



## Structured Terms

**Description:** Virbac UF Terms 01 January-31 December 2016

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### Terms Details

<b>Effective From</b>	1-1-2016
<b>Valid To</b>	31-12-2016
<b>Price Basis</b>	PLEASE NOTE - There is no longer any minimum order value as all products now go via Trilanco

#### **Delivery Terms**

**Payment Terms** Normal UF terms

**Retrospective Rebate** **GROUP RETROSPECTIVE REBATE**  
1% guaranteed

#### **INDIVIDUAL GROWTH REBATE**

An additional rebate is paid for increases to your individual 2015 turnover as follows:

1%	payable if 5% growth achieved
2%	payable if 10% growth achieved
3%	payable if 15% growth achieved
4%	payable if 20% growth achieved
5%	payable if 25% growth achieved

**NOTE** - any new members joining UF during 2016 are excluded from the above incentives.

Additionally, should there be any new products launched in 2016, their qualification for rebate will be a matter for discussion.

### Product Details

Albenil SC 2.5%	2.5 litre	£12.75
Albenil SC 2.5%	10 litre	£36.00
Albenil 10%	10 litre	DISCONTINUED
Virbamec Injection C+S+S	500ml	£18.50
Virbamec Super	3 x 500ml	£197.27 NEW NETT PRICE
Virbamec Super	200ml	£40.00
Equimax Paste	12 syringe	£120.00 PRICE REDUCTION
Equimax Tabs	12 tubes	£138.60
Eraquell Paste	12 syringe	£45.00
Eraquell Tablets	12 tubes	£99.60

## **NEW PRODUCTS**

Deltanil 500ml	buy 5 @ £45.24 get 1 FOC	£37.70p net
Deltanil 500ml	buy 12 @ £45.24 get 4 FOC	£33.93 net
Deltanil 500ml	buy 40 @ £45.24 get 16 FOC	£32.13 net
Deltanil 1 litre	buy 5 @ £76.91 get 1 FOC	£64.09p net
Deltanil 1 litre	buy 12 @ £76.91 get 4 FOC	£57.68 net
Deltanil 1 litre	buy 40 @ £76.91 get 16 FOC	£54.93 net
Deltanil 2.5 litre	buy 5 @ £192.67 get 1 FOC	£160.56p net + 1 FarmPack FOC
Deltanil 2.5 litre	buy 12 @ £192.67 get 4 FOC	£144.50 net + 1 x FarmPack FOC
Deltanil 2.5 litre	buy 40 @ £192.67 get 16 FOC	£137.62 net + 1 FarmPack FOC
Uniferon Pig Iron 20%	10 x 100ml @ £75.90 plus free injector gun	
Uniferon Pig Iron 20%	12 x 200ml @ £138.60	