

Structured Terms



Description: Friendship Estates UF Terms 01 June 2016-31 May 2017

Address Friendship Estates Contact Name Andrew Cooke
Old House Farm Position Managing Director

Old House Farm Position
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Terms Details

Effective From 1-6-2016

Valid To 31-5-2017

Price Basis Country UF Horse Chaff - £3.99 Ex Works

Delivery Terms Delivery available on request. Please call Friendship Estates for competitive rates.

Payment Terms Normal UF Terms

Retrospective Rebate No rebate

Other Comments

A) Partnership agreed for a 3-year period from launch, with United Farmers having

a first option to renew.

B) Withdrawal of this agreement is available subject to 6 months' notice given by either party.

C) Friendship will ensure our pricing on this product remains competitive. This means the benefits assessed at this time to proceed remain in place compared to competitive like for like products. This ensures both parties are able to achieve their objectives of volume indication and margin expectations.

D) An annual review will be done to evaluate the above to assess any changes for the following season's requirements and expectations for both parties are agreed.

