

Rumenco UF Terms 2009-2010

Valid Till:2016-08-31

Supplier Address Details:

Main Contact:

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Term Details

Price Basis TARGET FOR YEAR 2009-2010

Rumevite - 60 tonnes Supalyx - 25 tonnes Lifeline - 25 tonnes PAYMENT ON REACHING 90% TARGET Rumevite - £3 per tonne Supalyx - £5.50 per

tonne Lifeline - £5.50 per tonne PAYMENT ON REACHING TARGET Rumevite - £6 per tonne Supalyx - £10.50 per tonne Lifeline -£10.50 per tonne MOLASSINE MOLASSED MEALS£10.00 per tonne discount off list

price

Delivery Terms

Payment Terms Rumenco's normal terms are "pay 15th of month following", whereas UF terms

are "END of month following".

Retrospective INDIVIDUAL GROWTH REWARD Growth **Rebate** Reward above targets on each product

Reward above targets on each product on overall tonnage as follows: Growth 5% - Reward £2 per tonne Growth

10% - Reward £3 per

tonne INDIVIDUAL GROWTH REBATE ON XP YEAST On all ADDITIONAL tonnage over the previous year, a rebate of £50 per tonne will be paid. SUPALYX UF GROUP GROWTH PROMOTION If as a group we achieve 180 tonnes over the previous year's turnover, we will receive £15 per tonne rebate on the growth element. To do your part you personally will need to increase your sales above your target figure on Supalyx by 27%.

