

## **Structured Terms**



Description: Rumenco UF Terms 01 July 2016-30 June 2017 LEWIS

**Address Chrissie Smith** Rumenco **Contact Name** 

> **Stretton House** Position

**Derby Road** Mobile 07836 578566

Stretton **Phone** Burton-on-Trent Fax

Staffs **Email** csmith@rumenco.co.uk

**DE13 0DW** 

Phone 01283 511211

Fax Customer Service 01283 563887 **Email** advisory@rumenco.co.uk

**Terms Details** 

**Effective From** 1-7-2016

Valid To 30-6-2017

**Price Basis TARGET FOR YEAR 2016-2017** 

> Rumevite 2 tonnes Supalyx 5 tonnes Lifeline 10 tonnes MAXX 10 tonnes

**PAYMENT ON REACHING 90% TARGET** 

Rumevite £5.00 per tonne Supalyx £7.50 per tonne Lifeline £7.50 per tonne MAXX £7.50 per tonne

**PAYMENT ON REACHING 100% TARGET** 

Rumevite £10.00 per tonne Supalyx £15.00 per tonne Lifeline £15.00 per tonne MAXX £15.00 per tonne

**Delivery Terms** 

**Payment Terms** Rumenco's normal terms are "pay 15th of month following", whereas UF terms are

"END of month following".

**Retrospective Rebate INDIVIDUAL GROWTH REWARD** 

Growth Reward above targets on Rumevite, Supalyx, Lifeline & MAXX on overall

tonnage as follows:

Reward £2.00 per tonne Growth 5%

**INDIVIDUAL GROWTH REBATE ON XP YEAST** 

On all ADDITIONAL tonnage over the previous year, a rebate of £50.00 per tonne

will be paid (on the growth element only).

#### **FARM DELIVERIES OF MOLASSES**

A rebate of 2% is payable on all farm deliveries of molasses.

# OWN BRAND INCENTIVE SCHEME OWN BRAND BUCKETS

<b>TONNES</b>	£/TONNE REBATE
0-49	£0
50-150	£2
151-400	£4
401-700	£6
701-1000	£8
1001-1200+	£10

### **EXCLUSIVITY REBATE**

1.25% of account turnover on the following product ranges supplied:

Rumevite
Supalyx
Lifeline
MAXX
Beetlic
XP Yeast
Own brand Blocks, Buckets and Minerals
Minibulk Liquids

Payable 12 months after the "tonnage rebate".

Only payable if exclusivity is maintained for 12-month period before and after "tonnage rebate" payment.

### PROGIENE DAIRY CHEMICAL HYGIENE RANGE

See separate supplier terms under "Progiene".