

## Trilanco Terms 1 May 2016 to 30 April 2017

**Valid Till:**2017-04-30

### Supplier Address Details:

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### Term Details

<p>MANUFACTURER DISCOUNT REBATE LEVEL<br />Absorbine Trade less 10% 0.25%<br />Agrimin Trade less 13.75% 0.25%<br />Andover Trade less 10% 0.25%<br />Animal Health Company Trade less 10% 0.25%<br />Animax Trade less 13.75% 0.25%<br />Antec Trade less 13.75% 0.25%<br />Barrier Trade less 5% 0.25%<br />BASF Trade less 13.75% 0.25%<br />Bayer Animal Health Trade less 13.75% 0.25%<br />Bayer CropScience Trade less 13.75% 0.25%<br />Bentley Brushes Trade less 10% 0.25%<br />Bimeda Trade less 13.75% 0.25%<br />Bitz Trade less 10% 0.25%<br />Bob Martin Trade less 8% 0.25%<br />Carr & Day & Martin Trade less 8% 0.25%<br />Ceva Trade less 13.75% 0.25%<br />Chanelle Trade less 13.75% 0.25%<br />Classic Showjumps Trade less 10% 0.25%<br />Cosequin Trade less 10% 0.25%<br />Day & Son & Hewitt Trade less 8% 0.25%<br />Dodson & Horrell Trade less 8% 0.25%<br />Dunlop Wellingtons Trade less 15% 0.25%<br />Elanco (Dectomax etc) Trade less 13.75% 0.25%<br />Equilife Trade less 8% 0.25%<br />Equimins Trade less 5% 0.25%<br />Equine Products UK Trade less 8% 0.25%<br />Faulks Trade less 10% 0.25%<br />Feedmark Trade less 8% 0.25%<br />Flexalan Trade less 8% 0.25%<br />Flyaway Trade less 10% 0.25%<br />Fynalite Trade less 8% 0.25%<br />Gold Label Trade less 10% 0.25%<br />Groom Away Trade less 10% 0.25%<br />Harold Moore Trade less 10% 0.25%<br />Hills Brush Trade less 20% 0.25%<br />Horse First Trade less 10% 0.25%<br />Horsewise Trade less 8% 0.25%<br />Keratex Trade less 10% 0.25%<br />Kevin Bacon Trade less 10% 0.25%<br />Likits Trade less 10% 0.25%<br />MacTack Whips Trade less 10% 0.25%<br />Mars Horsecare Trade less 8% 0.25%<br />Merial (trade) Trade less 13.75% 0.25%<br />MSD Animal Health Trade less 13.75% 0.25%<br />Natural Animal Feeds Trade less 5% 0.25%<br />Nikwax Trade less 10% 0.25%<br />Norbrook Trade less 13.75% 0.25%<br />Oster Trade less 10% 0.25%<br />ProStable Trade less 10% 0.25%<br />Protexin Trade less 10% 0.25%<br />Robinsons Trade less 10% 0.25%<br />Sioen Flexothane Trade less 14% 0.25%<br />Solocomb Trade less 10% 0.25%<br />StableLine Trade less 10% 0.25%<br />Stubbs Trade less 10% 0.25%<br />Vale Brothers Trade less 10% 0.25%<br />Verm-x Trade less 10% 0.25%<br />Vetoquinol Trade less 13.75% 0.25%<br />Vetrap Trade less 10% 0.25%<br />Virbac Trade less 13.75% 0.25%<br />Wahl Trade less 10% 0.25%<br />Zoetis (excl Alverin Plus) Trade less 13.75% 0.25%</p>

<p>FLEXOTHANE CLOTHING</p>

<p>DESCRIPTION SIZE INVOICE PRICE <br />Flexothane Classic Rotterdam Trousers Olive Green Small &pound;12.47<br />Flexothane Classic Rotterdam Trousers Olive Green Medium &pound;12.47<br />Flexothane Classic Rotterdam Trousers Olive Green Large &pound;12.47<br />Flexothane Classic Rotterdam Trousers Olive Green X Large &pound;12.47<br />Flexothane Classic Rotterdam Trousers Olive Green XX Large &pound;12.47<br />Flexothane Classic Rotterdam Trousers Olive Green XXX Large &pound;12.47<br />Flexothane Classic Dortmund Coat Olive Green Small &pound;20.90<br />Flexothane Classic Dortmund Coat Olive Green Medium &pound;20.90<br />

/>Flexothane Classic Dortmund Coat Olive Green Large &pound;20.90<br />Flexothane Classic Dortmund Coat Olive Green X Large &pound;20.90<br />Flexothane Classic Dortmund Coat Olive Green XX Large &pound;20.90<br />Flexothane Classic Dortmund Coat Olive Green XXX Large &pound;20.90<br />Flexothane Classic Auckland Leggings Olive Green One Size &pound;9.55<br />Flexothane Classic Louisiana Bib & Brace Olive Green Small &pound;15.48<br />Flexothane Classic Louisiana Bib & Brace Olive Green Medium &pound;15.48<br />Flexothane Classic Louisiana Bib & Brace Olive Green Large &pound;15.48<br />Flexothane Classic Louisiana Bib & Brace Olive Green X Large &pound;15.48<br />Flexothane Classic Louisiana Bib & Brace Olive Green XX Large &pound;15.48<br />Flexothane Classic Louisiana Bib & Brace Olive Green XXX Large &pound;15.48<br />Flexothane Essential Dover Jacket Olive Green Small &pound;37.31<br />Flexothane Essential Dover Jacket Olive Green Medium &pound;37.31<br />Flexothane Essential Dover Jacket Olive Green Large &pound;37.31<br />Flexothane Essential Dover Jacket Olive Green X Large &pound;37.31<br />Flexothane Essential Dover Jacket Olive Green XX Large &pound;37.31<br />Flexothane Essential Dover Jacket Olive Green XXX Large &pound;37.31<br />Flexothane Essential Jakarta Jacket Olive Green Small &pound;16.11<br />Flexothane Essential Jakarta Jacket Olive Green Medium &pound;16.11<br />Flexothane Essential Jakarta Jacket Olive Green Large &pound;16.11<br />Flexothane Essential Jakarta Jacket Olive Green X Large &pound;16.11<br />Flexothane Essential Jakarta Jacket Olive Green XX Large &pound;16.11<br />Flexothane Essential Jakarta Jacket Olive Green XXX Large &pound;16.11<br />Flexothane Essential Bangkok Trousers Olive Green Small &pound;8.86<br />Flexothane Essential Bangkok Trousers Olive Green Medium &pound;8.86<br />Flexothane Essential Bangkok Trousers Olive Green Large &pound;8.86<br />Flexothane Essential Bangkok Trousers Olive Green X Large &pound;8.86<br />Flexothane Essential Bangkok Trousers Olive Green XX Large &pound;8.86<br />Flexothane Essential Bangkok Trousers Olive Green XXX Large &pound;8.86</p>
 <p>DUNLOP PRICEMASTOR WELLINGTONS - UF PRICE UNCHANGED FROM JANUARY 2013</p>
 <p>PRODUCT CODE DESCRIPTION PRICE<br />FTR0220 Dunlop Pricemastor x Size 3 (36) &pound;4.90<br />FTR0221 Dunlop Pricemastor x Size 4 (37) &pound;4.90<br />FTR0222 Dunlop Pricemastor x Size 5 (38) &pound;4.90<br />FTR0223 Dunlop Pricemastor x Size 6 (39) &pound;4.90<br />FTR0224 Dunlop Pricemastor x Size 7 (41) &pound;4.90<br />FTR0225 Dunlop Pricemastor x Size 8 (42) &pound;4.90<br />FTR0226 Dunlop Pricemastor x Size 9 (43) &pound;4.90<br />FTR0227 Dunlop Pricemastor x Size 10 (44) &pound;4.90<br />FTR0228 Dunlop Pricemastor x Size 11 (46) &pound;4.90<br />FTR0229 Dunlop Pricemastor x Size 12 (47) &pound;4.90</p>
 <p>End of year rebate - 1%</p>