

## Structured Terms

**Description:** Kilco UF Terms 01 January-31 December 2017

<b>Address</b>	Kilco (International) Ltd Broomhouses 2 Industrial Estate Old Glasgow Road Lockerbie Dumfries & Galloway DG11 2SD	<b>Contact Name</b>	Adrian Lawrence
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### Terms Details

<b>Effective From</b>	1-1-2017
<b>Valid To</b>	31-12-2017
<b>Price Basis</b>	SEE PRICE LISTS ON UF INTERACTIVE IN "SUPPLIER FILES"
<b>Delivery Terms</b>	Carriage paid on orders as follows -  Dairy Hygiene orders over £400 Animal Health orders over £250
<b>Payment Terms</b>	Normal United Farmers terms
<b>Retrospective Rebate</b>	<b>GROUP REBATE</b>  2% guaranteed on all turnover, excluding Formaldehyde and Red Label Hypochlorite  <b>INDIVIDUAL INCENTIVE REBATE</b> <ul style="list-style-type: none"> <li>10% growth on your 2016 turnover achieves an additional 2% (payable on the growth element only)</li> <li>15% growth on your 2016 turnover achieves an additional 3% (payable on the growth element only)</li> <li>20% growth on your 2016 turnover achieves an additional 5% (payable on the growth element only)</li> </ul>
<b>Other Comments</b>	<b>PLEASE NOTE</b> - Formaldehyde and Red Label Hypochlorite are excluded from rebates.