

Description: Battle Hayward & Bower UF Terms 01 January-31 December 2017

Address Battle Hayward & Bower Ltd Victoria Chemical Works Crofton Drive Allenby Road Industrial Estate Lincoln LN3 4NP Phone 01522 529206 / 541241 Fax 01522 538960 Email Orders : acv@battles.co.uk	Contact Name Jim Bowen Position Mobile Phone Link Line : 0845 708 9533 Fax Email jim@battles.co.uk
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Terms Details

Effective From	1-1-2017
Valid To	31-12-2017
Price Basis	MSD, Zoetis and Merial - Trade less 13% - nett invoice prices (no further rebate on these products)
Delivery Terms	Carriage Paid (Mainland) £100 nett invoice value
Payment Terms	Normal UF terms
Retrospective Rebate	GROUP RETROSPECTIVE REBATE ON BATTLES OWN BRAND PRODUCTS For Battles Own Brand products only, a rebate of 4.0% is payable on any increase over our previous year's group turnover of £312,000. Please see Battles Own Brand list below:

Agrimark	Aintree	Alto Lab
Battles	CHI	Clop
ColeCraft	Dermoline	Hoof Saver
Hy Ranges	Hydrophane	Kossolian
Lincoln	Lorina	Radiol
Super Codlivine	Wendals	Zincoped

GROUP RETROSPECTIVE REBATE, EXCLUDING MSD, ZOETIS AND MERIAL

1.50%	guaranteed
1.75%	on achieving £651,000 total nett turnover
2.00%	on achieving £682,000 total nett turnover
2.25%	on achieving £713,000 total nett turnover
2.50%	on achieving £745,000 total nett turnover

All products, including MSD, Zoetis and Merial, contribute towards the turnover target with rebate payable on all products except MSD, Zoetis and Merial.

Other Comments	All members are contract customers - a contract customer automatically enjoys the best buying price, irrespective of order value or product quantity. (Contract terms are invariably preferential to standard discounts on products).
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