Surely Sanchez

Sales Tech Engineer

CONTACT/ SOCIAL MEDIA

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EXPERIENCE

Sushi Bombs — *Sushi Chef/Server*

June 2023 - Present

- Prepare and serve a wide variety of sushi dishes ,utilizing knowledge of Japanese cuisine.
- Maintain an accurate inventory of ingredients and supplies, resulting in a 8% reduction in costs.
- Customer-Centric Approach: Prioritizing customer satisfaction and ensuring a positive experience.
- Suggesting additional products or services to enhance the customer experience.

General Assembly — *Software Engineering Apprentice*

March 2023 - June 2023

- Completed 500+ hours program, gaining proficiency in programming languages, databases, front-end and back-end applications, and data structures.
- Developed several functional full-stack applications, both individually and in group settings within tight 5-day deadlines.

Fl Homes Realty & Mortage — *Real Estate Agent*

March 2023 - June 2023

- Leveraging negotiation and problem-solving skills to help meet both customer and clients needs, resulting in customer sales prices increasing 28%.
- Directed communication using applications like Zoom, Slack, and Google Meet to collaborate with clients and colleagues seamlessly.
- Incorporating CRMs, FormSimplicity, Trello, Google Spreadsheets, and other platforms to organize transactions while providing personalized attention and support to my clients.
- Managing my time effectively, granted me to juggle multiple priorities and meet deadlines.

Elite Ocean View Realty —*Sales Customer Service Representative*

March 2023 - June 2023

- Update and maintain an extensive database of customer records.
- Resolve customer issues and inquiries professionally, maintaining a high level of customer satisfaction.
- In depth knowledge of company's product and services, its features, benefits, and how it addresses customer needs.
- Quickly grasping new technical concepts and staying updated on industry trends.

SKILLS

- Programming knowledge
- Problem-solving
- Data Analysis
- Creativity
- Adapbility
- Empathy
- Teamwork
- Fast learner
- Ability to multitask
- Customer Service
- Critical thinking
- Time Management

TECH SKILLS

- Javascript
- Python
- HTML
- CSS
- React
- Nodejs
- Express
- SQL Database
- Mongoose
- Github

LANGUAGES

- English
- Spanish

EDUCATION

- **General Assembly**
  - ➢ 500+ hours course program
- **Udemy MERN Infrastructure**
  - ➢ 12+ hours video course
- **Licensed Real Estate Sales Associates Certificate**