



## Structured Terms

**Description:** Hoggs of Fife UF Terms 01 September 2017-31 August 2018 HARBRO

<b>Address</b>	Hoggs of Fife Ltd Trade Division Eden Valley Business Park Cupar Fife KY15 4RB	<b>Contact Name</b>	Donald Houston
		<b>Position</b>	Sales & Marketing Manager
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### Terms Details

**Effective From** 1-9-2017

**Valid To** 31-8-2018

**Price Basis** Special prices as per your own agreement with Hoggs' representatives.  
Please see "Product Details" below for LOMOND WELLINGTONS pricing.

#### **Delivery Terms**

**Payment Terms** Normal UF terms

**Retrospective Rebate** **NON-WELLINGTON PURCHASES**  
Minimum qualifying purchases - £62,000  
Up to £65,100 - 2.0%  
£65,100 plus - 3.0% (payable only on top slice)

**WELLINGTON PURCHASES**  
Minimum qualifying purchases - £19,500  
Subject to achieving minimum qualifying purchases - 2.0%

**Other Comments** Quality Inexpensive Wellington Boots agreed on 12-month agreement with annual review

### Product Details

#### **SPECIAL NETT PRICE FOR LOMOND WELLINGTONS**

Hoggs of Fife	Colour(s)	Sizes	UF Invoice Price
Lomond Mens PVC Boot	Green	6-12	£6.80 <i>(vs. usual Trade price of £6.97)</i>
Lomond Ladies PVC Boot	Green, Blue	6-8	£5.68 <i>(vs. usual Trade price of £5.94)</i>
Lomond Junior PVC Boot	Green, Blue	13-5	£5.31 <i>(vs. usual Trade price of £5.43)</i>
Lomond Childs PVC Boot	Green, Blue	10-12	£4.76 <i>(vs. usual Trade price of £4.88)</i>