

## Structured Terms

**Description:** Animax UF Terms 01 December 2016 – 30 November 2017

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### Terms Details

<b>Effective From</b>	1-12-2016
<b>Valid To</b>	30-11-2017
<b>Price Basis</b>	See UF Interactive for Price List and Products as supplied by Animax <b>(For information on OptiCop please see end of terms sheet)</b>  25% discount off the Animax price list for UF members.  Minimum order of sheep dip is 1 pallet layer: 12x10 litres or 24x5 litres or a combination of both. All other products have a minimum order quantity as stated on the price list.
<b>Delivery Terms</b>	Prices include delivery to mainland UK and mainland UK ports for orders of £500 and over.  £25 carriage charge for orders below £500 total invoice value.  Island carriage will be confirmed per order.
<b>Payment Terms</b>	Standard UF Terms
<b>Retrospective Rebate</b>	2% guaranteed annual rebate on all purchases of Animax products. <b>(For information on OptiCop please see end of terms sheet)</b>
<b>Retrospective Rebate</b>	Guaranteed 2% annual rebate on all purchases of Animax products. <b>(For information on OptiCop please see end of terms sheet)</b>  INDIVIDUAL GROWTH REBATE On all growth over the previous year's purchases an additional growth rebate of 3% will be paid on the growth element only. i.e. top slice.  GROUP GROWTH BOLUS TARGET If as a group, turnover exceeds £500,000 in Tracesure branded products a further 3% will be paid on these purchases.  MARKETING BONUS If Tracesure target above is achieved a further £5,000.00 will be paid to aid marketing

of the brand.

Retrospective rebates are calculated on the invoiced price.

#### **Marketing Support**

Animax will assign a key account manager to ensure that UF members receive support in promoting and selling Animax products.

Animax will put together an SQP training program for UF staff. This will provide them with technical knowledge of the product range product and 24 CPD points.

Animax will provide £600 as sponsorship of the annual UF members conference.

#### **Northern Ireland Members**

Members based in Northern Ireland are outside this agreement.

Specific terms will be agreed with those UF members based in Northern Ireland Related to the "Allsure" brand.

#### **Additional Terms**

All rebates to be paid by Animax to United Farmers to distribute to members within 3 months of the end of the trading period, once turnover values have been agreed between the relevant parties.

## **OptiCop**

#### **Price Basis**

See OptiCop tab on Animax homepage, UF Interactive for Price List

#### **Delivery Terms**

Prices include delivery to mainland UK and mainland UK ports for orders of £500 and over.

£25 carriage charge for orders below £500 total invoice value.

Island carriage will be confirmed per order.

#### **Payment Terms**

Standard UF Terms

#### **Retrospective Rebate**

The following rebate is in place for sales of OptiCop

Sales Value	Rebate
£20,001	2%
£50,001	4%
£100,000	6%
£150,000	8%
£250,000	12%