

Structured Terms



Description: Pelgar International UF Terms 01 July 2017-30 June 2018 / CAITHNESS LIVESTOCK BREEDERS

Address Pelgar International Contact Name Tim Bridge

Units 12 & 13 Position UK Sales Manager Newman Lane Ind. Estate Mobile 07793 604358 Alton Phone +44 1420 80744

Hampshire Fax +44 1420 80733
GU34 2QR Email tim.bridge@pelgar.co.uk

Phone +44 1420 80744

Fax +44 1420 80733

Email www.pelgar.co.uk

Terms Details

Effective From 1-7-2017

Valid To 30-6-2018

Price Basis Please view pricing under Price List button on UF Interactive

Delivery Terms Minimum order £500 Carriage paid. Smaller orders will be accepted, but will incur

a small carriage charge.

* If a pallet of product is taken of the same product & container size a further 5%

discount will apply.

Orders for Northern Ireland apply.

Products for Southern Ireland will only be available in the Pelgar brand due to

licensing restriction. Please speak with Pelgar directly.

Payment Terms Normal UF Terms

Retrospective Rebate A guaranteed 5% Rebate will be paid every 6 months against all Country UF product

invoice prices.

An additional <u>Individual Growth</u> rebate scheme will apply to Country UF product paid annually. A target has been giving below based upon the last three years with discontinued pack sizes being considered due to legislation changes on dispensing pesticides. This rebate will be paid on the growth element only, i.e. On the Top slice only and overrides the guaranteed rebate element.

Individual Turnover target for the terms period £1,700.00

20% + Growth	8%	Rebate on Growth above Base Sales Target
30% + Growth	9%	Rebate on Growth above Base Sales Target
40% + Growth	10%	Rebate on Growth above Base Sales Target

Other Comments Promotional Activity:

Marketing material and training documentation available on request and staff

training meetings. Please speak with Pelgar.