

Structured Terms

Description: Draper UF Terms 01 January-31 December 2017

Address	Draper Tools Ltd Hursley Road Chandlers Ford Eastleigh Hampshire SO53 1YF	Contact Name	Denis McCourt
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Terms Details

Effective From 1-1-2017

Valid To 31-12-2017

Price Basis

List Price -52.5%	"D" Code, Draper Tools
List Price -40%	"H" Code, Clothing & Footwear
List Price -25%	"P" Code, Power and Air Tools

Delivery Terms

CARRIAGE PAID ORDERS -
£100 nett Mainland
£150 nett Islands and Northern Ireland

Orders placed via Draper B2B website will be subject to £50.00 carriage paid (mainland only). Overnight delivery is available at customer's own cost. Please see link under ORDER button on Draper mini-site on UF Interactive.

Payment Terms Normal UF Terms

Retrospective Rebate

GUARANTEED GROUP REBATE
2.5% retrospective rebate for year ending 31 December 2017

GROUP GROWTH REBATE
Additional 1% rebate payable for 5% growth 2017 over 2016 turnover
Additional 2% rebate payable for 10% growth 2017 over 2016 turnover
Additional 3% rebate payable for 15% growth 2017 over 2016 turnover
Additional 4% rebate payable for 20% growth 2017 over 2016 turnover
(growth rebate paid back to zero on total turnover)

- UF Interactive support 0.5% on turnover

Other Comments

PROMOTIONS
Top Deal Promotion, Special Offers or Bespoke leaflets are available.

TOOLBARS
For branches placing a stock order of £1,000.00 nett, Draper can supply a 4'0" Draper Toolbar free of charge on loan.