



Structured Terms



Description: Finest Brands International UF Terms 01 January-31 December 2017

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Terms Details

Effective From	1-1-2017
Valid To	31-12-2017
Price Basis	12.5% DISCOUNT OFF TRADE PRICE LIST ON: Champion Riding Headwear and Body Protectors 10% DISCOUNT OFF TRADE PRICE LIST ON: Toggi Footwear 10% DISCOUNT OFF TRADE PRICE LIST ON: Toggi Clothing (subject to a reasonable order each season - Autumn/Winter and Spring/Summer) 20% DISCOUNT OFF TRADE PRICE LIST ON: Wanderer Classic Plus (subject to a reasonable order) Promotion will run until 31st December 2017 "FIRST ORDER" INCENTIVE: An additional 10% discount (on top of the above discounts) is available for NEW accounts, or orders for NEW branches to existing accounts.

Delivery Terms

Payment Terms Normal UF terms achieves 3% settlement discount

Retrospective Rebate **BASED ON INDIVIDUAL, NOT GROUP, PERFORMANCE**

0.5%	guaranteed
1.0%	for maintenance of previous year's business
2.0%	for growth of between 5 and 10% over previous year
3.0%	for achieving growth of 10% or more over previous year

Other Comments **SEE "FIRST ORDER" INCENTIVE ABOVE**

WANDERER CLASSIC PLUS
Promotion will run until 31st December 2017

JUNIOR PLUS + FOC HAT SILK
Promotion runs until 31st December 2017

Other promotional incentives will be offered to members.