac.com		

Terms Details

Effective From 1-1-2017

Valid To 31-12-2017

Price Basis **DISCOUNTS**

1. 10 + pallets delivered base - less £25 per tonne
2. Collection Ex Bristol store - less £35 per tonne
3. Full Loads delivered (one product) - less £50 per tonne ***
(*** based on orders for a SINGLE BRAND with 3 WEEKS ORDER NOTICE)
MUST BE FULL LOADS OF ONE PRODUCT SPECIFICATION – this brings efficiency to Volac and allows despatch right from the production unit, saving duplicate handling through their store 25 miles from the factory.

Delivery Terms Orders to Volac Sales Office

Payment Terms UF Standard Terms + 30 days

Retrospective Rebate **GROUP REBATES**

All Volac manufactured milk replacer invoiced through United Farmers will qualify for tonnage based rebates (volumes based from 1 January to 31 December 2017):

Sales of 2000 to 2598 Tonnes	retro of £15/Tonne
Sales of 2599 to 2898 Tonnes	retro of £20/Tonne
Sales of 2899 to 3285 Tonnes	retro of £25/Tonne
Sales of 3286 Tonnes plus	retro of £30/Tonne

Individual member rebates still apply where applicable.

MEGALAC

Individual Member Rebate

Sell 80% of 2016 12 months sales to qualify for £5 per Tonne rebate.

All Tonnage over 2016 tonnage receives £10 per Tonne rebate (payable on the growth over 2016 only).

(To qualify for any rebate, individual members must achieve a minimum of 80% of 2016 12 months sales.)

ANIMAL HEALTH

1% of ALL member sales

Products to include AS Gold, Calf and Lamb Volostrum

Other Comments

PROMOTIONAL ACTIVITY

- Volac are open to specific individual promotional activity.
- A full training and educational programme is available from Volac for your staff.
- Factory visits are available on request.
- Open Days, Shows, dual calling with salesman can be arranged with Volac.
- All Volac sales, marketing and technical support apply

Product Details

LAMLAC BRANDED PRODUCTS		Pricing (1-9 pallets delivered)
100525D	Lamlac Freeflow 25kg	£1760
100523D	Lamlac Instant 25kg	£1760
100511D	Lamlac Instant 10kg	£1810
100658D	Lamlac Instant 5kg	£1860

CALF BRANDED PRODUCTS		Pricing (1-9 pallets delivered)
100473D	Heiferlac 20kg	£1820
100486D	Blossom Freeflow 25kg	£1630
100472D	Blossom Easymix 20kg	£1630
100491D	Enerlac Freeflow 25kg	£1400
100474D	Enerlac Instant 20kg	£1400