



## Structured Terms

**Description:** David Ritchie (Implements) UF Terms 01 June 2017-31 May 2018

<b>Address</b>	David Ritchie (Implements) Ltd Carseview Road Forfar DD8 3BT	<b>Contact Name</b>	Andrew R Edwards
		<b>Position</b>	Sales & Marketing Director
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### Terms Details

**Effective From** 1-6-2017

**Valid To** 31-5-2018

**Price Basis** **EXISTING CUSTOMERS**  
As per your individual agreement with Ritchie

**NEW CUSTOMERS**  
Please contact Andrew Edwards to discuss

**Delivery Terms** As per your agreement with Ritchie

**Payment Terms** Normal UF Terms

**Retrospective Rebate** **GUARANTEED REBATE**  
0.5% guaranteed rebate on all business. Rebate paid every 6 months.

**INDIVIDUAL GROWTH SCHEME (for existing customers only)**

- Rebate paid at the end of the 12 month terms period.
- 5 to 10% Growth on the previous year's turnover receives 2% rebate on the growth element only.
- 11 to 20% Growth on the previous year's turnover receives 3% rebate on the growth element only.
- 21% + Growth on the previous year's turnover receives 4% rebate on the growth element only.

The scheme will be separated into two categories - gates and non gates (i.e. other equipment), but the same scheme will apply to both areas.

**NEW CUSTOMERS**

For the first 12 months the above Guaranteed 0.5% scheme above will apply.

**Other Comments** Invoicing must be through United Farmers account to qualify for rebate.