

## Structured Terms

**Description:** Eliza Tinsley UF Terms GB 01 April 2017-31 March 2018

|                |  |                     |  |
|----------------|--|---------------------|--|
| <b>Address</b> | Eliza Tinsley Ltd<br>Potters Lane<br>Wednesbury<br>West Midlands<br>WS10 0AS               | <b>Contact Name</b> | Kendal Ernest  |
|                |  | <b>Position</b>     | National Field Sales Manager   |
|                |  | <b>Mobile</b>       | 07977 485679   |
|                |  | <b>Phone</b>        | 0121 502 0055  |
|                |  | <b>Fax</b>          |  |
|                |  | <b>Email</b>        | <a href="mailto:k.ernest@elizatinsley.co.uk">k.ernest@elizatinsley.co.uk</a> |
| <b>Phone</b>   | 0121 502 0055  |                     |  |
| <b>Fax</b>     | 0121 502 7348  |                     |  |
| <b>Email</b>   | Customer Service: <a href="mailto:orders@elizatinsley.co.uk">orders@elizatinsley.co.uk</a> |                     |  |

### Terms Details

|                             |   |                     |       |                     |       |                     |       |               |       |
|-----------------------------|---|---------------------|-------|---------------------|-------|---------------------|-------|---------------|-------|
| <b>Effective From</b>       | 1-4-2017  |                     |       |                     |       |                     |       |               |       |
| <b>Valid To</b>             | 31-3-2018   |                     |       |                     |       |                     |       |               |       |
| <b>Price Basis</b>          | Special UF Product Price List - see Price List button on Eliza Tinsley homepage.<br><br>All products with no agreed net price - Eliza Tinsley List Less 30%   |                     |       |                     |       |                     |       |               |       |
| <b>Delivery Terms</b>       | Delivered UK Mainland<br><br>£125 minimum carriage paid order. £6 charge on orders below £125.  |                     |       |                     |       |                     |       |               |       |
| <b>Payment Terms</b>        | Standard UF terms (e.g. March goods payable end April)  |                     |       |                     |       |                     |       |               |       |
| <b>Retrospective Rebate</b> | <b>GROUP RETROSPECTIVE REBATE</b><br><br><table> <tr> <td>£450,001 - £500,000</td><td>2.25%</td></tr> <tr> <td>£500,001 - £550,000</td><td>2.50%</td></tr> <tr> <td>£550,001 - £600,000</td><td>2.75%</td></tr> <tr> <td>£600,001 plus</td><td>3.00%</td></tr> </table> | £450,001 - £500,000 | 2.25% | £500,001 - £550,000 | 2.50% | £550,001 - £600,000 | 2.75% | £600,001 plus | 3.00% |
| £450,001 - £500,000         | 2.25%   |                     |       |                     |       |                     |       |               |       |
| £500,001 - £550,000         | 2.50%   |                     |       |                     |       |                     |       |               |       |
| £550,001 - £600,000         | 2.75%   |                     |       |                     |       |                     |       |               |       |
| £600,001 plus               | 3.00%   |                     |       |                     |       |                     |       |               |       |
| <b>Other Comments</b>       | Quarterly promotions as arranged by Eliza Tinsley   |                     |       |                     |       |                     |       |               |       |

#### **PLEASE NOTE -**

From time to time competitors may try to tempt you away with "one-off" offers. With Eliza Tinsley we have an excellent price list for all products all the time (Best Price Policy!). However, if you are tempted with a competitor offer, before doing anything with them please contact Kendal Ernest at Eliza Tinsley to see how they can help you.