



## Structured Terms

**Description:** Virbac UF Terms 01 January-31 December 2017

<b>Address</b>	Virbac Limited Woolpit Business Park Windmill Avenue Woolpit Bury St Edmunds Suffolk IP30 9UP	<b>Contact Name</b>	Stuart Godwin
		<b>Position</b>	Key Accounts Manager-Large Animal Vet.
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<b>Phone</b>	01359 243243		
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<b>Email</b>			

### Terms Details

<b>Effective From</b>	1-1-2017
<b>Valid To</b>	31-12-2017
<b>Price Basis</b>	PLEASE NOTE - There is no longer any minimum order value as all products now go via Wholesaler
<b>Delivery Terms</b>	<b>See Wholesaler terms</b>
<b>Payment Terms</b>	Normal UF terms
<b>Retrospective Rebate</b>	<b>INDIVIDUAL MARKETING SUPPORT REBATE</b> 1% guaranteed subject to the individual business achieving their 2017 turnover.  <b>INDIVIDUAL GROWTH REBATE</b> An additional rebate is paid for increases to your individual 2017 turnover as follows:  1% payable if 5% growth achieved 2% payable if 10% growth achieved 3% payable if 15% growth achieved 4% payable if 20% growth achieved 5% payable if 25% growth achieved

**NOTE** - any new members joining UF in 2017 are excluded from the above rebates during 2017.

Rebate will only be paid on the products listed below and the pricing will vary depending on the source. The prices quoted are a guide only.

Additionally, should there be any new products launched in 2017, they will NOT qualify for rebate.

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**PRODUCT****Guide Price (before Wholesale rebate)**

EQUIMAX 7.49G 1 x BLISTER	£17.78
EQUIMAX 7.49G 1x12 BLISTERS	£189.66
EQUIMAX 7.49G 3 x 12 BLISTERS	£182.76
EQUIMAX 7.49G 6 x 12 BLISTERS	£178.16
EQUIMAX 7.49G 10x12 BLISTERS	£170.11
EQUI MAX 7.49G 48 YARD PACK	£610.20
EQUIMAX TABS 1 X 8 CP	£15.85
EQUIMAX TABS 12 X 8 CP	£181.61
EQUI MAX TABS 6 x 12 X 8 CP	£177.01
ERAQUELL 7.49 G 1 x SYR	£5.14
ERAQUELL 7.49 G 1 x 12 SYR	£61.21
ERAQUELL 7.49 G 5 x 12 SYR	£55.17
ERAQUELL 7.49 G 48 YARD PACK	£194.72
ERAQUELL TABS 1 x 12 X 8 CP	£91.80
ERAQUELL TABS 1 X 8 CP	£8.79
DELTANI L PO 500ML	£33.33
DELTANI L PO 1L	£55.74
DELTANIL PO 2.5L	£126.66
DELTANIL PO GUN	£13.33
NEOPRINIL 2.SL	£150.13
NEOPRINIL 4.5L	£241.33
NEOPRINIL 8L	£383.99
DELTANIL/ NEOPRINIL FARMPACK	£44.40
NEOPRINIL PO GUN	£18.67
VIRBAMEC SUPER 200ML	£25.84
VIRBAMEC SUPER 500ML	£85.46
VIRBAMEC SUPER PACK 1.SLGB/IE	£233.08
VIRBAMEC INJECTOR GUN 12.SML	£12.00
UNIFERON 1 x 10x100ml + GUN	£91.38
UNIFERON 1 x 12X200ML	£159.31
DIAPROOF 24x100G PRO	£60.11
DIAPROOF PRO 1KG PARNUTS	£22.67
INDOREX SPRAY 500ML	£10.73
EFFI PRO CAT X4 New	£9.44
EFFI PRO SMALL DOG X4 New	£11.66
EFFIPRO MED DOG X4 New	£12.76
EFFIPRO LGE DOG X4 New	£14.12
EFFI PRO XLG DOG X4 New	£16.80
VET AQUADENT 250ML	£5.00
DIAPROOF 24x100G PRO DIAPROOF PRO 1KG PARNUTS	£60.11 £22.67